

REGULAR NOTICE OF BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION
Gold Country Fairgrounds and Event Center
1273 High Street, Auburn, California 95603
530-823-4533

MEETING DATE & LOCATION

Thursday, September 25, 2025 @ 4:45 pm
Clubhouse
1273 High Street, Auburn, CA 95603
Notice and Agenda available on the internet at www.goldcountryfair.com

20th DAA BOARD OF DIRECTORS

Peg Johnson, Chairman
Keri Bailey, Vice Chairman
Corinn Crowley
Eddie Vegaalban
Bethel Vercruyssen
Doug Houston

PUBLIC COMMENT

Any member of the public wishing to address the Board on any matter listed on this agenda has a right to do so and will be afforded such opportunity when the Board is considering that agenda item. In addition, if a member of the public wishes to address the Board on a matter not listed on the agenda, you will be given such opportunity during the Public Comment item on the agenda. The Board President has the right to limit the time for public comment to a maximum of two (2) minutes or less, and not to exceed twenty (20) minutes total, to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

AMERICANS WITH DISABILITIES ACT

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification to attend or participate in any Board or Committee meetings, or other Gold Country Fair activities may request assistance by contacting Sonia Del Toro at Gold Country Fair Office.

AGENDA

I. CALL TO ORDER:

- A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

II. PLEDGE OF ALLEGIANCE

III. ROLL CALL OF BOARD MEMBERS

IV. CONSENT CALENDAR:

- A. Approval of Meeting Minutes as written:
 - 1. Board Meeting Minutes dated August 28, 2025
- B. Approval of Expenditures, Home Depot, Cal Card
 - 1. See Checks and Payments Report
- C. Approval of Monthly Financials
- D. Approval of the following Agreements
 - 1. F-31 Interim Rental Agreements: 25-53, 25-64, 25-65
 - 2. Standard Contracts: 25-32, 25-35, 25-42, 54-44, 25-48, 25-49, 25-50, 25-54, 25-55, 25-56, 25-57, 25-58, 25-59, 25-60, 25-61, 25-62, 25-63, 25-65, 25-66, 25-67, 25-68, 25-69, 25-70, 25-72, 25-73, 25-74
 - 3. Fair time Commercial Vendor Contracts: C10-25, C11-25, C12-25, C1-25, C13-25, C14-25, C15-25, C16-25, C17-25, C18-25, C19-25, C20-25, C21-25, C22-25, C2-25, C23-25, C24-25, C25-25, C26-25, C27-25, C28-25, C29-25, C30-25, C31-25, C32-25, C3-25, C33-25, C34-25, C35-25, C37-25, C38-25, C39-25, C40-25, C41-25, C42-25, C4-25, C43-25, C44-25, C45-25, C46-25, C47-25, C48-25, C49-25, C50-25, C51-25, C52-25, C5-25, C53-25, C54-25, C55-25, C56-25, C57-25, C58-25, C59-25, C60-25, C61-25, C62-25, C6-25, C63-25, C64-25, C65-25, C66-25, C67-25, C68-25, C69-25, C70-25, C71-25, C72-25, C7-25, C73-25, C74-25, C75-25, C76-25, C77-25, C78-25, C79-25, C80-25, C81-25, C82-25, C8-25, C83-25, C84-25, C85-25, C86-25, C87-25, C88-25, C89-25, C90-25, C9-25, C91-25, C92-25
 - 4. Fair time Concession Vendor Contracts: F10-25, F11-25, F1-25, F13-25, F14-25, F15-25, F16-25, F17-25, F18-25, F19-25, F20-25, F21-25, F22-25, F2-25, F23-25, F24-25, F25-25, F3-25, F4-25, F5-25, F6-25, F7-25, F8-25, F9-25, F26-25
- E. Excusal of Director Absences: None to Consider

V. COMMITTEE REPORTS:

- A. CEO Report
 - 1. 2025 Gold Country Fair Recap
- B. Executive Committee
- C. Interim Committee
- D. Policy Committee
- E. Buildings and Grounds Committee

- F. Finance Committee
- G. Long-Range Committee
 - 1. Strategic Plan
- H. Fair Committee

VI. **CORRESPONDENCE:**

- A. Items provided via email to Directors with copies available at the meeting.
 - 1. PMIA/LAIF Performance Report

VII. **FINANCIALS:**

- A. Finance Committee to discuss monthly finance report.

VIII. **OLD BUSINESS:**

- A. Naming Rights
 - 1. Community Clubhouse
 - 2. Tahoe Building

IX. **NEW BUSINESS:**

- A. Non-Profit Application –
 - 1. Sacramento Cyclocross – Clipped in for Life
- B. CEO Delegation of Authority

X. **MATTERS OF INFORMATION:**

- A. CEO Comments
- B. Director/Staff Comments
- C. Board Meeting Dates:
 - 1. Thursday, October 23, 2025
 - 2. Thursday, November 20, 2025
- D. Upcoming Key Activities

XI. **PUBLIC COMMENT:**

- A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.

XII. **CLOSED SESSION:** The Board of Directors of the 20th DAA is permitted to meet in closed session to discuss the following: Personnel Matters- Government Code 11126(a) and Confidential Audit Response – Government Code 11126.2

XIII. **ADJOURNMENT**

Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice September 15, 2025

MINUTES OF REGULAR BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION
Gold Country Fairgrounds and Event Center
1273 High Street, Auburn, California 95603
530-823-4533

MEETING DATE & LOCATION

Thursday, August 28, 2025

@ 4:45 pm

Auburn Host Lions Building
1273 High Street, Auburn, CA 95603
Notice and Agenda available on the internet at www.goldcountryfair.com

20th DAA BOARD OF DIRECTORS

Peg Johnson, Chairman
Keri Bailey, Vice Chairman
Corinn Crowley
Eddie Vegaalban
Bethel Vercruyssen
Doug Houston

PUBLIC COMMENT

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AMERICANS WITH DISABILITIES ACT

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AGENDA

I. CALL TO ORDER:

- A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

II. PLEDGE OF ALLEGIANCE

III. ROLL CALL OF BOARD MEMBERS

Directors Present: President Johnson, Director Bailey, Director Crowley, Director Vegaalban, Director Vercruyssen, Director Houston

IV. CONSENT CALENDAR: ****Action Item****

- A. Director Houston moves to approve the Consent Calendar. Director Vegaalban to 2nd the motion.
- B. President Johnson asks if there is any further discussion.
- C. Director Crowley asks if the non-profit discount was granted to the application reviewed in the previous regular meeting.
1. CEO Ales replies that the discount was granted and the minutes reflect the discussion to confirm.

President Johnson asks all who are in favor of approving the Consent Calendar:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen	X		
Doug Houston	X		
Corinn Crowley	X		
Eddie Vegaalban	X		

- a. Motion to approve the Consent Calendar passes.

V. COMMITTEE REPORTS:

A. CEO Report

1. 2025 Gold Country Fair Update
- a. CEO Ales showcases the different merchandise that will be available for the board of directors to sell during the fair.
- b. CEO Ales announces that the fair has obtained different billboards this year in different locations to target a different audience.
- c. CEO Ales shares other forms of marketing that have been taking place; Fox 40 coverage, Auburn Journal, street signs, and passing out flyers.
- d. CEO Ales states that the VIP dinner itinerary has been outlined and guests should have received their invitations.
- e. CEO Ales mentions that the grounds look great and are prepared for the events to come.

- f. CEO Ales adds that the Gold Key Buyers from the 2024 Junior Livestock Auction have been contacted and personally invited back to the auction. CEO Ales states that there will also be a handful of Ag. Mechanic projects available for sale at the auction as well.
- g. CEO Ales reports that the fair has not yet obtained an ABC license for the upcoming event and emphasizes that it is crucial that a license is obtained for the fiscal health of the fair.
- h. CEO Ales reports that the fair is tracking to out-perform the 2024 fair and demo derby sales are doing extremely well.
- i. Bank Transition
 - a. CEO Ales reports that the new bank has provided a letter to proof that funds are collateralized.
- j. Financial Review
 - a. CEO Ales shares individual results of the most recent financial review and encourages the board to review the information at a later time.
- k. State Rules – Livestock
 - a. CEO Ales states that this information is included in the case that the particular individual filed an official protest, in which they had not. CEO Ales adds that the exhibitor was dismissed due to a violation of state rules.

- B. Executive Committee
- C. Interim Committee
- D. Policy Committee
- E. Buildings and Grounds Committee
- F. Finance Committee
- G. Long-Range Committee

- 1. Strategic Plan

- a. Director Crowley encourages the board to thoroughly review the Strategic Plan and offer feedback, if necessary.

- H. Fair Committee

- 1. Sonia Del Toro states that the preferred tour date would be Tuesday at 5pm. Sonia adds that the bag provided has director's shirts and admission credentials for the upcoming fair.

VI. **CORRESPONDENCE:**

- A. Items provided via email to Directors with copies available at the meeting.
 - 1. PMIA/LAIF Performance Report
 - 2. DGS Guidelines – Fed Immigration Enforcement
 - a. CEO Ales brings attention to the guidance provided by CDFA.
 - 3. F&E Lunch & Learn Schedule
 - a. CEO Ales encourages participation for the upcoming scheduled trainings.

VII. **FINANCIALS:**

- A. Finance Committee to discuss monthly finance report.

VIII. **OLD BUSINESS:**

- A. Placer Building HVAC + Construction
 - 1. CEO Ales states that California Construction Authority is energized and has begun preparing the necessary plans to begin the project.

IX. **NEW BUSINESS:**

A. Non-Profit Application –

1. M.A.T.S Miyagi Academy of Team Supporters
 - a. CEO Ales recommends that a 20% discount be offered should they expand their event to several dates, 10% for each event.
 - a. Director Vercruyssen encourages a full discount.
2. 2025 Worlds Teams Duel Wrestling Tournament
 - a. Director Bailey abstains from the conversation as the applicant is a neighbor of hers.
 - b. CEO Ales recommends a 20% discount on the Friday rental as a discount is already applied on weekday rates.

B. Vice President Vacancy

1. President Johnson announces that Director Vegaalban has expressed interest in filling the role as Vice President through the end of the term.

C. Director Houston moves to elect Director Vegaalban as Vice President through the rest of the current term. Director Bailey to 2nd the motion.

D. President Johnson asks if there is any further discussion.

President Johnson asks all who are in favor of approving to elect Director Vegaalban as current Vice President:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen	X		
Doug Houston	X		
Corinn Crowley	X		
Eddie Vegaalban	X		

- a. Motion to elect Director Vegaalban as current Vice President passes.

E. Naming Rights

1. Community Clubhouse
 - a. CEO Ales proposes a Letter of Understanding template that is able to be customized per occurrence.
 - a. Brandi Gragg, legal counsel of California Department of Food and Agriculture, advises that agreements regarding Naming Rights should outline a timeline and an out-clause that protects the Association.
 - b. CEO Ales agrees to include the suggestions and execute the agreement.
 - c. Director Bailey moves to make the following revisions to the Naming Rights agreement template: specify the facility, include timeline to not exceed a five-year agreement, include a renewable clause and maintain consistency with Association branding guidelines. Director Vegaalban to 2nd the motion.
 - d. President Johnson asks if there is any further discussion.

President Johnson asks all who are in favor of approving the following revisions to the Naming Rights agreement template: specify the facility, include timeline to not exceed a five-year agreement, include a renewable clause and maintain consistency with Association branding guidelines:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen	X		
Doug Houston	X		
Corinn Crowley	X		
Eddie Vegaalban	X		

e. Motion to approve the following revisions to the Naming Rights agreement template: specify the facility, include timeline to not exceed a five-year agreement, include a renewable clause and maintain consistency with Association branding guidelines, passes.

f. Director Vercruyssen emphasizes the importance of permanently recognizing major contributors of the Association.

2. Tahoe Building

a. CEO Ales states that the same agreement template will be utilized to recognize the sponsor of the Tahoe Building.

X. **MATTERS OF INFORMATION:**

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- B. Director/Staff Comments
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Date of Notice July 14, 2025



P.O. BOX 6343
FARGO ND 58125-6343



ACCOUNT NUMBER XXXX XXXX XXXX 7299
STATEMENT DATE 07-22-2025
AMOUNT DUE \$14,067.03
NEW BALANCE \$14,067.03
PAYMENT DUE ON RECEIPT



000001494 01 SP 106481443512708 P

20TH DAA
MALLORY HUDSON
PO BOX 5527
AUBURN CA 95604-5527

AMOUNT ENCLOSED

\$

Please make check payable to "U.S. Bank"

U.S. BANK CORPORATE PAYMENT SYSTEMS
P.O. BOX 790428
ST. LOUIS, MO 63179-0428

4246044555657299 001406703 001406703

Please tear payment coupon at perforation.

CORPORATE ACCOUNT SUMMARY

20TH DAA XXXX XXXX XXXX 7299	Previous Balance	Purchases And Other + Charges	Cash Advances +	Cash Advance Fees +	Late Payment Charges +	- Credits	- Payments	New = Balance
Company Total	\$6,734.06	\$7,813.45	\$0.00	\$0.00	\$0.00	\$480.48	\$0.00	\$14,067.03

NEW ACTIVITY

DON ALES CREDITS PURCHASES CASH ADV TOTAL ACTIVITY
XXXX-XXXX-XXXX-4412 \$480.48 \$7,813.45 \$0.00 \$7,332.97

Post Date	Tran Date	Reference Number	Transaction Description	Amount
06-25	06-24	24011345175100072813242	AMAZON RETA* NO68A97Q0 WWW.AMAZON.CO WA	41.65
06-25	06-24	24692165176105050226710	SUPPLYHOUSE.COM 888-757-4774 NY	351.82
06-26	06-25	24692165176105806944715	AMAZON MKTPL*NQ9Y95OW0 AMZN.COM/BILL WA	33.43
06-27	06-26	24445005178400154792949	SAMS CLUB #6621 ROSEVILLE CA	12.62
06-30	06-27	24036295178712732035563	ADOBE *ADOBE 408-536-6000 CA	19.99
07-01	06-30	24011345181100075981972	AMAZON RETA* N33W03VF2 WWW.AMAZON.CO WA	150.12
07-03	07-02	24011345183100084088098	AMAZON RETA* N32KO5T00 WWW.AMAZON.CO WA	480.48
07-03	07-01	24692165183101670607919	AMAZON MKTPL*N34XO2DJ2 AMZN.COM/BILL WA	32.16
07-04	07-03	24906415184233025444225	WEB*BLUEHOST.COM 888-4014678 UT	441.95
07-07	07-04	24692165186104396313637	AMAZON PRIME*NL8BH1ZZ2 AMZN.COM/BILL WA	16.08
07-08	07-07	24000775189100000896405	IDRIVE.COM* OVERUSE CH IDRIVE.COM CA	1,251.66
07-08	07-07	24011345188100086475421	EXACTHOSTI* EXACTHOSTI EXACTHOSTING. VA	49.95
07-08	07-07	24793385188001401730070	ADOBE INC 800-8336687 CA	19.99
07-09	07-08	24011345190100011881236	AMAZON RETA* N32KO5T00 SEATTLE WA	480.48 CR
07-09	07-08	24011345189100081108679	AMAZON RETA* NL4T34T10 WWW.AMAZON.CO WA	480.48
07-09	07-08	24692165189107482376027	AMAZON MKTPL*NL9DC6LR1 AMZN.COM/BILL WA	38.60
07-09	07-08	24692165189107485356513	AMAZON MKTPL*NL5G46JZ0 AMZN.COM/BILL WA	69.48
07-09	07-08	24692165189107490072097	AMAZON MKTPL*NL8YU3J60 AMZN.COM/BILL WA	56.83
07-09	07-08	24793385189000408439031	ADOBE INC 800-8336687 CA	19.99

CUSTOMER SERVICE CALL

800-344-5696

ACCOUNT NUMBER

XXXX-XXXX-XXXX-7299

STATEMENT DATE

07/22/25

DISPUTED AMOUNT

.00

ACCOUNT SUMMARY

PREVIOUS BALANCE 6,734.06

PURCHASES & OTHER CHARGES 7,813.45

CASH ADVANCES .00

CASH ADVANCE FEES .00

LATE PAYMENT CHARGES .00

CREDITS 480.48

PAYMENTS .00

ACCOUNT BALANCE 14,067.03

SEND BILLING INQUIRIES TO:

U.S. Bank National Association

C/O U.S. Bancorp Purchasing Card Program
P.O. Box 6335
Fargo, ND 58125-6335

AMOUNT DUE

14,067.03



Company Name: 20TH DAA
Corporate Account Number: XXXX XXXX XXXX 7299
Statement Date: 07-22-2025

NEW ACTIVITY				
Post Date	Tran Date	Reference Number	Transaction Description	Amount
07-09	07-08	24906415189233391090649	DRI*48HOURPRINT 800-8440599 CA	101.50
07-11	07-10	24692165192109738605642	AMAZON MKTPL*NL4RW5B31 AMZN.COM/BILL WA	6.86
07-11	07-10	24692165192109879969138	AMAZON MKTPL*NL1A50750 AMZN.COM/BILL WA	29.54
07-14	07-11	24011345192100089888871	AMAZON RETA* NL98Q52X1 WWW.AMAZON.CO WA	202.70
07-14	07-11	24692165193100679689603	AMAZON MKTPL*NR11Q1152 AMZN.COM/BILL WA	42.85
07-14	07-11	24692165193100902150241	AMAZON MKTPL*NR5CH8000 AMZN.COM/BILL WA	42.85
07-14	07-12	24692165193101287299504	AMAZON MKTPL*HY5Z99TC3 AMZN.COM/BILL WA	14.55
07-14	07-12	24692165194101855809766	AMAZON MKTPL*BX3X81PP3 AMZN.COM/BILL WA	144.78
07-15	07-14	24692165196103578720153	AMAZON MKTPL*NR7YR31B1 AMZN.COM/BILL WA	343.19
07-16	07-15	24692165196104093072450	AMAZON MKTPL*D73EP54I3 AMZN.COM/BILL WA	26.51
07-16	07-15	24692165196104348591668	AMAZON MKTPL*ZA5R75TB3 AMZN.COM/BILL WA	30.86
07-17	07-16	24055235198409656548220	4 ALL PROMOS 888-501-3450 CT	446.78
07-17	07-16	24692165197105006609881	AMAZON MKTPL*S300P9CA3 AMZN.COM/BILL WA	407.54
07-17	07-16	24692165197105169916438	AMAZON MKTPL*RF64Q7AD3 AMZN.COM/BILL WA	47.16
07-18	07-17	24137465199001353281850	USPS PO 0504020603 AUBURN CA	780.00
07-18	07-17	24164075198105441246355	STAPLES INC STAPLES.COM MA	98.66
07-18	07-17	24692165199106414425546	SQ *THE MONTEREY COMPANY, GOSQ.COM OR	1,125.06
07-18	07-17	24692165199106457363794	AMAZON MKTPL*YZ6KK5553 AMZN.COM/BILL WA	15.00
07-21	07-18	24692165199107109602233	AMAZON MKTPL*BT9R56VB3 AMZN.COM/BILL WA	38.58
07-21	07-18	24692165200107397236030	AMAZON MKTPL*9M9P988Z3 AMZN.COM/BILL WA	55.76
07-22	07-21	24435655203101782598715	IKEA WEST SACRAMENTO WEST SACRAMEN CA	174.69
07-22	07-21	24692165202100119296554	AMAZON MKTPL*FF2I80N03 AMZN.COM/BILL WA	57.90
07-22	07-21	24692165202109963064513	AMAZON MKTPL*CB0660EO3 AMZN.COM/BILL WA	12.85

Department: 00000 Total:	\$7,332.97
Division: 00000 Total:	\$7,332.97



P.O. BOX 6343
FARGO ND 58125-6343



ACCOUNT NUMBER XXXX XXXX XXXX 7299

STATEMENT DATE 08-22-2025

AMOUNT DUE \$9,797.61

NEW BALANCE \$9,797.61

PAYMENT DUE ON RECEIPT



000001420 01 SP 106481487921549 P

20TH DAA
MALLORY HUDSON
PO BOX 5527
AUBURN CA 95604-5527

AMOUNT ENCLOSED

\$

Please make check payable to "U.S. Bank"

U.S. BANK CORPORATE PAYMENT SYSTEMS
P.O. BOX 790428
ST. LOUIS, MO 63179-0428

4246044555657299 000979761 000979761

Please tear payment coupon at perforation.

CORPORATE ACCOUNT SUMMARY

20TH DAA XXXX XXXX XXXX 7299	Previous Balance	Purchases And Other + Charges	Cash Advances +	Cash Advance Fees +	Late Payment Charges +	- Credits	- Payments	New = Balance
Company Total	\$14,067.03	\$5,724.03	\$0.00	\$0.00	\$0.00	\$3,009.16	\$6,984.29	\$9,797.61

CORPORATE ACCOUNT ACTIVITY

20TH DAA
XXXX-XXXX-XXXX-7299

TOTAL CORPORATE ACTIVITY
\$6,984.29 CR

Post Date	Tran Date	Reference Number	Transaction Description	Amount
07-23	07-17	74798265204000000000012	PAYMENT - THANK YOU 00000 C	6,984.29 PY

NEW ACTIVITY

DON ALES XXXX-XXXX-XXXX-4412	CREDITS \$3,009.16	PURCHASES \$5,724.03	CASH ADV \$0.00	TOTAL ACTIVITY \$2,714.87
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Post Date	Tran Date	Reference Number	Transaction Description	Amount
07-23	07-22	74692165203100925466536	AMAZON MKTPLACE PMTS AMZN.COM/BILL WA	56.83 CR
07-24	07-22	24164075204105441690604	STAPLES 00104240 AUBURN CA	250.19
07-24	07-23	24692165204101774329449	AMAZON MKTPL*GN2B264C3 AMZN.COM/BILL WA	72.60
07-24	07-24	24692165205102247258354	AMAZON MKTPL*Q58ET0RU3 AMZN.COM/BILL WA	10.18
07-25	07-24	74692165205102339333649	AMAZON MKTPLACE PMTS AMZN.COM/BILL WA	407.54 CR

CUSTOMER SERVICE CALL

800-344-5696

ACCOUNT NUMBER

XXXX-XXXX-XXXX-7299

STATEMENT DATE

08/22/25

DISPUTED AMOUNT

.00

ACCOUNT SUMMARY

PREVIOUS BALANCE	14,067.03
PURCHASES & OTHER CHARGES	5,724.03
CASH ADVANCES	.00
CASH ADVANCE FEES	.00
LATE PAYMENT CHARGES	.00
CREDITS	3,009.16
PAYMENTS	6,984.29
ACCOUNT BALANCE	9,797.61

SEND BILLING INQUIRIES TO:

U.S. Bank National Association
C/O U.S. Bancorp Purchasing Card Program
P.O. Box 6335
Fargo, ND 58125-6335

AMOUNT DUE

9,797.61



Company Name: 20TH DAA
Corporate Account Number: XXXX XXXX XXXX 7299
Statement Date: 08-22-2025

NEW ACTIVITY

Post Date	Tran Date	Reference Number	Transaction Description	Amount
07-25	07-24	24692165205102420051824	AMAZON MKTPL*3D7OD5LT3 AMZN.COM/BILL WA	49.49
07-25	07-24	24692165205102434038023	AMAZON MKTPL*U35IW8ND3 AMZN.COM/BILL WA	13.92
07-28	07-25	24164075206105441211292	STAPLES INC STAPLES.COM MA	246.66
07-28	07-25	24692165206103652284587	AMAZON MKTPL*1V8W52AS3 AMZN.COM/BILL WA	428.40
07-28	07-27	24692165208105541471554	AMAZON MKTPL*GR1Z39T13 AMZN.COM/BILL WA	67.43
07-28	07-27	24793385208000003692080	ADOBE INC SAN JOSE CA	19.99
07-28	07-25	24906415206234666903051	DRI*48HOURPRINT 800-8440599 CA	172.24
07-30	07-29	24011345210100080379514	AMAZON RETA* N98LG1EP0 WWW.AMAZON.CO WA	38.63
07-30	07-29	24692165210107309811977	AMAZON MKTPL*WX8CF9X33 AMZN.COM/BILL WA	32.63
07-31	07-30	24011345212100010204491	SP LIGHT POLE COVERS LIGHTPOLECOVE AZ	97.14
07-31	07-30	24906415211235023855531	DRI*48HOURPRINT 800-8440599 CA	243.54
08-04	08-01	24000775214100017581569	IDRIVE.COM 855-8158706 IDRIVE.COM CA	195.25
08-04	08-01	24692165213100031283620	AMAZON MKTPL*FX65E2QK3 AMZN.COM/BILL WA	9.64
08-04	08-01	24692165213109641609876	AMAZON MKTPL*HN70P4563 AMZN.COM/BILL WA	41.01
08-04	08-01	24692165213109918977444	AMAZON.COM*J437R7AL3 AMZN.COM/BILL WA	14.73
08-05	08-04	24692165216102772239123	AMAZON PRIME*ZB5TD2HR3 AMZN.COM/BILL WA	16.08
08-05	08-04	24943005217260179130560	COSTCO WHSE #1371 LOOMIS CA	34.89
08-06	08-05	74692165217100708355983	AMAZON MKTPLACE PMTS AMZN.COM/BILL WA	10.18 CR
08-06	08-05	74692165217100714926561	AMAZON MKTPLACE PMTS AMZN.COM/BILL WA	72.60 CR
08-06	08-05	24055235218433082934248	GREEN ACRES AUBURN AUBURN CA	326.70
08-06	08-05	24692165217100615684074	AMAZON MKTPL*214WG6JF3 AMZN.COM/BILL WA	115.44
08-06	08-05	24692165217100616830692	AMAZON MKTPL*BE5PZ2YD3 AMZN.COM/BILL WA	20.18
08-07	08-06	24431065219261420561646	AUBURN ACE HARDWARE AUBURN CA	37.53
08-08	08-06	24000775219100027846528	IDRIVE.COM* OVERUSE CH CALABASAS CA	1,073.41 CR
08-08	08-06	24000775219100027975418	IDRIVE.COM* OVERUSE CH CALABASAS CA	1,251.66 CR
08-08	08-07	74692165219102517295648	AMAZON MKTPLACE PMTS AMZN.COM/BILL WA	6.86 CR
08-08	08-07	24793385219000208773039	ADOBE INC 800-8336687 CA	19.99
08-11	08-08	24692165220103633320163	AMAZON MKTPL*K82SW68J3 AMZN.COM/BILL WA	17.12
08-11	08-10	24692165222105504033948	AMAZON MKTPL*5W9MD6EX3 AMZN.COM/BILL WA	28.95
08-11	08-08	24793385220000012869079	ADOBE INC 800-8336687 CA	19.99
08-12	08-12	74692165224106606833089	AMAZON MKTPLACE PMTS AMZN.COM/BILL WA	42.85 CR
08-12	08-11	24692165223106223206269	AMAZON MKTPL*E66ZI4UL3 AMZN.COM/BILL WA	16.36
08-12	08-11	24692165223106255852444	AMAZON MKTPL*MT5N63KQ3 AMZN.COM/BILL WA	10.62
08-12	08-11	24692165223106362392219	AMAZON MKTPL*FW6520FW3 AMZN.COM/BILL WA	210.00
08-12	08-12	24692165224106607320149	AMAZON MKTPL*865JD5PE3 AMZN.COM/BILL WA	23.42
08-13	08-12	24692165224107242014386	AMAZON MKTPL*HQ1TR87B3 AMZN.COM/BILL WA	165.07
08-14	08-14	74692165226108381836285	AMAZON MKTPLACE PMTS AMZN.COM/BILL WA	32.63 CR
08-14	08-13	24692165225107604717534	AMAZON MKTPL*C90TL42Z3 AMZN.COM/BILL WA	27.87
08-15	08-14	24137465227001367731326	USPS PO 0565820677 ROCKLIN CA	78.00
08-15	08-14	24445005227400165425613	SAMS CLUB #6621 ROSEVILLE CA	33.07
08-15	08-14	24692165226109012538147	AMAZON MKTPL*BG72L5ZS3 AMZN.COM/BILL WA	34.26
08-15	08-14	24692165226109023683569	LOWES #01207* ROSEVILLE CA	390.90
08-18	08-15	74435655228108934772292	IKEA WEST SACRAMENTO WEST SACRAMEN CA	54.60 CR
08-18	08-15	24204295227002105900073	EBAY O*20-13440-50593 800-4563229 CA	44.66
08-18	08-15	24445005228300474807668	OPC MSC*SERVICE FEE 024 800-487-4567 NE	11.83
08-18	08-15	24445005228300474807742	OPC*PLACERENVIRHEALTHFEE 925-855-5000 CA	497.00
08-18	08-15	24755425228732288613409	GRAINGER 800-4724643 IL	323.77
08-20	08-19	24692165231103288920827	AMAZON MKTPL*Y68G794Y3 AMZN.COM/BILL WA	58.05
08-21	08-20	24906415232236634882422	DRI*48HOURPRINT 800-8440599 CA	283.70
08-22	08-21	24055235234451635363574	GREEN ACRES AUBURN AUBURN CA	406.24
08-22	08-21	24943005234271402217156	COSTCO WHSE #1371 LOOMIS CA	468.67

Department: 00000 Total: \$2,714.87
Division: 00000 Total: \$2,714.87

Gold Country Fair CHECKS/PAYMENTS As of August 31, 2025

Date	Num	Name	Memo	Amount
10000 - Cash Accounts				
11300 - Operating				
08/01/2025	17308	Kyle Sirman	Maintenance	-796.50
08/01/2025	17309	KNIGHTS OF COLUMBUS	FF - 07/25/2025	-716.25
08/01/2025	17310	Shannon Denton	Contract#25-42	-750.00
08/01/2025	17311	Ray Smith	Window Repair	-124.93
08/01/2025	17312	Clear Channel Outdoor	Invoice#73054579	-4,037.50
08/01/2025	17313	AUBURN TROPHIES	Invoice#04858	-34.32
08/01/2025	17314	KNIGHTS OF COLUMBUS	FF - 07/18/2025	-962.50
08/01/2025	17315	AFFORDABLE LOCK & KEY	Invoice#29616	-208.58
08/01/2025	17316	ANDERSON'S SIERRA PIPE	Customer #20TH50	-445.91
08/01/2025	17317	Area Portable Services Inc.	Invoice# 147541	-105.78
08/01/2025	17318	Bischoff Plumbing		-1,198.00
08/01/2025	17319	CALPERS	customer id # 358312309 - 1943 & 28508	-11,740.81
08/01/2025	17320	Tabatt Construction Inc.	Clubhouse	-18,830.00
08/01/2025	17321	UPTOWN SIGNS	INVOICE #17-8281	-42.90
08/01/2025	17322	Eyn Sasaki	Pizza	-42.79
08/01/2025	17324	MALLORY HUDSON BOOKKEEPING	INVOICE July	-840.00
08/01/2025		SONITROL		-311.41
08/08/2025	17325	Intuit Merchant Services	MONTHLY CLOUD	-9.95
08/08/2025	17326	James Corgan	Maintenance	-594.00
08/08/2025	17327	Kyle Sirman	Maintenance	-472.50
08/08/2025	17328	KNIGHTS OF COLUMBUS	FF - 06/27/2025	-828.75
08/08/2025	17329	KNIGHTS OF COLUMBUS	FF - 07/04/2025	-2,116.25
08/08/2025	17330	KNIGHTS OF COLUMBUS	FF - 07/11/2025	-616.25
08/08/2025	17331	Napa Auto Parts	Account# 8806335	-18.75
08/08/2025	17332	PLACER COUNTY WATER AGENCY A000061505	Untreated Water 06/16-07/15/2025	-111.54
08/15/2025	17333	Saffire	Invoice#18088	-39.55
08/15/2025	17334	KNIGHTS OF COLUMBUS	FF - 08/01/2025	-1,147.50
08/15/2025	17335	KNIGHTS OF COLUMBUS	FF - 08/08/2025	-520.00
08/15/2025	17336	Cintas	Payer#21783997	-180.10
08/15/2025	17337	HARRIS INDUSTRIAL GASES	ACCOUNT# 00181	-41.45
08/15/2025	17338	HOME DEPOT	3489	-2,262.68
08/15/2025	17339	P. G. & E	5510802902-0	-394.78
08/15/2025	17340	Recology Auburn Placer 00307	Account# A0040000307	-940.66
08/15/2025	17341	Recology Auburn Placer 45187	Account# A0040045187	-3,095.42
08/15/2025	17342	Spade Security Services	Invoice#SPD081325	-3,616.10
08/15/2025	17343	Wave - 1401103595901	Account# 1401-1035959-01	-275.99
08/15/2025	17344	Wave - 1401105198401	Account# 1401-1051984-01	-930.20
08/15/2025	17345	James Corgan	Maintenance	-576.00
08/15/2025	17346	Kyle Sirman	Maintenance	-850.50
08/15/2025	17347	Ray Smith	Training Certificate	-59.63
08/15/2025	17348	Angels Painting	Tahoe Building	-4,000.00
08/15/2025	17349	Bella Bash Rentals	invoice#230716391	-700.00
08/15/2025	17350	CALIFORNIA FIRE & SAFETY	INVOICE #5069	-3,069.00
08/18/2025	17351	Rainway Inc.	Tahoe Building	-1,800.00
08/18/2025	17352	BIC - Berkley Fire & Marine Underwriters	Acc#20008374	-1,968.00
08/18/2025	17353	CFSA	Statement 07/31-08/18/2025	-14,619.28
		Robert W Johnson, An Accountancy Corp	Invoice#7382	-5,500.00

Gold Country Fair CHECKS/PAYMENTS As of August 31, 2025

Date	Num	Name	Memo	Amount
08/18/2025	17354	Spade Security Services	Dry Diggins	-704.00
08/22/2025	17355	KNIGHTS OF COLUMBUS	FF - 08/16/2025	-350.00
08/22/2025	17356	Cadence Miner	Livestock Awards - Walmart	-1,387.79
08/22/2025	17357	Ray Smith	Plants for GCF 2025	-1,233.67
08/22/2025	17358	Kyle Sirman	Maintenance	-918.00
08/22/2025	17359	James Corgan	Maintenance	-738.00
08/25/2025	17360	American River Backflow	Invoice#1804	-200.00
08/25/2025	17361	CALPERS	customer id # 358312309 - 18025952 & 18...	-2,092.07
08/25/2025	17362	CALTRONICS	Invoice#4436321-CAL	-515.63
08/25/2025	17363	KAHI	FAIR TIME ADS 2025	-1,000.00
08/25/2025	17364	PG & E	4220514639-4	-11,436.93
08/25/2025	17365	The Sherwin Williams Co.	Acct#8330-2735-2	-56.25
08/25/2025	17366	Fox News		-500.00
08/29/2025	17369	DEPARTMENT OF FORESTRY AND FIRE PROTE...	Invoice#175415 - July 2025	-3,000.00
08/29/2025	17370	M2 Productions	Invoice#7233	-1,247.32
08/29/2025	17371	SDG Promotions Inc.	Invoice#2445298SDG	-3,187.38
08/29/2025	17367	Kyle Sirman	Maintenance	-1,053.00
08/29/2025	17368	James Corgan	Maintenance	-738.00
08/31/2025			Service Charge	-593.01
Total 11300 - Operating				-123,494.06

11400 - Premium Account Total 11400 - Premium Account

11500 - Payroll				
08/01/2025	6494	Jr., Anthony Smith	Payroll Increase 07/31/2025	-169.00
08/01/2025	6493	Toro, Sonia Del	Payroll Increase 07/31/2025	-162.54
08/01/2025	6492	ALES, DONALD	Payroll Increase 07/31/2025	-288.14
08/15/2025	6495	DON ALES	Pay Increase effective 07/01/2025	-243.80
08/15/2025		PAYROLL PEOPLE INC.		-113.70
08/15/2025		IRS	Payroll Period 08/15/2025	-4,411.18
08/15/2025	20497	DESUSATAXPYMT	Payroll Period 08/15/2025	-531.94
08/15/2025	20498	Miner, Cadence.	Payroll 08/15/2025	-575.12
08/15/2025	dd	Jr., Anthony Smith	Direct Deposit Created by Payroll Service	-2,380.34
08/15/2025	dd	Sasaki, Eryn	Direct Deposit Created by Payroll Service	-1,259.16
08/15/2025	dd	Toro, Sonia Del	Direct Deposit Created by Payroll Service	-2,113.51
08/15/2025	dd	Ambriz, Antonio	Direct Deposit Created by Payroll Service	-1,311.00
08/15/2025	dd	ALES, DONALD	Direct Deposit Created by Payroll Service	-3,693.36
08/29/2025	6496	Ghiselli, Marc Angel	Direct Deposit Created by Payroll Service	-534.01
08/31/2025		PAYROLL PEOPLE INC.	Final Paycheck 08/29/2025	-98.16
08/31/2025		IRS	Payroll Period 08/31/2025	-6,231.40
08/31/2025	20499	DESUSATAXPYMT	Final Paycheck 08/29/2025	-1,237.59
08/31/2025	20500	Maldonado, Daniel	Payroll 08/31/2025	-916.48
08/31/2025	20501	Miner, Cadence.	Payroll 08/31/2025	-1,081.80
08/31/2025	dd	Jr., Anthony Smith	Direct Deposit Created by Payroll Service	-2,927.92
08/31/2025	dd	Sasaki, Eryn	Direct Deposit Created by Payroll Service	-2,592.74
08/31/2025	dd	Toro, Sonia Del	Direct Deposit Created by Payroll Service	-2,329.25
08/31/2025	dd	Ambriz, Antonio	Direct Deposit Created by Payroll Service	-1,316.98

Gold Country Fair
CHECKS/PAYMENTS
As of August 31, 2025

Date	Num	Name	Memo	Amount
08/31/2025	dd	ALES, DONALD	Direct Deposit Created by Payroll Service	-3,745.76
08/31/2025			Service Charge	-16.00
Total 11500 - Payroll				-40,280.88
11700 - JLA Cash Account				
Total 11700 - JLA Cash Account				-163,774.94
Total 10000 - Cash Accounts				-163,774.94
TOTAL				-163,774.94

Gold Country Fair Balance Sheet As of August 31, 2025

	Aug 31, 25
ASSETS	
Current Assets	
Checking/Savings	
10000 · Cash Accounts	
11100 · Petty Cash	200.00
11300 · Operating	11,123.96
11350 · ***** Operating *****	-109,056.07
11400 · Premium Account	32.57
11500 · Payroll	-1,996.65
11601 · Money Market (Operating)	985.14
11710 · JLA New 08/2016	38,737.09
11750 · *****JLA*****	-42.48
11800 · LAIF	320,919.56
Total 10000 · Cash Accounts	260,903.12
Total Checking/Savings	260,903.12
Accounts Receivable	
13100 · Accounts Receivable	5,714.00
13103 · JLA Accounts Receivable	16,413.42
Total Accounts Receivable	22,127.42
Other Current Assets	
13110 · Allowance for Doubtful Account	-5,156.04
13115 · JLA Allowance for Doubtful Acct	-16,413.42
Total Other Current Assets	-21,569.46
Total Current Assets	261,461.08
Fixed Assets	
19000 · Construction in Progress	238,933.56
19100 · Land	54,369.96
19200 · Buildings & Improvements	5,942,322.22
19210 · Accumulated Depreciation	-3,156,505.91
19300 · Equipment	374,307.44
19310 · Accumulated Depreciation Equip.	-317,934.10
Total Fixed Assets	3,135,493.17
Other Assets	
16000 · Deferred Outflows of Resources	280,111.25
Total Other Assets	280,111.25
TOTAL ASSETS	3,677,065.50
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
21200 · Accounts Payable	19,871.65
Total Accounts Payable	19,871.65
Other Current Liabilities	
22800 · Deferred Income	1,329.00
23100 · Loans Payable - SB 84	47,779.00
24110 · Security Deposits	32,788.00
24500 · Leave Liability	35,095.74
Total Other Current Liabilities	116,991.74
Total Current Liabilities	136,863.39

Gold Country Fair
Balance Sheet
As of August 31, 2025

	Aug 31, 25
Long Term Liabilities	
25600 · Deferred Inflows of Resources	8,983.54
26000 · Net Pension Liability	578,481.37
Total Long Term Liabilities	587,464.91
Total Liabilities	724,328.30
Equity	
1110 · Retained Earnings	-205,541.94
25100 · JLA Reserve	83,872.72
29100 · Net Resources - Operations	3,352,252.07
29400 · Unrestricted Net Position - Pen	-101,803.16
Net Income	-176,042.49
Total Equity	2,952,737.20
TOTAL LIABILITIES & EQUITY	3,677,065.50

Gold Country Fair
Balance Sheet
As of August 31, 2025

	Aug 31, 25	Aug 31, 24	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
10000 · Cash Accounts	260,903.12	704,760.60	-443,857.48	-63.0%
Total Checking/Savings	260,903.12	704,760.60	-443,857.48	-63.0%
Accounts Receivable				
13100 · Accounts Receivable	5,714.00	5,294.00	420.00	7.9%
13103 · JLA Accounts Receivable	16,413.42	16,413.42	0.00	0.0%
Total Accounts Receivable	22,127.42	21,707.42	420.00	1.9%
Other Current Assets				
13110 · Allowance for Doubtful ...	-5,156.04	-5,156.04	0.00	0.0%
13115 · JLA Allowance for Doubt...	-16,413.42	-16,413.42	0.00	0.0%
Total Other Current Assets	-21,569.46	-21,569.46	0.00	0.0%
Total Current Assets	261,461.08	704,898.56	-443,437.48	-62.9%
Fixed Assets				
19000 · Construction in Progress	238,933.56	130,017.25	108,916.31	83.8%
19100 · Land	54,369.96	54,369.96	0.00	0.0%
19200 · Buildings & Improvements	5,942,322.22	5,831,850.04	110,472.18	1.9%
19210 · Accumulated Depreciation	-3,156,505.91	-3,028,700.93	-127,804.98	-4.2%
19300 · Equipment	374,307.44	360,136.57	14,170.87	3.9%
19310 · Accumulated Depreciation ...	-317,934.10	-300,009.71	-17,924.39	-6.0%
Total Fixed Assets	3,135,493.17	3,047,663.18	87,829.99	2.9%
Other Assets				
16000 · Deferred Outflows of Reso...	280,111.25	208,101.59	72,009.66	34.6%
Total Other Assets	280,111.25	208,101.59	72,009.66	34.6%
TOTAL ASSETS	3,677,065.50	3,960,663.33	-283,597.83	-7.2%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
21200 · Accounts Payable	19,871.65	0.00	19,871.65	100.0%
Total Accounts Payable	19,871.65	0.00	19,871.65	100.0%
Other Current Liabilities				
22800 · Deferred Income	1,329.00	2,401.00	-1,072.00	-44.7%
23100 · Loans Payable - SB 84	47,779.00	47,779.00	0.00	0.0%
24110 · Security Deposits	32,788.00	25,850.00	6,938.00	26.8%
24500 · Leave Liability	35,095.74	27,901.09	7,194.65	25.8%
Total Other Current Liabilities	116,991.74	103,931.09	13,060.65	12.6%
Total Current Liabilities	136,863.39	103,931.09	32,932.30	31.7%
Long Term Liabilities				
25600 · Deferred Inflows of Reso...	8,983.54	9,138.95	-155.41	-1.7%
26000 · Net Pension Liability	578,481.37	403,541.05	174,940.32	43.4%
Total Long Term Liabilities	587,464.91	412,680.00	174,784.91	42.4%
Total Liabilities	724,328.30	516,611.09	207,717.21	40.2%
Equity				
1110 · Retained Earnings	-205,541.94	31,644.36	-237,186.30	-749.5%
25100 · JLA Reserve	83,872.72	105,043.94	-21,171.22	-20.2%
29100 · Net Resources - Operations	3,352,252.07	3,371,686.98	-19,434.91	-0.6%
29400 · Unrestricted Net Position - ...	-101,803.16	-204,578.41	102,775.25	50.2%

	Aug 31, 25	Aug 31, 24	\$ Change	% Change
Net Income	-176,042.49	140,255.37	-316,297.86	-225.5%
Total Equity	2,952,737.20	3,444,052.24	-491,315.04	-14.3%
TOTAL LIABILITIES & EQUITY	<u>3,677,065.50</u>	<u>3,960,663.33</u>	<u>-283,597.83</u>	<u>-7.2%</u>

Gold Country Fair

Profit & Loss Prev Year Comparison

August 2025

	Aug 25	Aug 24	\$ Change	% Change
Ordinary Income/Expense				
Income				
41000 · Admissions to Grounds				
41010 · Admissions - Regular Gate	3,461.07	614.00	2,847.07	463.7%
Total 41000 · Admissions to Grounds	3,461.07	614.00	2,847.07	463.7%
41500 · Industrial & Commercial Sp...				
41510 · Inside Commercial Space	9,537.95	4,100.00	5,437.95	132.6%
41520 · Outside Commercial Space	9,047.95	7,150.00	1,897.95	26.5%
Total 41500 · Industrial & Commerci...	18,585.90	11,250.00	7,335.90	65.2%
42000 · Concessions				
42110 · Carnival - Presale	0.00	487.50	-487.50	-100.0%
42200 · Food Concessions				
42210 · Food Concessions He...	50.00	50.00	0.00	0.0%
42220 · Food Concessions - P...	500.00	4,775.66	-4,275.66	-89.5%
Total 42200 · Food Concessions	550.00	4,825.66	-4,275.66	-88.6%
Total 42000 · Concessions	550.00	5,313.16	-4,763.16	-89.7%
43000 · Exhibits				
43100 · Entry Fees	0.00	10,534.00	-10,534.00	-100.0%
Total 43000 · Exhibits	0.00	10,534.00	-10,534.00	-100.0%
46000 · Fair Attractions				
46400 · Destruction Derby	3,824.10	0.00	3,824.10	100.0%
Total 46000 · Fair Attractions	3,824.10	0.00	3,824.10	100.0%
47000 · Misc. Fair Revenue				
47300 · Utility Fee Reimbursement	660.00	620.00	40.00	6.5%
47810 · CFSA Insurance	900.00	510.00	390.00	76.5%
47900 · Sponsorships	26,145.00	21,660.00	4,485.00	20.7%
Total 47000 · Misc. Fair Revenue	27,705.00	22,790.00	4,915.00	21.6%
47005 · Misc. Non Fair Program Rev...				
47305 · Vendors - 4th of July	0.00	250.00	-250.00	-100.0%
Total 47005 · Misc. Non Fair Progra...	0.00	250.00	-250.00	-100.0%
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	1,875.30	5,882.00	-4,006.70	-68.1%
48120 · RENT - Auburn Host Li...	0.00	2,475.00	-2,475.00	-100.0%
48127 · RENT - Swine Barn	0.00	4,500.00	-4,500.00	-100.0%
48135 · RENT - Tahoe Building	1,880.00	2,685.00	-805.00	-30.0%
48140 · RENT - Sierra	0.00	5,295.00	-5,295.00	-100.0%
48150 · RENT - Sutter	1,507.19	1,307.19	200.00	15.3%
48170 · RENT - Placer	0.00	12,168.00	-12,168.00	-100.0%
48190 · RENT - Armory	4,347.00	0.00	4,347.00	100.0%
Total 48100 · Interim Rental - Buil...	9,609.49	34,312.19	-24,702.70	-72.0%

Gold Country Fair

Profit & Loss Prev Year Comparison

August 2025

	Aug 25	Aug 24	\$ Change	% Change
48200 · Interim Rental - Grounds				
48210 · RENT - McCann Stadiu...	10,384.00	4,226.00	6,158.00	145.7%
48220 · RENT - FW Park	0.00	2,685.00	-2,685.00	-100.0%
48230 · RENT - Horse Arena	600.00	1,136.00	-536.00	-47.2%
48262 · RENT - Patio	855.00	5,347.00	-4,492.00	-84.0%
48270 · RENT - RV Parking	2,720.00	4,504.00	-1,784.00	-39.6%
48280 · RENT - Ballfields	3,300.00	0.00	3,300.00	100.0%
48285 · High Impact Event	0.00	22,686.00	-22,686.00	-100.0%
48290 · RENT - Other	1,183.67	0.00	1,183.67	100.0%
48291 · RENT - Sacramento St...	3,000.00	0.00	3,000.00	100.0%
48295 · Non-Exclusive	34,776.00	0.00	34,776.00	100.0%
Total 48200 · Interim Rental - Gro...	56,818.67	40,584.00	16,234.67	40.0%
48300 · Interim Rental - Equipme...	0.00	250.00	-250.00	-100.0%
48500 · Utility Fee Reimbursement	4,922.85	5,349.23	-426.38	-8.0%
48600 · Interim Parking Revenue	10,890.00	10,800.00	90.00	0.8%
48700 · Other Interim Revenue				
48770 · Rebates	0.00	99.70	-99.70	-100.0%
Total 48700 · Other Interim Reve...	0.00	99.70	-99.70	-100.0%
Total 48000 · Interim Rental Revenue	82,241.01	91,395.12	-9,154.11	-10.0%
49500 · Other Operating Revenue				
49510 · Interest Earnings	0.01	0.00	0.01	100.0%
Total 49500 · Other Operating Reve...	0.01	0.00	0.01	100.0%
Total Income	136,367.09	142,146.28	-5,779.19	-4.1%
Gross Profit	136,367.09	142,146.28	-5,779.19	-4.1%
Expense				
50000 · Administrative Expense				
50100 · Salaries - Permanent	18,571.74	16,455.32	2,116.42	12.9%
50200 · Salaries - Temporary	6,646.58	3,925.02	2,721.56	69.3%
50310 · Employee Benefits	12,911.14	13,716.92	-805.78	-5.9%
50320 · Payroll Taxes	2,958.30	2,403.27	555.03	23.1%
50330 · Worker's Compensation I...	6,370.12	4,307.02	2,063.10	47.9%
50400 · Professional Services	1,051.86	194.08	857.78	442.0%
50500 · Director's Expense	120.12	78.32	41.80	53.4%
50700 · Office Supplies & Expense	667.28	1,155.44	-488.16	-42.3%
50800 · Telephone & Postage Ex...	0.00	494.00	-494.00	-100.0%
51000 · Insurance (General Liabil...	9,113.28	2,796.91	6,316.37	225.8%
51300 · Audit	5,500.00	0.00	5,500.00	100.0%
51500 · Bank Charges	5.81	440.85	-435.04	-98.7%
Total 50000 · Administrative Expense	63,916.23	45,967.15	17,949.08	39.1%
52000 · Maintenance/General Opera...				
52100 · Salaries - Permanent	7,201.57	6,189.07	1,012.50	16.4%
52200 · Salaries - Temporary	6,786.39	4,895.62	1,890.77	38.6%
52210 · Employee Benefits	0.00	0.00	0.00	0.0%
52300 · Professional Services	10,964.50	14,616.25	-3,651.75	-25.0%
52800 · Light, Heat & Water	23,007.86	31,077.58	-8,069.72	-26.0%
52850 · Temp Internet Services	1,774.96	1,716.08	58.88	3.4%
52900 · Maintenance of Equip./S...	9,351.31	5,527.63	3,823.68	69.2%
53000 · Maintenance of Buildings...	12,637.84	3,449.17	9,188.67	266.4%
Total 52000 · Maintenance/General ...	71,724.43	67,471.40	4,253.03	6.3%
54000 · Publicity				
54400 · Advertising	11,400.24	20,554.48	-9,154.24	-44.5%
Total 54000 · Publicity	11,400.24	20,554.48	-9,154.24	-44.5%

Gold Country Fair

Profit & Loss Prev Year Comparison

August 2025

	Aug 25	Aug 24	\$ Change	% Change
56000 · Attendance Operations				
56101 · Salaries - Temporary				
56192 · Concession Auditor	10,000.00	0.00	10,000.00	100.0%
Total 56101 · Salaries - Temporary	10,000.00	0.00	10,000.00	100.0%
56200 · Professional Services	0.00	1,462.00	-1,462.00	-100.0%
Total 56000 · Attendance Operations	10,000.00	1,462.00	8,538.00	584.0%
57000 · Misc. Fair Expense				
57800 · Other	0.00	434.36	-434.36	-100.0%
Total 57000 · Misc. Fair Expense	0.00	434.36	-434.36	-100.0%
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	224.80	0.00	224.80	100.0%
57515 · Other - Interim Parking E...	7,257.50	3,681.50	3,576.00	97.1%
57705 · Advertising	42.90	42.90	0.00	0.0%
Total 57005 · Misc. Non-Fair Progra...	7,525.20	3,724.40	3,800.80	102.1%
58000 · Premiums				
58200 · Trophies, Medals, Ribbons	1,387.79	282.56	1,105.23	391.2%
58400 · Sponsored Trophies, Me...	3,187.38	1,422.38	1,765.00	124.1%
Total 58000 · Premiums	4,575.17	1,704.94	2,870.23	168.4%
63000 · Exhibits Expense				
63200 · Judges	3,875.00	0.00	3,875.00	100.0%
Total 63000 · Exhibits Expense	3,875.00	0.00	3,875.00	100.0%
66000 · Fair Entertainment Expense				
66200 · Professional Services	62,921.29	2,634.04	60,287.25	2,288.8%
66500 · Ground Entertainment	84,660.00	0.00	84,660.00	100.0%
66600 · Grandstand Entertainment	22,000.00	0.00	22,000.00	100.0%
Total 66000 · Fair Entertainment Ex...	169,581.29	2,634.04	166,947.25	6,338.1%
80000 · Prior Year Expense Adjustm...	-8,925.76	0.00	-8,925.76	-100.0%
Total Expense	333,671.80	143,952.77	189,719.03	131.8%
Net Ordinary Income	-197,304.71	-1,806.49	-195,498.22	-10,822.0%
Other Income/Expense				
Other Income				
47600 · JLA REVENUE				
47650 · JLA - Prior Year Revenue Ad...	4,148.77	0.00	4,148.77	100.0%
Total 47600 · JLA REVENUE	4,148.77	0.00	4,148.77	100.0%
Total Other Income	4,148.77	0.00	4,148.77	100.0%
Other Expense				
57600 · JLA				
57620 · BBQ, Lunch, Dinner	4,191.25	8,350.00	-4,158.75	-49.8%
57640 · Supplies & Expense	0.00	827.76	-827.76	-100.0%
57690 · Other	165.90	373.00	-207.10	-55.5%
Total 57600 · JLA	4,357.15	9,550.76	-5,193.61	-54.4%
Total Other Expense	4,357.15	9,550.76	-5,193.61	-54.4%
Net Other Income	-208.38	-9,550.76	9,342.38	97.8%
Net Income	-197,513.09	-11,357.25	-186,155.84	-1,639.1%

Gold Country Fair

Profit & Loss Prev Year Comparison

January through August 2025

	Jan - Aug 25	Jan - Aug 24	\$ Change	% Change
Ordinary Income/Expense				
Income				
41000 · Admissions to Grounds				
41010 · Admissions - Regular Gate	3,461.07	614.00	2,847.07	463.7%
Total 41000 · Admissions to Grounds	3,461.07	614.00	2,847.07	463.7%
41500 · Industrial & Commercial Space				
41510 · Inside Commercial Space	23,557.30	17,912.00	5,645.30	31.5%
41520 · Outside Commercial Space	32,928.50	35,653.00	-2,724.50	-7.6%
Total 41500 · Industrial & Commercia...	56,485.80	53,565.00	2,920.80	5.5%
42000 · Concessions				
42110 · Carnival - Presale	2,500.00	1,047.50	1,452.50	138.7%
42200 · Food Concessions				
42210 · Food Concessions Hea...	320.00	275.00	45.00	16.4%
42220 · Food Concessions - Pr...	9,900.00	8,660.66	1,239.34	14.3%
Total 42200 · Food Concessions	10,220.00	8,935.66	1,284.34	14.4%
Total 42000 · Concessions	12,720.00	9,983.16	2,736.84	27.4%
43000 · Exhibits				
43100 · Entry Fees	4,165.00	10,590.00	-6,425.00	-60.7%
Total 43000 · Exhibits	4,165.00	10,590.00	-6,425.00	-60.7%
46000 · Fair Attractions				
46400 · Destruction Derby	3,824.10	408.00	3,416.10	837.3%
Total 46000 · Fair Attractions	3,824.10	408.00	3,416.10	837.3%
47000 · Misc. Fair Revenue				
47300 · Utility Fee Reimbursement	3,835.00	2,675.00	1,160.00	43.4%
47810 · CFSA Insurance	1,885.00	1,730.00	155.00	9.0%
47900 · Sponsorships	65,685.00	51,335.00	14,350.00	28.0%
Total 47000 · Misc. Fair Revenue	71,405.00	55,740.00	15,665.00	28.1%
47005 · Misc. Non Fair Program Reve...				
47105 · Admissions - Crab Feed	14,937.00	16,700.00	-1,763.00	-10.6%
47305 · Vendors - 4th of July	0.00	1,670.00	-1,670.00	-100.0%
Total 47005 · Misc. Non Fair Program...	14,937.00	18,370.00	-3,433.00	-18.7%
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	45,288.58	41,416.00	3,872.58	9.4%
48120 · RENT - Auburn Host Li...	8,585.00	7,626.00	959.00	12.6%
48125 · RENT - Sheep Barn	525.00	525.00	0.00	0.0%
48126 · RENT - Cowbells Barn	0.00	2,362.50	-2,362.50	-100.0%
48127 · RENT - Swine Barn	0.00	4,500.00	-4,500.00	-100.0%
48130 · RENT - Small Animal B...	3,150.00	3,032.50	117.50	3.9%
48135 · RENT - Tahoe Building	4,650.00	9,500.00	-4,850.00	-51.1%
48140 · RENT - Sierra	11,925.00	20,666.75	-8,741.75	-42.3%
48150 · RENT - Sutter	10,857.52	10,457.52	400.00	3.8%
48160 · RENT - Clubhouse	0.00	715.00	-715.00	-100.0%
48170 · RENT - Placer	42,411.50	45,809.50	-3,398.00	-7.4%
48180 · RENT - Other	0.00	1,000.00	-1,000.00	-100.0%
48190 · RENT - Armory	32,049.55	28,520.12	3,529.43	12.4%
Total 48100 · Interim Rental - Buil...	159,442.15	176,130.89	-16,688.74	-9.5%

Gold Country Fair

Profit & Loss Prev Year Comparison

January through August 2025

	Jan - Aug 25	Jan - Aug 24	\$ Change	% Change
48200 · Interim Rental - Grounds				
48210 · RENT - McCann Stadium	72,016.00	48,905.00	23,111.00	47.3%
48220 · RENT - FW Park	1,405.00	8,152.00	-6,747.00	-82.8%
48230 · RENT - Horse Arena	6,932.00	7,878.50	-946.50	-12.0%
48240 · RENT - Main Lawn Area...	2,790.00	800.00	1,990.00	248.8%
48255 · RENT - Judging Ring	560.00	525.00	35.00	6.7%
48262 · RENT - Patio	855.00	8,447.00	-7,592.00	-89.9%
48270 · RENT - RV Parking	8,705.00	7,749.00	956.00	12.3%
48280 · RENT - Ballfields	13,286.50	12,720.00	566.50	4.5%
48285 · High Impact Event	32,150.00	101,618.00	-69,468.00	-68.4%
48290 · RENT - Other	2,103.67	0.00	2,103.67	100.0%
48291 · RENT - Sacramento Str...	11,000.00	29,220.00	-18,220.00	-62.4%
48295 · Non-Exclusive	34,776.00	0.00	34,776.00	100.0%
Total 48200 · Interim Rental - Grou...	186,579.17	226,014.50	-39,435.33	-17.5%
48300 · Interim Rental - Equipmen...	8,880.00	8,831.50	48.50	0.6%
48400 · Interim Concessions Reve...	0.00	19,475.54	-19,475.54	-100.0%
48500 · Utility Fee Reimbursement	33,756.86	34,439.31	-682.45	-2.0%
48600 · Interim Parking Revenue	84,416.00	93,940.35	-9,524.35	-10.1%
48700 · Other Interim Revenue				
48710 · Labor Reimbursement	50.00	11,174.41	-11,124.41	-99.6%
48730 · Dumpster Reimbursem...	0.00	10.00	-10.00	-100.0%
48770 · Rebates	1,762.93	1,809.36	-46.43	-2.6%
48700 · Other Interim Revenue ...	61.00	750.00	-689.00	-91.9%
Total 48700 · Other Interim Revenue	1,873.93	13,743.77	-11,869.84	-86.4%
Total 48000 · Interim Rental Revenue	474,948.11	572,575.86	-97,627.75	-17.1%
49000 · Prior Year Revenue Adjustme...	0.00	4,341.88	-4,341.88	-100.0%
49500 · Other Operating Revenue				
49510 · Interest Earnings	15,563.05	17,908.72	-2,345.67	-13.1%
49520 · Donations/Sponsorships	14,265.00	109,580.84	-95,315.84	-87.0%
49530 · Crab Table VIP	12,100.00	14,420.00	-2,320.00	-16.1%
49500 · Other Operating Revenue ...	0.00	96.09	-96.09	-100.0%
Total 49500 · Other Operating Revenue	41,928.05	142,005.65	-100,077.60	-70.5%
Total Income	683,874.13	868,193.55	-184,319.42	-21.2%
Gross Profit	683,874.13	868,193.55	-184,319.42	-21.2%
Expense				
50000 · Administrative Expense				
50100 · Salaries - Permanent	134,970.07	127,589.91	7,380.16	5.8%
50200 · Salaries - Temporary	37,022.79	33,616.09	3,406.70	10.1%
50310 · Employee Benefits	93,774.18	97,615.42	-3,841.24	-3.9%
50320 · Payroll Taxes	19,552.33	19,720.64	-168.31	-0.9%
50330 · Worker's Compensation In...	26,174.27	28,727.48	-2,553.21	-8.9%
50400 · Professional Services	10,375.84	8,806.18	1,569.66	17.8%
50500 · Director's Expense	120.12	242.63	-122.51	-50.5%
50600 · Traveling/Training	0.00	793.51	-793.51	-100.0%
50700 · Office Supplies & Expense	9,339.72	11,500.84	-2,161.12	-18.8%
50800 · Telephone & Postage Exp...	855.90	1,928.02	-1,072.12	-55.6%
50900 · Dues & Subscriptions	8,524.22	16,235.88	-7,711.66	-47.5%
51000 · Insurance (General Liability)	24,408.13	21,499.06	2,909.07	13.5%
51300 · Audit	5,500.00	0.00	5,500.00	100.0%
51500 · Bank Charges	552.13	2,492.14	-1,940.01	-77.9%
Total 50000 · Administrative Expense	371,169.70	370,767.80	401.90	0.1%
52000 · Maintenance/General Operati...				
52100 · Salaries - Permanent	51,585.26	46,638.20	4,947.06	10.6%

Gold Country Fair

Profit & Loss Prev Year Comparison

January through August 2025

	Jan - Aug 25	Jan - Aug 24	\$ Change	% Change
52200 · Salaries - Temporary	32,988.18	50,220.68	-17,232.50	-34.3%
52210 · Employee Benefits	0.00	0.00	0.00	0.0%
52300 · Professional Services	45,371.45	50,178.30	-4,806.85	-9.6%
52800 · Light, Heat & Water	144,275.90	159,210.93	-14,935.03	-9.4%
52850 · Temp Internet Services	14,082.35	15,347.60	-1,265.25	-8.2%
52900 · Maintenance of Equip./Su...	34,050.99	34,763.38	-712.39	-2.1%
53000 · Maintenance of Buildings/...	31,724.29	28,579.02	3,145.27	11.0%
53100 · Trash Removal (Non-Fair)	0.00	4,215.66	-4,215.66	-100.0%
53200 · Other Maintenance Expense	1,413.08	0.00	1,413.08	100.0%
Total 52000 · Maintenance/General O...	355,491.50	389,153.77	-33,662.27	-8.7%
54000 · Publicity				
54400 · Advertising	16,491.29	35,293.33	-18,802.04	-53.3%
Total 54000 · Publicity	16,491.29	35,293.33	-18,802.04	-53.3%
56000 · Attendance Operations				
56101 · Salaries - Temporary				
56102 · Ticket Sellers	0.00	0.00	0.00	0.0%
56192 · Concession Auditor	10,000.00	0.00	10,000.00	100.0%
Total 56101 · Salaries - Temporary	10,000.00	0.00	10,000.00	100.0%
56200 · Professional Services	0.00	1,963.50	-1,963.50	-100.0%
56300 · Supplies & Expense	0.00	0.00	0.00	0.0%
Total 56000 · Attendance Operations	10,000.00	1,963.50	8,036.50	409.3%
57000 · Misc. Fair Expense				
57700 · Sponsorships	1,000.00	53.40	946.60	1,772.7%
57800 · Other	0.00	1,199.36	-1,199.36	-100.0%
Total 57000 · Misc. Fair Expense	1,000.00	1,252.76	-252.76	-20.2%
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	19,831.73	18,341.99	1,489.74	8.1%
57405 · Sponsorship (non-fair) Ex...	0.00	1,000.00	-1,000.00	-100.0%
57515 · Other - Interim Parking Ex...	22,175.00	23,567.75	-1,392.75	-5.9%
57605 · Professional Services	0.00	2,940.00	-2,940.00	-100.0%
57705 · Advertising	42.90	42.90	0.00	0.0%
Total 57005 · Misc. Non-Fair Programs	42,049.63	45,892.64	-3,843.01	-8.4%
58000 · Premiums				
58200 · Trophies, Medals, Ribbons	2,121.94	7,923.12	-5,801.18	-73.2%
58400 · Sponsored Trophies, Med...	7,177.38	1,422.38	5,755.00	404.6%
Total 58000 · Premiums	9,299.32	9,345.50	-46.18	-0.5%
63000 · Exhibits Expense				
63200 · Judges	4,564.00	0.00	4,564.00	100.0%
Total 63000 · Exhibits Expense	4,564.00	0.00	4,564.00	100.0%
66000 · Fair Entertainment Expense				
66200 · Professional Services	63,429.97	3,947.94	59,482.03	1,506.7%
66310 · REIMBURSEMENT FOR E...	0.00	0.00	0.00	0.0%
66500 · Ground Entertainment	84,660.00	0.00	84,660.00	100.0%
66600 · Grandstand Entertainment	24,500.00	16,000.00	8,500.00	53.1%
Total 66000 · Fair Entertainment Exp...	172,589.97	19,947.94	152,642.03	765.2%
80000 · Prior Year Expense Adjustme...	-18,548.20	-5,580.06	-12,968.14	-232.4%
Total Expense	964,107.21	868,037.18	96,070.03	11.1%
Net Ordinary Income	-280,233.08	156.37	-280,389.45	-179,311.5%

Gold Country Fair

Profit & Loss Prev Year Comparison

January through August 2025

	Jan - Aug 25	Jan - Aug 24	\$ Change	% Change
Other Income/Expense				
Other Income				
31200 · State Allocations	108,500.00	139,500.00	-31,000.00	-22.2%
31900 · Capital Project Reimburse Fund	0.00	11,153.29	-11,153.29	-100.0%
47600 · JLA REVENUE				
47650 · JLA - Prior Year Revenue Adj...	4,148.77	0.00	4,148.77	100.0%
Total 47600 · JLA REVENUE	<u>4,148.77</u>	<u>0.00</u>	<u>4,148.77</u>	<u>100.0%</u>
Total Other Income	<u>112,648.77</u>	<u>150,653.29</u>	<u>-38,004.52</u>	<u>-25.2%</u>
Other Expense				
57600 · JLA				
57620 · BBQ, Lunch, Dinner	8,382.50	8,350.00	32.50	0.4%
57640 · Supplies & Expense	910.59	1,837.74	-927.15	-50.5%
57680 · Prior Year Exp. Adjustment	-2,055.11	-825.80	-1,229.31	-148.9%
57690 · Other	1,220.20	1,192.35	27.85	2.3%
Total 57600 · JLA	<u>8,458.18</u>	<u>10,554.29</u>	<u>-2,096.11</u>	<u>-19.9%</u>
Total Other Expense	<u>8,458.18</u>	<u>10,554.29</u>	<u>-2,096.11</u>	<u>-19.9%</u>
Net Other Income	<u>104,190.59</u>	<u>140,099.00</u>	<u>-35,908.41</u>	<u>-25.6%</u>
Net Income	<u><u>-176,042.49</u></u>	<u><u>140,255.37</u></u>	<u><u>-316,297.86</u></u>	<u><u>-225.5%</u></u>

Gold Country Fair

Profit & Loss Forecast vs. Actual

January through August 2025

	Jan - Aug 25	Forecast	\$ Over Forec...	% of Forecast
Ordinary Income/Expense				
Income				
41000 · Admissions to Grounds				
41010 · Admissions - Regular Gate	3,461.07	250,000.00	-246,538.93	1.4%
Total 41000 · Admissions to Grounds	3,461.07	250,000.00	-246,538.93	1.4%
41500 · Industrial & Commercial Space				
41510 · Inside Commercial Space	23,557.30	22,000.00	1,557.30	107.1%
41520 · Outside Commercial Space	32,928.50	41,000.00	-8,071.50	80.3%
Total 41500 · Industrial & Commercial Space	56,485.80	63,000.00	-6,514.20	89.7%
42000 · Concessions				
42100 · Carnival	0.00	105,000.00	-105,000.00	0.0%
42110 · Carnival - Presale	2,500.00	18,000.00	-15,500.00	13.9%
42200 · Food Concessions				
42210 · Food Concessions Health Permit	320.00			
42220 · Food Concessions - Product Fee	9,900.00			
42200 · Food Concessions - Other	0.00	118,000.00	-118,000.00	0.0%
Total 42200 · Food Concessions	10,220.00	118,000.00	-107,780.00	8.7%
Total 42000 · Concessions	12,720.00	241,000.00	-228,280.00	5.3%
43000 · Exhibits				
43100 · Entry Fees	4,165.00	12,000.00	-7,835.00	34.7%
Total 43000 · Exhibits	4,165.00	12,000.00	-7,835.00	34.7%
46000 · Fair Attractions				
46400 · Destruction Derby	3,824.10	26,000.00	-22,175.90	14.7%
Total 46000 · Fair Attractions	3,824.10	26,000.00	-22,175.90	14.7%
47000 · Misc. Fair Revenue				
47100 · Parking	0.00	27,000.00	-27,000.00	0.0%
47300 · Utility Fee Reimbursement	3,835.00	3,000.00	835.00	127.8%
47810 · CFSA Insurance	1,885.00			
47900 · Sponsorships	65,685.00	100,000.00	-34,315.00	65.7%
Total 47000 · Misc. Fair Revenue	71,405.00	130,000.00	-58,595.00	54.9%
47005 · Misc. Non Fair Program Revenue				
47105 · Admissions - Crab Feed	14,937.00	24,500.00	-9,563.00	61.0%
Total 47005 · Misc. Non Fair Program Revenue	14,937.00	24,500.00	-9,563.00	61.0%
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	45,288.58			
48120 · RENT - Auburn Host Lions Bldg	8,585.00			
48125 · RENT - Sheep Barn	525.00			
48130 · RENT - Small Animal Barn	3,150.00			
48135 · RENT - Tahoe Building	4,650.00			
48140 · RENT - Sierra	11,925.00			
48150 · RENT - Sutter	10,857.52			
48170 · RENT - Placer	42,411.50			
48190 · RENT - Armory	32,049.55			
48100 · Interim Rental - Buildings - Other	0.00	305,000.00	-305,000.00	0.0%
Total 48100 · Interim Rental - Buildings	159,442.15	305,000.00	-145,557.85	52.3%

Gold Country Fair

Profit & Loss Forecast vs. Actual

January through August 2025

	Jan - Aug 25	Forecast	\$ Over Forec...	% of Forecast
48200 · Interim Rental - Grounds				
48210 · RENT - McCann Stadium	72,016.00			
48220 · RENT - FW Park	1,405.00			
48230 · RENT - Horse Arena	6,932.00			
48240 · RENT - Main Lawn Area & Gazebo	2,790.00			
48255 · RENT - Judging Ring	560.00			
48262 · RENT - Patio	855.00			
48270 · RENT - RV Parking	8,705.00			
48280 · RENT - Ballfields	13,286.50			
48285 · High Impact Event	32,150.00			
48290 · RENT - Other	2,103.67			
48291 · RENT - Sacramento Street Lot	11,000.00			
48295 · Non-Exclusive	34,776.00			
48200 · Interim Rental - Grounds - Other	0.00	300,000.00	-300,000.00	0.0%
Total 48200 · Interim Rental - Grounds	186,579.17	300,000.00	-113,420.83	62.2%
48300 · Interim Rental - Equipment/Tent	8,880.00	10,000.00	-1,120.00	88.8%
48400 · Interim Concessions Revenue	0.00	20,000.00	-20,000.00	0.0%
48500 · Utility Fee Reimbursement	33,756.86	41,000.00	-7,243.14	82.3%
48600 · Interim Parking Revenue	84,416.00	150,000.00	-65,584.00	56.3%
48700 · Other Interim Revenue				
48710 · Labor Reimbursement	50.00			
48770 · Rebates	1,762.93			
48700 · Other Interim Revenue - Other	61.00	14,000.00	-13,939.00	0.4%
Total 48700 · Other Interim Revenue	1,873.93	14,000.00	-12,126.07	13.4%
Total 48000 · Interim Rental Revenue	474,948.11	840,000.00	-365,051.89	56.5%
49000 · Prior Year Revenue Adjustment	0.00			
49500 · Other Operating Revenue				
49510 · Interest Earnings	15,563.05	20,000.00	-4,436.95	77.8%
49520 · Donations/Sponsorships	14,265.00	40,000.00	-25,735.00	35.7%
49530 · Crab Table VIP	12,100.00	20,000.00	-7,900.00	60.5%
Total 49500 · Other Operating Revenue	41,928.05	80,000.00	-38,071.95	52.4%
Total Income	683,874.13	1,666,500.00	-982,625.87	41.0%
Gross Profit	683,874.13	1,666,500.00	-982,625.87	41.0%
Expense				
50000 · Administrative Expense				
50100 · Salaries - Permanent	134,970.07	244,932.00	-109,961.93	55.1%
50200 · Salaries - Temporary	37,022.79	10,000.00	27,022.79	370.2%
50300 · Compensated Leave Expense	0.00	10,000.00	-10,000.00	0.0%
50310 · Employee Benefits	93,774.18	166,000.00	-72,225.82	56.5%
50320 · Payroll Taxes	19,552.33	24,000.00	-4,447.67	81.5%
50330 · Worker's Compensation Insurance	26,174.27	38,000.00	-11,825.73	68.9%
50400 · Professional Services	10,375.84	12,000.00	-1,624.16	86.5%
50500 · Director's Expense	120.12	2,000.00	-1,879.88	6.0%
50600 · Traveling/Training	0.00	4,000.00	-4,000.00	0.0%
50700 · Office Supplies & Expense	9,339.72	15,000.00	-5,660.28	62.3%
50800 · Telephone & Postage Expense	855.90	2,500.00	-1,644.10	34.2%
50900 · Dues & Subscriptions	8,524.22	16,500.00	-7,975.78	51.7%
51000 · Insurance (General Liability)	24,408.13	27,000.00	-2,591.87	90.4%
51300 · Audit	5,500.00	10,000.00	-4,500.00	55.0%
51500 · Bank Charges	552.13	10,000.00	-9,447.87	5.5%
Total 50000 · Administrative Expense	371,169.70	591,932.00	-220,762.30	62.7%
52000 · Maintenance/General Operations				
52100 · Salaries - Permanent	51,585.26	83,268.00	-31,682.74	62.0%
52200 · Salaries - Temporary	32,988.18	75,000.00	-42,011.82	44.0%
52210 · Employee Benefits	0.00			
52300 · Professional Services	45,371.45	30,000.00	15,371.45	151.2%

Gold Country Fair

Profit & Loss Forecast vs. Actual

January through August 2025

	Jan - Aug 25	Forecast	\$ Over Forec...	% of Forecast
52800 · Light, Heat & Water				
52820 · Water - Bottled	0.00	18,000.00	-18,000.00	0.0%
52800 · Light, Heat & Water - Other	144,275.90	245,000.00	-100,724.10	58.9%
Total 52800 · Light, Heat & Water	144,275.90	263,000.00	-118,724.10	54.9%
52850 · Temp Internet Services	14,082.35			
52900 · Maintenance of Equip./Supplies	34,050.99	35,000.00	-949.01	97.3%
53000 · Maintenance of Buildings/Ground	31,724.29	35,000.00	-3,275.71	90.6%
53200 · Other Maintenance Expense	1,413.08	6,000.00	-4,586.92	23.6%
Total 52000 · Maintenance/General Operations	355,491.50	527,268.00	-171,776.50	67.4%
54000 · Publicity				
54400 · Advertising	16,491.29	35,000.00	-18,508.71	47.1%
Total 54000 · Publicity	16,491.29	35,000.00	-18,508.71	47.1%
56000 · Attendance Operations				
56101 · Salaries - Temporary				
56192 · Concession Auditor	10,000.00			
56101 · Salaries - Temporary - Other	0.00	30,000.00	-30,000.00	0.0%
Total 56101 · Salaries - Temporary	10,000.00	30,000.00	-20,000.00	33.3%
56200 · Professional Services	0.00	5,000.00	-5,000.00	0.0%
56300 · Supplies & Expense	0.00	1,000.00	-1,000.00	0.0%
Total 56000 · Attendance Operations	10,000.00	36,000.00	-26,000.00	27.8%
57000 · Misc. Fair Expense				
57100 · Parking Lot (% to contractor)	0.00	8,000.00	-8,000.00	0.0%
57700 · Sponsorships	1,000.00			
57800 · Other	0.00	7,000.00	-7,000.00	0.0%
Total 57000 · Misc. Fair Expense	1,000.00	15,000.00	-14,000.00	6.7%
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	19,831.73	20,000.00	-168.27	99.2%
57515 · Other - Interim Parking Expense	22,175.00	25,000.00	-2,825.00	88.7%
57705 · Advertising	42.90	2,000.00	-1,957.10	2.1%
Total 57005 · Misc. Non-Fair Programs	42,049.63	47,000.00	-4,950.37	89.5%
58000 · Premiums				
58100 · Cash Awards	0.00	6,200.00	-6,200.00	0.0%
58200 · Trophies, Medals, Ribbons	2,121.94	8,000.00	-5,878.06	26.5%
58300 · Sponsored Cash Awards	0.00	8,000.00	-8,000.00	0.0%
58400 · Sponsored Trophies, Medals	7,177.38			
Total 58000 · Premiums	9,299.32	22,200.00	-12,900.68	41.9%
63000 · Exhibits Expense				
63200 · Judges	4,564.00	4,000.00	564.00	114.1%
63300 · Professional Services	0.00	3,200.00	-3,200.00	0.0%
63400 · Supplies & Expense	0.00	1,000.00	-1,000.00	0.0%
Total 63000 · Exhibits Expense	4,564.00	8,200.00	-3,636.00	55.7%

Gold Country Fair

Profit & Loss Forecast vs. Actual

January through August 2025

	Jan - Aug 25	Forecast	\$ Over Forec...	% of Forecast
66000 · Fair Entertainment Expense				
66200 · Professional Services	63,429.97	75,000.00	-11,570.03	84.6%
66300 · Supplies & Expense	0.00	10,000.00	-10,000.00	0.0%
66500 · Ground Entertainment	84,660.00	100,000.00	-15,340.00	84.7%
66600 · Grandstand Entertainment	24,500.00	56,000.00	-31,500.00	43.8%
Total 66000 · Fair Entertainment Expense	172,589.97	241,000.00	-68,410.03	71.6%
80000 · Prior Year Expense Adjustment	-18,548.20			
90000 · Depreciation	0.00	140,000.00	-140,000.00	0.0%
Total Expense	964,107.21	1,663,600.00	-699,492.79	58.0%
Net Ordinary Income	-280,233.08	2,900.00	-283,133.08	-9,663.2%
Other Income/Expense				
Other Income				
31200 · State Allocations	108,500.00			
47600 · JLA REVENUE				
47650 · JLA - Prior Year Revenue Adjust	4,148.77			
Total 47600 · JLA REVENUE	4,148.77			
Total Other Income	112,648.77			
Other Expense				
57600 · JLA				
57620 · BBQ, Lunch, Dinner	8,382.50			
57640 · Supplies & Expense	910.59			
57680 · Prior Year Exp. Adjustment	-2,055.11			
57690 · Other	1,220.20			
Total 57600 · JLA	8,458.18			
Total Other Expense	8,458.18			
Net Other Income	104,190.59			
Net Income	-176,042.49	2,900.00	-178,942.49	-6,070.4%

Gold Country Fair

A/R Aging Summary

As of August 31, 2025

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
AMERICAN LANDSCAPE/CONCRETE (2007 JLA)	0.00	0.00	0.00	0.00	11,450.19	11,450.19
americqn legion	0.00	0.00	0.00	0.00	0.00	0.00
ANWAR FOROTAN	0.00	0.00	0.00	0.00	625.00	625.00
AUBURN LITTLE LEAGUE	0.00	0.00	0.00	0.00	1,904.00	1,904.00
BERRIES & BANANAS (2003 JLA)	0.00	0.00	0.00	0.00	1,250.50	1,250.50
California Waterfowl Assn.	0.00	0.00	0.00	0.00	0.00	0.00
Carol's Market & Deli	0.00	0.00	0.00	0.00	0.00	0.00
Cruz Elena Carrasco	0.00	0.00	0.00	0.00	0.00	0.00
Dry Diggins Festival	0.00	0.00	0.00	0.00	540.00	540.00
DUCKS UNLIMITED	0.00	0.00	0.00	0.00	0.00	0.00
E CLAMPUS VITUS	0.00	0.00	0.00	0.00	0.00	0.00
EZ Events, Inc.	0.00	0.00	0.00	0.00	0.00	0.00
FAST FRIDAYS	0.00	0.00	0.00	0.00	0.00	0.00
Foothill Bird Fanciers	0.00	0.00	0.00	0.00	0.00	0.00
HORSES HONOR	0.00	0.00	0.00	0.00	0.00	0.00
INDIVISIBLE FESTIVAL	0.00	0.00	0.00	0.00	0.00	0.00
LUIS GARCIA	0.00	0.00	0.00	0.00	0.00	0.00
Natali Lopez	0.00	0.00	0.00	0.00	1,500.00	1,500.00
Native Inc.	0.00	0.00	0.00	0.00	0.00	0.00
NEILS CONTROLLED BLASTING	0.00	0.00	0.00	0.00	0.00	0.00
ORANGEVALE MEAT SHOPPE (JLA 2011)	0.00	0.00	0.00	0.00	2,973.23	2,973.23
PEGGY DONOVAN	0.00	0.00	0.00	0.00	0.00	0.00
PLACER HIGH SCHOOL ALL CLASS REUNION	0.00	0.00	0.00	0.00	0.00	0.00
SIERRA FOOTHILLS FUNERAL SERVICE	0.00	0.00	0.00	0.00	500.00	500.00
Sorayda Maldonada	0.00	0.00	0.00	0.00	0.00	0.00
Stang Productions LLC	0.00	0.00	0.00	420.00	0.00	420.00
Street Eatz	0.00	0.00	0.00	0.00	225.00	225.00
The Happy Dog K9 Training	0.00	0.00	0.00	0.00	0.00	0.00
Theresa Peralta	0.00	0.00	0.00	0.00	0.00	0.00
Thomas Starkweather	0.00	0.00	0.00	0.00	0.00	0.00
TOWNSMEN OF SACRAMENTO	0.00	0.00	0.00	0.00	0.00	0.00
WHITEHEAD PAINTING (JLA 2014)	0.00	0.00	0.00	0.00	739.50	739.50
TOTAL	0.00	0.00	0.00	420.00	21,707.42	22,127.42

Gold Country Fair YTD Statement of Cash Flows

	Jan - Aug 25
OPERATING ACTIVITIES	
Net Income	(176,042.49)
Adjustments to reconcile Net Income to net cash provided by operations:	
13100 · Accounts Receivable	1,974.75
21200 · Accounts Payable	19,871.65
24110 · Security Deposits	24,268.00
Net cash provided by Operating Activities	(129,928.09)
INVESTING ACTIVITIES	
19000 · Construction in Progress	(238,933.56)
Net cash provided by Investing Activities	(238,933.56)
Net cash increase for period	(368,861.65)
Cash at beginning of period	629,764.77
Cash at end of period	<u>260,903.12</u>

Gold Country Fair
JLA Accounts Receivable Summary
As of August 31, 2025

	<u>Aug 31, 25</u>
AMERICAN LANDSCAPE/CONCRETE (2007 JLA)	11,450.19
BERRIES & BANANAS (2003 JLA)	1,250.50
ORANGEVALE MEAT SHOPPE (JLA 2011)	2,973.23
WHITEHEAD PAINTING (JLA 2014)	<u>739.50</u>
TOTAL	<u><u>16,413.42</u></u>

2025 Interim Contracts

Contract	Company	Event Dates	Buildings	Total Contract Amount
25-53	UAIC	June 26, 2025 - June 29, 2025	High Impact	\$22,145.00
25-64	PG&E	Tuesday, August 26, 2025	Sacramento St. Lot	\$1,000.00
25-65	Gold Country Rotary	October 2-3, 2025	Placer	\$4,375.00

2025 Standard Contracts				
Contract #	Contractor Name	Payable To	Amount	Activity/Scope of Work
25-32	Sons of Rock n' Roll	Scott M . Thomas	\$1,500.00	Entertainment: Main Act
25-35	Van Animals	Andrew Hernandez	\$1,750.00	Entertainment: Main Act
25-42	Township	Casey Doss	\$2,500.00	Entertainment: Main Act
25-44	Richard Schroder, Egg Judge	Richard Schroder	\$300.00	Livestock:Egg Judge
25-48	Claire Corpman, Livestock Clerk	Claire Corpman	\$16/HR	Livestock: Clerk
25-49	Martha Humber, RR Rabbit Judge	Martha Humber	\$100.00	Livestock: RR Rabbit Judge
25-50	Leah Humber, RR Cavy Judge	Leah Humber	\$100.00	Livestock: RR Cavy Judge
25-54	Fast Fridays	Dave Joiner	\$2,650.00	Demo Derby Set-Up at Fair
25-55	Management	Brandon Dotoli	\$1,000.00	Entertainment: Stage Management
25-56	Shannon Kane - RR Dog Judge	Shannon Kane	\$100.00	Livestock: RR Dog Judge
25-57	Lindsey Rich, Beer/Wine Judge	Lindsey Rich	\$75.00	Still Exhibit Dept.
25-58	Judge	Micahel Kirby	\$100.00	Still Exhibit Dept.
25-59	Judge	Wendy Rose	\$75.00	Still Exhibit Dept.
25-60	Janet Pahlig, Textiles Judge	Janet Pahlig	\$75.00	Still Exhibit Dept.
25-61	Karen Edmonds, Ag Judge	Karen Edmonds	\$75.00	Still Exhibit Dept.
25-62	Farra Bracht, Baked Goods Judge	Farra Bracht	\$75.00	Still Exhibit Dept.
25-63	Lisa Burlison, Still Exhibit Clerk	Lisa Burlison	\$16/hour	Still Exhibit Dept.
25-65	Matt Hayes, Futurity Judge	Matt Hayes	\$200.00	Livestock: Futurity Judge
25-66	Diane Tharp, Fine Arts Judge	Diane Tharp	\$100.00	Still Exhibit Dept.
25-67	David Dorr - Cattle Judge	David Dorr	\$350.00	Livestock: Cattle Judge
25-68	Krystal Miner - Livestock Clerk	Krystal Miner	\$16/HR	Livestock: Clerk
25-69	Jen Matteoli - Dog Judge	Jennifer Matteoli	\$200.00	Livestock: Dog Judge

25-70	Lisa Lamorey, Still Exhibit Clerk	Lisa Lamorey	\$16/hour	Still Exhibit Dept.
25-72	Mania! Tribute to Beatles	Aaron Linkin	\$4,000.00	Entertainment: Main Act
25-73	Judge	Delaney Hard	\$100.00	Livestock: RR Pygmy Goat Judge
25-74	Belle Eval-Marie Beglinger, Dairy	Belle Eval-Marie	\$300.00	Livestock: Dairy Goat Judge

2025 Commercial Vendors	
Contract Number	Booth Name
C10-25	Be Here and Now Lapidary
C11-25	Snail & Rabbit's Workshop
C12-25	Tubby Tipsy Tumblers, LLC
C1-25	Bathroom Pros
C13-25	Flying Monkees Gems and Jewelry
C14-25	Yangchen Gifts
C15-25	System Pavers
C16-25	Healthwristband USA
C17-25	Scentsy
C18-25	Happy Cheeks Facepainting
C19-25	Kasandra Ivy Jewelry
C20-25	N8tralist Glass Art
C21-25	Gio's Rub & Stuff
C22-25	Caricatures by Corey
C2-25	Fashion Z and Z
C23-25	Hernandez Jewelry and Toys
C24-25	Fun Pixel Creations
C25-25	TPUSA
C26-25	Placer County Sheriff's Office
C27-25	Paws Cause Pop Ups
C28-25	The Outlaw Trading Post LLC
C29-25	AMEL
C30-25	Officially Hooked
C31-25	Crystalized Coven
C32-25	Population Anime
C3-25	California Republican Party
C33-25	Mydax, Inc.
C34-25	Sierra Nevada Tie Dye
C35-25	Sweet Pea and Peaches
C36-25	Deadwood Picture Co
C37-25	Mother Trucker Hat Bar
C38-25	T-Mobile
C39-25	Placer Sportsmen Inc.
C40-25	Roseville Golf and Sunsplash
C41-25	Linx by Lindsay
C42-25	Hollow Oak Acres

C4-25	Desert Rose Rock and Jewel
C43-25	Lunar Links Permanent Jewelry
C44-25	Child Evangelism Fellowship
C45-25	Lou Lou Designer Fashions & Handcrafted Jewelry
C46-25	Fallen Pollen Apothecary
C47-25	Gold Country BBQ Co.
C48-25	Dusty Sage
C49-25	Bigg B's Unique Cuts
C50-25	LeafFilter Gutter Protection
C51-25	AirMedCare Network
C52-25	The Flow Shoppes LLC
C5-25	Cutco
C53-25	The Tevis Store
C54-25	O'hana's Unique Designs
C55-25	Madame Psychic Reader
C56-25	K-DESIGNERS
C57-25	I Like It Like That
C58-25	Santillan boutique
C59-25	Goldrush Getaways
C60-25	Manliest Stuff Inc.
C61-25	East Meets West
C62-25	Damsel in Defense
C6-25	iToyz / Victor Rady
C63-25	Henna Arts
C64-25	Youngs Customs
C65-25	Inka Gold Music & Arts
C66-25	Rotary Club of Auburn
C67-25	Miriam Jakobi/ Trinitifinejewelry@fashion
C68-25	PBR Mechanical Bull
C69-25	Next Level Amusements
C70-25	Placer Farm Supply
C71-25	St. Lukes Comfort Station
C72-25	Catholic Community of Auburn
C7-25	Hansen Trading Company
C73-25	U.S. Army Recruiting
C74-25	California Highway Patrol
C75-25	AT&T
C76-25	Wildfire Prevention Solutions
C77-25	Mike Stevens
C78-25	Therapy Direct

C79-25	Evie's nail story
C80-25	Saya's Crafts
C81-25	Ready Refresh
C82-25	Congressman Kevin Kiley
C8-25	iFly
C83-25	Grace Park
C84-25	Verde Terra
C85-25	Hortencia's purses
C86-25	Golden Honey Bees
C87-25	Future Energy Corp
C88-25	Elevated Plumbing and Drain
C89-25	New York Life
C90-25	Shameless Bidets and Accessories
C9-25	Renewal By Andersen
C91-25	Fabulous Fudge
C92-25	The Office of Kevin Kiley

2025 Concession Vendors	
Contract Number	Booth Name
F10-25	Brock Enterprises - Dippin' Dots
F11-25	Taste of Mexico
F12-25	Fire Goddess Pizza
F1-25	Munch-A-Bunch
F13-25	Funnel Cake Express Gen 2, Inc.
F14-25	Sugarcane Hut
F15-25	Twisted K's Soft Serve Ice Cream
F16-25	Pancho Villa BBQ Food Truck
F17-25	Koko's Korean Teriyaki
F18-25	The Coffee Pot
F19-25	Maui Wowi Hawaiian Coffee and Smoothie
F20-25	Litt Lemons
F21-25	Everything's Just Peachy
F22-25	Craft and Culture
F2-25	Spun Craze and Treats
F23-25	Capitol Concessions <i>(2 Booths)</i>
F24-25	Fast Friday's <i>(Sunday ONLY)</i>
F25-25	Coyote Pizza
F3-25	Cool Kettle Corn
F4-25	The Fry Boys
F5-25	Gold Country Church
F6-25	Mini Donut Shack
F7-25	Snowie Magic
F8-25	Manny's BBW Dawgs
F9-25	OMG Ice Cream
F26-25	Poppy's Sno Biz



Thank You for a Wonderful Experience at the Gold Country Fair

Enjoli Enriquez <everythingpeach@yahoo.com>

Fri, Sep 12, 2025 at 8:30 AM

To: ceo@goldcountryfair.com, Eryn Sasaki <eryn@goldcountryfair.com>

Dear Don and Eryn,

I want to take a moment to thank you both for allowing us to be part of this year's Gold Country Fair in Auburn. We had such a positive experience, and I truly appreciate the warm welcome and the opportunity to participate.

From the excitement of the Good Day segment to the overall atmosphere of the fair, everything came together to create an event that was wonderful not only for our business, but also for our family, friends, and community. We especially appreciated the concession stand space we were provided—it was a great fit and really contributed to our success throughout the fair.

We were also so impressed by how organized and smoothly run the event was. It's clear how much dedication and effort went into planning and executing such a successful fair, and it made our experience all the more enjoyable.

If you are open to it, we would be very interested in returning next year, and we would love the chance to be placed in the same concession location. We felt it was the perfect spot for us and allowed us to represent the fair in the best possible way.

Please also keep us in mind for any future community events where you feel our business would be a good fit—we would love the opportunity to participate again.

Once again, thank you for this incredible opportunity. We hope that our presence added value to the fair and reflected well on the Gold Country Fair as a whole. We are very grateful and would love to continue being a part of it in the future.

Warmly,
Enjoli M Enriquez
Owner
Everything's Just Peachy LLC
EverythingIsJustPeachy.com
Everythingpeach@yahoo.com
916-581-2532



Thank you!

Eiko Arashiro-Koerber <earashiro@fivestarbanc.com> Fri, Sep 12, 2025 at 10:20 AM
To: Don Ales <ceo@goldcountryfair.com>, Sonia Del Toro <sonia@goldcountryfair.com>, Eryn Sasaki <eryn@goldcountryfair.com>, Mallory Hudson <mhudson.bkpg@hotmail.com>, "ray@goldcountryfair.com" <ray@goldcountryfair.com>

Good morning and happy Friday best fair team!

I want to extend a huge thank you for your VIP treatment of the Five Star Bank team and our guests. We all had such a blast at the various events!

I know that post event always comes with a lot of work. That said, I hope things are starting to wind down and that you all are able to have a restful and wonderful weekend!

Ps. @Mallory, it was so nice to finally meet you in person. 😊

My best,



Eiko Arashiro-Koerber

VP/Business Development Officer

t: 916-306-1622 | m: 503-990-9427

e: earashiro@fivestarbanc.com

a: 2240 Douglas Blvd., Suite 100

Roseville, CA 95661



Celebrating **25** Years!

The information contained in this electronic mail message is confidential and may be privileged. The information is intended only for the use of the individual or entity to which it is addressed. If you are not the addressee, you are hereby notified that review, use, dissemination, disclosure, copying or taking action in reliance on the contents of this information is strictly prohibited. If you receive this communication in error, please delete the email and notify me at the telephone number indicated above.

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Strategic Plan for Gold Country Fairgrounds and Events Center

Revised and adopted by Board June 11, 2025

Executive Summary

The strategic plan for Gold Country Fairgrounds consists of the following high-level objectives and action steps:

Objectives:

- Transitioning our fairgrounds to a modern full service event center
Action Steps: Solicit and encourage new opportunities for promoters and service organizations
 - a. Challenge personnel (state employees, regular employees, board members) to book at least one new event and business per calendar year that supports our growth as an Association
 - b. Target opportunities to fully utilize our venue and encourage a family-friendly atmosphere (Weddings, Quinceanera, Expo/Bridal Fairs, Concerts, Livestock Shows, etc.)
 - c. Collaborate with the City of Auburn, Placer County, and other relevant stakeholders (i.e. CalFire, O.E.S., HHS) and the Economic Development Commission
 - d. Review seasonal patterns and create a strategy to optimize lower rental periods
 - e. Leverage the Buildings and Grounds Committee prioritization and recommendations to determine the ongoing priority project list (Placer, Sierra, and Walker's Fiesta Stage)
 - f. Establish a volunteer cadre with organization and process, resulting in increased volunteer opportunities
 - g. Build and leverage relationships with Ag resources including California Foundation for Agriculture in the Classroom, US Master Gardeners, and Placer Conservation Resource Center, and state/regional/local agricultural resources
 - h. Re-envision strategy to optimize concession spaces for microbusinesses
- Invest in people, policies, procedures, and equipment to achieve efficient and effective services
Action Steps: Continue to develop policies and procedures for office personnel and Board members that outline workflow and improve efficiency while meeting state compliance requirements

- a. Seek opportunities that promote training and career growth for all employees
 - b. Drive a strong social media and website presence regularly while increasing engagement with the board to support GCFEC endeavors
 - c. Hold policy committee accountable to keep policy manual updated, on a bi-annual basis in accordance with the policy manual
 - d. Establish regular Board training
 - e. Develop a long-term strategy: 3 years specific, 5 years visionary
 - f. Hold Board accountable to support through live engagement and participation, Gold Country Fairgrounds and Event Center activities, including
 - a. Meeting process; in-depth binder content review, Roberts Rules of Order, etc.
 - b. Facilities knowledge; annual Board grounds tour
 - c. Policies and procedures; policy manual to be updated 2x per year
 - d. Compliance training; CDFA development opportunities
- Maximize the full potential and appeal of our annual Gold Country Fair (GCF)

Action Steps: Continue to modify and improve a cohesive marketing strategy that celebrates our annual GCF (radio, billboard, media, city event calendar, etc.)

 - a. Incorporate an Ag Education element
 - b. Analyze all pertinent data that will help increase admissions
 - c. Facilitate in-kind opportunities throughout the year, i.e. new roof on concession booth in exchange for sponsorship
 - d. Invite community, civic, cultural engagement through diversity of events and programs (baptisms, celebrations of life, rodeo, weddings, midget wrestling, etc.)
 - e. Promote and encourage increased participation at GCF leveraging livestock and still exhibit entries, honoring history whenever possible
 - f. Incorporate the Annual Fair theme in all aspects of the Fair experience, as well as playing a significant role in the presentation in the presentation during GCF
 - g. Focus on the theme playing a significant role in the buildings and grounds
 - h. Increase Sponsorship by securing new sponsors, developing more sponsorship opportunities, and expanding current sponsors and encouraging board member sponsorships
- Fostering a spirit of community integration and involvement

Action Steps: Engage service organizations, government, and community lead assets

 - a. City of Auburn
 - b. Placer County
 - c. Placer County Board of Education
 - d. Local Areas of Chambers of Commerce
 - e. CEO to build community awareness through outreach activities

- Achieving a financial position that allows us to invest in our future

Action Steps:

- Reinvigorate existing or facilitate the establishment of GCFG philanthropic entities to work in conjunction or independent of the board and CEO to support fundraising objectives to complement GCFG needs and priorities.
- Solicit and encourage new opportunities for promoters and service organizations
- Continue to remodel the buildings and grounds
- Analyze all pertinent data that will help increase admissions
- Develop more sponsorship opportunities
- Re-evaluate RV rental Space opportunities
- Continue to maintain a strong cash reserve position while maintaining or exceeding the state-mandated 5% reserve requirement

Vision Statement

The strategic plan for Gold Country Fair aims to further the following organizational vision:

We aspire to be the model community partner, economic engine, and host of memorable experiences.

Mission Statement

The mission of the 20th District Agricultural Association is to manage our resources to ensure the long-term success of the association, and in doing so, provide a facility for our communities to celebrate the agricultural history and culture of our district.

Business and Team Summary

Develop and utilize our facility as a year-round event center while producing an annual fair that celebrates our agricultural tradition.

The core team members of GCF are as follows:

- | | |
|--|---|
| <ol style="list-style-type: none"> 1. CEO <ol style="list-style-type: none"> a. Mentoring/Succession Plan b. Fundraising c. Budgeting d. Event Planning e. Sales f. Community Engagement/Leadership g. Marketing 2. Staff Services Analyst <ol style="list-style-type: none"> a. CEO Support | <ol style="list-style-type: none"> 4. Maintenance Mechanic <ol style="list-style-type: none"> a. Mentoring/Succession Plan b. Carpentry c. Electrical d. Welding e. Plumbing f. Mechanical g. Irrigation |
|--|---|

- b. Communication
- c. Social Media
- d. Computer/Technical
- 3. Associate Governmental Program Analyst
 - a. CEO Support
 - b. Mentoring
 - c. Written communication
 - d. Contracts
 - e. Livestock
 - f. CEO/Board Resource

Analysis of Strengths, Weaknesses, Opportunities, and Threats

Strengths	Opportunities
Property/Ambiance	Improve Facilities
Location	Attract Events
Value/ Cash Position	Create New Events
Parking	Economic Engine/Center
Venue Flexibility	Increase Utilization Rates
Personnel Cohesiveness	Local County Partnerships
Cash Reserves	Grow Board Engagement

Weaknesses	Threats
Older Infrastructure	@the Grounds (remodeled Placer Fairgrounds)
State Regulations	Quarry Park (new event center)
Staff Requirements by CDFA/State	Event Centers
Lack of RV Space	Changing regulations
	Deferred Maintenance
	Enforcement Agencies

Analysis of Competitors

The competitors of GCF in the service/event center industry include:

1. @the Grounds
2. Quarry Park
3. The Ridge
4. Blue Goose
5. Auburn Recreation Department
6. Gold Hill Gardens

Analysis of Marketing Strategy and Target Customers

The marketing strategy of GCF consists of the following elements:

1. Radio Advertising to ensure Placer Country exposure
2. Social Media to promote current events/activities
3. Digital Media to expand our brand reach and engagement
4. Video Production program that will tell our story
5. Brand Development through consistent messaging
6. City/County Partnerships built on shared value

Target customers include

1. 18-49 Demographic
2. Promoters
3. Weddings
4. Businesses
5. Service Organizations

GOALS

(Effective July 1, 2025 for Fiscal Year 2026)

One Year:

Strategy	Pursue new events, personal contact, and marketing
Financial Projections/ROI	\$546,500.00 in Revenue
Execution Person(s)	CEO
Evaluation Person(s)	Gold Country Fair Board

Strategy	Use Advertising/Entertainment to increase Fair admission
Financial Projections/ROI	\$202,500.00
Execution Person(s)	Office Team
Evaluation Person(s)	CEO
Evaluation Criteria	Actual Attendance
Evaluation Criteria	YTD Financials
Strategy	Rebuild Concession Booth Porches
Financial Projections/ROI	\$20,000.00
Execution Person(s)	Allyn Green, Northern California Construction Authority (NCCT)
Evaluation Person(s)	CEO

Three Years:

Strategy	Replace one-third of the asphalt (Front Entrance to Stage)
Financial Projections/ROI	\$300,000.00 to \$350,000.00
Execution Person(s)	Senior Maintenance Worker
Evaluation Person(s)	CEO

Evaluation Criteria	Bids and Selection Process
Evaluation Criteria	Completion

Five Years:

Strategy	Replace remaining asphalt (Upper Armory, Walker's Stage Area, Livestock Area)
Financial Projections/ROI	\$500,000.00
Execution Person(s)	Senior Maintenance Worker
Evaluation Person(s)	CEO
Evaluation Criteria	Completion
Strategy	Replace McCann Stadium light stanchions
Financial Projections/ROI	\$600,000.00
Execution Person(s)	Senior Maintenance Worker
Evaluation Person(s)	CEO
Evaluation Criteria	Completion

Strategy	McCann Stadium Grandstands
Financial Projections/ROI	\$400,000.00
Execution Person(s)	Senior Maintenance Worker
Evaluation Person(s)	CEO
Evaluation Criteria	Design thru completion



PMIA/LAIF Performance Report as of 09/17/25



Quarterly Performance Quarter Ended 6/30/25

LAIF Apportionment Rate ⁽²⁾ :	4.40
LAIF Earnings Ratio ⁽²⁾ :	0.00012059828906715
LAIF Administrative Cost ^{(1)*} :	0.18
LAIF Fair Value Factor ⁽¹⁾ :	1.001198310
PMIA Daily ⁽¹⁾ :	4.26
PMIA Quarter to Date ⁽¹⁾ :	4.27
PMIA Average Life ⁽¹⁾ :	248

PMIA Average Monthly Effective Yields⁽¹⁾

August	4.251
July	4.258
June	4.269
May	4.272
April	4.281
March	4.313

Pooled Money Investment Account Monthly Portfolio Composition ⁽¹⁾ 8/31/25 \$165.3 billion

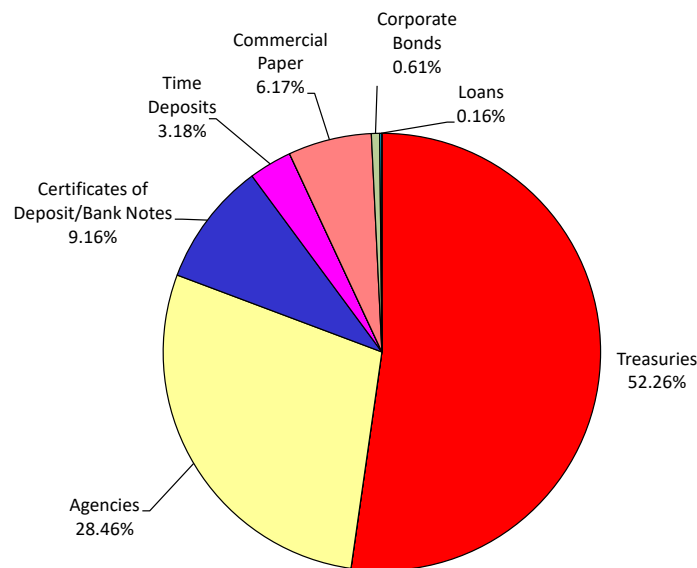


Chart does not include \$1,012,000.00 in mortgages, which equates to 0.001%. Percentages may not total 100% due to rounding.

Daily rates are now available here. [View PMIA Daily Rates](#)

Notes: The apportionment rate includes interest earned on the CalPERS Supplemental Pension Payment pursuant to Government Code 20825 (c)(1) .

*The percentage of administrative cost equals the total administrative cost divided by the quarterly interest earnings. The law provides that administrative costs are not to exceed 5% of quarterly EARNINGS of the fund. However, if the 13-week Daily Treasury Bill Rate on the last day of the fiscal year is below 1%, then administrative costs shall not exceed 8% of quarterly EARNINGS of the fund for the subsequent fiscal year.

Source:

⁽¹⁾ State of California, Office of the Treasurer

⁽²⁾ State of California, Office of the Controller

California State Treasurer
Fiona Ma, CPA



Local Agency Investment Fund
P.O. Box 942809
Sacramento, CA 94209-0001
(916) 653-3001

September 02, 2025

[LAIF Home](#)
[PMIA Average Monthly Yields](#)

20TH DISTRICT AGRICULTURAL ASSOCIATION

CHIEF EXECUTIVE OFFICER
P.O. BOX 5527
AUBURN, CA 95604-5527

[Tran Type Definitions](#)

//

Account Number: 13-31-001

August 2025 Statement

Effective Date	Transaction Date	Tran Type	Confirm Number	Web Confirm Number	Authorized Caller	Amount
8/4/2025	8/4/2025	RW	1781054	N/A	DON ALES	-39,000.00

Account Summary

Total Deposit:	0.00	Beginning Balance:	359,919.56
Total Withdrawal:	-39,000.00	Ending Balance:	320,919.56



AGREEMENT #: NR25-01

DATE: 07/30/2025

**20TH District Agricultural Association – Gold Country Fair
NAMING RIGHTS AGREEMENT**

This Naming Rights Agreement ("Agreement") is entered into as of [7/30/25], by and between **Twentieth District Agricultural Association**, with an address at 1273 High Street Auburn, CA 95603 ("Association"), and **Dr. Jay and Kathy Griffiths** ("Sponsor"). Association and Sponsor may be referred to collectively as the "Parties" and individually as a "Party."

1. The purpose of this Agreement is to set forth the terms and conditions under which Sponsor shall be granted the naming rights to **[Dr. Jay and Kathy Griffiths Community Clubhouse]** (the "Building") located at **[1273 High Street Auburn, CA 95603]**, and to define the Parties' respective rights and obligations regarding such naming rights.
2. Association hereby grants to Sponsor the exclusive right to name the Building as **["Dr. Jay and Kathy Griffiths Community Clubhouse"]** (the "Building Name") for the duration of this Agreement, subject to the terms and conditions contained herein.
3. The term of this Agreement shall commence on **[July 30, 2025]** for a term of five years, unless terminated earlier in accordance with the provisions of this Agreement, with the option to be renewed at the conclusion of five year term.
4. Sponsor shall pay Association the sum of **[N/A]** payable as follows: **[N/A]**.
 - a. All payments shall be made to Association at the address set forth above or at such other address as Association may specify in writing.
5. Association shall display the Building Name will maintain consistency with Association's branding standards on the Building, including but not limited to exterior signage, directories, and digital platforms, as mutually agreed by the Parties.

Association shall not grant naming rights or similar sponsorship to any other party for the Building during the term of this Agreement.

 - a. Association shall maintain the Building in a manner consistent with its current state and reputation throughout the term.
6. Each Party represents and warrants to the other that it has the full right, power, and authority to enter into this Agreement and perform its obligations hereafter. Entering and performing under this Agreement does not violate any other agreement to which it is a party. It shall comply with all applicable laws, regulations, and ordinances related to the performance of this Agreement.
7. Either Party may terminate this Agreement with immediate effect by providing written notice to the other Party if such other Party or change of ownership/name, its key representatives engage in conduct that is, in the reasonable and good faith opinion of the non-breaching Party, likely to subject the non-breaching Party or the Building to public scandal, disrepute, widespread contempt, or otherwise negatively impact the image, goodwill, or reputation of the non-breaching Party or the Building ("Inappropriate Behavior").
 - a. For the purposes of this section, "Inappropriate Behavior" includes, but is not limited to, acts of fraud, embezzlement, discrimination, harassment, criminal activity, or violation of laws and ethical standards.

- b. In the event of termination under this clause, neither Party shall have any further liability to the other except for obligations accrued prior to the date of termination and such other obligations as expressly survive termination under this Agreement.

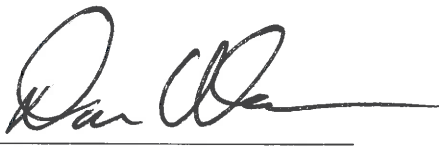
9. Each Party agrees to indemnify and hold harmless the other Party and its affiliates, officers, directors, employees, and agents from and against all claims, losses, liabilities, damages, and expenses (including reasonable attorney's fees) arising from or related to any breach of this Agreement or the negligent or willful acts or omissions of the indemnifying Party.

10. Except as required by law or as otherwise agreed in writing, the Parties shall keep the terms and existence of this Agreement confidential and shall not disclose any information regarding this Agreement to any third party without the prior written consent of the other Party.

IN WITNESS WHEREOF, the Parties hereto have executed this Naming Rights Agreement as of the Effective Date first above written.

20th DISTRICT AGRICULTURAL ASSOCIATION
1273 High Street
Auburn, CA 95603

Dr. Jay and Kathy Griffiths
17975 Placer Hills Road
Meadow Vista, CA 95722

By: 

Title: Don Ales, Chief Executive Officer
(530) 823-4533
info@goldcountryfair.com

Date: 9/10/25

By: 
Contact: Kathy Griffiths, Signatory
(916) 801-0150

Date: 9/5/2025



**20TH District Agricultural Association – Gold Country Fair
NAMING RIGHTS AGREEMENT**

This Naming Rights Agreement ("Agreement") is entered into as of **August 30, 2025**, by and between **Twentieth District Agricultural Association**, with an address at 1273 High Street Auburn, CA 95603 ("Association"), and **Done Right Heating and Air** ("Sponsor"). Association and Sponsor may be referred to collectively as the "Parties" and individually as a "Party."

1. The purpose of this Agreement is to set forth the terms and conditions under which Sponsor shall be granted the naming rights to **The Tahoe Building** (the "Building") located at 1273 High Street, Auburn, CA 95603, and to define the Parties' respective rights and obligations regarding such naming rights.

2. Association hereby grants to Sponsor the exclusive right to name the Building as **Tahoe Building- Sponsored by Done Right Heating and Air** (the "Building Name") for the duration of this Agreement, subject to the terms and conditions contained herein.

3. The term of this Agreement shall commence on **August 30, 2025** and continue for **(5) years** unless terminated earlier in accordance with the provisions of this Agreement.

4. Sponsor shall pay Association the sum of **N/A** payable as follows: **N/A**

- a. All payments shall be made to Association at the address set forth above or at such other address as Association may specify in writing.

5. Association shall display the Building Name signage will maintain consistency with Association's branding standards on the Building, including but not limited to exterior signage, directories, and digital platforms, as mutually agreed by the Parties.

Association shall not grant naming rights or similar sponsorship to any other party for the Building during the term of this Agreement.

- a. Association shall maintain the Building in a manner consistent with its current state and reputation throughout the term.

6. Each Party represents and warrants to the other that it has the full right, power, and authority to enter into this Agreement and perform its obligations hereafter. Entering and performing under this Agreement does not violate any other agreement to which it is a party. It shall comply with all applicable laws, regulations, and ordinances related to the performance of this Agreement.

7. Either Party may terminate this Agreement with immediate effect by providing written notice to the other Party if such other Party or change of ownership/name, its key representatives engage in conduct that is, in the reasonable and good faith opinion of the non-breaching Party, likely to subject the non-breaching Party or the Building to public scandal, disrepute, widespread contempt, or otherwise negatively impact the image, goodwill, or reputation of the non-breaching Party or the Building ("Inappropriate Behavior").

- a. For the purposes of this section, "Inappropriate Behavior" includes, but is not limited to, acts of fraud, embezzlement, discrimination, harassment, criminal activity, or violation of laws and ethical standards.
- b. In the event of termination under this clause, neither Party shall have any further liability to the other except for obligations accrued prior to the date of termination and such other obligations as expressly survive termination under this Agreement.

9. Each Party agrees to indemnify and hold harmless the other Party and its affiliates, officers, directors, employees, and agents from and against all claims, losses, liabilities, damages, and expenses (including reasonable attorney's fees) arising from or related to any breach of this Agreement or the negligent or willful acts or omissions of the indemnifying Party.

10. Except as required by law or as otherwise agreed in writing, the Parties shall keep the terms and existence of this Agreement confidential and shall not disclose any information regarding this Agreement to any third party without the prior written consent of the other Party.

IN WITNESS WHEREOF, the Parties hereto have executed this Naming Rights Agreement as of the Effective Date first above written.

20th DISTRICT AGRICULTURAL ASSOCIATION
1273 High Street
Auburn, CA 95603

Done Right Heating and Air
164 Team Track Rd
Auburn, CA 95603

By: _____
Title: Don Ales, Chief Executive Officer
(530) 823-4533
info@goldcountryfair.com

Date: _____

By: _____
Contact: Jeff Balibrera, Owner
(530) 368-3154
donerightheatingandair@yahoo.com

Date: _____



1273 High Street, Auburn, CA 95603

NON-PROFIT RENTAL APPLICATION

Instructions: Non-profits may qualify for a discount up to 20% on rental rates. All applications must be submitted on this form, completed in its entirety, and at least 90 days before the non-profit's event date.

Required documentation to be submitted with application: A copy of current 501(c)(3) and Designation letter from IRS, current California Secretary of State Statement of Information, and proof of current status with the California Office of Attorney General's Charitable Trust Registry.

Name of Event: Sacramento Cyclocross

Event Date(s) Requested: December 13, 2025

Organization Name: Clipped In for Life

Address: 909 Mormon Street, Suite 104, Folsom, CA 95630

Phone: (916) 905-0965

Fax: N/A

Email: community@clippedinforlife.org

Webpage: www.saccyclocross.com

Executive Board Members Names: Rich Curtis, Clint Claassen, Laura Schope, Jennifer Claassen, Tyler Clark, Scott Rowland

Purpose of Organization and Mission: Clipped In for Life creates opportunities for people of all ages and abilities to find achievement, adventure, and connection through cycling and other activities - thus, helping improve lives and bring communities together.

Nonprofit 501(c)(3) Tax ID #: 85-1335930

Date: January 2020

Detailed Request: Clipped In for Life believes a lifelong connection to bicycles improves lives and strengthens communities. We design events that motivate and inspire people who have already integrated bikes into their lives, and we make big impacts in our community by designing youth cycling programs that take place at school, after school, and on break. Kids in our programs build confidence, perseverance, and independence by discovering that riding a bike is a life-long adventure full of excitement, freedom, perspective, purpose, friendships, and belonging. Clipped In for Life programs challenge mental and physical abilities in a way that is welcoming and encouraging without being overwhelming. Not only do our bicycle races welcome riders and volunteers of all levels and stages of life who seek adventure, achievement and connection, the races help generate funds to sustain our youth programs. Our vision is to bring cycling from the fringe to the forefront of our culture by designing a clear pathway from learning to ride to riding for life. The Sacramento Cyclocross series is our primary way of raising funds for our youth programs. We are requesting a 20% non-profit discount to allow more of the race entry fees to go back into our youth programs.

Description of Event: Cyclocross is a cycling sport that takes place during the winter. It consists of laps on a course that is made up of pavement, grass, and obstacles. Our course will be marked with step-in stakes and caution tape. Race starts are staggered throughout the day with different race times based on gender and experience level. (For example, Beginner Men do laps for 30 minutes at the beginning of the day. Expert Women do laps for 45 minutes in the middle of the day.)

Who will benefit: Clipped In for Life youth programs

Purpose of Event: Give people of all ages and abilities the opportunity to compete in a cyclocross race, while also raising funds for our youth programs.

How many years have you held this event? Sacramento Cyclocross has been held for the last 25 years, with four to eight races per year

Where has this event been held in the past? All throughout the Sacramento region, including Miller Park in Sacramento, Orangevale Park in Orangevale, Lembi Park in Folsom, Rusch Park in Citrus Heights, Granite Beach in Folsom Lake State Recreation Area, Johnson-Springview Park in Rocklin, and many other venues.

Est. Attendance: 500 throughout the day, approx. 250 at any given time

Number of Vendors: 3

Admission and/or fees collected: Spectating is free. Race entries are \$25-55.

Estimated revenue generated: \$10,000

Alcohol served? Yes

Food served? Food truck

Building requested: ☐ Armory ☐ Placer ☐ Sierra ☐ Lions ☐ Other Please see course map. No building will be used.


Authorized Board Member Signature

8/19/25
Date Submitted



Department of the Treasury
Internal Revenue Service
Tax Exempt and Government Entities
P.O. Box 2508
Cincinnati, OH 45201

CLIPPED IN FOR LIFE
4818 GOLDEN FOOTHILL PKWY 4
EL DORADO HILLS, CA 95762

Date:
12/11/2020
Employer ID number:
85-1335930
Person to contact:
Name: Sheila M Robinson
ID number: 31220
Telephone: (877)829-5500
Accounting period ending:
December 31
Public charity status:
170(b)(1)(A)(vi)
Form 990 / 990-EZ / 990-N required:
Yes
Effective date of exemption:
January 31, 2020
Contribution deductibility:
Yes
Addendum applies:
No
DLN:
26053598001500

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

We sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,

Stephen A. Martin

Stephen A. Martin
Director, Exempt Organizations
Rulings and Agreements

**Request
Certificate**

<i>Initial Filing Date</i>	01/31/2020
<i>Status</i>	Active
<i>Standing - SOS</i>	Good
<i>Standing - FTB</i>	Good
<i>Standing - Agent</i>	Good
<i>Standing - VCFCF</i>	Good
<i>Formed In</i>	CALIFORNIA
<i>Entity Type</i>	Nonprofit Corporation - CA - Public Benefit
<i>Principal Address</i>	909 MORMON STREET 104 FOLSOM, CA 95630
<i>Mailing Address</i>	909 MORMON STREET 104 FOLSOM, CA 95630
<i>Statement of Info Due Date</i>	01/31/2026
<i>Agent</i>	Individual COURTNEY DANIELS 18022 MALLARD ST WOODLAND, CA 95695