

## REGULAR NOTICE OF BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION  
Gold Country Fairgrounds and Event Center  
1273 High Street, Auburn, California 95603  
530-823-4533

## MEETING DATE & LOCATION

Thursday, April 27, 2023 @ 6:00 pm  
Auburn Host Lions Building  
1273 High Street, Auburn, CA 95603  
Notice and Agenda available on the internet at [www.goldcountryfair.com](http://www.goldcountryfair.com)

## TELECONFERENCE MEETING

Boards may meet by teleconference. (§11123) For the purposes of the Act, 'teleconference' means a meeting of a state body, the members of which are at different locations, connected by electronic means, through either audio or both audio and video. (§11123(b) (2)) This would include telephone conference calls, webinars, webcasts, and Skype.

### **Meeting Location:**

Auburn Host Lions Building– 1273 High Street Auburn, CA 95603

### **Teleconference Options:**

Phone number: 530-210-0148

## PUBLIC COMMENT

Any member of the public wishing to address the Board on any matter listed on this agenda has a right to do so and will be afforded such opportunity when the Board is considering that agenda item. In addition, if a member of the public wishes to address the Board on a matter not listed on the agenda, you will be given such opportunity during the Public Comment item on the agenda. The Board President has the right to limit the time for public comment to a maximum of three (3) minutes or less to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting. Total time allotted for public comment is fifteen (15) minutes maximum.

## AMERICANS WITH DISABILITIES ACT

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification to attend or participate in any Board or Committee meetings, or other Gold Country Fair activities may request assistance by contacting Sonia Del Toro at Gold Country Fair Office.

## **AGENDA**

### **I. CALL TO ORDER:**

- A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

### **II. PLEDGE OF ALLEGIANCE**

### **III. ROLL CALL OF BOARD MEMBERS**

**Excused: Tim Sands**

### **IV. PUBLIC COMMENT:**

- A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.

### **V. CONSENT CALENDAR:**

- A. Approval of Meeting Minutes as written:
  - 1. Board Meeting Minutes dated March 23, 2023
- B. Approval of Expenditures, Home Depot, Cal Card
  - 1. See Checks and Payments Report
- C. Approval of Monthly Financials
- D. Approval of the following Agreements
  - 1. F-31 Interim Rental Agreements: 23-53, 23-55, 23-56, 23-60, 23-62, 23-64, 23-67
  - 2. Standard Contracts: None to Consider
  - 3. Fair time Commercial Vendor Contracts: None to Consider
  - 4. Fair time Concession Vendor Contracts: None to Consider
- E. Excusal of Director Absences: None to Consider

### **VI. HERITAGE FOUNDATION:**

- A. Update

### **VII. COMMITTEE REPORTS:**

- A. CEO Report:
  - 1. Swine Barn Progress
    - a. Plan Review
    - b. Electrical Update
  - 2. Fairgrounds and Community Resilience Centers
    - a. Placer Building HVAC Update
  - 3. 2023 Gold Country Fair
    - a. Vendor Applications
    - b. Tickets
    - c. Livestock
- B. Committee Assignments
  - 1. Executive Committee
  - 2. Finance Committee
    - a. Lani Johnston- Insurance and Event Cancellation Credit Update
    - b. Budget Review
  - 3. Buildings and Grounds Committee
    - a. Farmer's Marketplace Rental Agreement

- b. Hugs-n-Smiles Progress Report
- c. Vehicular Access/Parking
- d. Gold Miner from Auburn Host Lions Building
- e. Hire More Staff for Events
- f. Security for Events
- 4. Stakeholder Committee
  - a. Recommendations
- 5. Exhibits Committee
  - a. Junior Livestock Show and Auction Review

**VIII. CORRESPONDENCE:**

- A. Items provided via email to Directors with copies available at the meeting.
  - 1. PMIA/LAIF Performance Report
- B. CDFA: California Department of Tax & Fee Administration (CDTFA) Video

**IX. FINANCIALS:**

- A. Finance Committee to discuss monthly finance report.

**X. OLD BUSINESS:**

- A. 2021 Accountant's Review Report

**XI. NEW BUSINESS:**

- A. Non-Profit Application
  - 1. Placer County Law Enforcement Chaplaincy
- B. Non-Profit Application
  - 1. Auburn Chamber of Commerce

**XII. RECOGNITION OR CELEBRATION:**

- A. None to Consider

**XIII. MATTERS OF INFORMATION:**

- A. CEO Comments
- B. Director/Staff Comments
- C. Board Meeting Dates:
  - 1. Thursday, May 25, 2023
  - 2. Thursday, June 22, 2023
- D. Upcoming Key Activities

**XIV. CLOSED SESSION:** The Board of Directors of the 20<sup>th</sup> DAA is permitted to meet in closed session to discuss the following: personnel Matters- Government Code 11126(a).

**XV. ADJOURNMENT**

The Board of Directors may or may not act on all items appearing on this agenda. Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice April 13, 2023

## MINUTES OF REGULAR BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION  
Gold Country Fairgrounds and Event Center  
1273 High Street, Auburn, California 95603  
530-823-4533

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## AGENDA

**I. CALL TO ORDER:** President Sands

- A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

**II. PLEDGE OF ALLEGIANCE**

Directors Present: President Sands, Director Carson, Director Ebbert, Director Bedwell, Director Parnell, Director Johnson, Director Macon

Absent: Director Durand

- A. President Sands opens a motion to declare Director Durand's absence as an unexcused absence. Director Carson moves to declare Director Durand's absence, unexcused. Director Johnson 2<sup>nd</sup> the motion.

President Sands asked all who are in favor:

| <b>Board Member</b>   | <b>Approved<br/>(Yes Vote)</b> | <b>Not Approved<br/>(No Vote)</b> | <b>Abstain</b> |
|-----------------------|--------------------------------|-----------------------------------|----------------|
| Debby Bedwell         | X                              |                                   |                |
| Mike Carson           | X                              |                                   |                |
| Julia Durand (absent) |                                |                                   |                |
| Dave Ebbert           | X                              |                                   |                |
| Peg Johnson           | X                              |                                   |                |
| Samia Z. Macon, DVM   | X                              |                                   |                |
| Luke Parnell          | X                              |                                   |                |
| Tim Sands             | X                              |                                   |                |

**III. ROLL CALL OF BOARD MEMBERS**

**IV. PUBLIC COMMENT:**

- A. Dave Joiner announces the 2023 Fast Friday's season and extends an invitation to the public to join.

**V. CONSENT CALENDAR:**

- A. President Sands asks the board if they have any discussion of questions regarding the Consent Calendar.
- B. President Sands opens a motion to approve the proposed consent calendar. Director Bedwell moves to approve the proposed consent calendar. Director Carson 2<sup>nd</sup> the motion.

President Sands asked all who are in favor to approve the proposed consent calendar:

| <b>Board Member</b>   | <b>Approved<br/>(Yes Vote)</b> | <b>Not Approved<br/>(No Vote)</b> | <b>Abstain</b> |
|-----------------------|--------------------------------|-----------------------------------|----------------|
| Debby Bedwell         | X                              |                                   |                |
| Mike Carson           | X                              |                                   |                |
| Julia Durand (absent) |                                |                                   |                |
| Dave Ebbert           | X                              |                                   |                |
| Peg Johnson           | X                              |                                   |                |
| Samia Z. Macon, DVM   | X                              |                                   |                |
| Luke Parnell          | X                              |                                   |                |
| Tim Sands             | X                              |                                   |                |

C. Motion passes.

**VI. HERITAGE FOUNDATION:**

- A. Steve Tuggle, Chairman of the Gold Country Fair Heritage Foundation, announces the Mixer Event planned at the Old Town Pizza fairground’s location. Steve also adds that there is still availability for the annual Golf Classic fundraiser and encourages the board to join.
- B. Jack Haugen says that they are waiting for the weather to cooperate to complete the roof project on the Auburn Host Lions Building.

**VII. COMMITTEE REPORTS:**

- A. CEO Report:
  - 1. GCF Crab Feed
    - a. CEO Ales reports that the 2023 Crab Feed was incredibly successful and thanks his staff and team for their diligent work.
  - 2. Swine Barn Progress
    - a. Plan Review
      - a. CEO Ales says that California Construction Authority has the plans under review.
    - b. Electrical Update
      - a. CEO Ales adds that there are two pending bids for electrical to complete the swine barn and the Finance Committee will select the appropriate bid.
  - 3. Fairgrounds and Community Resilience Centers
    - a. Placer Building HVAC
      - a. CEO Ales reports that through the Fairgrounds and Community Resilience Centers Grant, funds have been allocated to add heating and air to the Placer Building.
  - 4. 2023 Gold Country Fair
    - a. Vendor Applications
      - a. CEO Ales announces the theme “Gold Country Fair: Live Unplugged” and that vendor applications are now open and available. CEO reports that 12 concessions and 10 commercial vendors have already been approved.

- b. Tickets
      - a. CEO Ales announces the collaboration with Saffire for ticket sales and informs the board that the fairgrounds will own a portable kiosk to sell tickets at participating businesses and locations.
    - c. Livestock
      - a. CEO Ales announces the 2023 Beef Pre-Weigh in on April 1<sup>st</sup>, 2023, from 8-10 am.
- B. Committee Assignments
  - 1. Executive Committee
    - a. President Sands reports that he met with CEO Ales to tour the fairgrounds and review the vehicle access opportunities.
  - 2. Finance Committee
    - a. Director Parnell states the committee met briefly to discuss large priorities, including the budget, and also shifting capital expenditure priorities. Director Parnell adds that staff will be asked to gather comprehensive bids and plans for projects, demolition, and analyze potential income streams and repair costs. Director Parnell says that the committee also discussed potentially adding an allocation of funds for community partnerships, i.e., sponsorships and grants.
    - b. Lani Johnston- Insurance and Event Cancellation Credit Update
      - a. Director Parnell reports that there was request at the previous meeting for credit by Auburn Home Shows, and it has been addressed and will report on the matter at the April board meeting.
  - 3. Buildings and Grounds Committee
    - a. Farmer's Marketplace Rental Agreement
      - a. Director Carson reports that he and Director Johnson met to discuss the informal vacancy notice from a tenant at the January board meeting and consider an amicable exit date.
    - b. Hugs-n-Smiles Progress Report
      - a. Director Carson says that there is potential to relocate Hugs-n-Smiles to the Motherlode Building after formal vacancy from existing tenant.
        - i. Director Parnell says that the Finance Committee report was a little vague, but the same topic was essentially what was being discussed as well. Director Parnell adds that bids were collected to demo the Hugs-n-Smiles building, and to repair it but the next step would be analyzing the cost to convert the space for the next use and determining if it will generate a greater stream of revenue otherwise.
  - c. Vehicular Access/ Parking
    - a. President Sands reports that CEO Ales, Director Bedwell and himself, met with Rebecca Desmond of California Fair Services Authority to discuss potential liability issues. President Sands summarizes the conversation that took place and circulates minutes from the meeting. President Sands concludes by saying that Rebecca recommended that the CFSA Risk Control Team come to the fairgrounds and conduct a review of the final plan.
    - b. Director Carson reports that he and Director Johnson met with Michael Sellens from California Construction Authority and with a civil engineer from Rick Engineering with the intent to review

handicap access and requirements and the potential to implement onsite parking. Director Carson adds that the engineer could make official plans but believes it would not be economically feasible and suggests working with a local contractor instead. Director Carson says that he and Director Johnson have not been able to come to a mutual agreement as to what the final plan will be.

- i. Director Parnell notes that the board just unanimously approved developing a plan that provides as much onsite access and parking as possible and that should be the directive from the board to the Buildings and Grounds Committee.
  - ii. Director Carson expresses his interest and intention to propose a plan for approval.
  - iii. Director Johnson states that the disagreement is between the turnaround area location.
  - iv. Director Parnell asks if one plan provides more spaces than the other.
  - v. Director Johnson confirms that Director Carson's plan does.
  - vi. Director Carson advises the board and the public to join him to walk around and review the striping already made on the fairgrounds. Director Carson advises the board and the public about the plan he has crafted to accommodate vehicle access and parking on the inside of the fairgrounds.
  - vii. Director Carson says that for the next board meeting, he will create a more formal plan eligible for bid with the intention to have costs available and ready for board vote.
  - viii. President Sands recommends having CFSA Risk Control Team review the plans before approval.
  - ix. Director Bedwell urges a vote to begin cost analysis.
  - x. President Sands says he know what the plan may be but doesn't have a formal plan to approve.
- d. Director Bedwell moves to approve the plan that has the most available parking area, which is the one that Director Carson has suggested. Director Ebbert 2<sup>nd</sup> the motion.
- a. President Sands states his opposition and says he know that parking spaces can not be made as the proposed plan sets forth and believes it is not efficient, safe, nor practical.
  - b. Director Bedwell asks Director Carson where the plan that was just approved is.
  - c. Director Carson replies that he does not have it and indicated that the approved plan is a hybrid that is not yet created.
  - d. Director Bedwell restates her motion to approve Director Carson's hybrid option.
  - e. President Sands says the disagreement he has are outside of the turnaround have to do with the number of parking spaces marked out.
  - f. Director Parnell asks if the plan is conceptual and if the intention is to finalize the plan and brought to the board for approval.



- g. Director Ebbert adds that it'll include the professional striping as well.
- h. Dave Joiner, owner of Fast Fridays, says that the conversation may be getting carried away and states that the safety concern is the area surrounding Old Town Pizza. Dave says the Target parking lot includes painted striping and promotes safety. Dave concludes by saying that the biggest safety issue must be addressed first and believes that striping is a good start.
- i. Director Bedwell says that the board has reviewed the vehicle access in depth and plans to execute the implementation in phases.
- j. Jack Haugen adds, if there are no places to park and signage, there are no rules to enforce.
- k. Director Parnell proposes it would make sense for the Buildings and Grounds Committee to carry out the work and in any areas of disagreement can be presented to the board to vote on. Director Parnell adds that the intent of the policy, with safety in mind, is to maximize parking, and was voted on unanimously to approve that.
- l. President Sands suggested a plan should be established first and that a hybrid version that was approved but not completed, is not specific enough to move forward.
- m. Director Carson states that the plan is not engineered but is as close to scale as possible.
- n. Reese Browning adds that when the pavilion was built, the state required sufficient amount of handicap spaces for guests and OTP invested in implementing a path of travel to their location and suggests that that might be considered when finalizing the plan.

President Sands asked all who are in favor to approve the plan that has the most available parking area, which is the one that Director Carson has suggested.

| <b>Board Member</b>   | <b>Approved<br/>(Yes Vote)</b> | <b>Not Approved<br/>(No Vote)</b> | <b>Abstain</b> |
|-----------------------|--------------------------------|-----------------------------------|----------------|
| Debby Bedwell         | X                              |                                   |                |
| Mike Carson           | X                              |                                   |                |
| Julia Durand (absent) |                                |                                   |                |
| Dave Ebbert           | X                              |                                   |                |
| Peg Johnson           | X                              |                                   |                |
| Samia Z. Macon, DVM   | X                              |                                   |                |
| Luke Parnell          | X                              |                                   |                |
| Tim Sands             |                                | X                                 |                |

A. Motion passes.

4. Stakeholder Committee

- a. Director Bedwell reports that the monthly Stakeholders meetings will be held every second Tuesday of the month in either the Tahoe Building or the

Clubhouse depending on availability. Director Bedwell will be asking for input for agenda items from the Stakeholders.

- a. Director Carson asks who will be creating the agendas.
  - b. Director Bedwell confirms that the committee’s assigned directors will be creating the agenda.
5. Exhibits Committee
- a. Junior Livestock Show and Auction Review
    - a. Director Parnell reports that the Exhibits Committee met with GCF Staff, Liza Stefani, and the Junior Livestock Auction sub-committee executive team and attended the Junior Livestock Auction sub-committee meeting. Director Parnell says that the Exhibits Committee will be conducting a comprehensive review of the livestock show and auction along with the tasks assigned to the various parties involved and will also be reviewing the exhibitor handbook before it is released with the aim of enhancing the clarity of the rules, improving the transparency of the rule making process and developing a dispute resolution procedure. Lastly, Director Parnell adds that the committee is reviewing recommended changes to the charter and will have recommended changes for the board to consider at an upcoming meeting.

**VIII. CORRESPONDENCE:**

- A. Items provided via email to Directors with copies available at the meeting.
  - 1. PMIA/LAIF Performance Report
  - 2. Special Events Coverage
  - 3. 2023 CA Agriculture Fair Season Letter

**IX. FINANCIALS:**

- A. Director Parnell reports that there is a lot of construction in progress and will have more accurate numbers after the next Finance Committee meeting. Director Parnell adds that there is still a substantial amount of cash in the account and that will be something to consider when relooking at the budget and prioritizing capital expenditures for the year.

**X. OLD BUSINESS:**

- A. None to Consider

**XI. NEW BUSINESS:**

- A. Non-Profit Application
  - 1. Anrak Charitable Foundation
    - a. CEO Ales makes a staff recommendation to accept the application because there were scheduling difficulties last year.
  - 2. President Sands opens a motion to approve the non-profit application. Director Parnell moves to approve the non-profit application. Director Ebbert 2<sup>nd</sup> the motion.

President Sands asked all who are in favor to approve the proposed consent calendar:

| Board Member          | Approved (Yes Vote) | Not Approved (No Vote) | Abstain |
|-----------------------|---------------------|------------------------|---------|
| Debby Bedwell         | X                   |                        |         |
| Mike Carson           | X                   |                        |         |
| Julia Durand (absent) |                     |                        |         |

|                     |   |  |  |
|---------------------|---|--|--|
| Dave Ebbert         | X |  |  |
| Peg Johnson         | X |  |  |
| Samia Z. Macon, DVM | X |  |  |
| Luke Parnell        | X |  |  |
| Tim Sands           | X |  |  |

3. Motion passes.

#### B. Vehicle Access Policy

1. Director Bedwell states the following:

In order to keep the interior (inside the gates) of the facility accessible to third party users of the fairgrounds (including, but not limited to, members of the community, stakeholders, interim renters, event promoters, tenants, livestock exhibitors, etc.) and to maintain the marketability of our buildings and event spaces, it is the policy of the 20th DAA to allow non-fair owned motorized vehicle access to the interior of the fairgrounds.

The interior of the grounds is subject to closure for “gated” events that utilize the entire grounds, and emergency events that close the grounds, but will otherwise be available and open. While on site, vehicles must obey a specific Traffic Control and Parking Plan (the “Plan”). The Plan will be created, and updated from time to time, by the Buildings and Grounds Committee, which will recommend it to the Board for approval. The Buildings and Grounds Committee will develop the plan with the aim at providing as much on-site access and parking as possible with periodic updates, as needed, to enhance access and parking.

The plan will conform with all necessary codes, emergency access parameters and accessibility, to the extent possible, and will emphasis safety in its design. Upon approval by the Board, Fair staff are directed to work constructively with all users of the Fairgrounds to implement the Plan with the aim of meeting the mutual needs of both the users and the Association.

#### **Enforcement**

Once adopted, the Plan will be enforced by Fair Staff who will work proactively and constructively with on-site users, tenants, and Stakeholders to ensure compliance.

#### **Temporary Deviations**

If a temporary deviation from the approved Plan is required, Fair Staff will work to coordinate the deviation with all those impacted.

In non-emergency situations, deviations from the Plan must be communicated at least 60 days in advance to allow on-site users, tenants, and Stakeholders sufficient time to bring their concerns and questions to Staff and, if necessary, the Board. In emergency situations, Fair Staff will engage with on-site users and Stakeholders to ensure as much access, and as little interruption, as possible.

#### **Contracts**

Upon implementation, contracts will include language that users must adhere to the Plan as developed by the Buildings and Grounds Committee and approved by the Board.

2. Director Bedwell moves to approve the proposed Vehicle Access Policy. Director Parnell 2<sup>nd</sup> the motion.

a. President Sands says that his concern is the 60-day communication lead time, for the sake of last-minute events that book at the fairgrounds.

a. Director Parnell replies that smaller events that don’t require the entire fairgrounds will still be subject to the same existing rules. Director Parnell states that the intent of the policy is for larger events that’ll close access to the fairgrounds.

- b. Director Carson adds that his hope is that larger events will give more than 60 days' notice.
  - c. CEO Ales informs the board that there have been and will continue to be circumstances where large events will require the entire usage of the fairgrounds under short notice and is concerned that the policy will inhibit his ability to approve an event with boards' consent in a short matter of time.
  - d. Director Carson asks CEO Ales if it is possible to grant CEO Ales the flexibility to approve large events in short notice.
  - e. Director Parnell suggests that language be added to the policy to allow for 60-day communication notification or otherwise, approved by the board president.
  - f. Director Ebbert expresses that the intention is to seek oversight in policy.
  - g. Director Bedwell proposes to change the language to reflect "should be generally communicated" as opposed to "must be communicated". Director Bedwell adds, "Any exceptions are subject to the Executive Committee approval".
  - h. Director Parnell adds that if the override will be provided, there won't be a need to wordsmith the rest of the language. Director Parnell suggests the following language, "In non-emergency situations, deviations from the plan must be communicated at least 60- days in advance, unless approved by the Executive Committee, to allow onsite users and tenants etc."
3. Director Bedwell moves to amend the proposed Vehicle Access Policy to read, "In non-emergency situations, deviations from the plan must be communicated at least 60- days in advance, unless approved by the Executive Committee". Director Parnell 2<sup>nd</sup> the motion.
- a. Sonia Del Toro asks how "The Plan" will affect GCF Staff and day-to-day operations.
    - a. Director Bedwell states that the policy implementation and management is at the discretion of the CEO.
    - b. Director Carson adds that the matter will also be addressed in the Buildings and Grounds plan.
    - c. Director Bedwell affirms that the purpose of the policy approval will allow the Buildings and Grounds Committee to move forward with creating a plan that will be presented for board review and approval.
  - b. Ray Thompson, representative of the Native Sons of the Golden West, states that the policy did not include language about parades.
    - a. Director Bedwell replies that this policy is only regarding access policy and grants vehicle access inside of the fairgrounds.

President Sands asked all who are in favor by roll call vote, to approve the proposed Vehicle Access Policy as amended:

| Board Member  | Approved<br>(Yes Vote) | Not Approved<br>(No Vote) | Abstain |
|---------------|------------------------|---------------------------|---------|
| Debby Bedwell | X                      |                           |         |
| Mike Carson   | X                      |                           |         |

|                       |   |  |  |
|-----------------------|---|--|--|
| Julia Durand (absent) |   |  |  |
| Dave Ebbert           | X |  |  |
| Peg Johnson           | X |  |  |
| Samia Z. Macon, DVM   | X |  |  |
| Luke Parnell          | X |  |  |
| Tim Sands             | X |  |  |

A. Motion passes.

**XII. RECOGNITION OR CELEBRATION:**

A. None to Consider

**XIII. MATTERS OF INFORMATION:**

A. CEO Comments

B. Director/Staff Comments

1. Director Carson extends his gratitude to Director Macon for joining the meeting.

2. President Sands announce his absence for the April board meeting. President Sands remind the board to submit their Form 700 to CEO Ales before the deadline.

C. Board Meeting Dates:

1. Thursday, April 27, 2023

2. Thursday, May 25, 2023

D. Upcoming Key Activities

**XIV. CLOSED SESSION:** Personnel Exception under Government Code 11126(a) The Board of Directors of the 20<sup>th</sup> DAA will meet in closed session.

**XV. ADJOURNMENT**

The Board of Directors may or may not act on all items appearing on this agenda. Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice March 10, 2023

# Gold Country Fair CHECKS/PAYMENTS

As of March 31, 2023

| Date                         | Num   | Name                                    | Memo                                    | Amount     |
|------------------------------|-------|---|---|------------|
| <b>10000 - Cash Accounts</b> |       |   |   |            |
| <b>11300 - Operating</b>     |       |   |   |            |
| 03/02/2023                   | 15198 | DON ALES                                | Crab Feed                               | -69.29     |
| 03/03/2023                   | 15194 | Skip Peterson                           | Maintenance                             | -340.00    |
| 03/03/2023                   | 15195 | Kelly Rossell                           | Contract#23-47                          | -500.00    |
| 03/03/2023                   | 15199 | NATIVE SONS OF THE GOLDEN WEST          | Contract#23-38                          | -500.00    |
| 03/03/2023                   | 15200 | SONIA DEL TORO                          | Crab Feed                               | -1,463.25  |
| 03/03/2023                   | 15201 | CALIFORNIA CONSTRUCTION AUTHORITY       | Invoice#3476 - Swine Barn               | -5,862.00  |
| 03/03/2023                   | 15193 | Folsom Ice                              | Crab Feed                               | -12,747.68 |
| 03/03/2023                   | 15213 | Eryn Sasaki                             | Crab Feed                               | -392.29    |
| 03/03/2023                   | 15202 | AUBURN CHAMBER OF COMMERCE              | Invoice#26363                           | -275.00    |
| 03/03/2023                   | 15203 | CALIFORNIA FIRE & SAFETY                | INVOICE #13013                          | -165.00    |
| 03/03/2023                   | 15204 | DAWSON OIL                              | UNLEADED GAS #31249                     | -297.90    |
| 03/03/2023                   | 15205 | DEPARTMENT OF FORESTRY AND FIRE PROT... | Invoice#167516 - Jan 2023               | -420.00    |
| 03/03/2023                   | 15206 | PG & E                                  | 4220514639-4                            | -11,269.81 |
| 03/03/2023                   | 15207 | Wave - 1401060001901                    | 1401-0600019-01                         | -466.49    |
| 03/03/2023                   | 15208 | LINCOLN FFA CHAPTER                     | Tips for Crab Feed 2023                 | -216.66    |
| 03/03/2023                   | 15209 | DEL ORO FFA                             | Tips Crab Feed 2023                     | -216.66    |
| 03/03/2023                   | 15210 | PLACER FFA                              | Tips Crab Feed 2023                     | -216.66    |
| 03/03/2023                   | 15211 | Colfax 4-H                              | Tips For Crab Feed 2023                 | -216.66    |
| 03/03/2023                   | 15212 | OPHIR 4-H CLUB                          | Tips Crab Feed 2023                     | -433.33    |
| 03/03/2023                   |       | SONITROL                                |   | -374.33    |
| 03/04/2023                   | 15214 | Ciotti Cellars                          | crab feed                               | -1,440.00  |
| 03/07/2023                   | 15217 | Ray Atwood                              | Office Remodel                          | -3,450.00  |
| 03/07/2023                   | 15215 | Ray Atwood                              | Office Remodel                          | -3,600.00  |
| 03/07/2023                   | 15216 | AUBURN 49ER LIONS CLUB                  | Celebrity Chef                          | -250.00    |
| 03/07/2023                   | 15218 | Mike Carson                             | WFA                                     | -465.81    |
| 03/08/2023                   | 15219 | Safety One Inc                          | Contract#23-60                          | -500.00    |
| 03/10/2023                   | 15220 | Skip Peterson                           | Maintenance                             | -314.50    |
| 03/10/2023                   | 15221 | ANDERSON'S SIERRA PIPE                  | Customer #20TH50                        | -981.82    |
| 03/10/2023                   | 15222 | AUBURN CHAMBER OF COMMERCE              | Invoice#26209                           | -75.00     |
| 03/10/2023                   | 15223 | CALPERS                                 | customer id # 3583123091 - 1943 & 28508 | -7,474.02  |
| 03/10/2023                   | 15224 | Connected Surveillance                  | Invoice#2758                            | -700.00    |
| 03/10/2023                   | 15225 | DELTA DENTAL                            | DENTAL PREMIUMS - 05-R10113400000       | -90.31     |
| 03/10/2023                   | 15226 | H & S SIGNS                             | GCF 09/07-10/2023                       | -3,982.00  |
| 03/10/2023                   | 15227 | HARRIS INDUSTRIAL GASES                 | ACCOUNT# 00181                          | -37.85     |
| 03/10/2023                   | 15228 | Napa Auto Parts                         | Account# 8806335                        | -137.20    |
| 03/10/2023                   | 15229 | PLACER COUNTY WATER AGENCY 743-28074    | UNTREATED WATER 01/16-02/16/2023        | -106.83    |
| 03/10/2023                   | 15230 | Recology Auburn Placer 00307            | Account# A0040000307                    | -2,071.82  |
| 03/10/2023                   | 15231 | Recology Auburn Placer 45187            | Account# A0040045187                    | -1,010.80  |
| 03/10/2023                   | 15232 | The Sherwin Williams Co.                | Acc#8330-2735-2 Invoice#0398-9          | -1,123.77  |
| 03/10/2023                   | 15233 | VERIZON WIRELESS                        | 672399948-00001                         | -158.30    |
| 03/10/2023                   | 15234 | WAREHOUSE PAINT                         | FAIR OFFICE ACCOUNT #282                | -141.64    |
| 03/10/2023                   | 15235 | Wave - 1401103595901                    | Account# 1401-1035959-01                | -289.72    |
| 03/10/2023                   | 15236 | Wave - 1401105198401                    | Account# 1401-1051984-01                | -930.20    |
| 03/15/2023                   | 15239 | PLACER HIGH SCHOOL MUSIC BOOSTERS.      | Contract#23-02                          | -500.00    |
| 03/15/2023                   | 15240 | CALTRONICS                              | Invoice# 3720184                        | -214.45    |
| 03/15/2023                   | 15241 | CFSA                                    | Statement 02/28-03/15/2023              | -5,023.37  |
| 03/15/2023                   | 15242 | HOME DEPOT                              | 3489                                    | -3,785.94  |

# Gold Country Fair CHECKS/PAYMENTS

As of March 31, 2023

| Date                           | Num   | Name                                    | Memo                                      | Amount      |
|--------------------------------|-------|---|---|-------------|
| 03/15/2023                     | 15243 | P.G. & E                                | 5510802902-0                              | -216.37     |
| 03/15/2023                     | 15244 | PLACER COUNTY WATER AGENCY 5166-3157    | UNTREATED WATER SERVICE 01/30-03/0...     | -974.93     |
| 03/15/2023                     | 15245 | PLACER COUNTY WATER AGENCY 5191-3191    | TREATED WATER - 01/30-03/01/2023          | -1,306.03   |
| 03/15/2023                     | 15246 | PLACER COUNTY WATER AGENCY 5217-3214    | TREATED WATER - 01/30-03/01/2023          | -213.81     |
| 03/15/2023                     | 15247 | SIERRA SAFETY                           | Cust Acct ID: GoldCountryFair             | -58.99      |
| 03/17/2023                     | 15248 | MALLORY HUDSON BOOKKEEPING              | INVOICE Feb                               | -840.00     |
| 03/17/2023                     | 15237 | Skip Peterson                           | Maintenance                               | -204.00     |
| 03/17/2023                     | 15249 | Connected Surveillance                  | Invoice#2757                              | -4,000.00   |
| 03/17/2023                     | 15238 | TNT Automotive                          |   | -2,845.42   |
| 03/17/2023                     | 15260 | DON ALES                                | CEO Training - lunch                      | -587.57     |
| 03/24/2023                     | 15250 | Jessica Clarissa Verdugo                | Cancelled Contract#23-40                  | -750.00     |
| 03/24/2023                     | 15251 | TAHOE CATTLEMENS ASSN                   | Contract#23-04                            | -500.00     |
| 03/24/2023                     | 15252 | Ray Smith                               | 11x17 paper                               | -25.75      |
| 03/24/2023                     | 15253 | DON ALES                                | CEO Training                              | -37.00      |
| 03/24/2023                     | 15254 | CALPERS                                 | customer id # 3583123091 - 17115246       | -2,233.30   |
| 03/24/2023                     | 15255 | DEPARTMENT OF FORESTRY AND FIRE PROT... | Invoice#167828 - Feb 2023                 | -1,680.00   |
| 03/24/2023                     | 15256 | PG & E                                  | 4220514639-4                              | -12,108.83  |
| 03/24/2023                     | 15257 | roseville chamber of commerce           | MEMBERSHIP 2023 - For Director Bedwell    | -195.00     |
| 03/24/2023                     | 15258 | Wave - 1401060001901                    | 1401-0600019-01                           | -466.49     |
| 03/24/2023                     | 15259 | Western Fairs Association-CFA           | WFA Membership Dues                       | -2,250.00   |
| 03/27/2023                     | 15261 | Paul Black's Window Cleaning Inc.       | Office Post Construction Window Cleaning  | -850.00     |
| 03/27/2023                     | 15263 | ANDERSON'S SIERRA PIPE                  | Customer #20TH50                          | -35.64      |
| 03/27/2023                     | 15264 | Local Construction & Restoration        | Invoice#3652                              | -7,532.36   |
| 03/30/2023                     | 15262 | Jarrett Cox Painting                    | Office Building Paint                     | -2,700.00   |
| 03/31/2023                     | 15265 | Eryn Sasaki                             | Fair Sponsor Postcards                    | -60.05      |
| 03/31/2023                     | 15266 | Auburn Outlaws Roller Derby             | VOID: Contract#23-51                      | 0.00        |
| 03/31/2023                     |       |   | Service Charge                            | -333.56     |
| Total 11300 · Operating        |       |   |   | -118,303.46 |
| <b>11400 · Premium Account</b> |       |   |   |             |
| Total 11400 · Premium Account  |       |   |   |             |
| <b>11500 · Payroll</b>         |       |   |   |             |
| 03/15/2023                     |       | PAYROLL PEOPLE INC.                     |   | -88.69      |
| 03/15/2023                     |       | IRS DESUSATAXPYMT                       | Pay Period 03/15/2023                     | -4,429.19   |
| 03/15/2023                     | 20445 | Ambriz., Antonio                        | Pay Period 03/15/2023                     | -1,332.97   |
| 03/15/2023                     | 20446 | Betker., John                           | Pay Period 03/15/2023                     | -1,105.27   |
| 03/15/2023                     | dd    | Jr., Anthony Smith                      | Direct Deposit Created by Payroll Service | -1,935.76   |
| 03/15/2023                     | dd    | Sasaki., Eryn                           | Direct Deposit Created by Payroll Service | -1,628.94   |
| 03/15/2023                     | dd    | Kepfer., James                          | Pay Period 02/15/2023                     | -1,358.59   |
| 03/15/2023                     | dd    | Toro., Sonia Del                        | Direct Deposit Created by Payroll Service | -1,771.65   |
| 03/15/2023                     | dd    | ALES, DONALD                            | Direct Deposit Created by Payroll Service | -3,379.93   |
| 03/31/2023                     |       | PAYROLL PEOPLE INC.                     |   | -88.69      |
| 03/31/2023                     |       | IRS DESUSATAXPYMT                       | Pay Period 03/31/2023                     | -4,258.26   |
| 03/31/2023                     | 20447 | Ambriz., Antonio                        | Pay Period 03/31/2023                     | -1,426.94   |
| 03/31/2023                     | 20448 | Betker., John                           | Pay Period 03/31/2023                     | -879.09     |
| 03/31/2023                     | dd    | Jr., Anthony Smith                      | Direct Deposit Created by Payroll Service | -1,935.76   |
| 03/31/2023                     | dd    | Sasaki., Eryn                           | Direct Deposit Created by Payroll Service | -1,510.94   |

**Gold Country Fair**  
**CHECKS/PAYMENTS**  
As of March 31, 2023

| Date                            | Num | Name             | Memo                                      | Amount             |
|---------------------------------|-----|------------------|---|--------------------|
| 03/31/2023                      | dd  | Kepfer., James   | Direct Deposit Created by Payroll Service | -1,153.52          |
| 03/31/2023                      | dd  | Toro., Sonia Del | Direct Deposit Created by Payroll Service | -1,800.93          |
| 03/31/2023                      | dd  | ALES, DONALD     | Direct Deposit Created by Payroll Service | -3,379.93          |
| 03/31/2023                      |     |                  | Service Charge                            | -16.00             |
| Total 11500 · Payroll           |     |                  |   | -33,481.05         |
| <b>11700 · JLA Cash Account</b> |     |                  |   |                    |
| Total 11700 · JLA Cash Account  |     |                  |   | -151,784.51        |
| Total 10000 · Cash Accounts     |     |                  |   | -151,784.51        |
| <b>TOTAL</b>                    |     |                  |   | <b>-151,784.51</b> |





P.O. BOX 6343  
FARGO ND 58125-6343



**ACCOUNT NUMBER** XXXX XXXX XXXX 7299  
**STATEMENT DATE** 03-22-2023  
**AMOUNT DUE** \$5,461.13  
**NEW BALANCE** \$5,461.13  
PAYMENT DUE ON RECEIPT



000001629 01 SP 0.600 106481696135315 P

20TH DAA  
MALLORY HUDSON  
PO BOX 5527  
AUBURN CA 95604-5527

**AMOUNT ENCLOSED**  
\$

Please make check payable to "U.S. Bank"

U.S. BANK CORPORATE PAYMENT SYSTEMS  
P.O. BOX 790428  
ST. LOUIS, MO 63179-0428

4246044555657299 000546113 000546113

Please tear payment coupon at perforation.

**CORPORATE ACCOUNT SUMMARY**

| 20TH DAA<br>XXXX XXXX XXXX 7299 | Previous<br>Balance | Purchases<br>And Other<br>+ Charges | Cash<br>Advances + | Cash<br>Advance<br>Fees + | Late<br>Payment<br>Charges | - Credits | - Payments | = New<br>Balance |
|---------------------------------|---------------------|-------------------------------------|--------------------|---------------------------|----------------------------|-----------|------------|------------------|
| Company Total                   | \$9,983.88          | \$5,589.72                          | \$0.00             | \$0.00                    | \$0.00                     | \$128.59  | \$9,983.88 | \$5,461.13       |

**CORPORATE ACCOUNT ACTIVITY**

| 20TH DAA<br>XXXX-XXXX-XXXX-7299 | TOTAL CORPORATE ACTIVITY |                        |                             |             |
|---------------------------------|--------------------------|------------------------|-----------------------------|-------------|
|                                 | \$9,983.88 CR            |                        |                             |             |
| Post<br>Date                    | Tran<br>Date             | Reference Number       | Transaction Description     | Amount      |
| 03-06                           | 03-05                    | 7479826306500000000239 | PAYMENT - THANK YOU 00000 C | 9,983.88 PY |

**NEW ACTIVITY**

| DON ALES<br>XXXX-XXXX-XXXX-4412 | CREDITS      | PURCHASES               | CASH ADV                                | TOTAL ACTIVITY |
|---------------------------------|--------------|-------------------------|---|----------------|
|                                 | \$128.59     | \$5,589.72              | \$0.00                                  | \$5,461.13     |
| Post<br>Date                    | Tran<br>Date | Reference Number        | Transaction Description                 | Amount         |
| 02-24                           | 02-23        | 24692163054108566426933 | AMZN MKTP US*HP61P1QF1 AMZN.COM/BILL WA | 11.79          |
| 02-27                           | 02-24        | 24040833055900010500032 | PIZZA EXPRESS MAIDU-AUBUR AUBURN CA     | 65.42          |
| 02-27                           | 02-24        | 24040833055900010500040 | PIZZA EXPRESS MAIDU-AUBUR AUBURN CA     | 278.68         |
| 02-27                           | 02-25        | 24137463057500584772385 | RALEY S #231 LOOMIS CA                  | 26.48          |
| 02-27                           | 02-25        | 24137463057500584772468 | BEL AIR #517 AUBURN CA                  | 46.53          |

| CUSTOMER SERVICE CALL<br><br>800-344-5696   | ACCOUNT NUMBER      |                 | ACCOUNT SUMMARY           |                      |          |
|---|---------------------|-----------------|---------------------------|----------------------|----------|
|   | XXXX-XXXX-XXXX-7299 |                 | PREVIOUS BALANCE          | 9,983.88             |          |
| STATEMENT DATE  |                     | DISPUTED AMOUNT | PURCHASES & OTHER CHARGES | 5,589.72             |          |
| 03/22/23  |                     | .00             | CASH ADVANCES             | .00                  |          |
| SEND BILLING INQUIRIES TO:<br>U.S. Bank National Association<br>C/O U.S. Bancorp Purchasing Card Program<br>P.O. Box 6335<br>Fargo, ND 58125-6335 |                     | AMOUNT DUE      |                           | CASH ADVANCE FEES    | .00      |
|   |                     |                 |                           | LATE PAYMENT CHARGES | .00      |
|   |                     | 5,461.13        |                           | CREDITS              | 128.59   |
|   |                     |                 |                           | PAYMENTS             | 9,983.88 |
|   |                     |                 |                           | ACCOUNT BALANCE      | 5,461.13 |



|   |
|---|
| Company Name: 20TH DAA                        |
| Corporate Account Number: XXXX XXXX XXXX 7299 |
| Statement Date: 03-22-2023                    |

**NEW ACTIVITY**

| Post Date | Tran Date | Reference Number         | Transaction Description                    | Amount |
|-----------|-----------|--------------------------|--|--------|
| 02-27     | 02-25     | 24226383057400003323724  | WAL-MART #3587 ROCKLIN CA                  | 12.81  |
| 02-27     | 02-24     | 24431063056286977200604  | EL CHARRO MARKET AUBURN CA                 | 20.97  |
| 02-27     | 02-25     | 24445003057000692714016  | DOLLAR TREE AUBURN CA                      | 10.73  |
| 02-27     | 02-26     | 24492163057000022497112  | IDRIVE.COM* YEARLY CHR HTTPSWWW.IDRI CA    | 79.50  |
| 02-27     | 02-25     | 24692163056109795718783  | AMZN MKTP US*HP88X2K92 AMZN.COM/BILL WA    | 75.02  |
| 02-27     | 02-25     | 24692163057100336702526  | MICHAELS STORES 1247 AUBURN CA             | 35.35  |
| 02-27     | 02-25     | 24717053056290564759390  | DIVINE DESSERTS LOOMIS CA                  | 176.13 |
| 02-28     | 02-27     | 24431063058083710838289  | AMAZON.COM*HD0F98351 AMZN AMZN.COM/BILL WA | 316.33 |
| 02-28     | 02-27     | 24692163058101338649557  | AMZN MKTP US*HD6F52L62 AMZN.COM/BILL WA    | 47.17  |
| 02-28     | 02-27     | 24692163058101385853680  | AMZN MKTP US*HD22I8LX1 AMZN.COM/BILL WA    | 64.32  |
| 02-28     | 02-27     | 24692163058101446151108  | AMAZON PRIME*HD66W2LO2 AMZN.COM/BILL WA    | 16.08  |
| 02-28     | 02-27     | 24692163058101530481353  | AMZN MKTP US*HD0RE77H0 AMZN.COM/BILL WA    | 21.44  |
| 02-28     | 02-28     | 24692163059101764972886  | AMZN MKTP US*HD2II2U90 AMZN.COM/BILL WA    | 246.66 |
| 03-01     | 02-28     | 746921630591025023393695 | AMZN MKTP US AMZN.COM/BILL WA              | 85.84  |
| 03-02     | 03-01     | 24231683061837000083985  | SMART AND FINAL 711 AUBURN CA              | 7.59   |
| 03-02     | 03-01     | 24692163060102762837979  | AMZN MKTP US*HD30A8X22 AMZN.COM/BILL WA    | 17.15  |
| 03-02     | 03-01     | 24943003061898002015516  | COSTCO WHSE #0029 ROSEVILLE CA             | 85.67  |
| 03-03     | 03-02     | 24431063061083313257569  | AMZN MKTP US*HD8AE2K52 AM AMZN.COM/BILL WA | 214.40 |
| 03-03     | 03-02     | 24692163061103915157983  | AMZN MKTP US*HD4QE1SW2 AMZN.COM/BILL WA    | 68.20  |
| 03-06     | 03-03     | 24692163062104528557873  | AMZN MKTP US*H59UE3M10 AMZN.COM/BILL WA    | 77.21  |
| 03-07     | 03-06     | 24055233066091303060041  | GREEN ACRES AUBURN AUBURN CA               | 42.90  |
| 03-08     | 03-07     | 24692163066107630323049  | AMZN MKTP US*H59GM5XV2 AMZN.COM/BILL WA    | 40.74  |
| 03-08     | 03-07     | 24692163066107984778913  | AMZN MKTP US*H55BL1VB2 AMZN.COM/BILL WA    | 34.31  |
| 03-08     | 03-07     | 24692163066107989500544  | AMZN MKTP US*HG4IB5NU0 AMZN.COM/BILL WA    | 53.99  |
| 03-09     | 03-08     | 24431063067083305337944  | AMAZON.COM*H50453701 AMZN AMZN.COM/BILL WA | 10.98  |
| 03-09     | 03-08     | 24431063067083314504930  | AMAZON.COM*HG67401R0 AMZN AMZN.COM/BILL WA | 243.98 |
| 03-09     | 03-08     | 24492153067868929541953  | ADOBE *ACROPRO SUBS 408-536-6000 CA        | 14.99  |
| 03-09     | 03-08     | 24692163067108560318545  | AMAZON PRIME*H597U5HF2 AMZN.COM/BILL WA    | 16.08  |
| 03-09     | 03-08     | 24692163067108581199510  | AMZN MKTP US*H58140SD1 AMZN.COM/BILL WA    | 19.29  |
| 03-09     | 03-08     | 24692163067108824933360  | AMZN MKTP US*H587V8721 AMZN.COM/BILL WA    | 139.41 |
| 03-09     | 03-08     | 24906413067169019014003  | AT-A-GLANCE US 800-6439923 IL              | 25.57  |
| 03-10     | 03-09     | 74692163068109519805008  | AMAZON PRIME AMZN.COM/BILL WA              | 16.08  |
| 03-10     | 03-09     | 24692163068109436449760  | AMZN MKTP US*HG33E0CS1 AMZN.COM/BILL WA    | 12.22  |
| 03-10     | 03-09     | 24692163068109441412522  | AMZN MKTP US*H59HO6Y61 AMZN.COM/BILL WA    | 119.79 |
| 03-10     | 03-09     | 24692163068109556625207  | LOWES #02499* LINCOLN CA                   | 330.22 |
| 03-13     | 03-11     | 24204293070000130897648  | FACEBK 95A8HM3FL2 650-5434800 CA           | 42.00  |
| 03-13     | 03-10     | 24692163069109963760224  | AMZN MKTP US*H55KJ2RA2 AMZN.COM/BILL WA    | 72.82  |
| 03-14     | 03-13     | 24692163072102258642343  | AMZN MKTP US*HG2DA35Y1 AMZN.COM/BILL WA    | 62.18  |
| 03-14     | 03-13     | 24692163072102258665336  | AMZN MKTP US*HG97V81D2 AMZN.COM/BILL WA    | 79.34  |
| 03-16     | 03-15     | 74692163074103935273869  | AMZN MKTP US AMZN.COM/BILL WA              | 26.67  |
| 03-16     | 03-14     | 24013393074001585148482  | AWFUL ANNIES OF AUBURN AUBURN CA           | 106.32 |
| 03-16     | 03-15     | 24137463075001266663537  | USPS PO 0504020603 AUBURN CA               | 126.00 |
| 03-16     | 03-15     | 24431063074083332069768  | AMAZON.COM*HC3Q01GK0 AMZN AMZN.COM/BILL WA | 3.21   |
| 03-16     | 03-15     | 24692163074103545650824  | AMZN MKTP US*HC0N91E0 AMZN.COM/BILL WA     | 19.11  |
| 03-16     | 03-15     | 24692163074103575565181  | AMZN MKTP US*HG3QX79C1 AMZN.COM/BILL WA    | 25.69  |
| 03-16     | 03-15     | 24692163074103589779810  | AMZN MKTP US*HG0FD9D12 AMZN.COM/BILL WA    | 21.43  |
| 03-16     | 03-15     | 24692163074103605606807  | AMZN MKTP US*HG6B39DL2 AMZN.COM/BILL WA    | 29.88  |
| 03-16     | 03-15     | 24692163074103631647635  | AMZN MKTP US*HG5PN4DO2 AMZN.COM/BILL WA    | 57.68  |
| 03-16     | 03-15     | 24692163074103634827648  | AMZN MKTP US*HC22421P0 AMZN.COM/BILL WA    | 20.36  |
| 03-17     | 03-16     | 24431063075083326689851  | AMAZON.COM*HC7087ZG1 AMZN AMZN.COM/BILL WA | 53.07  |
| 03-17     | 03-16     | 24431063075083332544249  | AMAZON.COM*HG8015WO2 AMZN AMZN.COM/BILL WA | 49.29  |
| 03-17     | 03-16     | 24692163075104656959565  | AMZN MKTP US*HC66P9C72 AMZN.COM/BILL WA    | 536.63 |
| 03-17     | 03-16     | 24943003076898002022754  | COSTCO WHSE #0029 ROSEVILLE CA             | 48.77  |
| 03-20     | 03-17     | 24692163076105328261107  | AMZN MKTP US*HC5QP82B0 AMZN.COM/BILL WA    | 46.51  |
| 03-20     | 03-17     | 24692163076105551697258  | DRI*48HOURPRINT 800-844-0599 CA            | 215.65 |
| 03-21     | 03-20     | 24493983079206176200012  | NEST / THE SLEEP SHOP AUBURN CA            | 459.03 |
| 03-21     | 03-20     | 24692163079107706106265  | AMZN MKTP US*HC4XR67Z1 AMZN.COM/BILL WA    | 268.09 |
| 03-21     | 03-20     | 24692163079107707041438  | AMZN MKTP US*HC7HB37N1 AMZN.COM/BILL WA    | 28.95  |
| 03-22     | 03-21     | 24692163080108315320922  | AMZN MKTP US*HC5XD2BU2 AMZN.COM/BILL WA    | 27.33  |
| 03-22     | 03-21     | 24692163080108351457802  | AMZN MKTP US*HC9663832 AMZN.COM/BILL WA    | 64.28  |



|   |
|---|
| Company Name: 20TH DAA                        |
| Corporate Account Number: XXXX XXXX XXXX 7299 |
| Statement Date: 03-22-2023                    |

Department: 00000 Total: \$5,461.13  
Division: 00000 Total: \$5,461.13

**Gold Country Fair**  
**Balance Sheet**  
As of March 31, 2023

|   | Mar 31, 23          |
|---|---------------------|
| <b>ASSETS</b>                           |                     |
| <b>Current Assets</b>                   |                     |
| <b>Checking/Savings</b>                 |                     |
| 10000 · Cash Accounts                   |                     |
| 11100 · Petty Cash                      | 700.00              |
| 11300 · Operating                       | 31,936.04           |
| 11400 · Premium Account                 | 7,218.15            |
| 11500 · Payroll                         | 2,187.41            |
| 11601 · Money Market (Operating)        | 75,930.42           |
| 11710 · JLA New 08/2016                 | 89,032.98           |
| 11800 · LAIF                            | 711,627.87          |
| <b>Total 10000 · Cash Accounts</b>      | 918,632.87          |
| <b>Total Checking/Savings</b>           | 918,632.87          |
| <b>Accounts Receivable</b>              |                     |
| 13100 · Accounts Receivable             | 17,564.22           |
| 13103 · JLA Accounts Receivable         | 16,413.42           |
| <b>Total Accounts Receivable</b>        | 33,977.64           |
| <b>Other Current Assets</b>             |                     |
| 13110 · Allowance for Doubtful Account  | -5,156.04           |
| 13115 · JLA Allowance for Doubtful Acct | -16,413.42          |
| <b>Total Other Current Assets</b>       | -21,569.46          |
| <b>Total Current Assets</b>             | 931,041.05          |
| <b>Fixed Assets</b>                     |                     |
| 19000 · Construction in Progress        | 615,120.88          |
| 19100 · Land                            | 54,369.96           |
| 19200 · Buildings & Improvements        | 5,063,417.31        |
| 19210 · Accumulated Depreciation        | -2,904,802.53       |
| 19300 · Equipment                       | 300,674.05          |
| 19310 · Accumulated Depreciation Equip. | -285,506.65         |
| <b>Total Fixed Assets</b>               | 2,843,273.02        |
| <b>Other Assets</b>                     |                     |
| 16000 · Deferred Outflows of Resources  | 93,720.57           |
| <b>Total Other Assets</b>               | 93,720.57           |
| <b>TOTAL ASSETS</b>                     | <b>3,868,034.64</b> |
| <b>LIABILITIES &amp; EQUITY</b>         |                     |
| <b>Liabilities</b>                      |                     |
| <b>Current Liabilities</b>              |                     |
| <b>Accounts Payable</b>                 |                     |
| 21200 · Accounts Payable                | 7,474.02            |
| <b>Total Accounts Payable</b>           | 7,474.02            |
| <b>Other Current Liabilities</b>        |                     |
| 22800 · Deferred Income                 | 219,683.00          |
| 23100 · Loans Payable - SB 84           | 47,779.00           |
| 24110 · Security Deposits               | 42,884.00           |
| 24500 · Leave Liability                 | 17,101.33           |
| <b>Total Other Current Liabilities</b>  | 327,447.33          |
| <b>Total Current Liabilities</b>        | 334,921.35          |

**Gold Country Fair**  
**Balance Sheet**  
As of March 31, 2023

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|   | Mar 31, 23          |
|---|---------------------|
| <b>Long Term Liabilities</b>            |                     |
| 25600 · Deferred Inflows of Resources   | 125,154.74          |
| 26000 · Net Pension Liability           | 295,245.90          |
| <b>Total Long Term Liabilities</b>      | 420,400.64          |
| <b>Total Liabilities</b>                | 755,321.99          |
| <b>Equity</b>                           |                     |
| 25100 · JLA Reserve                     | 84,789.64           |
| 29100 · Net Resources - Operations      | 3,397,651.22        |
| 29400 · Unrestricted Net Position - Pen | -326,680.07         |
| Net Income                              | -43,048.14          |
| <b>Total Equity</b>                     | 3,112,712.65        |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>   | <b>3,868,034.64</b> |

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04/07/23

Accrual Basis

**Gold Country Fair**

**Balance Sheet**

As of March 31, 2023

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1. Cash Reserve

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**Gold Country Fair**  
**Balance Sheet**  
As of March 31, 2023

|   | Mar 31, 23          | Mar 31, 22          | \$ Change         | % Change    |
|---|---------------------|---------------------|-------------------|-------------|
| <b>ASSETS</b>                           |                     |                     |                   |             |
| <b>Current Assets</b>                   |                     |                     |                   |             |
| <b>Checking/Savings</b>                 |                     |                     |                   |             |
| 10000 · Cash Accounts                   | 918,632.87          | 1,266,278.60        | -347,645.73       | -27.5%      |
| <b>Total Checking/Savings</b>           | 918,632.87          | 1,266,278.60        | -347,645.73       | -27.5%      |
| <b>Accounts Receivable</b>              |                     |                     |                   |             |
| 13100 · Accounts Receivable             | 17,564.22           | 35,222.89           | -17,658.67        | -50.1%      |
| 13103 · JLA Accounts Receivable         | 16,413.42           | 16,413.42           | 0.00              | 0.0%        |
| <b>Total Accounts Receivable</b>        | 33,977.64           | 51,636.31           | -17,658.67        | -34.2%      |
| <b>Other Current Assets</b>             |                     |                     |                   |             |
| 13110 · Allowance for Doubtful Account  | -5,156.04           | -5,156.04           | 0.00              | 0.0%        |
| 13115 · JLA Allowance for Doubtful Acct | -16,413.42          | -16,413.42          | 0.00              | 0.0%        |
| <b>Total Other Current Assets</b>       | -21,569.46          | -21,569.46          | 0.00              | 0.0%        |
| <b>Total Current Assets</b>             | 931,041.05          | 1,296,345.45        | -365,304.40       | -28.2%      |
| <b>Fixed Assets</b>                     |                     |                     |                   |             |
| 19000 · Construction in Progress        | 615,120.88          | 46,525.63           | 568,595.25        | 1,222.1%    |
| 19100 · Land                            | 54,369.96           | 54,369.96           | 0.00              | 0.0%        |
| 19200 · Buildings & Improvements        | 5,063,417.31        | 4,973,502.82        | 89,914.49         | 1.8%        |
| 19210 · Accumulated Depreciation        | -2,904,802.53       | -2,800,773.94       | -104,028.59       | -3.7%       |
| 19300 · Equipment                       | 300,674.05          | 285,251.65          | 15,422.40         | 5.4%        |
| 19310 · Accumulated Depreciation Equip. | -285,506.65         | -280,690.42         | -4,816.23         | -1.7%       |
| <b>Total Fixed Assets</b>               | 2,843,273.02        | 2,278,185.70        | 565,087.32        | 24.8%       |
| <b>Other Assets</b>                     |                     |                     |                   |             |
| 16000 · Deferred Outflows of Resources  | 93,720.57           | 115,696.76          | -21,976.19        | -19.0%      |
| <b>Total Other Assets</b>               | 93,720.57           | 115,696.76          | -21,976.19        | -19.0%      |
| <b>TOTAL ASSETS</b>                     | <b>3,868,034.64</b> | <b>3,690,227.91</b> | <b>177,806.73</b> | <b>4.8%</b> |
| <b>LIABILITIES &amp; EQUITY</b>         |                     |                     |                   |             |
| <b>Liabilities</b>                      |                     |                     |                   |             |
| <b>Current Liabilities</b>              |                     |                     |                   |             |
| <b>Accounts Payable</b>                 |                     |                     |                   |             |
| 21200 · Accounts Payable                | 7,474.02            | 0.00                | 7,474.02          | 100.0%      |
| <b>Total Accounts Payable</b>           | 7,474.02            | 0.00                | 7,474.02          | 100.0%      |
| <b>Other Current Liabilities</b>        |                     |                     |                   |             |
| 22800 · Deferred Income                 | 219,683.00          | 265,002.00          | -45,319.00        | -17.1%      |
| 23100 · Loans Payable - SB 84           | 47,779.00           | 47,779.00           | 0.00              | 0.0%        |
| 24110 · Security Deposits               | 42,884.00           | 27,959.00           | 14,925.00         | 53.4%       |
| 24500 · Leave Liability                 | 17,101.33           | 7,386.00            | 9,715.33          | 131.5%      |
| <b>Total Other Current Liabilities</b>  | 327,447.33          | 348,126.00          | -20,678.67        | -5.9%       |
| <b>Total Current Liabilities</b>        | 334,921.35          | 348,126.00          | -13,204.65        | -3.8%       |
| <b>Long Term Liabilities</b>            |                     |                     |                   |             |
| 25600 · Deferred Inflows of Resources   | 125,154.74          | 6,615.12            | 118,539.62        | 1,792.0%    |
| 26000 · Net Pension Liability           | 295,245.90          | 622,185.95          | -326,940.05       | -52.6%      |
| <b>Total Long Term Liabilities</b>      | 420,400.64          | 628,801.07          | -208,400.43       | -33.1%      |
| <b>Total Liabilities</b>                | 755,321.99          | 976,927.07          | -221,605.08       | -22.7%      |
| <b>Equity</b>                           |                     |                     |                   |             |
| 25100 · JLA Reserve                     | 84,789.64           | 65,942.85           | 18,846.79         | 28.6%       |
| 29100 · Net Resources - Operations      | 3,397,651.22        | 3,117,061.27        | 280,589.95        | 9.0%        |
| 29400 · Unrestricted Net Position - Pen | -326,680.07         | -513,104.31         | 186,424.24        | 36.3%       |
| Net Income                              | -43,048.14          | 43,401.03           | -86,449.17        | -199.2%     |

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|                                       | <u>Mar 31, 23</u>          | <u>Mar 31, 22</u>          | <u>\$ Change</u>         | <u>% Change</u>    |
|---------------------------------------|----------------------------|----------------------------|--------------------------|--------------------|
| Total Equity                          | <u>3,112,712.65</u>        | <u>2,713,300.84</u>        | <u>399,411.81</u>        | <u>14.7%</u>       |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b><u>3,868,034.64</u></b> | <b><u>3,690,227.91</u></b> | <b><u>177,806.73</u></b> | <b><u>4.8%</u></b> |



## Gold Country Fair

### Profit & Loss Prev Year Comparison

March 2023

|  | Mar 23    | Mar 22    | \$ Change  | % Change |
|--|-----------|-----------|------------|----------|
| <b>Ordinary Income/Expense</b>                         |           |           |            |          |
| <b>Income</b>  |           |           |            |          |
| <b>41500 · Industrial &amp; Commercial Space</b>       |           |           |            |          |
| 41510 · Inside Commercial Space                        | 3,300.00  | 300.00    | 3,000.00   | 1,000.0% |
| 41520 · Outside Commercial Space                       | 6,400.00  | 280.00    | 6,120.00   | 2,185.7% |
| <b>Total 41500 · Industrial &amp; Commercial Space</b> | 9,700.00  | 580.00    | 9,120.00   | 1,572.4% |
| <b>42000 · Concessions</b>                             |           |           |            |          |
| <b>42200 · Food Concessions</b>                        |           |           |            |          |
| 42210 · Food Concessions Health Permit                 | 450.00    | 40.00     | 410.00     | 1,025.0% |
| 42220 · Food Concessions - Product Fee                 | 6,525.00  | 2,000.00  | 4,525.00   | 226.3%   |
| <b>Total 42200 · Food Concessions</b>                  | 6,975.00  | 2,040.00  | 4,935.00   | 241.9%   |
| <b>Total 42000 · Concessions</b>                       | 6,975.00  | 2,040.00  | 4,935.00   | 241.9%   |
| <b>47000 · Misc. Fair Revenue</b>                      |           |           |            |          |
| 47300 · Utility Fee Reimbursement                      | 1,661.00  | 477.00    | 1,184.00   | 248.2%   |
| 47810 · CFSA Insurance                                 | 120.00    | 0.00      | 120.00     | 100.0%   |
| <b>Total 47000 · Misc. Fair Revenue</b>                | 1,781.00  | 477.00    | 1,304.00   | 273.4%   |
| <b>47005 · Misc. Non Fair Program Revenue</b>          |           |           |            |          |
| 47105 · Admissions - Crab Feed                         | 8,095.00  | 14,040.00 | -5,945.00  | -42.3%   |
| <b>Total 47005 · Misc. Non Fair Program Revenue</b>    | 8,095.00  | 14,040.00 | -5,945.00  | -42.3%   |
| <b>48000 · Interim Rental Revenue</b>                  |           |           |            |          |
| <b>48100 · Interim Rental - Buildings</b>              |           |           |            |          |
| 48110 · RENT - Schools                                 | 1,400.00  | 11,946.98 | -10,546.98 | -88.3%   |
| 48115 · RENT - Motherlode Building                     | 0.00      | 772.50    | -772.50    | -100.0%  |
| 48120 · RENT - Auburn Host Lions Bldg                  | 850.00    | 700.00    | 150.00     | 21.4%    |
| 48140 · RENT - Sierra                                  | 950.00    | 7,617.00  | -6,667.00  | -87.5%   |
| 48150 · RENT - Sutter                                  | 1,383.31  | 0.00      | 1,383.31   | 100.0%   |
| 48170 · RENT - Placer                                  | 4,920.00  | 481.00    | 4,439.00   | 922.9%   |
| 48190 · RENT - Armory                                  | 1,885.00  | 6,111.75  | -4,226.75  | -69.2%   |
| <b>Total 48100 · Interim Rental - Buildings</b>        | 11,388.31 | 27,629.23 | -16,240.92 | -58.8%   |
| <b>48200 · Interim Rental - Grounds</b>                |           |           |            |          |
| 48220 · RENT - FW Park                                 | 0.00      | 804.00    | -804.00    | -100.0%  |
| 48230 · RENT - Horse Arena                             | 300.00    | 258.00    | 42.00      | 16.3%    |
| 48240 · RENT - Main Lawn Area & Gazebo                 | 0.00      | 667.00    | -667.00    | -100.0%  |
| 48250 · RENT - Stalls                                  | 0.00      | 140.00    | -140.00    | -100.0%  |
| 48270 · RENT - RV Parking                              | 1,135.80  | 1,590.00  | -454.20    | -28.6%   |
| 48280 · RENT - Ballfields                              | 4,200.00  | 0.00      | 4,200.00   | 100.0%   |
| 48291 · RENT - Sacramento Street Lot                   | 0.00      | 656.00    | -656.00    | -100.0%  |
| <b>Total 48200 · Interim Rental - Grounds</b>          | 5,635.80  | 4,115.00  | 1,520.80   | 37.0%    |
| <b>48300 · Interim Rental - Equipment/Tent</b>         | 1,840.00  | 855.00    | 985.00     | 115.2%   |
| <b>48500 · Utility Fee Reimbursement</b>               | 1,148.85  | 4,789.00  | -3,640.15  | -76.0%   |
| <b>48600 · Interim Parking Revenue</b>                 | 500.00    | 43.23     | 456.77     | 1,056.6% |
| <b>48700 · Other Interim Revenue</b>                   |           |           |            |          |
| 48730 · Dumpster Reimbursement                         | 25.00     | 0.00      | 25.00      | 100.0%   |
| 48770 · Rebates  | 112.25    | 193.27    | -81.02     | -41.9%   |
| <b>Total 48700 · Other Interim Revenue</b>             | 137.25    | 193.27    | -56.02     | -29.0%   |
| <b>Total 48000 · Interim Rental Revenue</b>            | 20,650.21 | 37,624.73 | -16,974.52 | -45.1%   |
| <b>49000 · Prior Year Revenue Adjustment</b>           | 3,000.00  | 0.00      | 3,000.00   | 100.0%   |

**Gold Country Fair**  
**Profit & Loss Prev Year Comparison**  
**March 2023**

|   | Mar 23            | Mar 22           | \$ Change         | % Change       |
|---|-------------------|------------------|-------------------|----------------|
| <b>49500 · Other Operating Revenue</b>              |                   |                  |                   |                |
| 49510 · Interest Earnings                           | 0.00              | 241.02           | -241.02           | -100.0%        |
| 49520 · Donations/Sponsorships                      | 22,662.03         | 3,520.00         | 19,142.03         | 543.8%         |
| 49530 · Other                                       | 2,500.00          | 363.30           | 2,136.70          | 588.1%         |
| 49500 · Other Operating Revenue - Other             | 0.00              | 4,000.00         | -4,000.00         | -100.0%        |
| <b>Total 49500 · Other Operating Revenue</b>        | <b>25,162.03</b>  | <b>8,124.32</b>  | <b>17,037.71</b>  | <b>209.7%</b>  |
| <b>Total Income</b>                                 | <b>75,363.24</b>  | <b>62,886.05</b> | <b>12,477.19</b>  | <b>19.8%</b>   |
| <b>Gross Profit</b>                                 | <b>75,363.24</b>  | <b>62,886.05</b> | <b>12,477.19</b>  | <b>19.8%</b>   |
| <b>Expense</b>                                      |                   |                  |                   |                |
| <b>50000 · Administrative Expense</b>               |                   |                  |                   |                |
| 50100 · Salaries - Permanent                        | 11,854.01         | 13,826.36        | -1,972.35         | -14.3%         |
| 50200 · Salaries - Temporary                        | 7,412.58          | 3,138.52         | 4,274.06          | 136.2%         |
| 50310 · Employee Benefits                           | 14,648.05         | 7,640.36         | 7,007.69          | 91.7%          |
| 50320 · Payroll Taxes                               | 2,459.75          | 1,686.13         | 773.62            | 45.9%          |
| 50330 · Worker's Compensation Insurance             | 2,518.11          | 1,372.00         | 1,146.11          | 83.5%          |
| 50400 · Professional Services                       | 1,017.38          | 978.87           | 38.51             | 3.9%           |
| 50600 · Traveling/Training                          | 1,090.38          | -294.52          | 1,384.90          | 470.2%         |
| 50700 · Office Supplies & Expense                   | 5,100.08          | 374.08           | 4,726.00          | 1,263.4%       |
| 50800 · Telephone & Postage Expense                 | 158.30            | 73.65            | 84.65             | 114.9%         |
| 50900 · Dues & Subscriptions                        | 2,795.00          | 1,434.49         | 1,360.51          | 94.8%          |
| 51000 · Insurance (General Liability)               | 2,477.14          | 1,958.00         | 519.14            | 26.5%          |
| 51500 · Bank Charges                                | -966.02           | -63.95           | -902.07           | -1,410.6%      |
| <b>Total 50000 · Administrative Expense</b>         | <b>50,564.76</b>  | <b>32,123.99</b> | <b>18,440.77</b>  | <b>57.4%</b>   |
| <b>52000 · Maintenance/General Operations</b>       |                   |                  |                   |                |
| 52100 · Salaries - Permanent                        | 5,570.80          | 0.00             | 5,570.80          | 100.0%         |
| 52200 · Salaries - Temporary                        | 8,642.25          | 4,902.69         | 3,739.56          | 76.3%          |
| 52210 · Employee Benefits                           | 0.00              | 0.00             | 0.00              | 0.0%           |
| 52300 · Professional Services                       | 2,238.50          | 1,271.00         | 967.50            | 76.1%          |
| 52800 · Light, Heat & Water                         | 29,279.23         | 17,250.91        | 12,028.32         | 69.7%          |
| 52850 · Temp Internet Services                      | 2,152.90          | 1,213.30         | 939.60            | 77.4%          |
| 52900 · Maintenance of Equip./Supplies              | 3,596.26          | 719.27           | 2,876.99          | 400.0%         |
| 53000 · Maintenance of Buildings/Ground             | 10,059.90         | 1,365.02         | 8,694.88          | 637.0%         |
| <b>Total 52000 · Maintenance/General Operations</b> | <b>61,539.84</b>  | <b>26,722.19</b> | <b>34,817.65</b>  | <b>130.3%</b>  |
| <b>54000 · Publicity</b>                            |                   |                  |                   |                |
| 54400 · Advertising                                 | 4,042.05          | 0.00             | 4,042.05          | 100.0%         |
| <b>Total 54000 · Publicity</b>                      | <b>4,042.05</b>   | <b>0.00</b>      | <b>4,042.05</b>   | <b>100.0%</b>  |
| <b>57005 · Misc. Non-Fair Programs</b>              |                   |                  |                   |                |
| 57205 · Supplies & Expense                          | 16,112.51         | 5,885.18         | 10,227.33         | 173.8%         |
| 57405 · Sponsorship (non-fair) Expense              | 250.00            | 0.00             | 250.00            | 100.0%         |
| <b>Total 57005 · Misc. Non-Fair Programs</b>        | <b>16,362.51</b>  | <b>5,885.18</b>  | <b>10,477.33</b>  | <b>178.0%</b>  |
| <b>66000 · Fair Entertainment Expense</b>           |                   |                  |                   |                |
| 66500 · Ground Entertainment                        | 0.00              | 0.00             | 0.00              | 0.0%           |
| 66600 · Grandstand Entertainment                    | 0.00              | 5,000.00         | -5,000.00         | -100.0%        |
| <b>Total 66000 · Fair Entertainment Expense</b>     | <b>0.00</b>       | <b>5,000.00</b>  | <b>-5,000.00</b>  | <b>-100.0%</b> |
| <b>80000 · Prior Year Expense Adjustment</b>        | <b>0.00</b>       | <b>3,152.40</b>  | <b>-3,152.40</b>  | <b>-100.0%</b> |
| <b>Total Expense</b>                                | <b>132,509.16</b> | <b>72,883.76</b> | <b>59,625.40</b>  | <b>81.8%</b>   |
| <b>Net Ordinary Income</b>                          | <b>-57,145.92</b> | <b>-9,997.71</b> | <b>-47,148.21</b> | <b>-471.6%</b> |
| <b>Other Income/Expense</b>                         |                   |                  |                   |                |
| <b>Other Income</b>                                 |                   |                  |                   |                |
| 31900 · Capital Project Reimburse Fund              | 0.00              | 23,806.85        | -23,806.85        | -100.0%        |

**Gold Country Fair**  
**Profit & Loss Prev Year Comparison**  
**March 2023**

|  | <u>Mar 23</u>            | <u>Mar 22</u>           | <u>\$ Change</u>         | <u>% Change</u>       |
|--|--------------------------|-------------------------|--------------------------|-----------------------|
| <b>47600 · JLA REVENUE</b>                     |                          |                         |                          |                       |
| <b>47650 · JLA - Prior Year Revenue Adjust</b> | 2,032.90                 | 0.00                    | 2,032.90                 | 100.0%                |
| <b>Total 47600 · JLA REVENUE</b>               | 2,032.90                 | 0.00                    | 2,032.90                 | 100.0%                |
| <b>Total Other Income</b>                      | 2,032.90                 | 23,806.85               | -21,773.95               | -91.5%                |
| <b>Other Expense</b>                           |                          |                         |                          |                       |
| <b>57600 · JLA</b>                             |                          |                         |                          |                       |
| <b>57640 · Supplies &amp; Expense</b>          | 0.00                     | 19.90                   | -19.90                   | -100.0%               |
| <b>Total 57600 · JLA</b>                       | 0.00                     | 19.90                   | -19.90                   | -100.0%               |
| <b>Total Other Expense</b>                     | 0.00                     | 19.90                   | -19.90                   | -100.0%               |
| <b>Net Other Income</b>                        | 2,032.90                 | 23,786.95               | -21,754.05               | -91.5%                |
| <b>Net Income</b>                              | <u><u>-55,113.02</u></u> | <u><u>13,789.24</u></u> | <u><u>-68,902.26</u></u> | <u><u>-499.7%</u></u> |

## Gold Country Fair

### Profit & Loss Prev Year Comparison

#### January through March 2023

|  | Jan - Mar 23     | Jan - Mar 22      | \$ Change         | % Change        |
|--|------------------|-------------------|-------------------|-----------------|
| <b>Ordinary Income/Expense</b>                         |                  |                   |                   |                 |
| <b>Income</b>  |                  |                   |                   |                 |
| <b>41500 · Industrial &amp; Commercial Space</b>       |                  |                   |                   |                 |
| 41510 · Inside Commercial Space                        | 3,300.00         | 300.00            | 3,000.00          | 1,000.0%        |
| 41520 · Outside Commercial Space                       | 6,400.00         | 280.00            | 6,120.00          | 2,185.7%        |
| <b>Total 41500 · Industrial &amp; Commercial Space</b> | <b>9,700.00</b>  | <b>580.00</b>     | <b>9,120.00</b>   | <b>1,572.4%</b> |
| <b>42000 · Concessions</b>                             |                  |                   |                   |                 |
| <b>42200 · Food Concessions</b>                        |                  |                   |                   |                 |
| 42210 · Food Concessions Health Permit                 | 450.00           | 80.00             | 370.00            | 462.5%          |
| 42220 · Food Concessions - Product Fee                 | 6,525.00         | 3,000.00          | 3,525.00          | 117.5%          |
| <b>Total 42200 · Food Concessions</b>                  | <b>6,975.00</b>  | <b>3,080.00</b>   | <b>3,895.00</b>   | <b>126.5%</b>   |
| <b>Total 42000 · Concessions</b>                       | <b>6,975.00</b>  | <b>3,080.00</b>   | <b>3,895.00</b>   | <b>126.5%</b>   |
| <b>47000 · Misc. Fair Revenue</b>                      |                  |                   |                   |                 |
| 47300 · Utility Fee Reimbursement                      | 1,661.00         | 837.00            | 824.00            | 98.5%           |
| 47810 · CFSA Insurance                                 | 120.00           | 0.00              | 120.00            | 100.0%          |
| <b>Total 47000 · Misc. Fair Revenue</b>                | <b>1,781.00</b>  | <b>837.00</b>     | <b>944.00</b>     | <b>112.8%</b>   |
| <b>47005 · Misc. Non Fair Program Revenue</b>          |                  |                   |                   |                 |
| 47105 · Admissions - Crab Feed                         | 22,046.00        | 23,520.00         | -1,474.00         | -6.3%           |
| 47505 · Other - Farmers Market                         | 0.00             | 0.00              | 0.00              | 0.0%            |
| <b>Total 47005 · Misc. Non Fair Program Revenue</b>    | <b>22,046.00</b> | <b>23,520.00</b>  | <b>-1,474.00</b>  | <b>-6.3%</b>    |
| <b>48000 · Interim Rental Revenue</b>                  |                  |                   |                   |                 |
| <b>48100 · Interim Rental - Buildings</b>              |                  |                   |                   |                 |
| 48110 · RENT - Schools                                 | 11,500.70        | 14,146.98         | -2,646.28         | -18.7%          |
| 48115 · RENT - Motherlode Building                     | 0.00             | 2,318.50          | -2,318.50         | -100.0%         |
| 48120 · RENT - Auburn Host Lions Bldg                  | 1,700.00         | 2,516.00          | -816.00           | -32.4%          |
| 48130 · RENT - Small Animal Barn                       | 0.00             | 844.00            | -844.00           | -100.0%         |
| 48140 · RENT - Sierra                                  | 2,500.00         | 9,263.00          | -6,763.00         | -73.0%          |
| 48150 · RENT - Sutter                                  | 2,832.44         | 5,039.56          | -2,207.12         | -43.8%          |
| 48170 · RENT - Placer                                  | 16,513.00        | 13,748.00         | 2,765.00          | 20.1%           |
| 48190 · RENT - Armory                                  | 3,385.00         | 9,385.75          | -6,000.75         | -63.9%          |
| <b>Total 48100 · Interim Rental - Buildings</b>        | <b>38,431.14</b> | <b>57,261.79</b>  | <b>-18,830.65</b> | <b>-32.9%</b>   |
| <b>48200 · Interim Rental - Grounds</b>                |                  |                   |                   |                 |
| 48220 · RENT - FW Park                                 | 0.00             | 1,604.00          | -1,604.00         | -100.0%         |
| 48230 · RENT - Horse Arena                             | 557.00           | 773.50            | -216.50           | -28.0%          |
| 48240 · RENT - Main Lawn Area & Gazebo                 | 0.00             | 667.00            | -667.00           | -100.0%         |
| 48250 · RENT - Stalls                                  | 0.00             | 140.00            | -140.00           | -100.0%         |
| 48270 · RENT - RV Parking                              | 1,358.80         | 5,503.10          | -4,144.30         | -75.3%          |
| 48280 · RENT - Ballfields                              | 4,200.00         | 3,685.00          | 515.00            | 14.0%           |
| 48291 · RENT - Sacramento Street Lot                   | 0.00             | 24,656.00         | -24,656.00        | -100.0%         |
| <b>Total 48200 · Interim Rental - Grounds</b>          | <b>6,115.80</b>  | <b>37,028.60</b>  | <b>-30,912.80</b> | <b>-83.5%</b>   |
| 48300 · Interim Rental - Equipment/Tent                | 2,700.00         | 1,441.00          | 1,259.00          | 87.4%           |
| 48500 · Utility Fee Reimbursement                      | 10,783.54        | 7,523.90          | 3,259.64          | 43.3%           |
| 48600 · Interim Parking Revenue                        | 24,000.00        | 4,923.73          | 19,076.27         | 387.4%          |
| <b>48700 · Other Interim Revenue</b>                   |                  |                   |                   |                 |
| 48710 · Labor Reimbursement                            | 900.00           | 0.00              | 900.00            | 100.0%          |
| 48730 · Dumpster Reimbursement                         | 35.00            | 10.30             | 24.70             | 239.8%          |
| 48770 · Rebates  | 283.25           | 193.27            | 89.98             | 46.6%           |
| <b>Total 48700 · Other Interim Revenue</b>             | <b>1,218.25</b>  | <b>203.57</b>     | <b>1,014.68</b>   | <b>498.4%</b>   |
| <b>Total 48000 · Interim Rental Revenue</b>            | <b>83,248.73</b> | <b>108,382.59</b> | <b>-25,133.86</b> | <b>-23.2%</b>   |
| 49000 · Prior Year Revenue Adjustment                  | 3,000.00         | 8,194.50          | -5,194.50         | -63.4%          |

**Gold Country Fair**  
**Profit & Loss Prev Year Comparison**  
**January through March 2023**

|   | Jan - Mar 23 | Jan - Mar 22 | \$ Change  | % Change  |
|---|--------------|--------------|------------|-----------|
| <b>49500 · Other Operating Revenue</b>              |              |              |            |           |
| 49510 · Interest Earnings                           | 0.00         | 241.02       | -241.02    | -100.0%   |
| 49520 · Donations/Sponsorships                      | 26,162.03    | 16,331.00    | 9,831.03   | 60.2%     |
| 49530 · Other                                       | 18,750.00    | 531.23       | 18,218.77  | 3,429.5%  |
| 49500 · Other Operating Revenue - Other             | 0.00         | 15,000.00    | -15,000.00 | -100.0%   |
| <b>Total 49500 · Other Operating Revenue</b>        | 44,912.03    | 32,103.25    | 12,808.78  | 39.9%     |
| 49700 · Donations (In Kind)                         | 0.00         | 763.00       | -763.00    | -100.0%   |
| <b>Total Income</b>                                 | 171,662.76   | 177,460.34   | -5,797.58  | -3.3%     |
| <b>Gross Profit</b>                                 | 171,662.76   | 177,460.34   | -5,797.58  | -3.3%     |
| <b>Expense</b>                                      |              |              |            |           |
| <b>50000 · Administrative Expense</b>               |              |              |            |           |
| 50100 · Salaries - Permanent                        | 33,032.33    | 38,218.78    | -5,186.45  | -13.6%    |
| 50200 · Salaries - Temporary                        | 18,832.78    | 8,624.68     | 10,208.10  | 118.4%    |
| 50310 · Employee Benefits                           | 26,358.40    | 23,113.88    | 3,244.52   | 14.0%     |
| 50320 · Payroll Taxes                               | 6,990.18     | 4,644.33     | 2,345.85   | 50.5%     |
| 50330 · Worker's Compensation Insurance             | 8,507.33     | 4,116.00     | 4,391.33   | 106.7%    |
| 50400 · Professional Services                       | 2,846.70     | 6,404.61     | -3,557.91  | -55.6%    |
| 50500 · Director's Expense                          | 0.00         | 112.61       | -112.61    | -100.0%   |
| 50600 · Traveling/Training                          | 5,954.63     | 2,901.09     | 3,053.54   | 105.3%    |
| 50700 · Office Supplies & Expense                   | 9,003.38     | 4,284.38     | 4,719.00   | 110.1%    |
| 50800 · Telephone & Postage Expense                 | 316.60       | 592.15       | -275.55    | -46.5%    |
| 50900 · Dues & Subscriptions                        | 6,777.88     | 1,857.49     | 4,920.39   | 264.9%    |
| 51000 · Insurance (General Liability)               | 7,431.42     | 5,874.00     | 1,557.42   | 26.5%     |
| 51500 · Bank Charges                                | -823.96      | 165.88       | -989.84    | -596.7%   |
| <b>Total 50000 · Administrative Expense</b>         | 125,227.67   | 100,909.88   | 24,317.79  | 24.1%     |
| <b>52000 · Maintenance/General Operations</b>       |              |              |            |           |
| 52100 · Salaries - Permanent                        | 16,836.99    | 0.00         | 16,836.99  | 100.0%    |
| 52200 · Salaries - Temporary                        | 22,673.25    | 14,041.53    | 8,631.72   | 61.5%     |
| 52210 · Employee Benefits                           | 0.00         | 0.00         | 0.00       | 0.0%      |
| 52300 · Professional Services                       | 6,460.00     | 7,072.00     | -612.00    | -8.7%     |
| 52800 · Light, Heat & Water                         | 55,593.67    | 37,609.77    | 17,983.90  | 47.8%     |
| 52850 · Temp Internet Services                      | 5,028.44     | 4,548.84     | 479.60     | 10.5%     |
| 52900 · Maintenance of Equip./Supplies              | 8,962.21     | 2,807.55     | 6,154.66   | 219.2%    |
| 53000 · Maintenance of Buildings/Ground             | 19,938.06    | 6,290.09     | 13,647.97  | 217.0%    |
| <b>Total 52000 · Maintenance/General Operations</b> | 135,492.62   | 72,369.78    | 63,122.84  | 87.2%     |
| <b>54000 · Publicity</b>                            |              |              |            |           |
| 54400 · Advertising                                 | 4,236.01     | 23.95        | 4,212.06   | 17,586.9% |
| <b>Total 54000 · Publicity</b>                      | 4,236.01     | 23.95        | 4,212.06   | 17,586.9% |
| <b>56000 · Attendance Operations</b>                |              |              |            |           |
| 56300 · Supplies & Expense                          | 0.00         | 0.00         | 0.00       | 0.0%      |
| <b>Total 56000 · Attendance Operations</b>          | 0.00         | 0.00         | 0.00       | 0.0%      |
| <b>57005 · Misc. Non-Fair Programs</b>              |              |              |            |           |
| 57205 · Supplies & Expense                          | 18,244.02    | 25,786.22    | -7,542.20  | -29.3%    |
| 57405 · Sponsorship (non-fair) Expense              | 250.00       | 0.00         | 250.00     | 100.0%    |
| 57705 · Advertising                                 | 486.38       | 0.00         | 486.38     | 100.0%    |
| <b>Total 57005 · Misc. Non-Fair Programs</b>        | 18,980.40    | 25,786.22    | -6,805.82  | -26.4%    |

**Gold Country Fair**  
**Profit & Loss Prev Year Comparison**  
 January through March 2023

|   | Jan - Mar 23      | Jan - Mar 22     | \$ Change         | % Change       |
|---|-------------------|------------------|-------------------|----------------|
| <b>66000 · Fair Entertainment Expense</b>       |                   |                  |                   |                |
| <b>66500 · Ground Entertainment</b>             | 0.00              | 0.00             | 0.00              | 0.0%           |
| <b>66600 · Grandstand Entertainment</b>         | 0.00              | 5,000.00         | -5,000.00         | -100.0%        |
| <b>Total 66000 · Fair Entertainment Expense</b> | 0.00              | 5,000.00         | -5,000.00         | -100.0%        |
| <b>80000 · Prior Year Expense Adjustment</b>    | 5,551.80          | 3,152.40         | 2,399.40          | 76.1%          |
| <b>Total Expense</b>                            | 289,488.50        | 207,242.23       | 82,246.27         | 39.7%          |
| <b>Net Ordinary Income</b>                      | -117,825.74       | -29,781.89       | -88,043.85        | -295.6%        |
| <b>Other Income/Expense</b>                     |                   |                  |                   |                |
| <b>Other Income</b>                             |                   |                  |                   |                |
| <b>31200 · State Allocations</b>                | 0.00              | 42,010.00        | -42,010.00        | -100.0%        |
| <b>31900 · Capital Project Reimburse Fund</b>   | 58,767.70         | 23,806.85        | 34,960.85         | 146.9%         |
| <b>47600 · JLA REVENUE</b>                      |                   |                  |                   |                |
| <b>47650 · JLA - Prior Year Revenue Adjust</b>  | 16,009.90         | 7,425.77         | 8,584.13          | 115.6%         |
| <b>Total 47600 · JLA REVENUE</b>                | 16,009.90         | 7,425.77         | 8,584.13          | 115.6%         |
| <b>Total Other Income</b>                       | 74,777.60         | 73,242.62        | 1,534.98          | 2.1%           |
| <b>Other Expense</b>                            |                   |                  |                   |                |
| <b>57600 · JLA</b>                              |                   |                  |                   |                |
| <b>57640 · Supplies &amp; Expense</b>           | 0.00              | 59.70            | -59.70            | -100.0%        |
| <b>Total 57600 · JLA</b>                        | 0.00              | 59.70            | -59.70            | -100.0%        |
| <b>Total Other Expense</b>                      | 0.00              | 59.70            | -59.70            | -100.0%        |
| <b>Net Other Income</b>                         | 74,777.60         | 73,182.92        | 1,594.68          | 2.2%           |
| <b>Net Income</b>                               | <b>-43,048.14</b> | <b>43,401.03</b> | <b>-86,449.17</b> | <b>-199.2%</b> |

**Gold Country Fair**  
**Accounts Receivable Summary**  
As of March 31, 2023

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|                                       | <u>Mar 31, 23</u>       |
|---------------------------------------|-------------------------|
| 49er LIONS CLUB                       | 1,200.00                |
| ANWAR FOROTAN                         | 625.00                  |
| AUBURN EVENTS                         | 2,520.00                |
| AUBURN LITTLE LEAGUE                  | 1,904.00                |
| FAST FRIDAYS                          | 294.18                  |
| GOLD COUNTRY FAIR HERITAGE FOUNDATION | 5,000.00                |
| Intren                                | 2,294.00                |
| MANDARIN ORANGE EDUCATIONL FOUNDRY    | 600.00                  |
| Natali Lopez                          | 1,500.00                |
| Safety One Inc                        | 500.00                  |
| SIERRA FOOTHILLS FUNERAL SERVICE      | 500.00                  |
| Street Eatz                           | 225.00                  |
| TEVIS                                 | 402.04                  |
| <b>TOTAL</b>                          | <b><u>17,564.22</u></b> |

# Gold Country Fair

## YTD Statement of Cash Flows

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|  | <u>Jan - Mar 23</u>           |
|--|-------------------------------|
| <b>OPERATING ACTIVITIES</b>  |                               |
| Net Income   | (43,048.14)                   |
| Adjustments to reconcile Net Income<br>to net cash provided by operations: |                               |
| 13100 · Accounts Receivable  | (794.18)                      |
| 21200 · Accounts Payable   | 7,474.02                      |
| 22800 · Deferred Income  | 15,633.00                     |
| 24110 · Security Deposits  | 17,000.00                     |
|  | <hr/>                         |
| Net cash provided by Operating Activities                                  | (3,735.30)                    |
| <b>INVESTING ACTIVITIES</b>  |                               |
| 19000 · Construction in Progress   | (204,785.13)                  |
| 19300 · Equipment  | (2,720.00)                    |
|  | <hr/>                         |
| Net cash provided by Investing Activities                                  | (207,505.13)                  |
| Net cash increase for period   | (211,240.43)                  |
| Cash at beginning of period  | 1,129,873.30                  |
| Cash at end of period  | <hr/> <hr/> <b>918,632.87</b> |



**Gold Country Fair**  
**JLA Accounts Receivable Summary**  
As of March 31, 2023

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|  | <u>Mar 31, 23</u>              |
|--|--------------------------------|
| AMERICAN LANDSCAPE/CONCRETE (2007 JLA) | 11,450.19                      |
| BERRIES & BANANAS (2003 JLA)           | 1,250.50                       |
| ORANGEVALE MEAT SHOPPE (JLA 2011)      | 2,973.23                       |
| WHITEHEAD PAINTING (JLA 2014)          | <u>739.50</u>                  |
| <b>TOTAL</b>                           | <b><u><u>16,413.42</u></u></b> |

## Intermin Events

|          |       |                            |                                 |                            |            |
|----------|-------|----------------------------|---------------------------------|----------------------------|------------|
| Approved | 23-53 | Golden Empire Council      | April 22, 2023 - April 23, 2023 | Ball Fields                | \$4,300.00 |
| Approved | 23-55 | America Sanchez            | Saturday, June 24, 2023         | Placer Building            | \$1,800.00 |
| Approved | 23-56 | Jackie Wheeler             | Saturday, October 7, 2023       | Auburn Host Lions Building | \$850.00   |
| Approved | 23-60 | Safety One INC             | Wednesday, March 8, 2023        | Vendor Lot                 | \$500.00   |
| Approved | 23-62 | Angelique and Chris Clarke | Saturday, December 16, 2023     | Auburn Host Lions Building | \$850.00   |
| Approved | 23-64 | Rachel Williams            | Saturday, June 24, 2023         | Armory Building            | \$1,250.00 |
| Approved | 23-67 | LaFleur Excavating         | Wednesday, April 5, 2023        | Vendor Lot                 | \$2,500.00 |

## Buildings and Grounds

April 2023

Minutes

The Buildings and Grounds Committee met onsite a couple of times to discuss the following:

1. Onsite Parking and Access

We met several times this month to go over parking plans. The committee is not in agreement with any one plan, although they are in agreement with portions of the overall plan. Therefore the plan has been divided into two areas, one area in front of the Auburn Host Lions building and the other in front of the OTP/Hugs N Smiles building.

The committee is in agreement with the layout and parking stalls for the area in front of the Auburn Host Lions building. The second area has been broken down into two separate plans for the Boards consideration.

Mike's plan, Option A has the maximum parking around the fairgrounds which is what the Board seems to want. Peg's plan disagrees with the safety of parking that many vehicles at the turn around area in front of the bathrooms & stage. This feels this area will be too congested with vehicles turning around & drop offs along with vehicles trying to park and unpack. Also, with pedestrians walking to & from the restrooms.

We agree with the rest of the parking that we have planned.

The CEO is also coordinating a meeting with the State Risk Maintenance team to come out and review the plans.

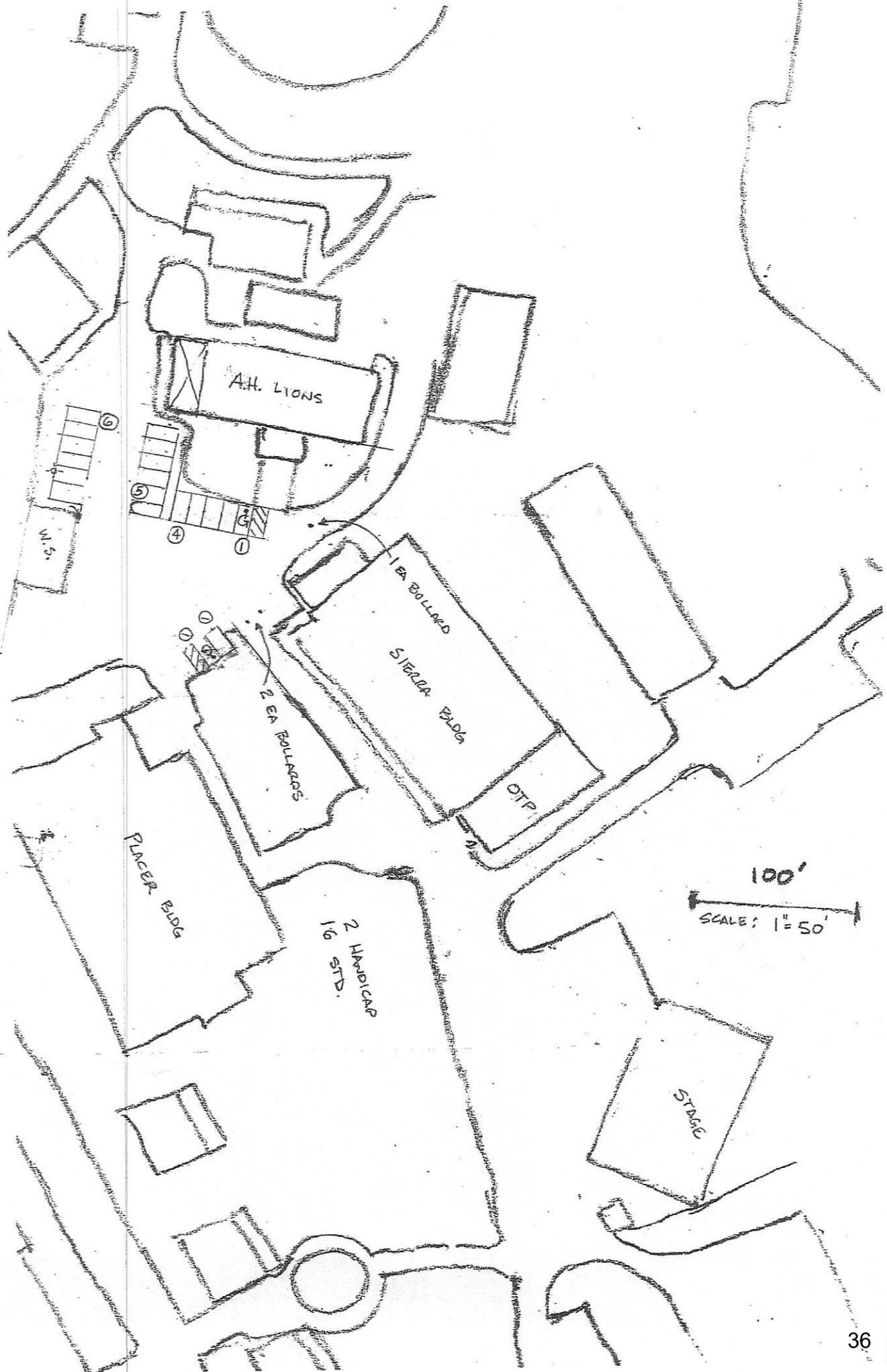
2. Farmer' Market Building

The CEO is working with the tenant for a formal notification of termination and an anticipated vacancy date. We will be discussing the repairs of the roof for the building and then the potential of moving the Hugs and Smiles operations to this location either on a temporary basis or permanent basis depending on the Boards decisions for their building.

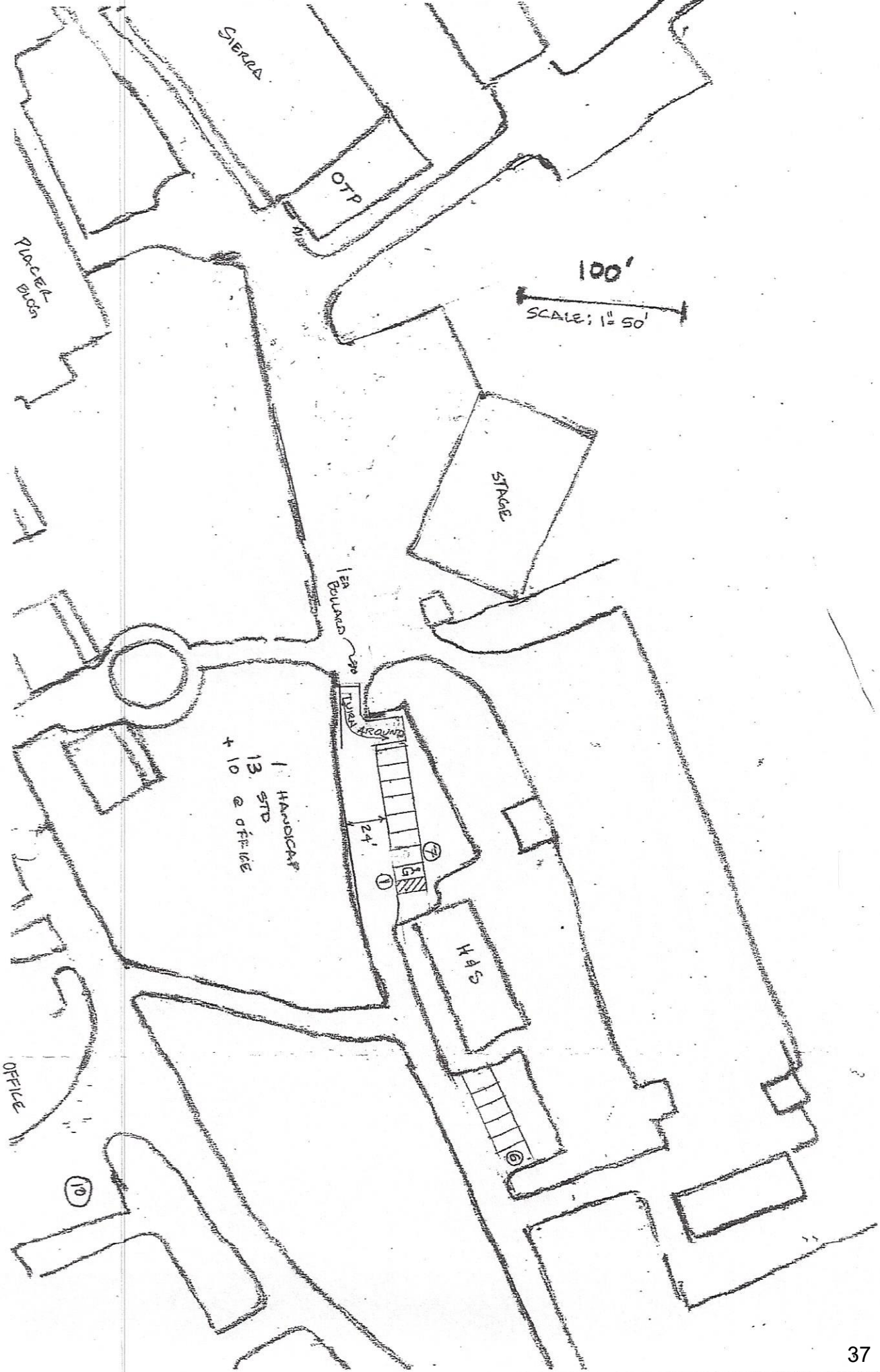
3. Hugs-N-Smiles Building

The CEO has had several conversations with the tenant of this building. The final outcome of whether or not to fix the building or remove it is still being analyzed.

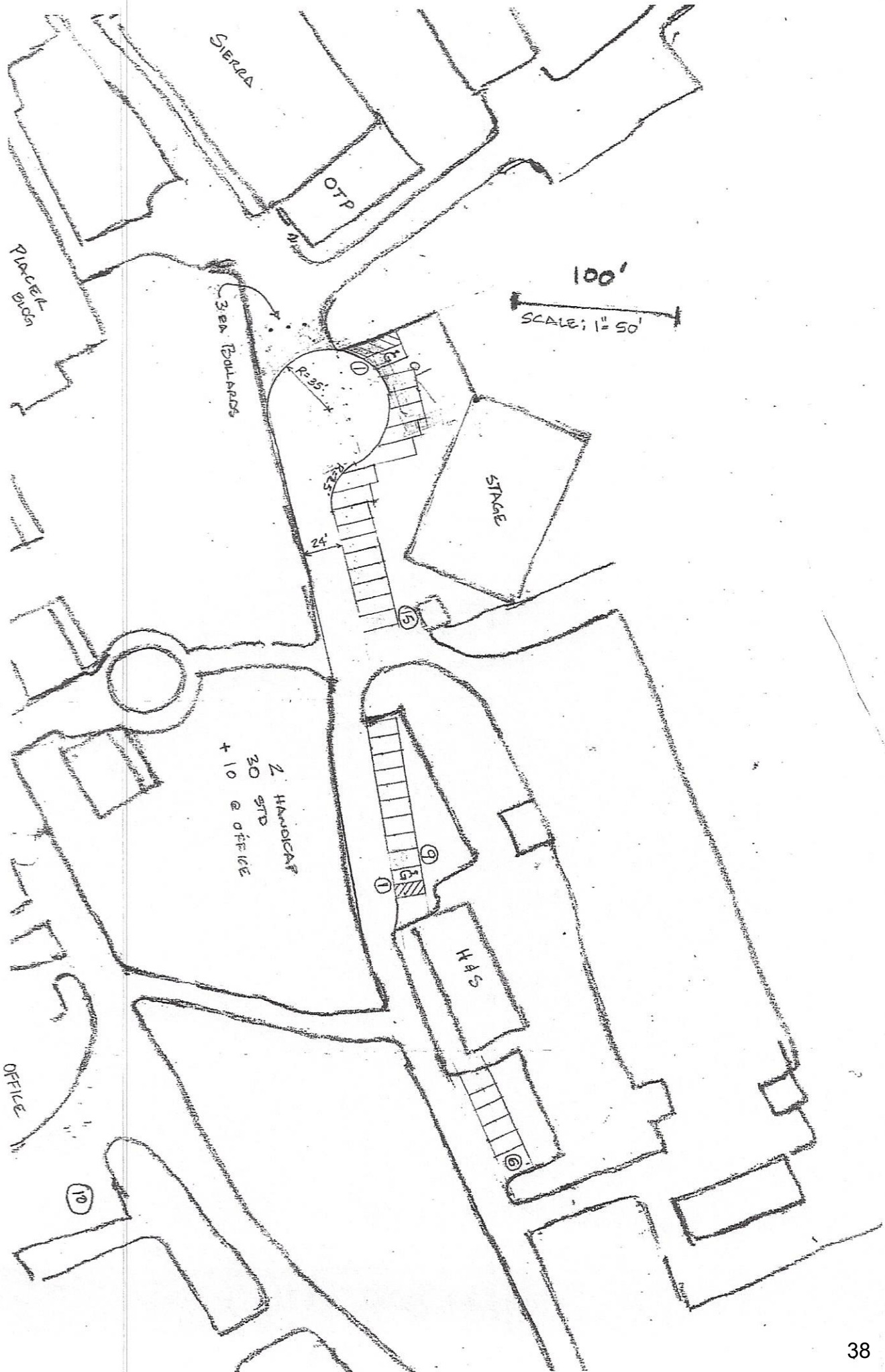
**A.H.L. Area**



OTP/ #1's Area Open "B"



OTP/H&S Area Option A



## **Stakeholders Committee Meeting Minutes**

**April 11, 2023 at 1 pm Tahoe Building**

### **Attendees**

Director Bedwell, Director Carson

Stakeholders: Bernadette Ade Hug-n-smiles, Dave Joiner Fast Friday, Dawn Cederlund OTP, Lani Johnston Auburn Home Shows, Reese Browning OTP, Steve Tuggle Heritage Foundation

### **Contract clauses related to Event Cancellations - Presented by Debby**

Since some action on this topic was already under consideration by the Board, Debby presented a recommendation that Don contact existing DAA's CEO to obtain contract clauses pertaining to Emergency Event Cancellations as well as Placer County Fair @ the Grounds and our Resource Coordinator at CDFA. Once the information is compiled recommend that Don share with the Finance and Policy Committees for evaluation and recommendations to be presented to the Board for consideration.

### **Partnering/Co-branding with Fairgrounds events and other onsite service groups, vendors and businesses – Presented by Steve**

Committee recommended we have a shared google doc managed at the GCF office for access by Stakeholders. This would include marketing, logos and other approved branded materials. This info would then be easily accessible to Stakeholders to tag and co-promote Stakeholders with their events, basically leveraging one another's customer base and creating a larger audience.

### **Contract clauses and standard protocols related to onsite business owners working with those renting the total grounds (to include food & beverages.) – Presented by Dawn**

Background: OTP has first right of refusal if there is a request to rent their designated space with the exception of during Fair Days, the Spring and Fall Home Shows and Mandarin Festival.

In addition, OTP is required to surrender their ABC license to the Gold Country Heritage Foundation only during the annual Fair. They are not required to surrender their Alcohol license at any other time.

However, OTP has chosen to work with local or charitable organizations to support them by looking for amenable ways to negotiate win-win arrangements related to the surrendering of their ABC license.

As the number of Fairground events grow, they are engaging in more all day and/or multi day events, which is a great thing. However, these event renters are asking/demanding that OTP surrender their ABC license. The burden to negotiate with these renters has been placed on OTP with an assumption that surrendering their ABC license is an option.

The Committee recommends that all day/multi day renters contracts specify OTP's right of refusal, and that exceptions are subject to their approval and subject to additional fees and/or a negotiated settlement.

**Clarity & recommendations related to onsite GCF Staff, Security and Event parking during large and/or multiple same day events. – Presented by Steve**

Committee recommended that we have paid staff on site for events in addition to Security at large and/or multi events. This was identified as a need previously that onsite staff be present who are familiar with the interworking's of the grounds, where to go for what, and take action under various scenarios to ensure a positive customer experience. Suggested that the number of staff on site be tiered based on the estimated number of attendees and part of the rental cost of doing business include paid staff.

It was also recommended that we provide renters with a list of our Approved Security companies when negotiating contracts. This will ensure we have the best security that meet our standards not just the cheapest.

Final piece of this recommendation is to provide renters with a map clearly outlining areas of accessibility on the grounds during their specific event. This would be in writing as part of the contract.

**Employee Parking:**

Recommend that our 3 onsite businesses, OTP, Hug n' Smiles and Fast Friday's receive parking passes for employees/parents during all day events.

**Emergency Contact List:**

Recommend that all Stakeholders are provided updated Staff Contact List for emergencies.





# PMIA/LAIF Performance Report as of 04/05/23



## PMIA Average Monthly Effective Yields<sup>(1)</sup>

|          |       |
|----------|-------|
| March    | 2.831 |
| February | 2.624 |
| January  | 2.425 |

## Quarterly Performance Quarter Ended 12/31/22

|  |                     |
|--|---------------------|
| LAIF Apportionment Rate <sup>(2)</sup> : | 2.07                |
| LAIF Earnings Ratio <sup>(2)</sup> :     | 0.00005680946709337 |
| LAIF Fair Value Factor <sup>(1)</sup> :  | 0.981389258         |
| PMIA Daily <sup>(1)</sup> :              | 2.29                |
| PMIA Quarter to Date <sup>(1)</sup> :    | 1.98                |
| PMIA Average Life <sup>(1)</sup> :       | 287                 |

## Pooled Money Investment Account Monthly Portfolio Composition <sup>(1)</sup> 02/28/23 \$200.5 billion

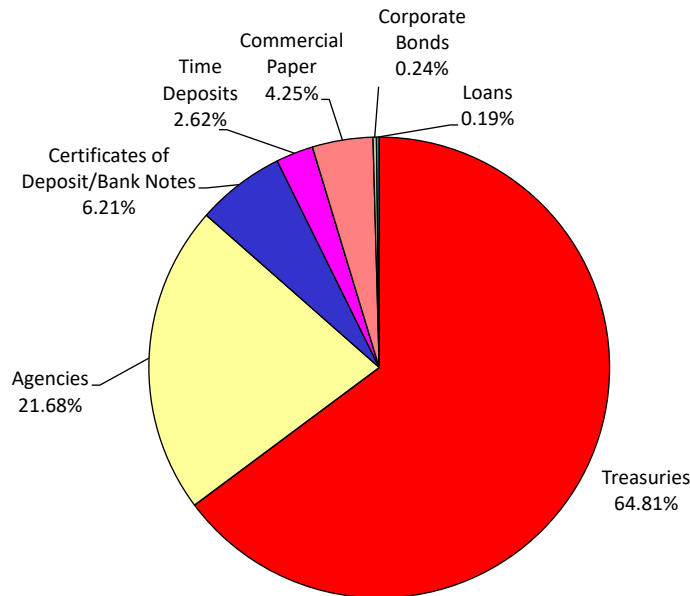


Chart does not include \$3,158,000.00 in mortgages, which equates to 0.002%. Percentages may not total 100% due to rounding.

Daily rates are now available here. [View PMIA Daily Rates](#)

Notes: The apportionment rate includes interest earned on the CalPERS Supplemental Pension Payment pursuant to Government Code 20825 (c)(1) and interest earned on the Wildfire Fund loan pursuant to Public Utility Code 3288 (a).

Source:

<sup>(1)</sup> State of California, Office of the Treasurer

<sup>(2)</sup> State of California, Office of the Controller

# California State Treasurer *Fiona Ma, CPA*



Local Agency Investment Fund  
P.O. Box 942809  
Sacramento, CA 94209-0001  
(916) 653-3001

April 03, 2023

[LAIF Home](#)  
[PMIA Average Monthly Yields](#)

20TH DISTRICT AGRICULTURAL ASSOCIATION

CHIEF EXECUTIVE OFFICER  
P.O. BOX 5527  
AUBURN, CA 95604-5527

Tran Type Definitions

**Account Number:** 13-31-001

March 2023 Statement

### Account Summary

|                   |      |                    |            |
|-------------------|------|--------------------|------------|
| Total Deposit:    | 0.00 | Beginning Balance: | 711,627.87 |
| Total Withdrawal: | 0.00 | Ending Balance:    | 711,627.87 |

April 13, 2023

F2023-03

TO: The Network of California Fairs

SUBJECT: California Department of Tax & Fee Administration (CDTFA) Video

This letter provides information to the Network of California Fairs (Fairs) regarding a recently published educational video and educational flyer discussed at the Collaborative Exchange CEO meeting on March 23, 2023. These two educational tools, detail the vendor sales and use tax reporting requirement of Assembly Bill 1499, and its benefits to fairgrounds.

**Background:** With the passing of Assembly Bill [1499](#) (Chapter 798, 2017) (AB1499) and the codified Business and Professions Code [19620.15](#), the California Department of Food and Agriculture Fairs and Expositions Branch (F&E) receives three-quarters of one percent of the total gross receipts of sales occurring on a fairground's property. These monies are deposited into the F&E Fund and are distributed to qualified Fairs in the Network on an annual basis that has adopted and implemented the required working conditions. The correct reporting of total gross receipts of sales occurring on fairground property has fluctuated and still may not be accurately reflecting the full three-quarters of one percent. It is crucial that Fairs take steps to educate contractors, event vendors, concessionaires, onsite businesses, and lessees (vendors) on their responsibility to report this information correctly. When reported correctly, this tax allocation from the Governor's budget will have a positive impact on the amount of money deposited in the F&E account to distribute to the network of fairs.

**Video:** The video was produced by CDTFA Business Tax Specialist, Brad Miller, in partnership with CEO Allison Keaney at the Cow Palace and CEO Michele Richards at the Orange County Fair. The video explains the AB1499 and Business & Professions Code Section 19620.15. The video also demonstrates several easy steps for vendors to follow when reporting their sales on Fairgrounds. The video has been uploaded and can be accessed on [YouTube](#) and the [F&E website](#) homepage under featured items.

To make sure the CDTFA quarterly sales and use tax return is filled out correctly, it is highly recommended to direct your vendors and lessees to this video and allow them to share it with their staff who fill out the return to report the total gross receipts of sales at the fairground location on the line titled "Sales at State Designated Fairgrounds".

**Flyer:** an educational flyer template was developed in Canva by CEO Allison Keaney at the Cow Palace, that can be [accessed here](#) and modified with specific fair logos and

information. We recommend providing the video and your logoed flyer to your vendors when signing the contract to keep everyone informed of the reporting requirement.

If you have any questions regarding this package, please contact Michael Francesconi by email at [mike.francesconi@cdfa.ca.gov](mailto:mike.francesconi@cdfa.ca.gov) or by phone at 916-900-5365.

Sincerely,

A handwritten signature in blue ink that reads "Michael Francesconi". The signature is written in a cursive style with a large initial "M".

Michael Francesconi  
Branch Chief

Enclosures



1273 High Street, Auburn, CA 95603

## NON-PROFIT RENTAL APPLICATION

**Instructions:** Non-profits may qualify for a discount up to 20% on rental rates All applications must be submitted on this form, completed in its entirety, and at least 90 days before the non-profit's event date.

Required documentation to be submitted with application: A copy of current 501(c)(3) and Designation letter from IRS, current California Secretary of State Statement of Information, and proof of current status with the California Office of Attorney General's Charitable Trust Registry.

**Name of Event:** Ride with Pride

**Event Date(s) Requested:** 6/13 – 6/15

**Organization Name:** Placer County Law Enforcement Chaplaincy

**Address:** PO Box 1111, Newcastle, CA 95658

**Phone:** 916-672-6984

**Fax:** n/q

**Email:** [pcleadmin@gmail.com](mailto:pcleadmin@gmail.com)

**Webpage:** [www.placerchaplains.com](http://www.placerchaplains.com)

**Executive Board Members Names:** Mike Boon

**Purpose of Organization and Mission:** Providing Emotional, Mental & Spiritual Support to Placer LEO's their families and the citizens of Placer County

**Nonprofit 501(c)(3) Tax ID #:** 68-0109125

**Date:** 03/7/1988

**Detailed Request:** Usage of Fairgrounds for Ride for Pride

**Description of Event:** Providing children with the opportunity to learn about caring, handling and riding horses

**Who will benefit:** Children of Placer County

**Purpose of Event:** create relationships with the children and the law enforcement officers – learning the skill of taking care of animals

**How many years have you held this event?** 30+

**Where has this event been held in the past?** Gold County Fair Grounds

**Est. Attendance:** 30 per day

**Number of Vendors:** none

**Admission and/or fees collected:** none

**Estimated revenue generated:** none

**Alcohol served?** none

**Food served?** Lunches will be served to children

**Building requested:**  Armory  Placer  Sierra  Lions  Other Baseball Field

*Michael R Bro*  
Authorized Board Member Signature

*4/19/2023*  
Date Submitted



## The Placer County Mounted Enforcement Unit:

The purpose of the Placer County Mounted Enforcement Unit is to provide specialized law enforcement patrol duties of crowd and riot control, security for special events, and to promote positive public relations by participating in community programs. One of those programs is the Placer County Sheriff's Office "Ride with Pride."



**Ride with Pride** is a free one-day kid's camp for 8 to 12-year-olds. The day is filled with fun for the kids, the Placer County Sheriff's Office Mounted Unit, and the Placer County Search and Rescue Unit. The day starts with 30 to 35 eager kids rotating through stations learning horse anatomy, grooming, saddling and bridling. After the stations, they play games with the BIG ball we use to train our horses, and then we have lunch while watching the Placer County Sheriff's Office K-9 demonstrations.

After the K-9 demonstration the kids are off to watch the horses work under saddle, the kids help us train the horses by making noise and interacting with the horses while they work. Part of learning to be around horses is to understand what it feels like to ride in a horse trailer. The kids love to whinny as they pretend they are a horse in the trailer. To wrap up this great day, the kids go for a pony ride on our horses (always a favorite!)

The program runs for three consecutive days with a new group from the community each day and is the longest-running community program in the Placer County Sheriff's Office, 2023 being the 30th anniversary. The program brings our local kids out to spend a whole day interacting with our law enforcement family and our fuzzy four-legged friends (dogs & horses). We have over 140 kids from our community attend each year.



This event has occurred at the Gold Country Fairgrounds for over a decade, and we hope to locate funds to help the unit keep this event at the Gold Country Fairgrounds. Still, the cost of renting the ballfield has continued to rise, and our funding has continued to dwindle. Therefore, we seek a donation to cover or pay part of the cost of renting the ballfield for three days, June 13, 14<sup>th</sup>, and 15<sup>th</sup>, 2023.



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**Name of Event:** Auburn Family Fourth of July

**Event Date(s) Requested:** July 4, 2023

**Organization Name:** Auburn Chamber of Commerce

**Address:** 1103 High Street #100 Auburn, CA 95603

**Phone:** 530.885.5616

**Fax:** Click here to enter text.

**Email:** jackie@auburnchamber.net

**Webpage:** www.auburnchamber.net

**Executive Board Members Names:** Peggy Seitzinger, Josh Hanosh, Scotland McCallum, Monique Hall, Gary Gilligan

**Purpose of Organization and Mission:** Since 1906, the mission of the Auburn Chamber of Commerce has been to support Gold Rush Prosperity, Business Opportunity and Community in beautiful Auburn, California. We proactively work to provide bottom-line benefits to our members.

**Nonprofit 501(c)(3) Tax ID #:** 94-1021496

**Date:** Click here to enter text.

**Detailed Request:** We would like to request a 50% discount on our rentals for the Fourth of July Event. We do this event solely as a community event and not to benefit us. We cannot afford to pay the increase that has been brought before us this year.

**Description of Event:** Vendor Faire, Fireworks Show

**Who will benefit:** Community of Auburn

**Purpose of Event:** Bring the Community together to celebrate Independence Day

**How many years have you held this event?** Decades

**Where has this event been held in the past?** Fairgrounds, always held at the Fairgrounds

**Est. Attendance:** 3000

**Number of Vendors:** 16

**Admission and/or fees collected:** Some Vendor Fees

**Estimated revenue generated:** \$3000

**Alcohol served?** Yes

**Food served?** Yes

**Building requested:**  Armory  Placer  Sierra  Lions  Other Click here to enter text.



*P. G. ...*

4/12/23

Authorized Board Member Signature

Date Submitted