

## REGULAR NOTICE OF BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION  
Gold Country Fairgrounds and Event Center  
1273 High Street, Auburn, California 95603  
530-823-4533

## MEETING DATE & LOCATION

Thursday, December 7, 2023 @ 6:00 pm  
Auburn Host Lions Building  
1273 High Street, Auburn, CA 95603  
Notice and Agenda available on the internet at [www.goldcountryfair.com](http://www.goldcountryfair.com)

## TELECONFERENCE MEETING

Boards may meet by teleconference. (§11123) For the purposes of the Act, 'teleconference' means a meeting of a state body, the members of which are at different locations, connected by electronic means, through either audio or both audio and video. (§11123(b) (2)) This would include telephone conference calls, webinars, webcasts, and Skype.

### **Meeting Location:**

Auburn Host Lions Building– 1273 High Street Auburn, CA 95603

### **Teleconference Options:**

Phone number: 530-210-0148

## PUBLIC COMMENT

Any member of the public wishing to address the Board on any matter listed on this agenda has a right to do so and will be afforded such opportunity when the Board is considering that agenda item. In addition, if a member of the public wishes to address the Board on a matter not listed on the agenda, you will be given such opportunity during the Public Comment item on the agenda. The Board President has the right to limit the time for public comment to a maximum of three (3) minutes or less to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting. Total time allotted for public comment is fifteen (15) minutes maximum.

## AMERICANS WITH DISABILITIES ACT

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification to attend or participate in any Board or Committee meetings, or other Gold Country Fair activities may request assistance by contacting Sonia Del Toro at Gold Country Fair Office.

## **AGENDA**

### **I. CALL TO ORDER:**

- A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

### **II. PLEDGE OF ALLEGIANCE**

### **III. ROLL CALL OF BOARD MEMBERS**

### **IV. PUBLIC COMMENT:**

- A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.

### **V. CONSENT CALENDAR:**

- A. Approval of Meeting Minutes as written:
  - 1. Board Meeting Minutes dated July 20, 2023
  - 2. Board Meeting Minutes dated October 23, 2023
- B. Approval of Expenditures, Home Depot, Cal Card
  - 1. See Checks and Payments Report
- C. Approval of Monthly Financials
- D. Approval of the following Agreements
  - 1. F-31 Interim Rental Agreements: 23-11, 23-78, 23-81, 23-85, 23-87, 23-88, 23-89, 23-90, 23-92, 23-93
  - 2. Standard Contracts: 23-67 – 23-71, 23-73, 23-74, 23-76 – 23-85, 23-90, 23-92 – 23-101
  - 3. Fair time Commercial Vendor Contracts: C52, C25, C27, C28, C10, C30, C7, C14, C15, C22, C31, C18, C6, C56, C11, C21, C4, C23, C32, C33, C35, C26, C36, C37, C38, C39, C57, C40, C42, C43, C16, C46, C20, C48, C49, C51, C53, C54, C55, C47, C58 – C88
  - 4. Fair time Concession Vendor Contracts: F18, F25, F19, F13, F12, F23, F9, F7, F10, F3, F20, F27, F24, F26, F28, F4, F14, F6, F11, F15, F16, F29, F30, F31
- E. Excusal of Director Absences: None to Consider

### **VI. HERITAGE FOUNDATION:**

- A. Update

### **VII. COMMITTEE REPORTS:**

- A. CEO Report:
  - 1. Western Fairs Association - Convention
  - 2. Motherlode Roof Update
  - 3. AGvocates of the 20<sup>th</sup> District
  - 4. 2024 Budget
  - 5. 2024/2025 Rental Rates
  - 6. Parking
- B. Committee Assignments
  - 1. Executive Committee - Page 80-81
  - 2. Finance Committee - No Minutes Submitted
  - 3. Buildings & Grounds Committee - No Minutes Submitted

4. Exhibits Committee - No Minutes Submitted
5. Nomination Committee - No Minutes Submitted

**VIII. CORRESPONDENCE:**

- A. Items provided via email to Directors with copies available at the meeting.
  1. PMIA/LAIF Performance Report
  2. Bagley Keene Online Training: Class Announcements
  3. SB 544 – Bagley Keene Open Meeting Act: teleconferencing
  4. F2023-06 Proposition 12 Update for the 2024 Fair Season
  5. Upcoming Interim Events

**IX. FINANCIALS:**

- A. Finance Committee to discuss monthly finance report.

**X. OLD BUSINESS:**

- A. Request for Recovery – Presented by Lani Johnston
- B. Committee Assignments

**XI. NEW BUSINESS:**

- A. Non-Profit Application: Auburn Jeep Club
- B. Gold Country Fair Heritage Foundation – MOU
- C. Officer Elections

**XII. RECOGNITION OR CELEBRATION:**

- A. None to Consider

**XIII. MATTERS OF INFORMATION:**

- A. CEO Comments
- B. Director/Staff Comments
- C. Board Meeting Dates:
  1. Thursday, January 25, 2023
  2. Thursday, February 22, 2023
- D. Upcoming Key Activities

- XIV. CLOSED SESSION:** The Board of Directors of the 20<sup>th</sup> DAA is permitted to meet in closed session to discuss the following: Pending Litigation- Government Code 11126€1 and Personnel Matters- Government Code 11126(a). The Board of Directors may or may not act on all items appearing on this agenda.

**XV. ADJOURNMENT**

Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice November 22, 2023

## MINUTES OF REGULAR BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION  
Gold Country Fairgrounds and Event Center  
1273 High Street, Auburn, California 95603  
530-823-4533

### MEETING DATE & LOCATION

Thursday, July 20, 2023 @ 6:00 pm  
Auburn Host Lions Building  
1273 High Street, Auburn, CA 95603  
Notice and Agenda available on the internet at [www.goldcountryfair.com](http://www.goldcountryfair.com)

### TELECONFERENCE MEETING

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#### **Meeting Location:**

Auburn Host Lions Building– 1273 High Street Auburn, CA 95603

### PUBLIC COMMENT

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## AGENDA

**I. CALL TO ORDER:** President Sands

- A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

**II. PLEDGE OF ALLEGIANCE**

**III. ROLL CALL OF BOARD MEMBERS**

Directors Present: President Sands, Director Johnson, Director Carson, Director Parnell, Director Ebbert

Directors Excused: Director Macon

Directors Absent: Director Durand

- A. Director Carson moves to excuse Director Macon's absence due to medical leave and to not excuse Director Durand's absence. Director Johnson 2<sup>nd</sup> the motion.

President Sands asks all who are in favor:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Mike Carson	X		
Julia Durand (absent)			
Dave Ebbert	X		
Peg Johnson	X		
Samia Z. Macon, DVM (excused)			
Luke Parnell	X		
Tim Sands	X		

- B. Motion passes.

**IV. PUBLIC COMMENT:**

- A. Director Carson asks if there is a reason why access is not closed in front of Old Town Pizza and between the Placer and Sierra Buildings and states that it should be closed.
1. President Sands confirms that the matter will be discussed further along in the agenda.

**V. CONSENT CALENDAR:**

- A. President Sands asks if the board if they have any discussion or questions regarding the Consent Calendar.
- B. Director Johnson moves to approve the proposed Consent Calendar. Director Ebbert 2<sup>nd</sup> the motion.

President Sands asks all who are in favor:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain

Mike Carson	X		
Julia Durand (absent)			
Dave Ebbert	X		
Peg Johnson	X		
Samia Z. Macon, DVM (excused)			
Luke Parnell			X
Tim Sands	X		

A. Motion passes.

**VI. HERITAGE FOUNDATION:**

- A. Steve Tuggle, President of the Gold Country Fair Heritage Foundation, reports two scholarship applications have been received and are under review. Steve says that there are two agreements in coordination with the Gold Country Fair that are not yet finalized and feels as though the Foundation's position is still up in the air, as the fair approaches.
  - 1. Director Ebbert asks Steve to further elaborate.
- B. Steve states that some statements were made that the Foundation may or may not be allowed to render the bar service for the upcoming fair. Steve adds that several meetings took place, and a contract was presented with significant terms and conditions that were consistent with a concession vendor's contract and stipulations pertaining to an audit and others that don't pertain to the relationship that exists between the Foundation and the Gold Country Fair. Steve adds that suggestions were made but still have not come to an agreement.
  - 1. Director Johnson states that she has several volunteers and asks Steve who they should reach out to.
    - a. Steve replies that he is the point of contact for volunteers. Steve adds that the Foundation is planning to promote it in the Auburn Journal, Chamber of Commerce and in social media.
- C. CEO Ales responds to several points on Steve's and states that he received the agreement suggestion while away at an approved vacation and has since sent a response and a request to meet again and has yet to hear back. CEO Ales adds that the agreement for the bar is the same as last year with the exception of the information regarding the audit. CEO Ales mentions that audit procedure for the bar services will be further explained in the next scheduled meeting with the Foundation and is relatively simple and explained that the fair would cover the cost of the audit. CEO Ales adds that Donaghey Sales, which is the beverage company in consideration of an agreement/sponsorship, has not yet been finalized and that he has been keeping Steve apprised of. CEO Ales mentions that the previous beverage sponsor, Markstein Beverage Company, was bought out by Donaghey Sales, and seeking a new agreement/sponsorship has taken more time than usual.
- D. CEO Ales mentions that at the previous Foundation board meeting, there was discussion regarding the proposed 2023 budget and asks if the Foundation budget has yet to be finalized and approved, as it is now July.
- E. Steve states that he and his group feel uneasy about not having any secured contracts this close to fair. Steve adds that Foundation has declined the audit referenced by CEO

- Ales and adds that the MOU states that a financial accounting report can be requested and provided within 30 days after the event, in which will be the roadmap they'd prefer to follow.
1. CEO Ales asks Steve if there is a particular reason that the Foundation is against an audit.
- F. Director Parnell asks CEO Ales what the projected timeline to have the bar agreements worked out.
1. CEO Ales replies that the agreements will be negotiated prior to the fair and hopes to have it completed by the following week.
- G. Jack Haugen, Vice President of the Gold Country Fair Heritage Foundation, states that mission of the Foundation has not changed, and giving tips away to service groups who worked the bars at the fair, was something that the Foundation has practiced in the previous year. Jack adds that the Foundation feels as though they are still up in the air because they received suggestions about parting ways if an agreement couldn't be made. Jack concludes by stating that the Foundation is committed to working out an agreement.
- H. Director Carson asks President Sands and Director Johnson why consideration of another service group was first brought up in conversation.
1. President Sands responds that the bar agreements were previously sent out for bids through a 'Request for Proposal' process to ensure that all service groups were getting a fair shot at participating in the fair.
  2. Jack mentions that is why the Foundation was created, to avoid that because they would be investing the money back into the fairgrounds.
- I. Director Carson asks why the entire board was not involved in the conversation regarding the Foundation and other service groups.
- J. CEO Ales states that the initial reason why this conversation began with the Foundation was because the organizations chosen by the Foundation board were specific organizations that were hand-picked. CEO Ales adds, as a result of that, other organizations began questioning their opportunity to participate.
- K. Director Parnell states that it was very strictly stated that the fairgrounds could not exercise influence over the Foundation, as they are an independent organization.
1. CEO Ales confirms that he is not exercising influence, rather protecting the allocation of public funds as the Foundation would enter a binding agreement with the fairgrounds that would involve proceeds/monies of the fairgrounds.
- L. Brandi Gragg, California Department of Food and Agriculture Legal Representative, states that she has not reviewed the specifics of the MOU document presented, between the Foundation and the fairgrounds and cannot address the matter at the moment. Brandi mentions that fair foundations' mission statements are typically designed to raise funds for the DAA. Brandi adds that if the foundation is using a DAA event to raise funds with permission and purpose in sourcing funds back into the DAA, those would be considered public funds. Brandi says while she is not familiar with the backstory here, she could see a potential conflict of interest or a problem with the Foundation picking certain non-profits to make donations to and not opening the offer to everyone. Brandi restates that she has not yet fully reviewed the specifics of the MOU can not yet determine if it is a true problem, or not.
- M. President Sands advises CEO Ales and Steve to meet soon to come to an agreement to get through the upcoming fair.
- N. Bryan Rodrigues, Foundation Director, states that all of the decisions made by the Foundation have been in the best interest of the community.

## VII. COMMITTEE REPORTS:

### A. CEO Report:

1. Swine Barn Progress
  - a. Electrical
  - b. Plumbing
  - c. Shade Cloth
    - a. CEO Ales reports that the barn is approximately 95% completed and is certain that the project will be completed in time for fair.
2. Fairgrounds and Community Resilience Centers
  - a. CEO Ales announces that an application for a grant has been submitted. CEO Ales says that the grant will focus on the renovation of the Armory Building.
  - b. Placer Building HVAC Progress
    - a. CEO Ales informs the board that the California Construction Authority has assessed the scope of work for the Placer Building and is awaiting a start date for the project. CEO Ales confirms that the project will not be completed before the upcoming fair.
3. CFSA Risk Management Assessment
  - a. CEO Ales reports that Lesly Wade of California Fair Services Authority conducted the annual Risk Assessment and has provided the report in full.
4. Vehicle Access Update
  - a. CEO Ales informs the board that CCA will be conducting an assessment with a verified consultant to further advise about the parking inside the fairgrounds.
    - a. Director Carson asks if there is a reason why the fairgrounds can't implement what the board previously approved regarding parking inside the fairgrounds.
    - b. Brandi clarifies that CCA has program managers and not necessarily inspectors and unless they are told or alerted about a potential project, they do not just conduct inspections. Brandi adds that CCA should be involved with any changes to parking, roadways, and any permanent structures on the fairgrounds.
5. August Board Meeting Date
  - a. President Sands announces that the next scheduled meeting lands on the same date as an All-Grounds event and the date needs to be changes. President Sands recommends pushing back the meeting date by one week to occur on Thursday, August 31<sup>st</sup>.
    - a. Sonia Del Toro, Fairgrounds employee, informs the board that the Auburn Host Lions Building may be occupied to due the Gold Country Fair production, however the clubhouse will be available.

### B. Committee Assignments

1. Executive Committee
  - a. President Sands reports that the committee discussed Farmers Marketplace vacancy from the fairgrounds.
    - a. CEO Ales reports that Tammi Reidl formally gave her 30-day vacancy notice the day prior and will be vacating.
  - b. President Sands says that in a previous conversation with CEO Ales, necessary repairs were required in the danger posed from previous storms. President Sands adds that the building poses danger of exposure of rot and mold, to our customers and staff. President Sands asks the board to



authorize CEO Ales to declare an emergency condition in relation to Section 407 of the State Contracting Manual and to directing home to proceed remediate these conditions without delay before more damage occurs.

- a. Director Parnell expresses his concern with constantly being under review with certain matters and others being declared as emergencies to push through.
- c. President Sands states that he is prepared to authorize the CEO Ales to proceed.
- d. Director Parnell moves to authorize CEO Ales to proceed in declaring an emergency condition on the Motherlode Building. Director Johnson 2<sup>nd</sup> the motion.

President Sands asks all who are in favor:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Mike Carson	X		
Julia Durand (absent)			
Dave Ebbert	X		
Peg Johnson	X		
Samia Z. Macon, DVM (excused)			
Luke Parnell	X		
Tim Sands	X		

- a. Motion passes.
  - i. Director Ebbert asks CEO Ales what other repairs are necessary to relocate the Hugs-N-Smiles tenant to the Motherlode Building, and if more than \$25,000 needs to be approved to relocate the tenant.
    - 1. CEO Ales confirms that he will double check and will report back as soon as Farmers Marketplace is completely vacated.
    - 2. Finance Committee
      - a. None to Consider
    - 3. Buildings and Grounds Committee
      - a. Director Carson reports that most of the items discussed in the committee meeting have already been covered in the meeting.
    - 4. Exhibits Committee
      - a. Director Ebbert clarifies that the Junior Livestock Auction sub-committee approved the motion to relocate the junior livestock auction to the new swine barn. Director Ebbert adds that it was nice to see the fair staff and the JLA sub-committee working together to bridge gaps.
    - 5. Policy Committee
      - a. None to Consider

**VIII. CORRESPONDENCE:**

- A. Items provided via email to Directors with copies available at the meeting.
  - 1. PMIA/LAIF Performance Report
  - 2. D2023-01 Bagley Keene Exemptions Sunset 6.30.23
  - 3. Upcoming Interim Events

**IX. FINANCIALS:**

- A. Director Parnell directs the boards' attention the Page 27 of the financials. Director Parnell states that interim rentals are down 20%. Director Parnell adds that expenses are up 30% on one-time items and mentions that cash is being used up in the form of operations and projects.

**X. OLD BUSINESS:**

- A. Maurine Dobbas Award
- B. Blue-Ribbon Award
  - 1. CEO Ales restates the staff recommendation with the suggestion of the board to select ex-board director Debby Bedwell as the recipient of the Blue-Ribbon Award and Ciotti Cellars as the recipient of the Maurine Dobbas Award.
  - 2. Director Carson moves to approve the staff recommendation. Director Johnson 2<sup>nd</sup> the motion.

President Sands asks all who are in favor:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Mike Carson	X		
Julia Durand (absent)			
Dave Ebbert	X		
Peg Johnson	X		
Samia Z. Macon, DVM (excused)			
Luke Parnell	X		
Tim Sands	X		

b. Motion passes.

**XI. NEW BUSINESS:**

- 1. Farmer's Marketplace Resolution
  - a. CEO Ales reports that Tammi Reidl formally gave her 30-day vacancy notice the day prior and will be vacating.
- 2. Non-Profit Application
  - a. Placer Independent Resource Services
    - a. CEO Ales gives a staff recommendation of a 10% discount, to be consistent with a typical senior discount.
    - b. Director Parnell moves to approve a 20% discount. Director Ebbert 2<sup>nd</sup> the motion.

President Sands asks all who are in favor:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Mike Carson	X		
Julia Durand (absent)			

Dave Ebbert	X		
Peg Johnson	X		
Samia Z. Macon, DVM (excused)			
Luke Parnell	X		
Tim Sands	X		

- c. Motion passes.
  - b. Auburn Big Time Pow Wow
    - a. CEO Ales gives a staff recommendation of a 20% discount, to be consistent with a typical senior discount.
    - b. Director Ebbert moves to approve a 20% discount. Director Carson 2<sup>nd</sup> the motion.

President Sands asks all who are in favor:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Mike Carson	X		
Julia Durand (absent)			
Dave Ebbert	X		
Peg Johnson	X		
Samia Z. Macon, DVM (excused)			
Luke Parnell	X		
Tim Sands	X		

- d. Motion passes.
  - c. Director Parnell states that discounts have previously been referred to as gifts of public funds and asks why these motions wouldn't also be considered the same.
    - i. President Sands states that the existing policy allows such flexibility for non-profits.

**XII. RECOGNITION OR CELEBRATION:**

- A. None to Consider

**XIII. MATTERS OF INFORMATION:**

- A. CEO Comments

- 1. CEO Ales thanks staff, Mark Karthaus, and student volunteers for assembling the panels in preparation for the Western States Tevis event.

- B. Director/Staff Comments

- 1. Director Parnell states that he will be at the fair on Thursday only this year due to scheduling conflicts with the California bull sale season and wishes the fair luck.

- 2. President Sands announces that CDFA is hosting a Director Orientation

- C. Board Meeting Dates:

1. Thursday, August 24, 2023
2. Thursday, September 28, 2023

D. Upcoming Key Activities

**XIV. CLOSED SESSION:** The Board of Directors of the 20<sup>th</sup> DAA is permitted to meet in closed session to discuss the following: personnel Matters- Government Code 11126(a).

**XV. ADJOURNMENT**

The Board of Directors may or may not act on all items appearing on this agenda. Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice July 10, 2023

## **MINUTES OF REGULAR BOARD MEETING**

20th DISTRICT AGRICULTURAL ASSOCIATION  
Gold Country Fairgrounds and Event Center  
1273 High Street, Auburn, California 95603  
530-823-4533

### **MEETING DATE & LOCATION**

Monday, October 23, 2023 @ 6:00 pm Auburn  
Host Lions Building  
1273 High Street, Auburn, CA 95603  
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## **AGENDA**

### **I. CALL TO ORDER:** Acting President Johnson

- A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

### **II. PLEDGE OF ALLEGIANCE**

### **III. ROLL CALL OF BOARD MEMBERS**

Directors Present: Director Bailey, Director Crabtree, Director Crowley, Director Durand, Director Ebbert, Director Parnell, and Director Johnson

### **IV. PUBLIC COMMENT:**

- A. Cindy Gustafson, Placer County Supervisor, thanks the board of directors for their service and notices how incredibly passionate the community is about the Gold Country Fairgrounds and believes it is integral to the community. Cindy reminds the public that the Placer County Supervisors allocated some of their share of State Funds to support the fairgrounds during the pandemic. Cindy acknowledges the discord in the community and states that continued discord is not good for anyone and encourages a process that embraces the community.
- B. Steve Tuggle, Gold Country Fair Heritage Foundation President, states that he seeks clarity on how the board minutes are collected, reviewed, and distributed. Steve states that in his opinion, previous minutes have been misrepresented and would like to review the minutes and be part of the process. Steve adds at the current Consent Calendar does not contain agreements between the GCFHF and the Gold Country Fairgrounds and would like to seek clarification of why they are not included.
- C. Dave Joiner, operator of Fast Fridays, states that he just completed his 28<sup>th</sup> year of Fast Fridays and says that the final race was an excellent one. Dave extends his appreciation to Don Ales, the CEO and Ray Smith, the Maintenance Supervisor, for their continued support and to welcomes the new directors to the board.

### **V. CONSENT CALENDAR:**

- A. Acting President Johnson asks the board if they have any discussion or questions regarding the Consent Calendar.
- B. Director Parnell requests to approve the Consent Calendar minus the July Board Minutes.
  - 1. Acting President Johnson entertains a motion to accept the Consent Calendar without the minutes.
- C. Director Parnell moves to approve items B, C, D, and E of the Consent Calendar. Director Crowley 2<sup>nd</sup> the motion.

- D. Acting President Johnsons asks if there is any further discussion.
1. Director Parnell states that he also noticed several contracts not listed on the Consent Calendar and asks CEO Ales when they will be listed.
    1. CEO Ales replies that he will verify.
  2. Director Parnell asks CEO Ales how Amazon purchases and returns are managed.
    1. CEO Ales replies that every month the credit card statements are checked against the orders made through the Amazon account and receipts are stored in a folder and are provided in an annual audit to confirm charges.

Acting President Johnson asks all who are in favor:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Julia Durand	X		
Luke Parnell	X		
Dave Ebbert	X		
Randy Crabtree	X		
Corinn Crowley	X		
Keri Askew Bailey			X

- A. Motion passes.
1. Director Parnell asks CEO Ales or Acting President Johnson if they could explain the rules regarding new directors and when they are allowed to vote.
    1. CEO Ales states that it is his understanding that certain paperwork has to be received by California Department of Food and Agriculture before being eligible to vote. CEO Ales says that Director Bailey Askew sent an email to CEO Ales stating her abstention for votes in the October meeting due to the incompleteness of her training.
  2. Director Crowley states that a motion needs to be made to table the July Board Minutes to the following meeting.
  3. Director Parnell moves to table the July Board Minutes to the following meeting.  
Director Crowley 2<sup>nd</sup> the motion.
  4. Acting President Johnsons asks if there is any further discussion.

Acting President Johnson asks all who are in favor:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Julia Durand	X		
Luke Parnell	X		

Dave Ebbert	X		
Randy Crabtree	X		
Corinn Crowley	X		
Keri Askew Bailey			X

A. Motion Passes.

**VI. HERITAGE FOUNDATION:**

- A. Steve Tuggle restates that he understands that F23-23 Bar Concessions Agreement and the AC23-11 Armory Rental Agreement will be up for approval at the following meeting. Steve announces that the execution of the agreements was a difficult process and strives to be more timely, more responsive, and have a mutual partnership. Steve adds that the GCFHF is here to support the fairgrounds and the HF mission. Steve says that the GCFHF received a legal opinion on August 8<sup>th</sup> from the State about the current MOU between GCFHF and the 20<sup>th</sup> District Agricultural Association, in which was requested by CEO Ales regarding MOU compliance. Steve adds that the opinion cited some generalities and ambiguity in the language, cited concerns about appropriate use and non-compliance within the MOU. The GCFHF sought independent legal counsel and as a result, the independent legal counsel concluded that the GCFHF was not in violation of the MOU. Steve states that after reviewing revenue and expenses of the 2023 Gold Country Fair, they believe it to be a huge success. To that Steve adds, the GCFHF donated back to the Gold Country Fair was \$34,500 and change. Steve states that that is a lot of money and what it doesn't show is the blood, sweat, and tears and pride contributed to accomplishing that. Steve extends his appreciation to Lani Johnston of the Auburn Home Shows and states that she gave the GCFHF an olive branch and allowed the GCFHF to raise funds and with that, raised roughly \$2,300.
- B. Jack Haugen, Vice President of the Gold Country Fair Heritage Foundation, states that the GCFHF allocates funds to projects on the fairgrounds and the next project in the works is the "red barn" and adds that he would like to meet with CEO Ales and Buildings and Grounds Committee to begin planning.

**VII. COMMITTEE REPORTS:**

- A. CEO Report:
  - 1. Celebration of Life – Director Macon
    - a. CEO Ales announces that Director Macon has unfortunately passed away and Dan Macon is hosting the Celebration of Life ceremony in the Sierra Building. CEO Ales suggests that the board directors of both the fair board and the GCFHF board each wanted to individually contribute \$75, it would cover the costs of the rental without misusing public funds.
      - a. Stephanie Chapman asks if the total equates to a discounted rate, as if a non-profit were to rent it.



- i. CEO Ales replies that the total is a published rate, not discounted.
2. 2023 Fair – Preliminary Results
  - a. CEO Ales thanks Steve for believing that the 2023 Gold Country Fair was a success and thanks Steve for his and the GCFHF's contribution to the success of the fair. CEO Ales announces that the admissions were \$226,000, almost \$227,000 and was the largest number of attendances besides the post-pandemic year. CEO Ales thanks Eryn, Gold Country Fair Vendor Coordinator, for raising \$58,000 worth of commercial space vendors and reaching a new record. CEO Ales says that both concessions and bar concessions were up. CEO Ales reports that exhibits were trending down but strives to increasing those numbers in the future. CEO Ales thanks Dave Joiner for all his help with the Demolition Derby and says that it was a very successful event. CEO Ales reports that Sponsorships were down from last year and recognizes the Placer County Board of Supervisors for their immense support in 2021. CEO Ales reports that the Junior Livestock Auction went well and that with add-ons the auction was over a half of million dollars.
    - a. Steve Tuggle says that he still thinks that it is valuable for the Stakeholders, including the GCFHF, to review the fair for positive reinforcement and discuss the things that can be approved upon.
3. Naming Rights
  - a. CEO Ales reports that the fair was able to earn a 1-year Main Stage Sponsorship from Donaghy Sales as an interim Sponsorship, not permanent, and was valued at \$5,000.00.
4. Knights of Columbus - Parking
  - a. CEO Ales reports that the current published rates have been a nightmare when defining what is a "large vehicle" and have resulted in customer dissatisfaction. CEO Ales proposes a standardization of rates, \$10 for all vehicles and \$5 for motorcycles and eliminating the \$8 level.
    - a. Director Crowley asks CEO Ales why the \$8 level was considered in the first place.
      - i. CEO Ales says that the board decided a tiered approach would be best to ease into new pricing when it first changed.
    - b. Director Parnell says that items 4, 5, and 6 are all budget focused but the Finance Committee has not had members to review these items and make a recommendation.
      - i. CEO Ales says that the Finance Committee has that right, he is solely suggesting.
    - c. Director Crowley suggests that the parking fees be honored through the rest of the year and allow for the Finance Committee to discuss the fees within the budget.

- d. Director Crabtree asks if the difference between \$8 and \$10 is the passenger size of the vehicle.
    - i. CEO Ales confirms.
  - e. CEO Ales says that an allowance exists for maintenance on the parking lot.
  - f. Director Ebbert states that for clarity, PG&E pays for repair damages on the lot, created by PG&E.
5. 2024 Rental Rates
- a. CEO Ales reports that he conducted a market study on facility rentals like the ones of the Gold Country Fairgrounds and Event Center and proposes 2024 Rental Rates and encourages the board to approve them.
    - a. Director Parnell states that the Finance Committee will have to review the rates first. Director Parnell says that the proposed rates don't show the 2022 rates where the initial rate increase was adjusted. Director Parnell adds that he understands the arguments about investing in the facilities but believes that we must have a market standard offering.
  - b. CEO Ales says the proposed rates are fair and his responsibility as CEO is to ensure fiscal health.
    - a. Jack Haugen states that certain local clubs are actively looking for alternative locations solely because the rate increases.
    - b. Jackie Weston, CEO of the Auburn Chamber of Commerce, states that the organizations believe they have been priced out of the fairgrounds and it is killing the community. Jackie adds that the number of events at the fairgrounds have increased but believes they are large commercial events, not community events.
    - c. Dave Joiner states that the pandemic did not consider any sort of rebate for Fast Fridays and believes that a rate increase is unreasonable.
    - d. Pat Ferreria, President of the Native Sons of the Golden West, recites the mission statement of the 20<sup>th</sup> District Agricultural Association and adds that the driving structure and price increases have made the community reconsider other locations to host events.
    - e. Director Crabtree states that he is sensitive to impacts of COVID-19, however, as someone who manages projects to improve fair facilities across the State of California, construction costs have doubled if not tripled and the maintenance requirements to keep facilities operating have also doubled, if not tripled. Director Crabtree states that many facilities across the state are not renting at a rate that allows them to maintain the facility and he understands that

it is a delicate balance and is very sensitive to it but must ensure that rates cover all the costs to operate.

- i. Director Parnell states that fair staff was asked to conduct a feasibility study not a market comparison.
    - f. Dawn Cederlund, CEO of Old Town Pizza, suggests that preference be given to the local community, like Disneyland. Dawn adds that the community would benefit from a tiered rate structure.
    - g. Director Crabtree states that there was a maintenance backlog when the boards were given more control over management of the fairs and there is a maintenance backlog that has continued, and rates have been consistently inadequate to meet the needs of the fair and it's the facilities. Director Crabtree adds that that is why grants and other things have been offered up over time, to try to close those gaps. Director Crabtree says that the pricing that we were used to five years ago, is just not reality anymore.
    - h. Director Durand states there is an issue here and it is the responsibility of the board to come up with the facts and it is incumbent upon us to ensure that voice resonates in this decision.
  - c. CEO Ales concludes by reporting that \$775,000 is scheduled for 2024 Capital projects, \$100,000 scheduled for McCann Stadium because Dave's concerns have been recognized. CEO Ales adds that the State is working on the HVAC project for the Placer Building and there are a lot of projects in the works. CEO Ales says that before the fair, there was 1 million dollars in cash and still well above 1 million dollars in cash after fair. In conclusion, CEO Ales says that the fairgrounds are reinvesting, and the Gold Country Fair is one of the 51% that is self-sustaining.
    - a. Director Parnell adds that it is critical that the Buildings and Ground review the scope and determine if the number allocated is appropriate. Director Parnell states that if money is allocated, the project needs to be accomplished accordingly.
      - i. Director Durand asks that if costs are changing so drastically, should the board be readjusting and be obligated to stand behind the decisions made.
6. 2024 Budget
- a. CEO Ales defers the discussion of the 2024 Budget until the following meeting, after review with the Finance Committee.
- B. Committee Assignments
- 1. Executive Committee
    - a. Acting President Johnson directs the boards' attention to Executive Committee minutes on Page 61. Acting President Johnson asks if there is any discussion.

2. Finance Committee
  - a. Acting President Johnson reports that Finance Committee was unable to meet prior to the board meeting.
3. Policy Committee
  - a. Director Parnell reports that the previously assigned directors were working on changes to the JLA sub-committee structure, changes to the election of officers and a line regarding the President shouldn't serve on committees. Director Parnell adds that the Policy Committee hasn't been able to meet but will and will report back.
4. Exhibits Committee
  - a. Director Ebbert reports that CEO Ales reported in his weekly CEO report to the board that there was a violation of the Adult Code of Conduct. Director Ebberts adds that CEO Ales decided to remove someone from the JLA sub-committee due to the violation and the Exhibits Committee took it upon themselves to overturn that due to no due diligence being done nor investigation conducted. Director Ebbert says that both he and Director Parnell both received notifications from multiple community members that were part of the fair, there has been allegations of fair staff drinking, asking for alcohol at the fair bars, and smelling like marijuana. Director Ebbert states that he will provide a report for Acting President Johnson within the next couple of days. Director Ebbert adds that he and Director Parnell are looking into the validity of the allegations and will present the results to the President and CEO.
    - a. Sarah Pelle, CDFA Representative, reports that a committee of the board cannot change the discretion of the CEO without addressing the full board.
    - b. Director Crabtree states that matter of personnel have to be discussed in Closed Session.
      - i. Director Ebbert replies that that is why no names were names, it was solely generalized.
    - c. Director Crabtree says that staff is typically the responsibility of the CEO.

**VIII. CORRESPONDENCE:**

- A. Items provided via email to Directors with copies available at the meeting.
  1. PMIA/LAIF Performance Report
  2. D2023-02 Sponsoring Agreement Reviews Signed
  3. Banned States Update 8.17
  4. D2023-04 Vacation/Annual Leave Reduction Plans for the CEO and State Employees
  5. Management Memo 23-02 – DGS Memo
  6. D2023-05 SB 447 Circular SB447 (Atkins) Bridge Project: Repeal of Travel Ban
    - a. CEO Ales reports there was a repeal of Travel Banned States and is available for review.
  7. Upcoming Interim Events

**IX. FINANCIALS:**

A. Director Parnell directs the boards' attention to the Balance Sheet on Page 23. Director Parnell reports that the sheet shows a comparison and September 2022 and 2023 which will prove capital improvement and construction in progress. Director Parnell adds that a significant amount of revenue is made from four days in September and the fair has been working tirelessly to change that and diversify that revenue stream. Director Parnell directs the boards' attention to Profit and Loss Statements on Page 29 and all the fair numbers have been included and compared. Director Parnell adds that about two-thirds of the way down of Page 30, shows a 30% increase of total revenue which is significantly good for the health of the fair. Director Parnell entertains questions, if any.

**X. OLD BUSINESS:**

A. Committee Re-Assignments

1. Acting President Johnson presents the newly assigned committees.

B. Motherlode Roof Update

1. CEO Ales reports that originally, the roof project was allocated for \$30,000 and recommends approval of the proposed addendum to increase the allocated budget for the roof project.

a. Director Crabtree announces his abstention from the vote due to his position with California Construction Authority. Director Crabtree informs the board that CCA puts projects out for bids and rewards the project to the lowest bid. Director Crabtree adds that the CCA is responsible for managing and executing the project and at the end of the project, will provide a statement of reconciliation.

5. Director Parnell moved to amend the 2023 budget to increase Schedule 7, Buildings, and Improvements, by \$45,000 for the purposes of the Motherlode Building Roof. Director Crowley 2<sup>nd</sup> the motion.

6. Acting President Johnsons asks if there is any further discussion.

Acting President Johnson asks all who are in favor:

<b>Board Member</b>	<b>Approved (Yes Vote)</b>	<b>Not Approved (No Vote)</b>	<b>Abstain</b>
Peg Johnson	X		
Julia Durand	X		
Luke Parnell	X		
Dave Ebbert	X		
Randy Crabtree			X
Corinn Crowley	X		
Keri Askew Bailey			X

C. Motion Passes.

7. Director Parnell moves to approve the California Construction Authority Motherlode Re-Roofing Proposal, because it is above the authority amount of the CEO. Director Durand 2<sup>nd</sup> the motion.
8. Acting President Johnsons asks if there is any further discussion.

Acting President Johnson asks all who are in favor:

<b>Board Member</b>	<b>Approved (Yes Vote)</b>	<b>Not Approved (No Vote)</b>	<b>Abstain</b>
Peg Johnson	X		
Julia Durand	X		
Luke Parnell	X		
Dave Ebbert	X		
Randy Crabtree			X
Corinn Crowley	X		
Keri Askew Bailey			X

D. Motion Passes.

**XI. NEW BUSINESS:**

A. Old Town Pizza Financial Request – Presented by Dawn Cederlund

1. Dawn Cederlund announces a dispute between the Gold Country Fair and Old Town Pizza – Pavilion Restaurant, and presents facts, as she sees them. Dawn states that they entered in a 5-year lease agreement from March 2021 through February 2026 and the lease agreement is included in the board packet. Dawn continues to recite certain terms of the lease agreement. Dawn states the fairgrounds entered into an agreement with the Dry Diggings Music Festival and was later notified in a tenant meeting in July that Old Town Pizza would not be able to operate during the duration of the All-Grounds Event because an agreement was not met. Dawn states that she considers it a breach of contract. Dawn states that the fairgrounds are liable for loss of revenue and is requesting reimbursement for the loss of revenue for the duration of the Dry Diggings event, for \$20,231.00. Dawn adds that in previous years, OTP has worked with community events and has made arrangements to support and sponsor them but does not offer support to out-of-town businesses because they are not part of their customer base. Dawn proceeds to disclose the history of the OTP Pavilion. Dawn states that OTP respectfully request immediate payment for their loss of revenue and asks that further infractions of this kind be avoided in the future.

- a. Director Durand asks what the board is expected to do with this matter and if there should be legal opinion first.

- a. Sarah says that the terms of the contract may be discussed in Closed Session.

- b. Dawn would like to be part of the conversation in Closed Session as she is trying to avoid litigation in order to expedite the reimbursement.
- b. Director Parnell asks if it would be the board's decision of how to handle the dispute.
  - a. CEO Ales replies that the original request was submitted to him and was denied and at this point, it is being brought to the attention of the board.
  - b. Sarah repeats that the matter can be discussed in Closed Session and be reported back to the public.
- c. Dawn states that it is her understanding that Dry Diggings signed a 5-year agreement and asks if it is a true statement.
  - a. CEO Ales replies that it is not a true statement.

**B. California Construction Authority**

1. Randy Crabtree, EO of California Construction Authority, announces that there is not an exhibit, but rather a statement. Director Crabtree reports that the way the Gold Country Fairgrounds would meet accessibility requirements is similar to a mall and is why current ADA spaces exist where they do now. Director Crabtree adds that until you have a true path of travel from a designated ADA spot to facilities, you cannot start contemplating other parking spots because any spots closer will be in direct violation of the Americans with Disabilities Act. Director Crabtree first suggests that an assessment to be conducted by a Certified Accessibility Specialist, to do a review and ensure compliance with ADA.
  - a. Director Parnell says that the fair is better off not designating anything.
  - b. Director Durand says it sounds like the law is being circumvented, in the politest way.
    - a. Director Parnell replies that the current status of the policy states interior vehicle access to the fair and instruction says to not designate parking spots so the best thing to do is nothing. Director Parnell concludes by saying that as soon as parking spots become designated, costs and ADA get involved.
      - i. Director Crowley states that something should be done.
        1. Director Parnell agrees with Director Crowley but disagrees with Director Crabtree's characterization of the fairgrounds being like a mall and is more like a retail strip center.
        2. Director Crabtree says that by code, it is most similar to a mall.
        3. Director Parnell says from a business perspective, it is a retail strip center with drive up access that we want to rent. Director Parnell adds that in order to diversify the revenue stream,

enough revenue must be generated to operate the facilities and if people can't get in, they won't come.

C. 23/24 Fiscal Year Base Allocation

1. CEO Ales recommends the board to approve the 23/24 Fiscal Year Base Allocation.

a. Director Crowley moves to authorize the acceptance of the 23/24 Fiscal Year Base Allocation. Director Parnell 2<sup>nd</sup> the motion.

D. Acting President Johnsons asks if there is any further discussion.

Acting President Johnson asks all who are in favor:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Julia Durand	X		
Luke Parnell	X		
Dave Ebbert	X		
Randy Crabtree	X		
Corinn Crowley	X		
Keri Askew Bailey			X

1. Motion Passes.

E. Seeking Temporary Nominations for Vice President – Remainder of 2023

1. Director Ebbert moves to nominate Director Durand for Vice President. Director Crowley 2<sup>nd</sup> the motion.

a. Director Durand accepts the nomination.

2. Acting President Johnsons asks if there is any further discussion.

Acting President Johnson asks all who are in favor:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Julia Durand	X		
Luke Parnell	X		
Dave Ebbert	X		
Randy Crabtree	X		
Corinn Crowley	X		
Keri Askew Bailey			X

3. Motion Passes.



- F. Upcoming Board Meetings for November & December – Reschedule
  - 1. Acting President Johnson announces that the next board meeting is scheduled for Thursday, December 7, 2023.

**XII. RECOGNITION OR CELEBRATION:**

- A. None to Consider

**XIII. MATTERS OF INFORMATION:**

- A. CEO Comments

- 1. CEO Ales welcomes the new directors to the board.

- B. Director/Staff Comments

- 1. Director Parnell welcomes the new directors to the board.
- 2. Director Durand thanks everyone for warm welcoming and is excited to get back to work.

- C. Board Meeting Dates:

- 1. Thursday, November TBD
- 2. Thursday, December TBD

- D. Upcoming Key Activities

- XIV. CLOSED SESSION:** The Board of Directors of the 20<sup>th</sup> DAA is permitted to meet in closed session to discuss the following: Personnel Matters- Government Code 11126(a) and Pending Litigation- Government Code 11126€1. The Board of Directors may or may not act on all items appearing on this agenda.

**XV. ADJOURNMENT**

Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice October 13, 2023



Commercial Account



RETURN MAIL ADDRESS  
PO BOX 790420  
ST. LOUIS, MO 63179

# ACCOUNT ACTIVITY STATEMENT

Commercial Account: 6035 3225 4096 3489  
Statement Date 11/05/23  
Credit Line \$3,000  
Credit Available \$2,951

**Account Balance \$48.89**

10TH DISTRICT AGRI ASSOC  
1273 HIGH STREET  
AUBURN, CA 95603-5016

RECEIVED

PAID 11/17/2023 NOV 13 2023

## Account Information

Please see Payment Page(s) for Amount Due and Payment Due Date(s)

Current Payments and Unapplied Payments	-\$288.14
Current Purchases and Debits	\$48.89
Current Returns, Exchanges and Adjustments	\$0.00
Previously Billed Invoices	\$0.00

## PAST DUE INVOICES

1-29 Days	30-59 Days	60-89 Days	90-119 Days	120-149 Days	150-179 Days	180+ Days
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00



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Truck Load Pricing & Local Market Delivery available at select stores.



See the Pro Desk for more details.



**Important Changes:** Our Privacy Notice has changed and can be found at [www.citi.com/privacy](http://www.citi.com/privacy).

**Account maintenance request:** If you have not already done so, please log into your account online at [homedepot.com/mycommercialaccount](http://homedepot.com/mycommercialaccount) or call the number on the back of your card and validate that we have your Authorized Buyer's correct information for our records. Simply go to "Manage Account" and review each authorized buyer's information by clicking on "Edit" next to their name. Make sure the Full Name and Date of Birth is correct and "Save". Thank you for your prompt attention to this matter.

## CURRENT PAYMENTS AND UNAPPLIED PAYMENTS

Payments received since the last statement period. Please contact us with your instructions on how to apply to specific invoices.

Date	Amount
10/24/23	-\$288.14
<b>Total</b>	<b>-\$288.14</b>

## CURRENT PURCHASES AND DEBITS

Date	Purchase Location/Description	Invoice #	Purchase Order/Job Name	Customer Agreement #	Amount	Due Date
10/12/23	THE HOME DEPOT AUBURN, CA	7622272			\$6.01	11/30/23
10/27/23	THE HOME DEPOT AUBURN, CA	2294062			\$42.88	11/30/23
<b>TOTAL</b>					<b>\$48.89</b>	

Questions About Your Account

ACCT MGR TYLER NELSON EXT 5222783  
PHONE 1-800-494-1946 (TTY: 711)  
FAX 1-877-969-6282  
EMAIL TYLER.NELSON@CITI.COM

Send Billing Inquiries to:  
HOME DEPOT CREDIT SERVICES  
PO Box 790340  
St. Louis, MO 63179-0340

Send a SECURE MESSAGE right now to a customer service professional online at [myhomedepotaccount.com](http://myhomedepotaccount.com)



20231117

**Gold Country Fair**  
**CHECKS/PAYMENTS**  
As of October 31, 2023

Date	Num	Name	Memo	Amount
<b>10000 · Cash Accounts</b>				
<b>11300 · Operating</b>				
10/03/2023	15748	Chris Greene	Maintenance	-306.00
10/03/2023	15749	Romero, Bryan	Maintenance	-136.00
10/03/2023		SONITROL		-273.45
10/06/2023		5P Iron Inc	Invoice#1167	-1,722.66
10/06/2023		AFFORDABLE LOCK & KEY	Invoice#28618	-80.00
10/06/2023		Auburn Alehouse LP	Invoice# GCF Shirts 09/11/2023	-499.67
10/06/2023		CALPERS	customer id # 3583123091 - 1943 & 28508	-9,986.72
10/06/2023		DAWSON OIL	UNLEADED GAS #31249	-1,121.15
10/06/2023		ECHO VALLEY RANCH	Invoice# 201660 & 205556	-1,547.06
10/06/2023		Event Security Specialists	Invoice#20-305	-240.00
10/06/2023		MALLORY HUDSON BOOKKEEPING	INVOICE Sept	-1,015.00
10/06/2023		PLACER COUNTY WATER AGENCY 743-280...	Untreated Water 08/16-09/16/2023	-508.87
10/06/2023		Event Security Specialists	Invoice#20-301 & 20-303	-1,240.00
10/06/2023		US BANK CORPORATE CARD	7299 - 09/22/2023	-13,844.60
10/06/2023		EMPLOYMENT DEVELOPMENT DEPT.	ACCOUNT ID # 936-5004-2	-44.24
10/06/2023		ADMIT ONE PRODUCTS	INVOICE #340121	-403.85
10/06/2023		Western Winter Sports	Replace Check 15036	-665.00
10/11/2023		SOAR	2023	-186.81
10/13/2023		DUCKS UNLIMITED	Contract#23-18	-600.00
10/13/2023		Jackie Wheeler	Contract#23-56	-500.00
10/13/2023		Michelle Procopio	Contract#23-85	-500.00
10/13/2023		KNIGHTS OF COLUMBUS	FE 09/16/2023	-653.00
10/13/2023		Placer Independent Resource Services.	Alpha 09/16/2023	-1,672.75
10/13/2023		Amrak Charitable Foundations	Contract#23-65	-750.00
10/13/2023		AUBURN CHAMBER OF COMMERCE	Contact#23-59	-1,900.00
10/13/2023		CPSA	Invoice#26786	-395.00
10/13/2023		DEPARTMENT OF GENERAL SERVICES	Statement 09/30-10/11/2023	-5,972.58
10/13/2023		GENERAL WHOLESALE ELECTRIC SUPPLY	Customer ID#002020 Inv#1534230	-1,245.10
10/13/2023		HARRIS INDUSTRIAL GASES	Account#45537	-58.67
10/13/2023		P.G. & E	ACCOUNT# 00181	-93.25
10/13/2023		Recology Auburn Placer 00307	5510802902-0	-873.21
10/13/2023		Recology Auburn Placer 45187	Account# A0040000307	-7,818.07
10/13/2023		Saffire	Account# A0040045187	-1,150.00
10/13/2023		WALKERS OFFICE SUPPLY	Invoice# 14715	-360.00
10/15/2023		Chris Greene	Acct#2158 - Statement as of 09/28/2023	-12,655.52
10/15/2023		KNIGHTS OF COLUMBUS	Maintenance	-204.00
10/15/2023		CALPERS	FF 10/14/2023	-763.00
10/15/2023		DAWSON OIL	customer id # 358312309 - 1943 & 28508	-10,431.74
10/20/2023		Deanna Lukens	UNLEADED GAS #31249	-569.26
10/20/2023		AUBURN GOLD COUNTRY ROTARY	Contract# 23-99	-6,000.00
10/20/2023		API MARKETING	Contract#23-16	-435.00
10/20/2023		Area Portable Services Inc.	Invoice#3855259	-1,892.96
10/20/2023		BIC - Berkeley Fire & Marine Underwriters	Invoice# 112614	-86.13
10/20/2023		CALPERS	Acct#20008374	-1,635.00
10/20/2023		CALTRONICS	customer id # 3583123091 - 17323378 & 173...	-2,240.45
10/20/2023		Cintas	Invoice# 3897067	-243.88
10/20/2023			Payer#21783997	-166.06

**Gold Country Fair**  
**CHECKS/PAYMENTS**  
As of October 31, 2023

Date	Num	Name	Memo	Amount
10/20/2023	15791	CITY OF AUBURN	Invoice#S22-344-60 Acct#11420-78014	-14,774.27
10/20/2023	15792	DEPARTMENT OF FORESTRY AND FIRE PR...	Invoice#169435 - Sept 2023	-1,440.00
10/20/2023	15793	Event Security Specialists	Invoice#20-315	-880.00
10/20/2023	15794	HOME DEPOT	3489	-288.14
10/20/2023	15795	Mountain Air Refrigeration	Invoice#5587	-838.80
10/20/2023	15796	THE LIQUOR OUTLET	tables	-257.40
10/20/2023	15797	Tractor Supply	Account #6035301203795081	-233.77
10/20/2023	15798	Wave - 1401103595901	Account# 1401-1035959-01	-551.20
10/20/2023	15799	Wave - 1401105198401	Account# 1401-1051984-01	-930.20
10/20/2023	15800	Bear Print Industries	Invoice#2908	-103.40
10/23/2023	15802	Mathew Ritchie	Maintenance	-680.00
10/23/2023	15803	Antonio Zambrano	Maintenance	-680.00
10/26/2023	15804	Mathew Ritchie	Maintenance	-408.00
10/26/2023	15805	Antonio Zambrano	Maintenance	-680.00
10/26/2023	15806	KNIGHTS OF COLUMBUS	FE 09/23/2023	-403.50
10/26/2023	15807	KNIGHTS OF COLUMBUS	Home Show 09/24/2023	-523.75
10/26/2023	15808	KNIGHTS OF COLUMBUS	Home Show 09/23/2023	-706.00
10/26/2023	15809	KNIGHTS OF COLUMBUS	Home Show 09/22/2023	-499.50
10/26/2023	15810	SONIA DEL TORO	Staff Meeting Refreshments	-275.45
10/26/2023	15811	DELTA DENTAL	DENTAL PREMIUMS - 05-R10113400000	-90.31
10/26/2023	15812	Event Security Specialists	Invoice#20-321	-400.00
10/26/2023	15813	Wave - 1401060001901	1401-0600019-01	-487.86
10/27/2023	15813	DON ALES	Team Building Dinner	-288.50
10/30/2023	15814	Intuit Merchant Services	MONTHLY CLOUD	-9.95
10/31/2023			Service Charge	-3,991.20
Total 11300 - Operating				-125,071.91
<b>11400 - Premium Account</b>				
Total 11400 - Premium Account				
<b>11500 - Payroll</b>				
10/15/2023		PAYROLL PEOPLE INC.		-88.69
10/15/2023		IRS DESUSATAXPYMT	Pay Period 10/15/2023	-3,911.75
10/15/2023	20461	Betker., John	Pay Period 10/15/2023	-754.95
10/15/2023	20462	Romero, Bryan	Pay Period 10/15/2023	-478.83
10/15/2023	dd	Jr., Anthony Smith	Direct Deposit Created by Payroll Service	-2,578.24
10/15/2023	dd	Sasaki, Elyn	Direct Deposit Created by Payroll Service	-875.01
10/15/2023	dd	Toro., Sonia Del	Direct Deposit Created by Payroll Service	-1,713.08
10/15/2023	dd	Ambriz., Antonio	Direct Deposit Created by Payroll Service	-1,062.21
10/15/2023	dd	ALES, DONALD	Direct Deposit Created by Payroll Service	-3,464.78
10/31/2023		PAYROLL PEOPLE INC.		-88.69
10/31/2023		IRS DESUSATAXPYMT	Pay Period 10/31/2023	-4,652.19
10/31/2023	20463	Betker., John	Pay Period 10/31/2023	-1,099.84
10/31/2023	dd	Jr., Anthony Smith	Direct Deposit Created by Payroll Service	-2,035.24
10/31/2023	dd	Sasaki, Elyn	Direct Deposit Created by Payroll Service	-1,006.87
10/31/2023	dd	Romero, Bryan	Direct Deposit Created by Payroll Service	-1,418.59
10/31/2023	dd	Toro., Sonia Del	Direct Deposit Created by Payroll Service	-2,167.61

**Gold Country Fair**  
**CHECKS/PAYMENTS**  
 As of October 31, 2023

Date	Num	Name	Memo	Amount
10/31/2023	dd	Ambriz,, Antonio	Direct Deposit Created by Payroll Service	-1,481.91
10/31/2023	dd	ALES, DONALD	Direct Deposit Created by Payroll Service	-3,464.78
Total 11500 · Payroll				-32,343.26
<b>11700 · JLA Cash Account</b>				
Total 11700 · JLA Cash Account				-157,415.17
Total 10000 · Cash Accounts				-157,415.17
<b>TOTAL</b>				<b>-157,415.17</b>

**Gold Country Fair**  
**Balance Sheet**  
As of October 31, 2023

	Oct 31, 23	Oct 31, 22	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
10000 · Cash Accounts	1,077,718.51	1,023,124.82	54,593.69	5.3%
<b>Total Checking/Savings</b>	1,077,718.51	1,023,124.82	54,593.69	5.3%
<b>Accounts Receivable</b>				
13100 · Accounts Receivable	17,738.00	20,123.67	-2,385.67	-11.9%
13103 · JLA Accounts Receivable	16,413.42	16,413.42	0.00	0.0%
<b>Total Accounts Receivable</b>	34,151.42	36,537.09	-2,385.67	-6.5%
<b>Other Current Assets</b>				
13110 · Allowance for Doubtful Acco...	-5,156.04	-5,156.04	0.00	0.0%
13115 · JLA Allowance for Doubtful A...	-16,413.42	-16,413.42	0.00	0.0%
<b>Total Other Current Assets</b>	-21,569.46	-21,569.46	0.00	0.0%
<b>Total Current Assets</b>	1,090,300.47	1,038,092.45	52,208.02	5.0%
<b>Fixed Assets</b>				
19000 · Construction in Progress	721,613.04	250,893.62	470,719.42	187.6%
19100 · Land	54,369.96	54,369.96	0.00	0.0%
19200 · Buildings & Improvements	5,063,417.31	4,973,502.82	89,914.49	1.8%
19210 · Accumulated Depreciation	-2,904,802.53	-2,800,773.94	-104,028.59	-3.7%
19300 · Equipment	305,134.05	293,989.08	11,144.97	3.8%
19310 · Accumulated Depreciation Equip.	-285,506.65	-280,690.42	-4,816.23	-1.7%
<b>Total Fixed Assets</b>	2,954,225.18	2,491,291.12	462,934.06	18.6%
<b>Other Assets</b>				
16000 · Deferred Outflows of Resources	93,720.57	115,696.76	-21,976.19	-19.0%
<b>Total Other Assets</b>	93,720.57	115,696.76	-21,976.19	-19.0%
<b>TOTAL ASSETS</b>	<b>4,138,246.22</b>	<b>3,645,080.33</b>	<b>493,165.89</b>	<b>13.5%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
21200 · Accounts Payable	-569.26	0.00	-569.26	-100.0%
<b>Total Accounts Payable</b>	-569.26	0.00	-569.26	-100.0%
<b>Other Current Liabilities</b>				
22800 · Deferred Income	198,034.00	272,650.00	-74,616.00	-27.4%
23100 · Loans Payable - SB 84	47,779.00	47,779.00	0.00	0.0%
24110 · Security Deposits	32,380.00	25,534.00	6,846.00	26.8%
24500 · Leave Liability	17,101.33	7,386.00	9,715.33	131.5%
<b>Total Other Current Liabilities</b>	295,294.33	353,349.00	-58,054.67	-16.4%
<b>Total Current Liabilities</b>	294,725.07	353,349.00	-58,623.93	-16.6%
<b>Long Term Liabilities</b>				
25600 · Deferred Inflows of Resources	125,154.74	6,615.12	118,539.62	1,792.0%
26000 · Net Pension Liability	295,245.90	622,185.95	-326,940.05	-52.6%
<b>Total Long Term Liabilities</b>	420,400.64	628,801.07	-208,400.43	-33.1%
<b>Total Liabilities</b>	715,125.71	982,150.07	-267,024.36	-27.2%
<b>Equity</b>				
1110 · Retained Earnings	-2,371.66	-2,621.16	249.50	9.5%
25100 · JLA Reserve	84,789.64	65,942.85	18,846.79	28.6%
29100 · Net Resources - Operations	3,397,651.22	3,117,061.27	280,589.95	9.0%
29400 · Unrestricted Net Position - Pen	-326,680.07	-513,104.31	186,424.24	36.3%

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	<u>Oct 31, 23</u>	<u>Oct 31, 22</u>	<u>\$ Change</u>	<u>% Change</u>
Net Income	269,731.38	-4,348.39	274,079.77	6,303.0%
Total Equity	3,423,120.51	2,662,930.26	760,190.25	28.6%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>4,138,246.22</u></b>	<b><u>3,645,080.33</u></b>	<b><u>493,165.89</u></b>	<b><u>13.5%</u></b>

## Gold Country Fair

### Profit & Loss Prev Year Comparison

#### January through October 2023

Ordinary Income/Expense	Jan - Oct 23	Jan - Oct 22	\$ Change	% Change
<b>Income</b>				
<b>41000 · Admissions to Grounds</b>				
41010 · Admissions - Regular Gate	226,988.00	113,409.00	113,579.00	100.2%
<b>Total 41000 · Admissions to Grounds</b>	226,988.00	113,409.00	113,579.00	100.2%
<b>41500 · Industrial &amp; Commercial Space</b>				
41510 · Inside Commercial Space	18,340.00	17,696.00	644.00	3.6%
41520 · Outside Commercial Space	39,716.33	39,700.00	16.33	0.0%
<b>Total 41500 · Industrial &amp; Commercial ...</b>	58,056.33	57,396.00	660.33	1.2%
<b>42000 · Concessions</b>				
42100 · Carnival	96,449.80	57,056.60	39,393.20	69.0%
42110 · Carnival - Presale	14,460.00	4,203.00	10,257.00	244.0%
<b>42200 · Food Concessions</b>				
42210 · Food Concessions Healt...	600.00	580.00	20.00	3.5%
42220 · Food Concessions - Prod...	95,544.43	60,403.31	35,141.12	58.2%
<b>Total 42200 · Food Concessions</b>	96,144.43	60,983.31	35,161.12	57.7%
<b>Total 42000 · Concessions</b>	207,054.23	122,242.91	84,811.32	69.4%
<b>43000 · Exhibits</b>				
43100 · Entry Fees	11,248.84	13,486.73	-2,237.89	-16.6%
43400 · Exhibitor Handbook	0.00	10.00	-10.00	-100.0%
<b>Total 43000 · Exhibits</b>	11,248.84	13,496.73	-2,247.89	-16.7%
<b>46000 · Fair Attractions</b>				
46400 · Destruction Derby	18,228.00	4,100.00	14,128.00	344.6%
46500 · Performance Admissions	0.00	980.00	-980.00	-100.0%
<b>Total 46000 · Fair Attractions</b>	18,228.00	5,080.00	13,148.00	258.8%
<b>47000 · Misc. Fair Revenue</b>				
47100 · Parking	27,077.00	16,894.00	10,183.00	60.3%
47300 · Utility Fee Reimbursement	3,346.00	3,160.00	186.00	5.9%
47810 · CFSA Insurance	-730.00	264.60	-994.60	-375.9%
47900 · Sponsorships	74,315.00	81,532.00	-7,217.00	-8.9%
<b>Total 47000 · Misc. Fair Revenue</b>	104,008.00	101,850.60	2,157.40	2.1%
<b>47005 · Misc. Non Fair Program Revenue</b>				
47105 · Admissions - Crab Feed	22,046.00	23,520.00	-1,474.00	-6.3%
47505 · Other - Farmers Market	0.00	0.00	0.00	0.0%
<b>Total 47005 · Misc. Non Fair Program ...</b>	22,046.00	23,520.00	-1,474.00	-6.3%
<b>48000 · Interim Rental Revenue</b>				
<b>48100 · Interim Rental - Buildings</b>				
48110 · RENT - Schools	46,578.75	39,907.24	6,671.51	16.7%
48115 · RENT - Motherlode Buildi...	0.00	6,953.50	-6,953.50	-100.0%
48120 · RENT - Auburn Host Lion...	8,705.00	4,440.00	4,265.00	96.1%
48125 · RENT - Sheep Barn	1,637.00	4,896.00	-3,259.00	-66.6%
48126 · RENT - Cowbells Barn	1,000.00	536.13	463.87	86.5%
48130 · RENT - Small Animal Barn	5,000.00	4,966.00	34.00	0.7%
48135 · RENT - Tahoe Building	2,390.00	3,416.00	-1,026.00	-30.0%
48140 · RENT - Sierra	16,779.00	17,441.63	-662.63	-3.8%
48150 · RENT - Sutter	12,408.77	11,385.21	1,023.56	9.0%
48160 · RENT - Clubhouse	0.00	589.00	-589.00	-100.0%
48170 · RENT - Placer	47,079.00	39,838.00	7,241.00	18.2%
48180 · RENT - Other	1,000.00	0.00	1,000.00	100.0%
48190 · RENT - Armory	35,081.07	26,338.54	8,742.53	33.2%
<b>Total 48100 · Interim Rental - Buildi...</b>	177,658.59	160,707.25	16,951.34	10.6%



## Gold Country Fair

### Profit & Loss Prev Year Comparison

#### January through October 2023

	Jan - Oct 23	Jan - Oct 22	\$ Change	% Change
<b>48200 · Interim Rental - Grounds</b>				
48210 · RENT - McCann Stadium	46,687.00	46,760.60	-73.60	-0.2%
48220 · RENT - FW Park	3,279.60	4,320.00	-1,040.40	-24.1%
48230 · RENT - Horse Arena	6,172.00	17,745.98	-11,573.98	-65.2%
48240 · RENT - Main Lawn Area ...	2,000.00	4,302.00	-2,302.00	-53.5%
48250 · RENT - Stalls	0.00	9,200.00	-9,200.00	-100.0%
48255 · RENT - Judging Ring	983.00	966.00	17.00	1.8%
48260 · RENT - Barefoot Wine & ...	1,000.00	2,968.00	-1,968.00	-66.3%
48270 · RENT - RV Parking	10,388.80	12,786.44	-2,397.64	-18.8%
48280 · RENT - Ballfields	19,074.20	13,815.30	5,258.90	38.1%
48285 · High Impact Event	14,748.75	0.00	14,748.75	100.0%
48291 · RENT - Sacramento Stree...	48,500.00	24,656.00	23,844.00	96.7%
48200 · Interim Rental - Grounds ...	128,344.80	33,995.40	94,349.40	277.5%
<b>Total 48200 · Interim Rental - Groun...</b>	281,178.15	171,515.72	109,662.43	63.9%
<b>48300 · Interim Rental - Equipment/...</b>	17,728.00	7,358.84	10,369.16	140.9%
<b>48400 · Interim Concessions Revenue</b>	6,330.00	7,838.00	-1,508.00	-19.2%
<b>48500 · Utility Fee Reimbursement</b>	55,876.94	33,987.75	21,889.19	64.4%
<b>48600 · Interim Parking Revenue</b>	125,095.55	101,891.02	23,204.53	22.8%
<b>48700 · Other Interim Revenue</b>				
48710 · Labor Reimbursement	9,495.00	3,400.00	6,095.00	179.3%
48730 · Dumpster Reimbursement	85.00	10.30	74.70	725.2%
48750 · Copier/Fax/Postage/Phone	0.00	2,000.00	-2,000.00	-100.0%
48770 · Rebates	3,188.72	6,411.34	-3,222.62	-50.3%
48700 · Other Interim Revenue - ...	0.00	500.00	-500.00	-100.0%
<b>Total 48700 · Other Interim Revenue</b>	12,768.72	12,321.64	447.08	3.6%
<b>Total 48000 · Interim Rental Revenue</b>	676,635.95	495,620.22	181,015.73	36.5%
<b>49000 · Prior Year Revenue Adjustment</b>	0.00	13,901.88	-13,901.88	-100.0%
<b>49500 · Other Operating Revenue</b>				
49510 · Interest Earnings	10,421.19	795.54	9,625.65	1,210.0%
49520 · Donations/Sponsorships	29,812.07	28,481.00	1,331.07	4.7%
49530 · Other	18,750.00	736.38	18,013.62	2,446.2%
49500 · Other Operating Revenue - ...	0.00	16,480.00	-16,480.00	-100.0%
<b>Total 49500 · Other Operating Revenue</b>	58,983.26	46,492.92	12,490.34	26.9%
<b>49700 · Donations (In Kind)</b>	0.00	763.00	-763.00	-100.0%
<b>Total Income</b>	1,383,248.61	993,773.26	389,475.35	39.2%
<b>Gross Profit</b>	1,383,248.61	993,773.26	389,475.35	39.2%
<b>Expense</b>				
<b>50000 · Administrative Expense</b>				
50100 · Salaries - Permanent	149,385.76	132,888.89	16,496.87	12.4%
50200 · Salaries - Temporary	34,159.32	22,658.45	11,500.87	50.8%
50310 · Employee Benefits	93,662.90	81,252.65	12,410.25	15.3%
50320 · Payroll Taxes	24,345.00	16,421.69	7,923.31	48.3%
50330 · Worker's Compensation Ins...	31,712.28	17,120.00	14,592.28	85.2%
50400 · Professional Services	15,529.18	22,735.81	-7,206.63	-31.7%
50500 · Director's Expense	68.64	342.13	-273.49	-79.9%
50600 · Traveling/Training	6,703.42	3,801.09	2,902.33	76.4%
50700 · Office Supplies & Expense	22,605.70	24,568.55	-1,962.85	-8.0%
50800 · Telephone & Postage Expen...	1,454.85	1,731.15	-276.30	-16.0%
50900 · Dues & Subscriptions	6,727.59	4,448.31	2,279.28	51.2%
51000 · Insurance (General Liability)	26,132.29	22,290.45	3,841.84	17.2%
51200 · Unemployment Insurance	44.24	0.00	44.24	100.0%
51500 · Bank Charges	3,630.16	-4,237.18	7,867.34	185.7%
<b>Total 50000 · Administrative Expense</b>	416,161.33	346,021.99	70,139.34	20.3%
<b>52000 · Maintenance/General Operations</b>				
52100 · Salaries - Permanent	63,911.23	28,018.98	35,892.25	128.1%

## Gold Country Fair

### Profit & Loss Prev Year Comparison

#### January through October 2023

	Jan - Oct 23	Jan - Oct 22	\$ Change	% Change
52200 · Salaries - Temporary	69,994.07	37,070.49	32,923.58	88.8%
52210 · Employee Benefits	0.00	0.00	0.00	0.0%
52300 · Professional Services	34,631.45	59,419.11	-24,787.66	-41.7%
52800 · Light, Heat & Water	193,255.34	181,840.68	11,414.66	6.3%
52850 · Temp Internet Services	16,748.46	16,719.01	29.45	0.2%
52900 · Maintenance of Equip./Supp...	52,659.99	32,990.43	19,669.56	59.6%
53000 · Maintenance of Buildings/G...	44,130.58	16,877.35	27,253.23	161.5%
53200 · Other Maintenance Expense	5,655.10	2,376.00	3,279.10	138.0%
<b>Total 52000 · Maintenance/General Op...</b>	<b>480,986.22</b>	<b>375,312.05</b>	<b>105,674.17</b>	<b>28.2%</b>
54000 · Publicity				
54400 · Advertising	27,679.03	31,267.44	-3,588.41	-11.5%
<b>Total 54000 · Publicity</b>	<b>27,679.03</b>	<b>31,267.44</b>	<b>-3,588.41</b>	<b>-11.5%</b>
56000 · Attendance Operations				
56101 · Salaries - Temporary				
56102 · Ticket Sellers	0.00	0.00	0.00	0.0%
56192 · Concession Auditor	18,638.50	17,500.00	1,138.50	6.5%
<b>Total 56101 · Salaries - Temporary</b>	<b>18,638.50</b>	<b>17,500.00</b>	<b>1,138.50</b>	<b>6.5%</b>
56200 · Professional Services	5,434.49	3,475.40	1,959.09	56.4%
56300 · Supplies & Expense	0.00	664.13	-664.13	-100.0%
56400 · Other	304.00	0.00	304.00	100.0%
<b>Total 56000 · Attendance Operations</b>	<b>24,376.99</b>	<b>21,639.53</b>	<b>2,737.46</b>	<b>12.7%</b>
57000 · Misc. Fair Expense				
57100 · Parking Lot (% to contractor)	6,716.25	7,159.75	-443.50	-6.2%
57700 · Sponsorships	0.00	500.00	-500.00	-100.0%
57800 · Other	6,697.94	69.71	6,628.23	9,508.3%
<b>Total 57000 · Misc. Fair Expense</b>	<b>13,414.19</b>	<b>7,729.46</b>	<b>5,684.73</b>	<b>73.6%</b>
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	18,917.12	26,116.49	-7,199.37	-27.6%
57305 · Publicity (Spring Carnival)	0.00	499.00	-499.00	-100.0%
57405 · Sponsorship (non-fair) Expe...	250.00	30.00	220.00	733.3%
57515 · Other - Interim Parking Expe...	23,983.68	18,653.75	5,329.93	28.6%
57705 · Advertising	1,964.66	3,025.52	-1,060.86	-35.1%
<b>Total 57005 · Misc. Non-Fair Programs</b>	<b>45,115.46</b>	<b>48,324.76</b>	<b>-3,209.30</b>	<b>-6.6%</b>
58000 · Premiums				
58100 · Cash Awards	1,230.10	0.00	1,230.10	100.0%
58200 · Trophies, Medals, Ribbons	17,280.57	2,863.67	14,416.90	503.4%
<b>Total 58000 · Premiums</b>	<b>18,510.67</b>	<b>2,863.67</b>	<b>15,647.00</b>	<b>546.4%</b>
63000 · Exhibits Expense				
63200 · Judges	4,300.00	3,675.00	625.00	17.0%
63300 · Professional Services	1,678.50	11,716.00	-10,037.50	-85.7%
63400 · Supplies & Expense	525.00	2,377.38	-1,852.38	-77.9%
<b>Total 63000 · Exhibits Expense</b>	<b>6,503.50</b>	<b>17,768.38</b>	<b>-11,264.88</b>	<b>-63.4%</b>

## Gold Country Fair

### Profit & Loss Prev Year Comparison

#### January through October 2023

	Jan - Oct 23	Jan - Oct 22	\$ Change	% Change
<b>66000 · Fair Entertainment Expense</b>				
66200 · Professional Services	97,190.85	85,584.72	11,606.13	13.6%
66300 · Supplies & Expense	12,529.18	308.00	12,221.18	3,967.9%
66310 · REIMBURSEMENT FOR ENT...	0.00	0.00	0.00	0.0%
66500 · Ground Entertainment	84,720.00	73,730.00	10,990.00	14.9%
66600 · Grandstand Entertainment	12,700.00	28,750.00	-16,050.00	-55.8%
66700 · Other	0.00	2,592.00	-2,592.00	-100.0%
66800 · Marketing Promotion	799.67	0.00	799.67	100.0%
<b>Total 66000 · Fair Entertainment Expen...</b>	<b>207,939.70</b>	<b>190,964.72</b>	<b>16,974.98</b>	<b>8.9%</b>
<b>80000 · Prior Year Expense Adjustment</b>	<b>12,117.04</b>	<b>15,976.65</b>	<b>-3,859.61</b>	<b>-24.2%</b>
<b>Total Expense</b>	<b>1,252,804.13</b>	<b>1,057,868.65</b>	<b>194,935.48</b>	<b>18.4%</b>
<b>Net Ordinary Income</b>	<b>130,444.48</b>	<b>-64,095.39</b>	<b>194,539.87</b>	<b>303.5%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
31200 · State Allocations	42,600.00	103,010.00	-60,410.00	-58.6%
31900 · Capital Project Reimburse Fund	58,767.70	23,806.85	34,960.85	146.9%
<b>47600 · JLA REVENUE</b>				
47650 · JLA - Prior Year Revenue Adjust	17,261.86	7,425.77	9,836.09	132.5%
47661 · Credit Card Fees	7,274.99	0.00	7,274.99	100.0%
47663 · GROSS AUCTION SALES	506,532.96	412,969.09	93,563.87	22.7%
47665 · Pat Coughran Scholarship Ani...	0.00	11,700.00	-11,700.00	-100.0%
<b>Total 47600 · JLA REVENUE</b>	<b>531,069.81</b>	<b>432,094.86</b>	<b>98,974.95</b>	<b>22.9%</b>
<b>Total Other Income</b>	<b>632,437.51</b>	<b>558,911.71</b>	<b>73,525.80</b>	<b>13.2%</b>
<b>Other Expense</b>				
<b>57600 · JLA</b>				
57610 · Payments to Sellers	448,941.25	471,365.68	-22,424.43	-4.8%
57620 · BBQ, Lunch, Dinner	4,018.17	4,155.56	-137.39	-3.3%
57630 · Labor Costs	500.00	0.00	500.00	100.0%
57640 · Supplies & Expense	33,347.58	23,643.47	9,704.11	41.0%
57690 · Other	6,343.61	0.00	6,343.61	100.0%
<b>Total 57600 · JLA</b>	<b>493,150.61</b>	<b>499,164.71</b>	<b>-6,014.10</b>	<b>-1.2%</b>
<b>Total Other Expense</b>	<b>493,150.61</b>	<b>499,164.71</b>	<b>-6,014.10</b>	<b>-1.2%</b>
<b>Net Other Income</b>	<b>139,286.90</b>	<b>59,747.00</b>	<b>79,539.90</b>	<b>133.1%</b>
<b>Net Income</b>	<b>269,731.38</b>	<b>-4,348.39</b>	<b>274,079.77</b>	<b>6,303.0%</b>

## Gold Country Fair Profit & Loss Budget vs. Actual January through October 2023

	TOTAL		
	Jan - Oct 23	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>41000 · Admissions to Grounds</b>			
41010 · Admissions - Regular Gate	226,988.00	220,000.00	6,988.00
<b>Total 41000 · Admissions to Grounds</b>	<b>226,988.00</b>	<b>220,000.00</b>	<b>6,988.00</b>
<b>41500 · Industrial &amp; Commercial Space</b>			
41510 · Inside Commercial Space	18,340.00	18,000.00	340.00
41520 · Outside Commercial Space	39,716.33	40,000.00	-283.67
<b>Total 41500 · Industrial &amp; Commercial Space</b>	<b>58,056.33</b>	<b>58,000.00</b>	<b>56.33</b>
<b>42000 · Concessions</b>			
42100 · Carnival	96,449.80	100,000.00	-3,550.20
42110 · Carnival - Presale	14,460.00	20,000.00	-5,540.00
<b>42200 · Food Concessions</b>			
42210 · Food Concessions Health Permit	600.00		
42220 · Food Concessions - Product Fee	95,544.43	85,000.00	10,544.43
42200 · Food Concessions - Other	0.00	0.00	0.00
<b>Total 42200 · Food Concessions</b>	<b>96,144.43</b>	<b>85,000.00</b>	<b>11,144.43</b>
<b>Total 42000 · Concessions</b>	<b>207,054.23</b>	<b>205,000.00</b>	<b>2,054.23</b>
<b>43000 · Exhibits</b>			
43100 · Entry Fees	11,248.84	12,000.00	-751.16
43300 · Advertising in Premium Books	0.00	1,000.00	-1,000.00
<b>Total 43000 · Exhibits</b>	<b>11,248.84</b>	<b>13,000.00</b>	<b>-1,751.16</b>
<b>46000 · Fair Attractions</b>			
46400 · Destruction Derby	18,228.00	24,000.00	-5,772.00
<b>Total 46000 · Fair Attractions</b>	<b>18,228.00</b>	<b>24,000.00</b>	<b>-5,772.00</b>
<b>47000 · Misc. Fair Revenue</b>			
47100 · Parking	27,077.00	28,000.00	-923.00
47300 · Utility Fee Reimbursement	3,346.00	3,500.00	-154.00
47810 · CFSA Insurance	-730.00	300.00	-1,030.00
47900 · Sponsorships	74,315.00	125,000.00	-50,685.00
<b>Total 47000 · Misc. Fair Revenue</b>	<b>104,008.00</b>	<b>156,800.00</b>	<b>-52,792.00</b>
<b>47005 · Misc. Non Fair Program Revenue</b>			
47105 · Admissions - Crab Feed	22,046.00	20,000.00	2,046.00
<b>Total 47005 · Misc. Non Fair Program Revenue</b>	<b>22,046.00</b>	<b>20,000.00</b>	<b>2,046.00</b>
<b>48000 · Interim Rental Revenue</b>			
<b>48100 · Interim Rental - Buildings</b>			
48110 · RENT - Schools	46,578.75		
48120 · RENT - Auburn Host Lions Bldg	8,705.00		
48125 · RENT - Sheep Barn	1,637.00		
48126 · RENT - Cowbells Barn	1,000.00		
48130 · RENT - Small Animal Barn	5,000.00		
48135 · RENT - Tahoe Building	2,390.00		
48140 · RENT - Sierra	16,779.00		
48150 · RENT - Sutter	12,408.77		

## Gold Country Fair Profit & Loss Budget vs. Actual January through October 2023

	TOTAL		
	Jan - Oct 23	Budget	\$ Over Budget
48170 · RENT - Placer	47,079.00		
48180 · RENT - Other	1,000.00		
48190 · RENT - Armory	35,081.07		
48100 · Interim Rental - Buildings - Other	0.00	168,125.00	-168,125.00
<b>Total 48100 · Interim Rental - Buildings</b>	<b>177,658.59</b>	<b>168,125.00</b>	<b>9,533.59</b>
48200 · Interim Rental - Grounds			
48210 · RENT - McCann Stadium	46,687.00		
48220 · RENT - FW Park	3,279.60		
48230 · RENT - Horse Arena	6,172.00		
48240 · RENT - Main Lawn Area & Gazebo	2,000.00		
48255 · RENT - Judging Ring	983.00		
48260 · RENT - Barefoot Wine & Bubbly	1,000.00		
48270 · RENT - RV Parking	10,388.80		
48280 · RENT - Ballfields	19,074.20		
48285 · High Impact Event	14,748.75		
48291 · RENT - Sacramento Street Lot	48,500.00		
48200 · Interim Rental - Grounds - Other	128,344.80	160,833.30	-32,488.50
<b>Total 48200 · Interim Rental - Grounds</b>	<b>281,178.15</b>	<b>160,833.30</b>	<b>120,344.85</b>
48300 · Interim Rental - Equipment/Tent	17,728.00	4,166.70	13,561.30
48400 · Interim Concessions Revenue	6,330.00	7,083.30	-753.30
48500 · Utility Fee Reimbursement	55,876.94		
48600 · Interim Parking Revenue	125,095.55	116,660.00	8,435.55
48700 · Other Interim Revenue			
48710 · Labor Reimbursement	9,495.00		
48730 · Dumpster Reimbursement	85.00		
48770 · Rebates	3,188.72		
48700 · Other Interim Revenue - Other	0.00	4,166.70	-4,166.70
<b>Total 48700 · Other Interim Revenue</b>	<b>12,768.72</b>	<b>4,166.70</b>	<b>8,602.02</b>
<b>Total 48000 · Interim Rental Revenue</b>	<b>676,635.95</b>	<b>461,035.00</b>	<b>215,600.95</b>
49000 · Prior Year Revenue Adjustment	0.00		
49500 · Other Operating Revenue			
49510 · Interest Earnings	10,421.19	0.00	10,421.19
49520 · Donations/Sponsorships	29,812.07	16,666.70	13,145.37
49530 · Other	18,750.00	21,000.00	-2,250.00
<b>Total 49500 · Other Operating Revenue</b>	<b>58,983.26</b>	<b>37,666.70</b>	<b>21,316.56</b>
49700 · Donations (In Kind)	0.00	0.00	0.00
<b>Total Income</b>	<b>1,383,248.61</b>	<b>1,195,501.70</b>	<b>187,746.91</b>
<b>Gross Profit</b>	<b>1,383,248.61</b>	<b>1,195,501.70</b>	<b>187,746.91</b>
<b>Expense</b>			
50000 · Administrative Expense			
50100 · Salaries - Permanent	149,385.76	145,776.70	3,609.06
50200 · Salaries - Temporary	34,159.32	23,333.30	10,826.02
50300 · Compensated Leave Expense	0.00	0.00	0.00
50310 · Employee Benefits	93,662.90	63,333.30	30,329.60

## Gold Country Fair Profit & Loss Budget vs. Actual January through October 2023

	TOTAL		
	Jan - Oct 23	Budget	\$ Over Budget
50320 · Payroll Taxes	24,345.00	13,333.30	11,011.70
50330 · Worker's Compensation Insurance	31,712.28	15,000.00	16,712.28
50400 · Professional Services	15,529.18	18,333.30	-2,804.12
50500 · Director's Expense	68.64	0.00	68.64
50600 · Traveling/Training	6,703.42	3,500.00	3,203.42
50700 · Office Supplies & Expense	22,605.70	20,833.30	1,772.40
50800 · Telephone & Postage Expense	1,454.85	2,083.30	-628.45
50900 · Dues & Subscriptions	6,727.59	5,000.00	1,727.59
51000 · Insurance (General Liability)	26,132.29	20,000.00	6,132.29
51200 · Unemployment Insurance	44.24		
51300 · Audit	0.00	10,000.00	-10,000.00
51500 · Bank Charges	3,630.16	6,660.00	-3,029.84
<b>Total 50000 · Administrative Expense</b>	<b>416,161.33</b>	<b>347,186.50</b>	<b>68,974.83</b>
<b>52000 · Maintenance/General Operations</b>			
52100 · Salaries - Permanent	63,911.23	52,500.00	11,411.23
52200 · Salaries - Temporary	69,994.07	67,500.00	2,494.07
52210 · Employee Benefits	0.00	0.00	0.00
52300 · Professional Services	34,631.45	45,833.30	-11,201.85
52800 · Light, Heat & Water	193,255.34	137,500.00	55,755.34
52850 · Temp Internet Services	16,748.46	9,000.00	7,748.46
52900 · Maintenance of Equip./Supplies	52,659.99	31,666.70	20,993.29
53000 · Maintenance of Buildings/Ground	44,130.58	15,000.00	29,130.58
53200 · Other Maintenance Expense	5,655.10		
<b>Total 52000 · Maintenance/General Operations</b>	<b>480,986.22</b>	<b>359,000.00</b>	<b>121,986.22</b>
<b>54000 · Publicity</b>			
54400 · Advertising	27,679.03	29,166.70	-1,487.67
<b>Total 54000 · Publicity</b>	<b>27,679.03</b>	<b>29,166.70</b>	<b>-1,487.67</b>
<b>56000 · Attendance Operations</b>			
56101 · Salaries - Temporary			
56192 · Concession Auditor	18,638.50	18,000.00	638.50
<b>Total 56101 · Salaries - Temporary</b>	<b>18,638.50</b>	<b>18,000.00</b>	<b>638.50</b>
56120 · Payroll Taxes	0.00	4,000.00	-4,000.00
56200 · Professional Services	5,434.49	1,500.00	3,934.49
56300 · Supplies & Expense	0.00		
56400 · Other	304.00		
<b>Total 56000 · Attendance Operations</b>	<b>24,376.99</b>	<b>23,500.00</b>	<b>876.99</b>
<b>57000 · Misc. Fair Expense</b>			
57100 · Parking Lot (% to contractor)	6,716.25	9,000.00	-2,283.75
57200 · Program Expense	0.00	2,500.00	-2,500.00
57700 · Sponsorships	0.00	500.00	-500.00
57800 · Other	6,697.94	400.00	6,297.94
<b>Total 57000 · Misc. Fair Expense</b>	<b>13,414.19</b>	<b>12,400.00</b>	<b>1,014.19</b>
<b>57005 · Misc. Non-Fair Programs</b>			
57205 · Supplies & Expense	18,917.12	24,166.70	-5,249.58

## Gold Country Fair Profit & Loss Budget vs. Actual January through October 2023

	TOTAL		
	Jan - Oct 23	Budget	\$ Over Budget
57405 · Sponsorship (non-fair) Expense	250.00		
57515 · Other - Interim Parking Expense	23,983.68	16,666.70	7,316.98
57705 · Advertising	1,964.66	0.00	1,964.66
<b>Total 57005 · Misc. Non-Fair Programs</b>	<b>45,115.46</b>	<b>40,833.40</b>	<b>4,282.06</b>
58000 · Premiums			
58100 · Cash Awards	1,230.10	8,250.00	-7,019.90
58200 · Trophies, Medals, Ribbons	17,280.57	5,000.00	12,280.57
<b>Total 58000 · Premiums</b>	<b>18,510.67</b>	<b>13,250.00</b>	<b>5,260.67</b>
63000 · Exhibits Expense			
63200 · Judges	4,300.00	7,000.00	-2,700.00
63300 · Professional Services	1,678.50	12,000.00	-10,321.50
63400 · Supplies & Expense	525.00	2,500.00	-1,975.00
<b>Total 63000 · Exhibits Expense</b>	<b>6,503.50</b>	<b>21,500.00</b>	<b>-14,996.50</b>
66000 · Fair Entertainment Expense			
66200 · Professional Services	97,190.85	75,000.00	22,190.85
66300 · Supplies & Expense	12,529.18	4,000.00	8,529.18
66500 · Ground Entertainment	84,720.00	75,000.00	9,720.00
66600 · Grandstand Entertainment	12,700.00	12,000.00	700.00
66700 · Other	0.00	3,000.00	-3,000.00
66800 · Marketing Promotion	799.67		
<b>Total 66000 · Fair Entertainment Expense</b>	<b>207,939.70</b>	<b>169,000.00</b>	<b>38,939.70</b>
80000 · Prior Year Expense Adjustment	12,117.04		
90000 · Depreciation	0.00	0.00	0.00
<b>Total Expense</b>	<b>1,252,804.13</b>	<b>1,015,836.60</b>	<b>236,967.53</b>
<b>Net Ordinary Income</b>	<b>130,444.48</b>	<b>179,665.10</b>	<b>-49,220.62</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
31200 · State Allocations	42,600.00		
31900 · Capital Project Reimburse Fund	58,767.70		
<b>47600 · JLA REVENUE</b>			
47650 · JLA - Prior Year Revenue Adjust	17,261.86		
47661 · Credit Card Fees	7,274.99		
47663 · GROSS AUCTION SALES	506,532.96		
<b>Total 47600 · JLA REVENUE</b>	<b>531,069.81</b>		
<b>Total Other Income</b>	<b>632,437.51</b>		
<b>Other Expense</b>			
57600 · JLA			
57610 · Payments to Sellers	448,941.25		
57620 · BBQ, Lunch, Dinner	4,018.17		
57630 · Labor Costs	500.00		
57640 · Supplies & Expense	33,347.58		
57690 · Other	6,343.61		
<b>Total 57600 · JLA</b>	<b>493,150.61</b>		
<b>Total Other Expense</b>	<b>493,150.61</b>		

**Gold Country Fair**  
**Profit & Loss Budget vs. Actual**  
January through October 2023

	TOTAL		
	Jan - Oct 23	Budget	\$ Over Budget
Net Other Income	139,286.90		
Net Income	<b>269,731.38</b>	<b>179,665.10</b>	<b>90,066.28</b>



## Gold Country Fair Profit & Loss Budget vs. Actual January through October 2023

	% of Budget
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>41000 · Admissions to Grounds</b>	
41010 · Admissions - Regular Gate	103.18%
<b>Total 41000 · Admissions to Grounds</b>	103.18%
<b>41500 · Industrial &amp; Commercial Space</b>	
41510 · Inside Commercial Space	101.89%
41520 · Outside Commercial Space	99.29%
<b>Total 41500 · Industrial &amp; Commercial Space</b>	100.1%
<b>42000 · Concessions</b>	
42100 · Carnival	96.45%
42110 · Carnival - Presale	72.3%
<b>42200 · Food Concessions</b>	
42210 · Food Concessions Health Permit	
42220 · Food Concessions - Product Fee	112.41%
42200 · Food Concessions - Other	0.0%
<b>Total 42200 · Food Concessions</b>	113.11%
<b>Total 42000 · Concessions</b>	101.0%
<b>43000 · Exhibits</b>	
43100 · Entry Fees	93.74%
43300 · Advertising in Premium Books	0.0%
<b>Total 43000 · Exhibits</b>	86.53%
<b>46000 · Fair Attractions</b>	
46400 · Destruction Derby	75.95%
<b>Total 46000 · Fair Attractions</b>	75.95%
<b>47000 · Misc. Fair Revenue</b>	
47100 · Parking	96.7%
47300 · Utility Fee Reimbursement	95.6%
47810 · CFSA Insurance	-243.33%
47900 · Sponsorships	59.45%
<b>Total 47000 · Misc. Fair Revenue</b>	66.33%
<b>47005 · Misc. Non Fair Program Revenue</b>	
47105 · Admissions - Crab Feed	110.23%
<b>Total 47005 · Misc. Non Fair Program Revenue</b>	110.23%
<b>48000 · Interim Rental Revenue</b>	
<b>48100 · Interim Rental - Buildings</b>	
48110 · RENT - Schools	
48120 · RENT - Auburn Host Lions Bldg	
48125 · RENT - Sheep Barn	
48126 · RENT - Cowbells Barn	
48130 · RENT - Small Animal Barn	
48135 · RENT - Tahoe Building	
48140 · RENT - Sierra	
48150 · RENT - Sutter	

## Gold Country Fair Profit & Loss Budget vs. Actual January through October 2023

	% of Budget
48170 · RENT - Placer	
48180 · RENT - Other	
48190 · RENT - Armory	
48100 · Interim Rental - Buildings - Other	0.0%
<b>Total 48100 · Interim Rental - Buildings</b>	<b>105.67%</b>
48200 · Interim Rental - Grounds	
48210 · RENT - McCann Stadium	
48220 · RENT - FW Park	
48230 · RENT - Horse Arena	
48240 · RENT - Main Lawn Area & Gazebo	
48255 · RENT - Judging Ring	
48260 · RENT - Barefoot Wine & Bubbly	
48270 · RENT - RV Parking	
48280 · RENT - Ballfields	
48285 · High Impact Event	
48291 · RENT - Sacramento Street Lot	
48200 · Interim Rental - Grounds - Other	79.8%
<b>Total 48200 · Interim Rental - Grounds</b>	<b>174.83%</b>
48300 · Interim Rental - Equipment/Tent	425.47%
48400 · Interim Concessions Revenue	89.37%
48500 · Utility Fee Reimbursement	
48600 · Interim Parking Revenue	107.23%
48700 · Other Interim Revenue	
48710 · Labor Reimbursement	
48730 · Dumpster Reimbursement	
48770 · Rebates	
48700 · Other Interim Revenue - Other	0.0%
<b>Total 48700 · Other Interim Revenue</b>	<b>306.45%</b>
<b>Total 48000 · Interim Rental Revenue</b>	<b>146.77%</b>
49000 · Prior Year Revenue Adjustment	
49500 · Other Operating Revenue	
49510 · Interest Earnings	100.0%
49520 · Donations/Sponsorships	178.87%
49530 · Other	89.29%
<b>Total 49500 · Other Operating Revenue</b>	<b>156.59%</b>
49700 · Donations (In Kind)	0.0%
<b>Total Income</b>	<b>115.7%</b>
<b>Gross Profit</b>	<b>115.7%</b>
<b>Expense</b>	
50000 · Administrative Expense	
50100 · Salaries - Permanent	102.48%
50200 · Salaries - Temporary	146.4%
50300 · Compensated Leave Expense	0.0%
50310 · Employee Benefits	147.89%

## Gold Country Fair Profit & Loss Budget vs. Actual January through October 2023

	% of Budget
50320 · Payroll Taxes	182.59%
50330 · Worker's Compensation Insurance	211.42%
50400 · Professional Services	84.71%
50500 · Director's Expense	100.0%
50600 · Traveling/Training	191.53%
50700 · Office Supplies & Expense	108.51%
50800 · Telephone & Postage Expense	69.83%
50900 · Dues & Subscriptions	134.55%
51000 · Insurance (General Liability)	130.66%
51200 · Unemployment Insurance	
51300 · Audit	0.0%
51500 · Bank Charges	54.51%
<b>Total 50000 · Administrative Expense</b>	<b>119.87%</b>
<b>52000 · Maintenance/General Operations</b>	
52100 · Salaries - Permanent	121.74%
52200 · Salaries - Temporary	103.7%
52210 · Employee Benefits	0.0%
52300 · Professional Services	75.56%
52800 · Light, Heat & Water	140.55%
52850 · Temp Internet Services	186.09%
52900 · Maintenance of Equip./Supplies	166.3%
53000 · Maintenance of Buildings/Ground	294.2%
53200 · Other Maintenance Expense	
<b>Total 52000 · Maintenance/General Operations</b>	<b>133.98%</b>
<b>54000 · Publicity</b>	
54400 · Advertising	94.9%
<b>Total 54000 · Publicity</b>	<b>94.9%</b>
<b>56000 · Attendance Operations</b>	
56101 · Salaries - Temporary	
56192 · Concession Auditor	103.55%
<b>Total 56101 · Salaries - Temporary</b>	<b>103.55%</b>
56120 · Payroll Taxes	0.0%
56200 · Professional Services	362.3%
56300 · Supplies & Expense	
56400 · Other	
<b>Total 56000 · Attendance Operations</b>	<b>103.73%</b>
<b>57000 · Misc. Fair Expense</b>	
57100 · Parking Lot (% to contractor)	74.63%
57200 · Program Expense	0.0%
57700 · Sponsorships	0.0%
57800 · Other	1,674.49%
<b>Total 57000 · Misc. Fair Expense</b>	<b>108.18%</b>
<b>57005 · Misc. Non-Fair Programs</b>	
57205 · Supplies & Expense	78.28%

## Gold Country Fair Profit & Loss Budget vs. Actual January through October 2023

	% of Budget
57405 · Sponsorship (non-fair) Expense	
57515 · Other - Interim Parking Expense	143.9%
57705 · Advertising	100.0%
<b>Total 57005 · Misc. Non-Fair Programs</b>	<b>110.49%</b>
58000 · Premiums	
58100 · Cash Awards	14.91%
58200 · Trophies, Medals, Ribbons	345.61%
<b>Total 58000 · Premiums</b>	<b>139.7%</b>
63000 · Exhibits Expense	
63200 · Judges	61.43%
63300 · Professional Services	13.99%
63400 · Supplies & Expense	21.0%
<b>Total 63000 · Exhibits Expense</b>	<b>30.25%</b>
66000 · Fair Entertainment Expense	
66200 · Professional Services	129.59%
66300 · Supplies & Expense	313.23%
66500 · Ground Entertainment	112.96%
66600 · Grandstand Entertainment	105.83%
66700 · Other	0.0%
66800 · Marketing Promotion	
<b>Total 66000 · Fair Entertainment Expense</b>	<b>123.04%</b>
80000 · Prior Year Expense Adjustment	
90000 · Depreciation	0.0%
<b>Total Expense</b>	<b>123.33%</b>
<b>Net Ordinary Income</b>	<b>72.6%</b>
<b>Other Income/Expense</b>	
<b>Other Income</b>	
31200 · State Allocations	
31900 · Capital Project Reimburse Fund	
47600 · JLA REVENUE	
47650 · JLA - Prior Year Revenue Adjust	
47661 · Credit Card Fees	
47663 · GROSS AUCTION SALES	
<b>Total 47600 · JLA REVENUE</b>	
<b>Total Other Income</b>	
<b>Other Expense</b>	
57600 · JLA	
57610 · Payments to Sellers	
57620 · BBQ, Lunch, Dinner	
57630 · Labor Costs	
57640 · Supplies & Expense	
57690 · Other	
<b>Total 57600 · JLA</b>	
<b>Total Other Expense</b>	

**Gold Country Fair**  
**Profit & Loss Budget vs. Actual**  
January through October 2023

	<u><u>% of Budget</u></u>
Net Other Income	
Net Income	<u><u>150.13%</u></u>

**Gold Country Fair**  
**Accounts Receivable Summary**  
As of October 31, 2023

---

	<u>Oct 31, 23</u>
49er LIONS CLUB	1,200.00
American Quarter Midget Association	-500.00
ANWAR FOROTAN	625.00
AUBURN AREA CHAMBER OF COMMERCE	1,620.00
AUBURN LITTLE LEAGUE	1,904.00
Center Stage Entertainment	300.00
Dry Diggins Festival	540.00
GOLD COUNTRY FAIR HERITAGE FOUNDATION	5,000.00
Intren	2,294.00
JOdy Cummings	950.00
Ka'onohi Foundation	480.00
MANDARIN ORANGE EDUCATIONL FOUNDRY	600.00
Natali Lopez	1,500.00
Safety One Inc	500.00
SIERRA FOOTHILLS FUNERAL SERVICE	500.00
Street Eatz	225.00
<b>TOTAL</b>	<b><u>17,738.00</u></b>

# Gold Country Fair YTD Statement of Cash Flows

---

	<u>Jan - Oct 23</u>
<b>OPERATING ACTIVITIES</b>	
Net Income	269,731.38
Adjustments to reconcile Net Income to net cash provided by operations:	
13100 · Accounts Receivable	(1,632.96)
21200 · Accounts Payable	(569.26)
22800 · Deferred Income	(6,016.00)
24110 · Security Deposits	6,496.00
	<hr/>
Net cash provided by Operating Activities	268,009.16
<b>INVESTING ACTIVITIES</b>	
19000 · Construction in Progress	(311,277.29)
19300 · Equipment	(7,180.00)
	<hr/>
Net cash provided by Investing Activities	(318,457.29)
	<hr/>
Net cash increase for period	(50,448.13)
Cash at beginning of period	1,128,166.64
	<hr/>
Cash at end of period	<u><u>1,077,718.51</u></u>

**Gold Country Fair**  
**JLA Accounts Receivable Summary**  
As of October 31, 2023

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	<u>Oct 31, 23</u>
AMERICAN LANDSCAPE/CONCRETE (2007 JLA)	11,450.19
BERRIES & BANANAS (2003 JLA)	1,250.50
ORANGEVALE MEAT SHOPPE (JLA 2011)	2,973.23
WHITEHEAD PAINTING (JLA 2014)	<u>739.50</u>
<b>TOTAL</b>	<b><u><u>16,413.42</u></u></b>



## Interim Events

<b>Code</b>	<b>Company</b>	<b>Event Dates</b>	<b>Buildings</b>	<b>Total Facility</b>
23-11	Gold Country Fair Heritage Foundation	September 1, 2023-December 31, 2023	Armory Classroom	\$1,000.00
23-78	Brooklyn Shinabargar	Saturday, July 15, 2023	Sierra Building and Main Stage	\$3,185.00
23-81	Chapa De Indian Health	Friday, December 8, 2023	Placer Building	\$1,800.00
23-85	Michelle Procopio	October 6, 2023 and October 7, 2023	Tahoe Building	\$1,190.00
23-87	Soroptimist of the American River	Wednesday, November 22-Thursday, November 23, 2023	Placer Building	\$1,900.00
23-88	Lab 5 Haunted House	September 16, 2023-November 11, 2023	Swine Barrn	\$4,400.00
23-89	Auburn Grace Community Church	Saturday, November 11, 2023	Placer Building	\$2,700.00
23-90	City of Auburn	Wednesday, December 20, 2023	Auburn Host Lions Building	\$1,080.00
23-92	Dan Macon	Saturday, December 23, 2023	Sierra Building	\$1,040.00
23-93	Debbie Mitchell	Saturday, December 2, 2023	Tahoe Building	\$680.00

## Standard Contracts

<b>Contract #</b>	<b>Contractor Name</b>	<b>Amount</b>	<b>Activity/Scope of Work</b>
23-67	Auburn 49er Lions Club	\$1,000.00	Golf Cart Transportation
23-68	Jack Pchelkin	\$0.50	Barn Supervisor
23-69	Alisha Tadlock, Livestock Clerk	\$18/hour	Livestock Clerk
23-70	Stevie Utterback, Livestock Clerk	\$16/hour	Livestock Clerk
23-71	Bailey Leverett, Livestock Clerk	\$16/hour	Livestock Clerk
23-73	Courtney Anderson, Livestock Clerk	\$16/hour	Livestock Clerk
23-74	Raleigh Myers-Grogan, Still Exhibits Clerk	\$15.50/hour	Still Exhibits Clerk
23-76	Elizabeth Hickman , Still Exhibits Clerk	\$15.50/hour	Still Exhibits Clerk
23-77	Jill Lehman, Still Exhibits Clerk	\$15.50/hour	Still Exhibits Clerk
23-78	Allen Pettey, Futurity Judge	\$200.00	Futurity Judge
23-79	Wendy Rose, Still Exhibit Judge	75/hour	Still Exhibit Judge
23-80	Gina Arrighini, Still Exhibit Judge	75/hour	Still Exhibit Judge
23-81	Janet Nicholson, Still Exhibit Judge	75/hour	Still Exhibit Judge
23-82	Michael Kirby, Still Exhibit Judge	75/hour	Still Exhibit Judge
23-83	Debra Hosler, Still Exhibit Judge	75/hour	Still Exhibit Judge
23-84	Valerie Crist, Still Exhibit Judge	75/hour	Still Exhibit Judge
23-85	Jay Griffiths, Pygmy Goat Judge	\$0.50	Pygmy Goat Judge
23-90	West Park Performing Arts Boosters	\$4,000.00	Ticket Takers
23-92	Katie Lundy	\$500.00	Auction Clerk
23-93	Hayden Clements	\$450.00	Swine Judge
23-94	Richard Schroeder	\$300.00	Poultry Judge
23-95	Garrett Otterson	\$300.00	Dairy Goat Judge
23-96	Mason Entertainment	\$1,000.00	Entertainment
23-97	Mason Entertainment	\$2,000.00	Entertainment
23-99	Dinos & Dragons	\$6,000.00	Entertainment
23-100	Delaney Hard	\$150.00	M.S. Dairy Goat & Poultry Judge
23-101	Kristy Vanderhoff	\$100.00	M.S. Swine Judge

## Commercial Contracts

File #	Profile Name		
C52	St. Luke's Comfort Station		
C25	ALBERLY USA LLC		
C27	Avon		
C28	Bass Pro Shops CLUB		
C10	Biolife Plasma Services		
C30	Brandee Mae Creations		
C7	Briar Rose Emporium		
C14	Child Evangelism Fellowship		
C15	Crystallized Coven		
C22	Cutco Cutlery		
C31	Damsel in Defense/Coleys Space		
C18	Desert Rose Rock & Jewel		
C6	East meets West		
C56	Fallen Pollen Apothecary		
C11	Fashion&z		
C21	FLYING MONKEES GEMS AND JEWELRY		
C4	Four Seasons Gutter Filter		
C23	Gold Country Writers		
C32	Huckleberry Junktion		
C33	Itoyz		
C35	Kitten Central of Placer County		
C26	Kohlberg's Gonzo Glass		
C36	Lab 5 Haunted House		
C37	Ladybug Lilly Designs		
C38	LeafFilter Gutter Protection		
C39	Madame Lee's Psychic Readings		
C57	MEK LLC		
C40	Motherlode Leather Company		
C42	Mydax, Inc.		
C43	Mystic Sun Boutique		
C16	Paparazzi \$5 Jewelry and Accessories		

C46	Rachel & Roxie		
C20	Santillan's Boutique		
C48	Sara Collection LLC		
C49	Simple Apothecary		
C51	Sovereign Overlay		
C53	Still She Fights		
C54	System Pavers		
C55	T-Mobile USA, Inc		
C47	Renewal by Anderson Sacramento		
C58	Chapel of the Hills		
C59	ARD		
C60	Vago Hats		
C61	Nour Solar		
C62	Westhaven		
C63	Bronze Age Jewelry		
C64	Aksesorizeme		
C65	St. Joseph Church		
C66	Deadwood Picture		
C67	Northfork Clothing		
C68	Whimsy		
C69	Costco		
C70	Atlas Building Solutions		
C71	Veena Paul Designs		
C72	Army		
C73	Native Roots		
C74	PykePykeArts		
C75	Bamboo Pillows and Bamboo Sheets		
C76	Ohana's Unquie Designs		
C77	Heart Beat Brand		
C78	Hair Bling		
C79	ABV		
C80	Reliable Home Improvement		
C81	Zidy		
C82	AMI Housing		

C83	Charlie's Toys		
C84	Beutler ARS		
C85	Blue Canyon Aviation		
C86	Wacky N Tacky		
C87	Wacky N Tacky		
C88	Victory Village		

## Concession Contracts

File #	Profile Name				
F18	Brock Enterprises/Dippin Dots				
F25	Capitol Concessions				
F19	Cool Kettle Corn				
F13	Daisy's Desserts				
F12	Funnel Cake Express Gen 2, Inc.				
F23	Gold Country Heritage Foundation				
F9	Koko's Korean Teriyaki				
F7	Maui Wowi Hawaiian Coffee and Smoothies				
F10	OMG Ice Cream				
F3	Pancho Villa BBQ Food Truck				
F20	Pitayaslocas				
F27	Placer County Wine Booth				
F24	Gold Country Church - Potato Booth				
F26	Rainbow Sky Cotton Candy				
F28	Red's Pizza				
F4	Rodolfo B Armenta				
F14	The Fry Boys				
F6	West Coast Taco Bar				
F11	Flavor Fusion				
F15	Snowie Magic				
F16	The Mini Donut Shack				
F29	Fast Fridays				
F30	Baconmania				
F31	Sugarcane hut				



# CALIFORNIA CONSTRUCTION AUTHORITY

**ADDENDUM NO. 2  
INDIVIDUAL PROJECT AGREEMENT  
BETWEEN CALIFORNIA CONSTRUCTION AUTHORITY  
And  
GOLD COUNTRY FAIRGROUNDS & EVENT CENTER/20<sup>th</sup> DAA  
For  
MOTHER LODE BUILDING RE-ROOFING  
CCA PROJECT No. 020-23-076**

The original Individual Project Agreement (“IPA”) was entered into on **August 24, 2023**, by and between the California Construction Authority (“CCA”), a joint powers authority, and the **20<sup>th</sup> District Agricultural Association/Gold Country Fairgrounds & Event Center (“Fair”)**. This Addendum of **September 12, 2023**, is a modification to the original IPA. Other than the item addressed in this Addendum all conditions remain unchanged. CCA and Gold Country Fairgrounds & Event Center are referred to as the “parties” and individually referred to as a “party.”

Whereas CCA and Fair desire to enter into this IPA to specify how CCA will perform certain project services for Fair.

Now, therefore, the parties agree as follows:

1. Master Project Agreement Incorporated. All terms and conditions of the Master Project Agreement between the parties dated August 17, 2016, will be incorporated herein by this reference.
2. Scope of Services. CCA shall perform the services and work set forth in the Scope of Services (“Services”), attached hereto as Exhibit “A” and incorporated herein, for the identified project (“Project”).
3. Not to Exceed Amount. Payment by Fair under this Addendum to the original IPA shall not exceed the amount of **Fourteen Thousand, Six Hundred Fifty-Three & 78/100 Dollars (\$14,653.78)** or as later modified in writing between the parties. The current estimated Project Total cost is **Eighty-Six Thousand, Nine Hundred Sixty-Seven & 78/100 Dollars (\$86,967.78)**
4. Project Budget; CCA Fees. The Project Budget Outline, including CCA fees, is attached hereto as Exhibit “B” and incorporated herein. Fair agrees to pay CCA for the Services in accordance with the Project Budget Outline.
5. Project Budget Funds. The fair shall place the Project Budget funds into the Project Fund Account held by CCA. CCA shall administer the Project Fund Account in accordance with the terms of this IPA and CCA policy.

Fair shall forward the following funds to CCA for the Project Fund Account:

**Fourteen Thousand, Six Hundred Fifty-Three & 78/100 Dollars (\$14,653.78)**

CCA shall provide the Fair with accounting reports of Project funds, at completion of project following reconciliation, or upon request of the Fair, if required.

- 6. Approvals by Fair. CCA will request Fair approval of the Project at the following milestones:
  - a. Fair to approve the award of the construction contract following the CCA procurement process, and prior to construction commencing.
  - b. Fair may be required to approve payments to the Project contractor(s), prior to CCA making payments.
  
- 7. Termination. Either party may terminate this IPA by giving the other party 30 days prior written notice of termination and completing any non-revocable obligations. Upon termination of this IPA, Fair shall compensate Authority, in accordance with the Project Budget, for all Services performed prior to termination including compensation for all non-revocable obligations. Notice of such termination shall be given in accordance with Section 11 (Notice) of the Master Services Agreement.

CCA shall provide the Fair with accounting reports of Project funds, at completion of project following reconciliation, or at any time upon request of the Fair.

This IPA Addendum is executed as of the date first above written.

**CALIFORNIA CONSTRUCTION AUTHORITY**

\_\_\_\_\_  
Name: Randy Crabtree, Jr., Executive Officer

\_\_\_\_\_  
Date

**CALIFORNIA CONSTRUCTION AUTHORITY**

\_\_\_\_\_  
Name: Stewart DeLuz, Project Manager

\_\_\_\_\_  
Date

**GOLD COUNTRY FAIR & EVENT CENTER**

\_\_\_\_\_  
Name: Don Ales, Fair CEO

\_\_\_\_\_  
Date



## EXHIBIT “A”

### **Mother Lode Building Re-Roofing 20th DAA / Gold Country Fair & Event Center CCA Project No. 020-23-076**

#### SCOPE OF SERVICES

1. The Project is the **Mother Lode Building Re-Roofing** at the Gold Country Fair & Event Center (CCA Project # 020-23-076). The site of the Project is the **Gold Country Fair, 1273 High Street, CA 95630** (“Fair”). The project consists of the re-roofing of the Fair’s Mother Lode Building. The Mother Lode Building is a 1,600 square feet wood framed building with a concrete foundation and a composite roof on a wood deck.
2. The scope of the original IPA consisted of the following:
  - A. CCA evaluated the layout, condition, size, and other information associated with the building to determine a re-roofing approach. In addition, ACM sampling and analysis of the current roofing materials was conducted.
  - B. CCA conducted the Bid Solicitation for the project to obtain actual pricing and a qualified contractor. CCA prepared and coordinated the bid documents, managed the bid solicitation, RFC process, job walk, and bid openings. The Bid Documents include contracting information and technical specifications. A single Bid Documents was prepared, with a single job walk and a bidding opening event.
  - C. Based upon the formal bidding process, CCA implemented the Phase II activities, and include engaging the contractor (based upon the formal bidding process) to conduct the construction work in accordance with the agreed/approved scope. The project scope of work consists of labor, equipment, and materials to implement the project.
  - D. CCA provided project management and administration services associated with the project design and bidding process.
3. Under this Addendum, CCA will perform the following services and work:
  - A. Based upon the formal bidding process, CCA engaged a qualified **California Contractors C-39 Licensed Contractor** to implement the roofing project as outlined in the Bid Package and any Addendums, which are considered to be part of this Agreement. The project scope of work consists of the labor, equipment, and materials to implement the project. See below.

- B. CCA is providing oversight and inspection services as the work progresses and coordinating special inspections as needed.
- C. CCA is providing project management and administration services associated with the project design and submittal review, construction progress meetings, and general project coordination.

CCA's cost for the original **Phase I** work that included basic project design, bidding, estimated reimbursable costs, along with CCA's management/administration fees was **\$5,789.00**. The actual cost of the **Phase II work (Addendum No.1)**, including contractors construction costs, estimated reimbursable costs, a 10% Construction Contingency, a **\$5,000.00** Allowance, along with CCA's management/administration fees, and other associated costs is an additional **\$66,525.00**, hence increasing the total project cost to **\$72,314.00 (Addendum No. 1)**.

Additional Dry Rot repairs came to light after the construction work began. The Contractor's estimate for the additional supplies and labor is \$20,556.95. However, we have applied the Allowance of \$5,000.00 and the 10% Construction Contingency of \$4,800.00 to that estimate, decreasing it to **\$14,653.78**. The new total project cost is **\$86,967.78 (Addendum No.2)**. Therefore, we request the Fair forward the following funds to CCA for the Project Fund Account:

**Fourteen Thousand, Six Hundred Fifty-Three & 78/100 Dollars (\$14,653.78)**

A breakdown of the costs and fees are included as Exhibit B.

All other aspects of the original IPA dated **August 24, 2023**, i.e., billing procedures, legal, and obligations remain unchanged. All professional services and any used construction contingency funds are subject to CCA's Project Management fee.

The performance of CCA's scope of services inures to the benefit of the Fair. To provide these services, CCA may engage third parties. Additionally, known, and unknown third parties may be affected by the performance of this IPA. Therefore, the Fair agrees to reimburse CCA for all costs and expenses incurred in connection with the Project or arising out of the performance of this IPA, including, but not limited to, all costs and expenses arising out of claims asserted by third parties against CCA. The Fair shall not reimburse CCA for costs and expenses incurred because of CCA's sole, active negligence or willful misconduct.

Should a dispute arise and either party is required to institute any action or proceeding to enforce any provision of this IPA or for damages by reason of an alleged breach of any provision hereof, the prevailing party shall be entitled to receive all costs and expenses (including reasonable attorneys' fees and disbursements) incurred by such prevailing party in connection with such

action or proceeding. CCA will take no further action until the Fair accepts the terms and conditions of this IPA. CCA represents and warrants that it has the statutory and/or legal authority to enter into contracts with general contractors for the express and specific purpose of performing the work identified in the IPA. CCA further represents and warrants that it has the statutory and/or legal authority to enter into this IPA with the Fair.

Items not included in the proposal are any permits or fees for services required by other governmental agencies, i.e., State Fire Marshal, Sewer District, or public or private entities. CCA will not provide indemnification or evidence of errors or omissions insurance to the Fair. The administration fee comprises both the project management and inspection fees. For the breakout of the allocation of fee costs, see Exhibit B. The actual project cost will be determined when reconciled at completion of project.

**EXHIBIT “B”**

**Mother Lode Building Re-Roofing  
20th DAA / Gold Country Fair & Event Center  
CCA Project No. 020-23-076  
Cost Breakdown**

	Phase I IPA	Addendum #1 (Phase II)	Addendum #2	Total
<b>PROJECT COSTS</b>				
Bidding Costs (Bid Package Preparation, Advertising, Job Walk, Bid Receipt, Opening & Review, Contractor Check)	\$ 3,500.00	\$ -		\$ 3,500.00
Design Consultant	\$ -	\$ -		\$ -
Construction Contractors Bid (Estimated/Contractors Bid) <sup>1</sup>	\$ -	\$ 48,000.00	\$ 20,556.95	\$ 68,556.95
Bidding/Design/Construction Contingency 10% <sup>2</sup>	\$ -	\$ 4,800.00	(\$4,800.00)	\$ -
Allowance <sup>3</sup>	\$ -	\$ 5,000.00	(\$5,000.00)	\$ -
Project Coordination/Set-Up/Close-Out	\$ 800.00	\$ -	\$ -	\$ 800.00
Project Cost Sub-Total	<b>\$ 4,300.00</b>	<b>\$ 57,800.00</b>	<b>\$ 10,756.95</b>	<b>\$ 72,856.95</b>
<b>PROFESSIONAL SERVICES/CONSULTANTS</b>				
Engineering Design	\$ -	\$ -		
Professional Services Inspection (Est.) <sup>4</sup>		\$ 2,700.00	\$ 900.00	
Special Inspections/Testing (Est.) <sup>5</sup>	\$ 500.00	\$ -		\$ 500.00
Professional Services Sub-Total	<b>\$ 500.00</b>	<b>\$ 2,700.00</b>	<b>\$ 900.00</b>	<b>\$ 4,100.00</b>
<b>ESTIMATED REIMBURSABLES/OTHER DIRECT COSTS</b>				
Travel	\$ 100.00	\$ 200.00	\$ 500.00	\$ 300.00
Advertising	\$ 500.00	\$ -		\$ 500.00
Misc. i.e. safety, security, copies, advertising, etc.	\$ 50.00	\$ 50.00		\$ 100.00
Reimbursable Sub-Total	<b>\$ 650.00</b>	<b>\$ 250.00</b>	<b>\$ 500.00</b>	<b>\$ 1,400.00</b>
<b>MANAGEMENT/ADMINISTRATION HANDLING FEES</b>				
Project Handling Fee (6%) <sup>6</sup>	\$ 39.00	\$ 15.00	\$ 30.00	\$ 84.00
Project Administration Fee (12%) <sup>7</sup>	\$ 300.00	\$ 5,760.00	\$ 2,466.83	\$ 8,526.83
Phase Cost	<b>\$ 5,789.00</b>	<b>\$ 66,525.00</b>	<b>\$ 14,653.78</b>	
<b>Total Project Costs, with Fees and Actual Costs</b>				<b>\$ 86,967.78</b>
<b>Amount Paid to Date</b>				<b>\$ 72,314.00</b>
<b>Amount Transferred from other Project Accounts</b>				<b>\$ -</b>
<b>Balance Due</b>				<b>\$ 14,653.78</b>
Any construction contingency funds or Allowance fees that are used and/or professional services utilized will be subject to CCA's Project Management/Administration fee.				
1. Actual Contractor's Cost based upon formal Bidding.				
2. Only actual costs directly associated with any construction contingency funds that are used and/or professional services utilized will be subject to CCA's Project Management / Administration fee. Unused Phase I funds are being moved into the Phase II funding. At the end of the project all costs will be reconciled.				
3. Allowance to address unforeseen conditions associated with required additional paving and failed base/subsurface. Work will be conducted on T&M bases in accordance with Unit Costs.				
4. Based on three (3) formal inspections at \$900 each. Additions required/requested inspections will be charged at \$900 each. Only billed for inspections conducted.				
5. Special Inspection: Haz. Material testing, waste disposal, material pull assessment, etc. Only billed for inspections conducted.				
6. All Direct Costs and Reimbursable subject to 6% Project Handling fee.				
7. Project Administration Fee based on percentage of Contractor's Cost and CCA's Fee Schedule.				

# AGvocates of the 20<sup>th</sup> District – Procedure

## Purpose

The purpose of the AGvocates of the 20<sup>th</sup> District is a collaborative effort following the guidance and direction of the Gold Country Fair CEO to promote agriculture and develop future leaders in our district.

## Who

The Gold Country Fair CEO directly or by delegation of authority, is devoted to championing and navigating the overall success of the Livestock Department.

Passionate individuals who are interested and willing to offer their time and energy to accomplish the shared commitment for the overall success of the Livestock Department and its youth.

All participants must sign and abide by an Adult Code of Conduct.

## What

The Gold Country Fair CEO is responsible for delegating tasks to the AGvocates. These tasks include, but are not limited to, the publishing of the annual Exhibitor's Handbook, production, and execution of the Junior Livestock Shows and Auction, the preparation of pre-weigh ins/weigh ins and more.

Individuals will be assigned tasks based on their interests and skills. Individuals will be responsible for providing a progress report at the monthly meetings.

Gold Country Fair Management reserves the right to modify or deny any decision that may have a potential adverse action on the 20<sup>th</sup> District Agricultural Association.

## When

Every second Monday of the month in a designated building of the Gold Country Fairgrounds and Event Center, starting at 5 pm.

Special meetings may be necessary to complete tasks in preparation for the Gold Country Fair.

## How

The annual budget will be determined by the CEO and allocated accordingly to the various tasks. The AGvocates are responsible for submitting a Purchase order/Invoice **prior** to making any purchase. The CEO **must** approve the Purchase Order/Invoice before purchasing. **No** reimbursements will be issued without preapproval.

# Timeline-AGvocates of the 20<sup>th</sup> District

## January- First Meeting of the Year

- Introductions/Road Map
- Coordinate Pre-Weigh In Dates/Times
- Exhibitor Handbook
- Determine Processors
- Discuss Sponsorship Opportunities
  - Deadlines and Promotion
- Discuss Annual Fundraiser
- Benefit Animal
- Q&A

## February

- Progress Report
- Suggestions for:
  - Auctioneer, Photographer, ShoWorks Representative, Livestock Transportation
- Suggestions for Bid:
  - Butcher Shops
- Junior Livestock Award Program
- Livestock Judging Schedule
- Q&A

## March

- Progress Report
- Confirm Processors & Butcher Shops
- JLA Buyers Breakfast & Dinner
- Publish Exhibitor Handbook

## April

- Progress Report
- Beef Pre-Weigh In
- Auction Set-Up

## May

- Progress Report
- Order All Sponsor Product (Banners, Pens, Paddles)

## June

- Progress Report
- Schedule Weights & Measures for Scales

- Publish Buyer's Brochure
- Set Date for 'Exhibitor Work Day'
- Contract State Fair – Borrow Panels
- Contact Panel & Manure Transportation

## July

- Progress Report
- Meet with Feed the Hungry
- Sale Catalog Preparation
- Arrange Rentals of Equipment from

## August

- Progress Report
- Execute Weights & Measures Certification
- Exhibitor Work Day
  - Panels: Sheep, Goat, & Swine Barn
  - Cages: Small Animal Barn

## September

- Tuesday:
  - Tent in JLA Overlook
  - Shaving Delivery for Rings
- Wednesday:
  - Poultry Health Inspection
  - Weigh Ins
- Thursday:
- Friday:
  - Break Down Show Ring/Prepare Sale Ring
  - Decorate JLA Breakfast/Dinner
- Saturday:
- Sunday:
  - Master Showmanship
  - Round Robin
  - Awards Ceremony
  - Midnight Load-Out
- Tuesday:
  - Accounting

## October

- Livestock Department - Fair Review
- Budget Review

## November

- Discuss potential State Rule Changes and Impact to Local Level

## December

- No Meeting – Holidays



## OPERATING BUDGET

20th DISTRICT AGRICULTURAL ASSOCIATION

Placer COUNTY

Conducting The

Gold Country Fair

at

Auburn

, California

For the period of January 1, 2024 to December 31, 2024

	Acct. No.	Actual 2022	Budgeted 2023	Estimated 2023	Proposed 2024
<b>TOTAL NET RESOURCES, JANUARY 1:</b>					
Unrestricted net resources		\$3,732,502	\$1,920,948	\$2,195,087	\$2,074,443
<b>Unrestricted Net Position - Pension/OPEB</b>		<b>(\$386,011)</b>	<b>(\$386,011)</b>	(386,011)	(386,011)
Restricted resources				0	0
Investment in Capital Assets, Net of Related Debt		745,236	2,563,276	2,563,276	2,678,391
Subtotal (Total Net Resources)		4,091,727	4,098,213	4,372,352	4,366,823
<b>RESOURCES ACQUIRED:</b>					
Operating Revenues (From Page 2)		1,548,696	1,502,370	1,408,016	1,550,700
State (Local/Base) Allocations (to Page 2):	31200	103,010	42,009	42,600	42,600
Training Allocation & Other Fiscal & Admin Assistance (F&E)	31300				
Capital Project Reimbursement Funds (from Sched 8A)	31900	23,807		58,767	0
One-time Revenue Sources (fire camp, sale of property, capital project au	32500				
Contributions from Other Gov't (non-F&E) Sources (to Page 2)	33000				
Other (e.g., Perf Rating used for oper.) (to Page 2)	34000				
<b>TOTAL RESOURCES ACQUIRED</b>		1,675,513	1,544,379	1,509,383	1,593,300
<b>TOTAL RESOURCES AVAILABLE</b>		5,767,240	5,642,592	5,881,735	5,960,123
<b>RESOURCES APPLIED:</b>					
Operating Expenditures (From Page 2)		1,286,043	1,180,423	1,384,912	1,329,678
Other Operating Expenditures (e.g. Audit Adjustments)					
Subtotal - Operating Expenditures (Excluding Depreciation)		1,286,043	1,180,423	1,384,912	1,329,678
Depreciation Expense (From Page 10)	90000	108,845	133,000	130,000	130,000
Amortization Expense (From Page 10)	90010	0	0	0	0
Pension Expense (From Page 10)	96000	0	0	0	0
OPEB Expense (From Page 10)	96100	0	0	0	0
<b>TOTAL RESOURCES APPLIED</b>		1,394,888	1,313,423	1,514,912	1,459,678
<b>TOTAL NET RESOURCES, DECEMBER 31:</b>					
Unrestricted Net Resources Available for Operations		2,195,087	1,782,504	2,074,443	2,118,065
<b>Unrestricted Net Position - Pension/OPEB</b>	<b>29400</b>	<b>(386,011)</b>	<b>(386,011)</b>	<b>(386,011)</b>	<b>(386,011)</b>
Restricted Net Resources					
Investment in Capital Assets (From Schedule 7)		2,563,276	2,932,676	2,678,391	2,768,391
Subtotal (Should equal Total Net Resource Figure above)		\$4,372,352	\$4,329,169	\$4,366,823	\$4,500,445
Reserve Percentage		170.7%	151.0%	149.8%	159.3%

## Summary of Operations

	Acct. No.	Actual 2022	Budgeted 2023	Estimated 2023	Proposed 2024
<b>OPERATING REVENUES:</b>					
Admissions to Grounds	41000	\$113,409	\$220,000	\$226,988	\$242,000
Commercial Space	41500	57,396	58,000	58,056	59,700
Carnival	42100	61,260	120,000	110,910	123,000
Concessions	42200	60,983	85,000	96,144	100,000
Exhibits	43000	13,616	13,000	11,249	12,000
Horse Show	44000				
Horse Racing (Live)	45000				
Satellite Wagering	45005				
Fair Attractions	46000	5,080	24,000	18,228	20,000
Motorized Racing	46109				
Interim Attractions	46009				
Miscellaneous Fair	47000	101,851	156,800	104,008	131,500
Miscellaneous Non-Fair Programs	47005	23,520	20,000	22,046	25,000
Interim Revenue	48000	982,599	586,250	701,243	777,500
Prior Year Revenue Adjustments	49000	13,902			
Other Operating Revenue	49500	115,081	219,320	59,143	60,000
<b>TOTAL OPERATING REVENUES (to Page 1)</b>		<b>1,548,696</b>	<b>1,502,370</b>	<b>1,408,016</b>	<b>1,550,700</b>
<b>OPERATING EXPENDITURES:</b>					
Administration	50000	442,022	420,273	490,555	468,178
Maintenance & General Operations	52000	475,322	433,500	533,363	537,000
Publicity	54000	31,267	35,000	27,785	30,000
Attendance Operations	56000	23,783	23,500	24,376	26,000
Miscellaneous Fair	57000	7,729	12,400	13,590	15,000
Miscellaneous Non-Fair Programs	57005	60,295	52,000	45,115	42,000
Premiums	58000	5,815	13,250	23,568	7,000
Exhibits	63000	17,768	21,500	6,504	8,500
Horse Show	64000				
Horse Racing (Live)	65000				
Satellite Wagering	65005				
Fair Entertainment	66000	206,064	169,000	207,940	196,000
Motorized Racing	66109				
Interim Entertainment	66009				
Equipment (Funded by Fair)	72300				
Prior Year Expense Adjustments	80000	15,977		12,117	
Cash (over/under)	85000				
Other Operating Expense	94000				
<b>TOTAL OPERATING EXPENDITURES (to Page 1)</b>		<b>1,286,043</b>	<b>1,180,423</b>	<b>1,384,912</b>	<b>1,329,678</b>
<b>NET OPERATING PROFIT/(LOSS) BEFORE DEPRECIATION, PENSION, OPEB</b>		<b>262,653</b>	<b>321,947</b>	<b>23,104</b>	<b>221,022</b>
Depreciation Expense	90000	108,845	133,000	130,000	130,000
Amortization Expense	90010				
Pension Expense	96000				
OPEB Expense	96100				
<b>NET OPERATING PROFIT/(LOSS) AFTER DEPRECIATION, PENSION, OPEB</b>		<b>153,808</b>	<b>188,947</b>	<b>(106,896)</b>	<b>91,022</b>
<b>LOCAL (BASE) ALLOCATION - (From Page 1)</b>	31200	103,010	42,009	42,600	42,600
<b>OTHER FUNDS - ACCT. #313, #325, #330, #340 (From Page 1)</b>					
<b>UTILIZATION OF UNRESTRICTED NET RESOURCES (if applicable)</b>					
<b>NET PROFIT/(LOSS) BEFORE DEPRECIATION &amp; PENSION, OPEB</b>		<b>\$365,663</b>	<b>\$363,956</b>	<b>\$65,704</b>	<b>\$263,622</b>
<b>NET PROFIT/(LOSS) AFTER DEPRECIATION &amp; PENSION, OPEB</b>		<b>\$256,818</b>	<b>\$230,956</b>	<b>(\$64,296)</b>	<b>\$133,622</b>

**Detail of Revenues**

	Acct. No.	Actual 2022	Budgeted 2023	Estimated 2023	Proposed 2024
<b>ADMISSIONS REVENUE:</b>					
Regular Fair Admissions	41010	113,409	220,000	226,988	242,000
Discounted Fair Admissions	41020				
TOTAL ADMISSIONS REVENUE	41000	113,409	220,000	226,988	242,000
<b>COMMERCIAL SPACE REVENUE:</b>					
Outside Commercial Space	41510	17,696	18,000	18,340	20,000
Inside Commercial Space	41520	39,700	40,000	39,716	39,700
TOTAL COMMERCIAL SPACE REVENUE	41500	57,396	58,000	58,056	59,700
<b>CARNIVAL REVENUE:</b>					
Carnival	42100	57,057	100,000	96,450	105,000
Carnival: Pre-Sale	42110	4,203	20,000	14,460	18,000
TOTAL CARNIVAL REVENUE	42100	61,260	120,000	110,910	123,000
<b>CONCESSIONS REVENUE:</b>					
Food Concessions	42200	60,983	85,000	96,144	100,000
Non-Food Concessions	42300				
TOTAL CONCESSIONS REVENUE	42200	60,983	85,000	96,144	100,000
<b>EXHIBITS REVENUE:</b>					
Entry Fees	43100	13,616	12,000	11,249	12,000
Donated & Sponsored Awards	43200				
Advertising in Premium Book	43300		1,000		
Other (Explain)	43400				
TOTAL EXHIBITS REVENUE	43000	13,616	13,000	11,249	12,000
<b>HORSE SHOW REVENUE:</b>					
Admissions	44100				
Entry and Stake Fees	44200				
Donations for Special Prizes	44300				
Stall Fees	44400				
Program Sales	44500				
Other (Explain)	44600				
TOTAL HORSE SHOW REVENUE	44000	0	0	0	0
<b>LIVE HORSE RACING REVENUE:</b>					
Admissions	45100				
Track Commissions & Breakage	45200				
Program Sales	45300				
Concessions	45400				
Other (Explain)	45500				
TOTAL LIVE HORSE RACING REVENUE	45000	0	0	0	0

## Detail of Revenues

	Acct. No.	Actual 2022	Budgeted 2023	Estimated 2023	Proposed 2024
<b>SATELLITE WAGERING REVENUE:</b>					
TOTAL SATELLITE WAGERING REVENUE	45005	0	0	0	0
<b>FAIR ATTRACTIONS REVENUE:</b>					
Rodeo Admissions	46100				
Queen Pageant Admissions	46200				
4 Wheel-Drive Pull Admissions	46300				
Destruction Derby Admissions	46400	5,080	24,000	18,228	20,000
Performances Admissions	46500				
Other Admissions (Explain)	46600				
TOTAL FAIR ATTRACTIONS REVENUE	46000	5,080	24,000	18,228	20,000
<b>MOTORIZED RACING REVENUE:</b>					
TOTAL MOTORIZED RACING REVENUE	46109	0	0	0	0
<b>INTERIM ATTRACTIONS REVENUE:</b>					
Performance Admissions	46209				
Other Admissions (List)	46309				
TOTAL INTERIM ATTRACTIONS REVENUE	46009	0	0	0	0
<b>MISCELLANEOUS FAIR REVENUE:</b>					
Parking	47100	16,894	28,000	27,077	28,000
Fair Program Revenue	47200				
Utility Fee Reimbursement	47300	3,160	3,500	3,346	3,500
Exhibit Guide Revenue	47400				
Stall Rentals (Fairtime)	47500				
Camping Fees (Fairtime)	47700				
CFSA Insurance	47810	265	300	-730	0
Sponsorships	47900	81,532	125,000	74,315	100,000
TOTAL MISCELLANEOUS FAIR REVENUE	47000	101,851	156,800	104,008	131,500
<b>MISCELLANEOUS NON-FAIR PROGRAMS:</b>					
Admissions	47105	23,520	20,000	22,046	25,000
Commercial Exhibits	47205				
Concessions	47305				
Exhibits	47405				
Other (Explain)	47505				
TOTAL MISC. NON-FAIR PROGRAMS	47005	23,520	20,000	22,046	25,000

**Detail of Revenues**

	Acct. No.	Actual 2022	Budgeted 2023	Estimated 2023	Proposed 2024
<b>INTERIM REVENUE:</b>					
Rental of Buildings	48100	295,878	201,750	193,205	245,000
Grounds Rentals	48200	460,572	193,000	281,698	300,000
Equipment Rentals	48300	8,329	5,000	19,988	18,000
Concessions Revenue	48400	7,838	8,500	6,330	7,500
Utility Fee Reimbursement	48500	44,899	33,000	60,558	55,000
Interim Parking Revenue	48600	141,561	140,000	125,096	140,000
Other Interim Revenue (List)	48700	23,522	5,000	14,369	12,000
<b>TOTAL INTERIM REVENUE</b>	<b>48000</b>	<b>982,599</b>	<b>586,250</b>	<b>701,243</b>	<b>777,500</b>
<b>TOTAL PRIOR YEAR REVENUE ADJUSTMENT:</b>					
	49000	13,902			
<b>OTHER OPERATING REVENUE:</b>					
Interest Earnings	49510	8,213	750	10,421	10,000
Donations/Sponsorships (general)	49520	29,233	42,500	29,972	30,000
Other (Explain)	49530	17,216	26,070	18,750	20,000
Gain on Sale of Asset	49540				
Donations (In Kind)	49700	60,418	150,000		
<b>TOTAL OTHER OPERATING REVENUE</b>	<b>49500</b>	<b>115,081</b>	<b>219,320</b>	<b>59,143</b>	<b>60,000</b>

**Detail of Expenditures**

	Acct. No.	Actual 2022	Budgeted 2023	Estimated 2023	Proposed 2024
<b>ADMINISTRATION EXPENSE:</b>					
Salaries & Wages - Permanent	50100	162,010	174,932	174,932	183,678
Salaries & Wages - Temporary	50200	22,658	28,000	40,000	33,000
Compensated Absences Expense	50300	9,715	4,341		0
Employee Benefits - Employer's Share	50310	100,483	76,000	124,000	109,500
Payroll Taxes	50320	20,292	16,000	25,589	24,000
Worker's Compensation Insurance	50330	21,564	18,000	37,000	30,000
Professional Services (Contractual)	50400	28,755	22,000	16,541	16,000
Director's Expense	50500	342	2,000	69	2,000
Traveling/Training Expense - Employees	50600	3,801	3,500	7,300	4,000
Office Supplies and Expense	50700	38,087	25,000	22,786	18,000
Telephone and Postage	50800	2,250	2,500	1,619	1,500
Dues and Subscriptions	50900	5,870	6,000	6,938	8,000
Insurance (General Liability)	51000	27,382	24,000	28,835	27,000
Other (Explain)	51100				
Unemployment Insurance (Non-reimbursed)	51200			44	
Audit Expense	51300		10,000		10,000
Bank Charges	51500	-1,189	8,000	4,903	1,500
<b>TOTAL ADMINISTRATION EXPENSE</b>	<b>50000</b>	<b>442,022</b>	<b>420,273</b>	<b>490,555</b>	<b>468,178</b>
<b>MAINTENANCE &amp; GENERAL OPERATIONS:</b>					
Salaries & Wages - Permanent	52100	39,081	63,000	67,562	70,000
Salaries & Wages - Temporary	52200	47,474	81,000	73,390	75,000
Employee Benefits	52210		2,700		
Payroll Taxes	52220				
Worker's Compensation Insurance	52230				
Professional Services (Contractual)	52300	66,230	55,000	40,460	50,000
Rental - Land & Buildings	52400				
Rental - Maintenance Equipment	52500				
Rental - Public Address & Intercom	52600				
Temporary Electrical Work (Contractual)	52700				
Light, Heat, Water and Power	52800	228,963	165,000	229,155	225,000
Temp Internet Services	52850	20,084	10,800	17,824	15,000
Maintenance of Equipment - Supplies & Expense	52900	41,123	38,000	54,724	51,000
Maint. of Bldgs. & Grounds- Supplies & Expense	53000	29,991	18,000	44,593	45,000
Trash Removal, Clean up (Contractual)	53100				
Other (Explain)	53200	2,376		5,655	6,000
Special Repairs & Maintenance (List)	53300				
<b>TOTAL MAINTENANCE EXPENSE</b>	<b>52001</b>	<b>475,322</b>	<b>433,500</b>	<b>533,363</b>	<b>537,000</b>

## Detail of Expenditures

	Acct. No.	Actual 2022	Budgeted 2023	Estimated 2023	Proposed 2024
<b>PUBLICITY EXPENSE:</b>					
Salaries & Wages - Permanent	54100				
Salaries & Wages - Temporary	54101				
Employee Benefits	54110				
Payroll Taxes	54120				
Worker's Compensation Insurance	54130				
Professional Services (Contractual)	54200				
Supplies and Expense	54300				
Advertising	54400	31,267	35,000	27,785	30,000
Promotional Expense	54500				
Public Relations Expense	54600				
Pre-Fair Events	54700				
Other (Explain)	54800				
<b>TOTAL PUBLICITY EXPENSE</b>	<b>54000</b>	<b>31,267</b>	<b>35,000</b>	<b>27,785</b>	<b>30,000</b>
<b>ATTENDANCE OPERATIONS:</b>					
Salaries & Wages - Permanent	56100				
Salaries & Wages - Temporary	56101				
Employee Benefits	56110				
Payroll Taxes	56120				
Worker's Compensation Insurance	56130				
Concessions Auditor	56192	17,500	18,000	18,638	20,000
Professional Services (Contractual)	56200	3,595	4,000	5,434	5,000
Supplies and Expense	56300	2,687	1,500	304	1,000
Other (Explain)	56400				
<b>TOTAL ATTENDANCE OPERATIONS</b>	<b>56000</b>	<b>23,783</b>	<b>23,500</b>	<b>24,376</b>	<b>26,000</b>
<b>MISCELLANEOUS FAIR EXPENSE:</b>					
Parking Lot - % paid to contractor	57100	7,160	9,000	6,716	8,000
Parking Lot - Salaries & Wages - Permanent	57101				
Parking Lot - Salaries & Wages - Temporary	57102				
Program Expense	57200		2,500		
Utility Fees	57300				
Exhibit Guide	57400				
Stall Expense	57500				
Sponsorships	57700	500	500		
Other (Explain)	57800	70	400	6,874	7,000
Commercial Exhibits & Concessions	57900				
<b>TOTAL MISCELLANEOUS FAIR</b>	<b>57000</b>	<b>7,729</b>	<b>12,400</b>	<b>13,590</b>	<b>15,000</b>
<b>MISCELLANEOUS NON-FAIR PROGRAMS:</b>					
Salaries & Wages - Permanent	57105				
Salaries & Wages - Temporary	57106				
Employee Benefits	57115				
Payroll Taxes	57125				
Worker's Compensation Insurance	57135				
Supplies & Expense	57205	28,066	29,000	18,917	20,000
Publicity	57305	499			
Sponsorships	57405	30		250	
Exhibits	57505				
Other - Interim Parking Expense	57515	28,675	20,000	23,984	20,000
Advertising	57705	3,026	3,000	1,965	2,000
Other (Explain)	57605				
<b>TOTAL MISC. NON-FAIR PROGRAMS</b>	<b>57005</b>	<b>60,295</b>	<b>52,000</b>	<b>45,115</b>	<b>42,000</b>

**Details of Expenditures**

	Acct. No.	Actual 2022	Budgeted 2023	Estimated 2023	Proposed 2024
<b>PREMIUMS EXPENSE (Excluding Horse Show):</b>					
Cash Awards	58100	2,951	8,250	6,287	4,000
Trophies, Medals, Ribbons	58200	2,864	5,000	17,281	3,000
Sponsored Cash Awards	58300				
Sponsored Trophies, Medals, Ribbons	58400				
Other Awards (Explain)	58500				
<b>TOTAL PREMIUM EXPENSE</b>	<b>58000</b>	<b>5,815</b>	<b>13,250</b>	<b>23,568</b>	<b>7,000</b>
<b>EXHIBITS EXPENSE:</b>					
Salaries & Wages - Permanent	63100				
Salaries & Wages - Temporary	63101				
Employee Benefits	63110				
Payroll Taxes	63120				
Worker's Compensation Insurance	63130				
Judges (Contractual)	63200	3,675	7,000	4,300	4,500
Professional Services - Other (Contractual)	63300	11,716	12,000	1,679	2,500
Supplies and Expense	63400	2,377	2,500	525	1,500
Tent & Booth Rental	63500				
Decorations	63600				
Other (Explain)	63700				
<b>TOTAL EXHIBITS EXPENSE</b>	<b>63000</b>	<b>17,768</b>	<b>21,500</b>	<b>6,504</b>	<b>8,500</b>
<b>HORSE SHOW EXPENSE (Including Premiums):</b>					
Salaries & Wages - Permanent	64100				
Salaries & Wages - Temporary	64101				
Employee Benefits	64110				
Payroll Taxes	64120				
Worker's Compensation Insurance	64130				
Judges (Contractual)	64200				
Professional Services - Other (Contractual)	64300				
Supplies and Expense	64400				
Cattle Fees	64500				
Other (Explain)	64600				
Tent & Booth Rental	64610				
Decorations	64620				
Cash Awards	64710				
Trophies, Medals, Ribbons	64720				
Sponsored Cash Awards	64730				
Sponsored Trophies, Medals, Ribbons	64740				
<b>TOTAL HORSE SHOW EXPENSE</b>	<b>64000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>



## Detail of Expenditures

	Acct. No.	Actual 2022	Budgeted 2023	Estimated 2023	Proposed 2024
<b>HORSE RACING EXPENSE (LIVE):</b>					
Salaries & Wages (Non Pari-Mutuel)	65100				
Salaries & Wages (Pari-Mutuel)	65200				
Employee Benefits	65210				
Payroll Taxes	65220				
Worker's Compensation Insurance	65230				
Professional Services (Contractual)	65300				
Supplies and Expense	65400				
Rental - Totalisator Equipment	65600				
Rental - Other Equipment	65700				
Other (Explain)	65800				
TOTAL RACING EXPENSE (LIVE)	65000	0	0	0	0
<b>SATELLITE WAGERING EXPENSE:</b>					
TOTAL SATELLITE WAGERING	65005	0	0	0	0
<b>FAIR ENTERTAINMENT EXPENSE:</b>					
Salaries & Wages - Permanent	66100				
Salaries & Wages - Temporary	66101				
Employee Benefits	66110				
Payroll Taxes	66120				
Worker's Compensation Insurance	66130				
Professional Services (Contractual)	66200	97,067	75,000	97,191	90,000
Supplies and Expense	66300	308	4,000	12,529	10,000
Rodeo	66400				
Grounds Entertainment	66500	77,347	75,000	84,720	80,000
Grandstand Entertainment	66600	28,750	12,000	12,700	15,000
Other (Explain)	66700	2,592	3,000	800	1,000
TOTAL FAIR ENTERTAINMENT	66000	206,064	169,000	207,940	196,000
<b>MOTORIZED RACING EXPENSE:</b>					
TOTAL MOTORIZED RACING EXPENSE	66109	0	0	0	0
<b>INTERIM ENTERTAINMENT EXPENSE:</b>					
Salaries & Wages - Permanent	66208				
Salaries & Wages - Temporary	66209				
Employee Benefits	66219				
Payroll Taxes	66229				
Worker's Compensation Insurance	66239				
Supplies & Expense	66309				
Concerts (List)	66609				
Other (Explain)	66809				
TOTAL INTERIM ENTERTAINMENT	66009	0	0	0	0

**Detail of Expenditures**

	Acct. No.	Actual 2022	Budgeted 2023	Estimated 2023	Proposed 2024
<b>NON-CAPITALIZED EQUIPMENT EXPENSE (LIST) (Cost less than \$5,000 and life less than one year):</b>					
TOTAL EQUIPMENT EXPENSE	72300	0	0	0	0
<b>PRIOR YEAR OPERATING EXPENSE ADJUSTMENT:</b>					
General Expense Adjustments	80010	15,977		12,117	
Bad Debt Expense	80020				
PRIOR YEAR EXPENDITURE	80000	15,977	0	12,117	0
<b>CASH SHORTAGES &amp; OVERAGES:</b>					
Ticket Sales	85100				
Souvenir Sales	85200				
Merchandise Sales	85500				
Other (Explain)	85900				
CASH (OVER)/UNDER	85000	0	0	0	0
<b>DEPRECIATION EXPENSE: (From: Sch 7 / To: Pg. 1)</b>					
	90000	108,845	133,000	130,000	130,000
<b>AMORTIZATION EXPENSE: (From: Sch 7 / To: Pg. 1)</b>					
	90010				
<b>*PENSION EXPENSE: (To: Pg. 1)</b>	96000			0	0
<b>*OPEB EXPENSE: (To: Pg. 1)</b>	96100			0	0
<b>OTHER OPERATING EXPENSE:</b>					
Loss on Sale of Asset	94010				
Other Expenses					
TOTAL OTHER OPERATING EXPENSE	94000	0	0	0	0

Temporary Positions Proposed for 2024

ACCT. NO.	Expenditure Classification  POSITION TITLE	# Employed		Length of Employment		Pay Rate		Amount Budgeted	
		Last Year	This Year	No.	Unit	Amount	Per Unit	Detail	Account Totals
		63200	Judges	15	21			various	
63300	Clerks	5	6			18.00	hr		12,000

**PROPERTY, PLANT & EQUIPMENT  
PROPOSED ACQUISITIONS & DISPOSITIONS**

0 (Legal Name of Fair)	0 (Location)	Estimated 2023	Proposed 2024
<b>PROPERTY, PLANT, &amp; EQUIPMENT, January 1:</b>		\$5,368,551	\$5,998,701
<b>ACQUISITIONS OF FIXED ASSETS:</b>			
Land		0	0
Construction in Progress		0	0
Buildings & Improvements		621,860	220,000
Leasehold Improvements		0	0
Equipment		8,289	0
<b>TOTAL ACQUISITIONS OF FIXED ASSETS</b>		630,149	220,000
<b>DISPOSITION OF FIXED ASSETS (Salvaged, Sold, etc.):</b>			
Land		0	0
Construction in Progress		0	0
Buildings & Improvements		0	0
Leasehold Improvements		0	0
Equipment		0	0
<b>TOTAL DISPOSITIONS OF FIXED ASSETS</b>		0	0
<b>PROPERTY, PLANT, &amp; EQUIPMENT, December 31:</b>		5,998,701	6,218,701
<b>INTANGIBLE ASSETS, January 1:</b>		\$0	\$0
<b>ACQUISITIONS OF INTANGIBLE ASSETS:</b>			
Right to Use Leased Land		0	0
Right to Use Leased Buildings		0	0
Right to Use Leased Equipment		0	0
Computer Software, Patents, Copyrights, Trademark, etc.		0	0
Non-Amortizable Intangible Assets		0	0
<b>TOTAL ACQUISITIONS OF INTANGIBLE ASSETS</b>		0	0
<b>DISPOSITION OF INTANGIBLE ASSETS:</b>			
Right to Use Leased Land		0	0
Right to Use Leased Buildings		0	0
Right to Use Leased Equipment		0	0
Computer Software, Patents, Copyrights, Trademark, etc.		0	0
Non-Amortizable Intangible Assets		0	0
<b>TOTAL DISPOSITIONS OF INTANGIBLE ASSETS</b>		0	0
<b>INTANGIBLE ASSETS, December 31:</b>		0	0
<b>DEPRECIATION:</b>			
Accumulated Depreciation, January 1		3,190,309	3,320,309
Less A/D on Dispositions of Fixed Assets above		0	0
Annual Depreciation Expense (from page 10)		130,000	130,000
<b>Accumulated Depreciation, December 31</b>		3,320,309	3,450,309
<b>AMORTIZATION:</b>			
Accumulated Amortization, January 1		0	0
Less A/D on Dispositions of Intangible Assets above		0	0
Annual Amortization Expense (from page 10)		0	0
<b>Accumulated Amortization, December 31</b>		0	0
<b>PROPERTY, PLANT, &amp; EQUIPMENT, NET OF DEPRECIATION, December 31</b>		2,678,391	2,768,391
<b>INTANGIBLE ASSETS, NET OF AMORTIZATION, December 31</b>		0	0
<b>TOTAL CAPITAL ASSETS, NET, December 31</b>		2,678,391	2,768,391
<b>LONG-TERM DEBT (ASSOCIATED WITH CAPITAL ASSETS)</b>		0	0
<b>INVESTMENT IN CAPITAL ASSETS, DECEMBER 31: (to page 1)</b>		<b>\$2,678,391</b>	<b>\$2,768,391</b>

NOTE: Enter all numbers as a positive.

**NON-FAIR FUNDS RECONCILIATION  
FOR CAPITALIZED PROJECTS**

0  
(Legal Name of Fair)

	Account Number	Estimated 2023	Proposed 2024
SUMMARY: January 1 to December 31			
<b>PRIOR YEAR RESOURCES RECEIVED (Reclassified as CY Revenue)</b>		\$0	\$0
RESOURCES ACQUIRED (Both cash rec'd & funds held outside of fair)			
Revenue Generating Funds	31900	58767	
Major Maintenance (MMP) Funds	31900		
ADA Funds	31900		
Infrastructure Matching Grants Fund	31900		
Infrastructure Loan Program	31900		
Replenishment Fund (Investment Capital)	31900		
Environmental Investment Program	31900		
Urgent Needs Fund	31900		
Flex Capital Funds (Used for capitalized assets only)	31900		
Grants from Outside Entities	31900		
Other (Specify)	31900		
<b>TOTAL RESOURCES</b>		58,767	0
RESOURCES APPLIED (Run through Fair's accounting system) :			
Construction in Progress	19000	58767	
Land	19100		
Buildings & Improvements	19200		
Equipment	19300		
Leasehold Improvements	19400		
Other (Specify)			
TOTAL Non-Fair Funds Run Through Fair's Books		58,767	0
RESOURCES APPLIED (Paid directly by Non-Fair Entity)			
Construction in Progress	19000		
Land	19100		
Building & Improvements	19200		
Equipment	19300		
Leasehold Improvements	19400		
Other (Specify)			
TOTAL Non-Fair Funds Paid Directly by Non-Fair Entity		0	0
<b>FUNDS REMAINING (Show as Deferred Revenue)</b>			
		\$0	\$0

<b>Facility</b>	<b>Dining Capacity</b>	<b>Proposed 2024 Rates</b>	<b>Proposed 2025 Rates</b>
Auburn Host Lions	200	\$895.00	\$955.00
Armory	745	\$1,315.00	\$1,405.00
Sierra	325	\$1,365.00	\$1,460.00
Placer	575	\$1,890.00	\$2,020.00
Tahoe	185	\$895.00	\$955
Clubhouse	40	\$475.00	\$505.00
Small Animal Barn	x	\$370.00	\$395.00
McCann Stadium	2400	\$2,625.00	\$2,805.00
Farell Wren Park	x	\$895.00	\$955.00
Gold State Cider Stage	x	\$1,050.00	\$1,120.00
Main Lawn / Gazebo	x	\$1,050.00	\$1,120.00
Redwood / Bullpoint Lawn	x	\$790.00	\$845.00
Judging Ring	x	\$525.00	\$560.00
Cowbelles Barn	x	\$245.00	\$260.00
Sheep Barn	x	\$525.00	\$560.00
Swine Barn (New)	x	\$600.00	\$640.00



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## [Gold Country Fair] Send us a message and we'll get back to you shortly. - new submission

1 message

---

~~just4suziq@yahoo.com~~ <reply-to+97f8a91e2963@crm.wix.com>

Fri, Nov 17, 2023 at 5:24 PM

Reply-To: just4suziq@yahoo.com

To: info@goldcountryfair.com

**A site visitor** just submitted your form: Send us a message and we'll get back to you shortly.

on Gold Country Fair

### Message Details:

Email: ~~just4suziq@yahoo.com~~

Subject: Mandarin Festival

Your message: My husband and I look forward to this festival every year but this year we were very disappointed in a couple of things.

1. Parking discrimination - it is absurd that there is tiered pricing for parking. Why is there an additional \$2 charge for a larger vehicle (ie. truck) when the parking space is the exact same for a car?
2. The shuttle service going up the hill to parking either stopped too soon or there were not enough attendants. If you're going to offer this service it should run regularly until close of the festival.

Respectfully,

S. Dredge

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If you think this submission is spam, [report it as spam](#).

To edit your email settings, go to your Inbox on desktop.

## EXECUTIVE COMMITTEE MEETING

NOVEMBER 10,2023

11:00 am

### 1. OTP UPDATE

#### A. AD HOC COMMITTEE

B. Committee discussed the OTP Ad Hoc Committee's charter, specifically the Boards Authority. Don will reach out to legal for clarification on resolution options within our Fiduciary authority and Responsibility..

#### C. ALL GROUNDS

D. An overview of all ground events was provided by CEO Ales. The committee received clarification surrounding the complexities of the OTP contract as it relates to "All Ground Events" and OTP usage going forward.

### 2. HERITAGE FOUNDATION

#### A. NEW MOU

B. The MOU expires at the end of the year December 31, 2023

a. Discussed a contingency plan if MOU is not finalized

b. A meeting with Heritage Foundation staff will be requested by EC to discuss recommendations for resolution of MOU

C. CEO Ales provided an update on 2023 Heritage Foundation projects

a. Red Bard on hold

#### D. LEGAL MEMO

#### E. EXPECTATIONS

### 3. 2024 BUDGET

#### A. NEW FINANCE COMMITTEE REPORT

B. Per board policy, the finance committee provided CEO Ales with guidelines for creating a condensed Finance report for directors and the public



C. RENTAL RATES

- a. CEO Ales reported the need to resolve rental rates to allow for maximum benefit to the fair when booking fairground rentals 2 years into the future.

4. CCA PROJECT UPDATES

A. MOTHERLODE ROOF

- a. The building showing signs of dry rot, updates will be shared

B. PLACER BUILDING HVAC

- C. CEO Ales secured funding to address power issues noting an upgrade may be necessary in the future.

5. MANAGER'S CONFERENCE

A. FUNDING AB1499

- a. Sales Tax revenue fund is at \$16 B they are determining the percentage over and above the bonus pool that will be allocated to fairs.

B. NEW ASSEMBLY BILLS "stop the Bleed Kits"

- a. Looking to secure a Defibrillator in addition to newly authorized "

C. BAGLEY KEENE CHANGES/REMOTE MEETING

- a. CEO Ales reviewed the new guidelines for remote meeting attendance and noted it is only useful when quorum is required to conduct business.

MISCELLANEOUS

Discussed the discord at the last meeting and ways to mitigate past issues from repeating.

Discussed Boards desire to acknowledge and meet the needs of the community while remaining true to our Fiduciary responsibilities and obligations.

CEO Ales discussed his strategic and vision plan which included an updated succession plan.

EC has requested to be kept up to date on the progress



# PMIA/LAIF Performance Report as of 11/14/23



## Quarterly Performance Quarter Ended 09/30/23

LAIF Apportionment Rate <sup>(2)</sup> :	3.59
LAIF Earnings Ratio <sup>(2)</sup> :	0.00009812538629360
LAIF Administrative Cost <sup>(1)*</sup> :	0.29
LAIF Fair Value Factor <sup>(1)</sup> :	0.986307739
PMIA Daily <sup>(1)</sup> :	3.48
PMIA Quarter to Date <sup>(1)</sup> :	3.42
PMIA Average Life <sup>(1)</sup> :	256

## PMIA Average Monthly Effective Yields<sup>(1)</sup>

<b>October</b>	<b>3.670</b>
September	3.534
August	3.434
July	3.305**
June	3.167
May	2.993

## Pooled Money Investment Account Monthly Portfolio Composition <sup>(1)</sup> 10/31/23 \$165.7 billion

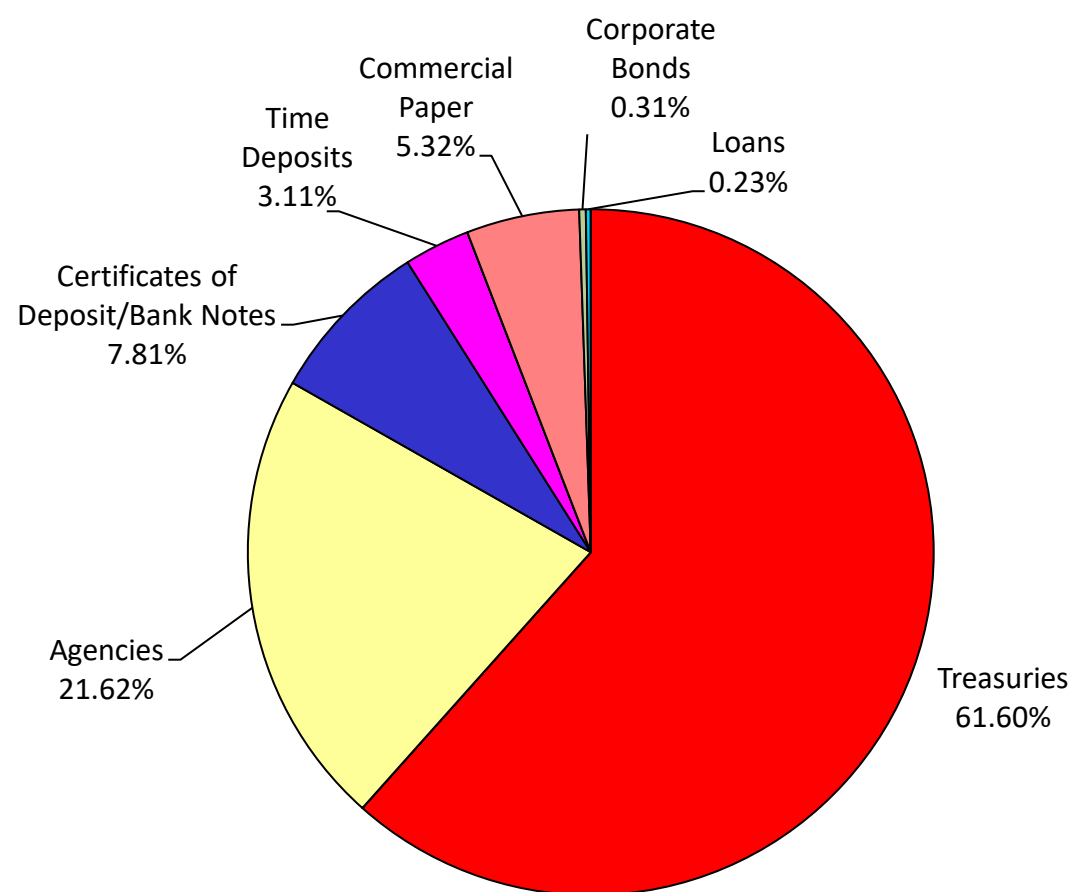


Chart does not include \$2,300,000.00 in mortgages, which equates to 0.001%. Percentages may not total 100% due to rounding.

Daily rates are now available here. [View PMIA Daily Rates](#)

Notes: The apportionment rate includes interest earned on the CalPERS Supplemental Pension Payment pursuant to Government Code 20825 (c)(1) and interest earned on the Wildfire Fund loan pursuant to Public Utility Code 3288 (a).

\*The percentage of administrative cost equals the total administrative cost divided by the quarterly interest earnings. The law provides that administrative costs are not to exceed 5% of quarterly EARNINGS of the fund. However, if the 13-week Daily Treasury Bill Rate on the last day of the fiscal year is below 1%, then administrative costs shall not exceed 8% of quarterly EARNINGS of the fund for the subsequent fiscal year.

\*\* Revised

Source:

<sup>(1)</sup> State of California, Office of the Treasurer

<sup>(2)</sup> State of California, Office of the Controller



### Local Agency Investment

#### Fund

P.O. Box 942809

Sacramento, CA 94209-0001

(916) 653-3001

November 01, 2023

[LAIF Home](#)

[PMIA Average Monthly Yields](#)

#### 20TH DISTRICT AGRICULTURAL ASSOCIATION

CHIEF EXECUTIVE OFFICER

P.O. BOX 5527

AUBURN, CA 95604-5527

[Tran Type Definitions](#)

Account Number: 13-31-001

October 2023 Statement

Effective Date	Transaction Date	Tran Type	Confirm Number	Web Confirm Number	Authorized Caller	Amount
10/13/2023	10/12/2023	QRD	1739740	N/A	SYSTEM	6,511.15

#### Account Summary

Total Deposit:	6,511.15	Beginning Balance:	722,049.06
Total Withdrawal:	0.00	Ending Balance:	728,560.21



Don Ales &lt;ceo@goldcountryfair.com&gt;

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**FW: CLASS ANNOUNCEMENTS: Bagley Keene Online Training - December 11, 2023  
1:00 - 4:00 pm**

4 messages

**Anater, Kenneth@CDFA** <kenneth.anater@cdfa.ca.gov>

Wed, Nov 22, 2023 at 10:28 AM

To: "Anater, Kenneth@CDFA" &lt;kenneth.anater@cdfa.ca.gov&gt;

Cc: "Francesconi, Mike@CDFA" &lt;mike.francesconi@cdfa.ca.gov&gt;, "Southwick, Charles@CDFA" &lt;Charles.Southwick@cdfa.ca.gov&gt;, "Elliott, Denise@CDFA" &lt;Denise.Elliott@cdfa.ca.gov&gt;, "Lara, Gilbert@CDFA" &lt;Gilbert.Lara@cdfa.ca.gov&gt;

Good morning DAA CEOs and Board Presidents,

We encourage you to share this information with the rest of your Board and take advantage of the free training opportunity to be sure all of your Directors are informed about the changes to the requirements to your DAA Board meetings that take effect on January 1, 2024. To participate in this online training event via Microsoft Teams, you will need to register by December 8, 2023 in the Online University.

You will find this class listed in the follow location in the Online University and be sure to choose the Microsoft Teams (Teams) session if you will not be attending in person: Catalog / CDFFA Instructor Lead Courses / Bagley-Keene Training (3 Hrs)

You may log in to the Online University via the following link: <https://daa.cdfaonlineuniversity.com>

Should anyone have questions about registering for this class or need assistance logging into your Online University profile, please do not hesitate to contact me.

I hope that all have a wonderful Thanksgiving holiday!

Ken

Ken Anater

CDFFA Fairs & Expositions

(916) 767-8143

[Kenneth.anater@cdfa.ca.gov](mailto:kenneth.anater@cdfa.ca.gov)

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**From:** CDFFA Announcements@CDFA**Sent:** Tuesday, November 21, 2023 11:36 AM**To:** CDFFA\_DL\_Everyone**Subject:** CLASS ANNOUNCEMENTS: Bagley Keene

The Training Office is pleased to announce an additional CDFA In-House Instructor-led December 2023 class!

**Bagley Keene (3hrs)**

**Class date:** December 11, 2023

**Class time:** 1-4pm

**Class location:** Auditorium

**Registration Deadline: December 8, 2023**

**Cancellation Deadline: December 8, 2023**

**Tuition:** FREE

**Seats Available:** 160

**Restrictions:** None

**Course Material:** Instructor will email

**Bagley Keene (3hrs)**

**Class date:** December 11, 2023

**Class time:** 1-4pm

**Class location:** MS Teams

**Registration Deadline: December 8, 2023**

**Cancellation Deadline: December 8, 2023**

**Tuition:** FREE

**Seats Available:** 500

**Restrictions:** None

**Course Material:** Instructor will email when they send the Teams meeting information to enrollees

*\*If you work in the Sacramento area and are able to attend the in-person session it would be appreciated.*

Please log into the [CDFA Online University](#) to select a session.

October 31, 2023

D2023-06

TO: All District Agricultural Association CEOs  
SUBJECT: SB 544 – Bagley Keene Open Meeting Act: teleconferencing.

This letter is to inform you of the passage of [SB 544](#) (Laird) **Bagley-Keene Open Meeting Act: teleconferencing**. This bill was signed into law by Governor Newsom on September 22, 2023, and will go into effect on **January 1, 2024**. SB 544 expands teleconferencing provisions enacted prior to the COVID-19 pandemic.

Below is a summary of the revisions to the Bagley-Keene Open Meeting Act as they apply to District Agricultural Associations. All provisions will be in effect beginning **January 1, 2024**. It should be noted that while state bodies are authorized to hold meetings by teleconference, there is no requirement to offer teleconference options.

**Definitions:**

- “Teleconference” – a meeting of a state body where members are at different locations connected by electronic means using audio, video, or both.
- “Teleconference location” – physical location open to the public where members of the public may participate in meetings of state bodies.
- “Remote location” – the location where a member of a state body participates, that is different from the teleconference location. Remote locations need not be disclosed to the public.
- “Participate remotely” – participation by a member of the state body in a meeting at a remote location different from a teleconference location.

**Public Notice:**

- Posted online at least 10 days in advance of the meeting.
- Must be provided to individuals who request notice in writing.
- Must include the date, time, teleconference information (if utilized), and physical/teleconference location of the meeting. The name, address, and telephone number of a contact person for more information must also be included.
- The board must implement procedures for responding to requests for reasonable modification and accommodations consistent with the Americans with Disabilities Act. Information should be listed on each Notice and Agenda.

### **Agenda:**

- Must be posted online ten days in advance as well as at each teleconference location on the day of the meeting.
- Must provide the public with an opportunity to address the state body.
- Brief description of items to be discussed at the meeting, in either open or closed session, with sufficient description to allow the public to determine whether to attend the meeting.
- Closed session items must reference specific statutory authority for the meeting in closed session.

### **Teleconference Requirements (Not common for DAAs to use):**

- The portion of meetings required to be open must be visible and audible to the public at each teleconference location.
- At least one member of the state body, not just staff, must be present at each teleconference location.
- A majority of the members of the state body **must** be present at the same teleconference location. Additional members, more than the majority, may attend and participate from a remote location. For example, with a full nine-member board, 5 members must be present at the teleconference location. The remaining four members may attend and participate from a remote location.
  - A member attending from a remote location may count towards the majority if both of the following conditions are met:
    - Member has a need related to a physical or mental disability as defined in Gov't Code [§12926](#) and [§12926.1](#), and
    - Member notifies the state body as soon as possible of the need to participate remotely.
  - The board must approve the exception and request a general description of the circumstances for each meeting the member participates in remotely. It cannot be a generalized approval for remote participation without an end date. Exceptions must be granted on a meeting-by-meeting basis.
- If the teleconference option fails and cannot be restored, the state body shall end and reschedule the meeting with appropriate notice.

### **Participating Remotely:**

- Members participating remotely must disclose whether any other individuals over 18 are present in the same room and their general relationship with those individuals.
- Members must appear visible on camera during the open portion of the meeting. If unable to appear due to connectivity issues, members must announce the reason.

**Voting:**

All votes taken during a teleconferenced meeting must be by roll call vote. The state body must publicly report on any action taken and vote or abstention of any member.

**Public Participation:**

- Public access is required at a physical location. If utilizing the teleconference option, the Board must allow members of the public to participate via teleconference to address the state body.
- Opportunity to address the state body on matters not on the agenda, but within the subject matter jurisdiction of the state body, as well as on all agenda items, must be provided.
- No conditions may be set for attendance at or participation in a public meeting, for example:
  - Sign-in or self-identification is not required. If a registration or attendance list is posted at or near the entrance to the meeting, it must state that it is voluntary, and people may attend and comment without signing in.
  - If utilizing teleconference, persons may use a pseudonym to sign in or register. No requirement to use a verified email address or actual name.
  - Cannot require persons making public comments to sign in or complete comment cards ahead of speaking.
  - Cannot prohibit criticism of state body.
  - May limit time for public comment per speaker per topic, if necessary. The allotted time must be established at the outset of the meeting and remain consistent throughout the meeting. Public comment time cannot be changed during the meeting.
- All meetings must comply with the Americans with Disabilities Act (ADA)

If you have any questions or need additional information, please do not hesitate to contact Mike Francesconi, at (916) 900-5365.

Sincerely,



Mike Francesconi  
Branch Chief





November 3, 2023

F2023-06

TO: All Fairs

SUBJECT: Proposition 12 Update for the 2024 Fair Season

As we all begin to prepare for the 2024 Fair Season, please keep in mind that [Proposition 12 \(2018\)](#) went into effect on January 1, 2022. Proposition 12 is the Farm Animal Confinement Initiative that requires that covered animals be housed in confinement systems that comply with specific minimum standards for freedom of movement, cage-free design, and minimum floor space, and identifies covered animals to include veal calves, breeding pigs, and egg-laying hens, as specified. As you might already be aware, the regulations and additional requirements went into effect on September 1, 2022, for certification, registration, accreditation, and inspection to implement the [Health and Safety Code \(HSC\) sections 25990-25994](#).

While self-certification of the farm where the breeding pig is kept was acceptable for the 2023 fair season, only third-party certifications will be permitted beginning with the 2024 fair season for fair pigs to be processed for resale. The CDFA Fairs and Expositions (F&E) Branch strongly recommends that all fairs request that their market hog exhibitors submit a third-party certification to ensure the pork meat from the show pig has access to a “resale” market. All pig breeders, regardless of age and farm size, in California and those outside of California selling market show pigs to California exhibitors, must be in compliance with Proposition 12.

To implement the law after the passing of Proposition 12 and to assist with the new regulations, the CDFA [Animal Care Program](#) (ACP) was formed within the Animal Health and Food Safety Services (AHFSS) Division. The ACP has also created many helpful outreach and educational materials for the various stakeholders which can be found on their website. Please take the time to watch and share the Proposition 12 Fairs and Exhibitions Guidance for 4-H and FFA [video](#) prepared by ACP. The video is extremely informational!

A list of third-party accredited [certifying agents](#) for Proposition 12 compliance can also be found on the ACP website. Currently, the CDFA AHFSS Division is the only governmental entity certifying agent and certifies at no cost to the producer. If a



F2023-06  
November 3, 2023  
Page 2

producer would like CDFA to certify their farm, they can contact the ACP at [AnimalCare@cdfa.ca.gov](mailto:AnimalCare@cdfa.ca.gov) to inquire about applying for certification. Please share this information with your fair's swine exhibitors as soon as possible to allow them enough time to find a Proposition 12 – compliant project pig for the 2024 fair season.

The F&E Branch appreciates your cooperation as we all transition to a Proposition 12 – compliant future. If you have any questions or concerns regarding Proposition 12 and how it may impact your fair, please contact [Mike Francesconi](#) at (916) 900-5365.

Respectfully,

A handwritten signature in blue ink that reads "Mike Francesconi". The signature is written in a cursive style with a large initial "M".

Mike Francesconi  
Branch Chief

cc: Elizabeth Cox  
CDFA Animal Care Program Manager

Sun	Mon	Tue	Wed	Thu	Fri	Sat
26	27	28	29	30	1	2
Armyory: Christmas Craft	All Grounds: WWSRA	All Grounds: WWSRA Sports Show			Armyory: Firepower Promotions	AHL: Motorcycle Club Sierra: Nelly Noemi Tahoe: Debbie Mitchell
3	4	5	6	7	8	9
					Placer: Chapa De Indian	
10	11	12	13	14	15	16
		AHL: Lions Xmas Party	Sierra: Sutter Auburn Faith Hospital			AHL: Birthday Party
17	18	19	20	21	22	23
			AHL: City of Auburn			Sierra: Celebration of Life
24	25	26	27	28	29	30
31	1	2	3	4	5	6

Sun	Mon	Tue	Wed	Thu	Fri	Sat
31	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31	1	2	3

**Events:**

- Sierra: Jenny Ceron** (Tue 9, Wed 10)
- Placer & Main Lawn: Lord** (Wed 10)
- AHL: Placer, and Tahoe** (Sun 21)
- AHL, Placer, and Tahoe Building: TAC Convention** (Thu 18)
- Armory: Centerstage** (Thu 18)
- AHL: Mayra Ayala** (Fri 12)
- Placer: Auburn Jeep Club** (Fri 12)
- Placer: St. Joseph's** (Sat 27)
- Placer: Del Oro Fundraiser** (Sat 2)
- Sierra: Rosaura Moon** (Sat 3)

Dec 7, 2023 Board Meeting

Agenda Item, Lani Johnston, Auburn Home Shows

Continued Item for Loss of Cancelled Event due to Mosquito Fire. July 20, 2023 Board Item.

Item and material presented. Motion and second was made to credit the Home Shows for two events. Deb Bedwell requested specific amount. Motion was tabled obtain that information.

Subsequent meeting were cancelled due to lack of quorum.

Material Enclosed:

July 20, 2023 Board Agenda  
Verification insurance is not available.

**REGULAR NOTICE OF BOARD MEETING**

20th DISTRICT AGRICULTURAL ASSOCIATION  
Gold Country Fairgrounds and Event Center  
1273 High Street, Auburn, California 95603  
530-823-4533

**MEETING DATE & LOCATION**

Thursday, July 20, 2023 @ 6:00 pm  
Auburn Host Lions Building  
1273 High Street, Auburn, CA 95603  
Notice and Agenda available on the internet at [www.goldcountryfair.com](http://www.goldcountryfair.com)

**TELECONFERENCE MEETING**

Boards may meet by meeting of a state by means, through either conference calls, we

**Meeting Location:**  
Auburn Host Lions B

Any member of the to do so and will be addition, if a membe you will be given su President has the ri proceed with the ag subsequent meeting



*July 20 Board Agenda  
Insurance & Event Cancellation  
Insurance Credit*

onference' means a ed by electronic include telephone

his agenda has a right agenda item. In sted on the agenda, a. The Board e (3) minutes or less to n action item) of a s maximum.

**AMERICANS WITH DISABILITIES ACT**

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification to attend or participate in any Board or Committee meetings, or other Gold Country Fair activities may request assistance by contacting Sonia Del Toro at Gold Country Fair Office.

## **AGENDA**

### **I. CALL TO ORDER:**

- A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

### **II. PLEDGE OF ALLEGIANCE**

### **III. ROLL CALL OF BOARD MEMBERS**

### **IV. PUBLIC COMMENT:**

- A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.

### **V. CONSENT CALENDAR:**

- A. Approval of Meeting Minutes as written:
  - 1. Board Meeting Minutes dated January 26, 2023
- B. Approval of Expenditures, Home Depot, Cal Card
  - 1. See Checks and Payments Report
- C. Approval of Monthly Financials
- D. Approval of the following Agreements
  - 1. F-31 Interim Rental Agreements: 23-44, 23-45, 23-23-47, 23-51, 23-52
  - 2. Standard Contracts: None to Consider
  - 3. Fair time Commercial Vendor Contracts: None to Consider
  - 4. Fair time Concession Vendor Contracts: None to Consider
- E. Excusal of Director Absences: None to Consider

### **VI. HERITAGE FOUNDATION:**

- A. Update

### **VII. COMMITTEE AND STAFF REPORTS:**

- A. CEO Report:
  - 1. GCF Crab Feed
  - 2. CDFA 2022 Community Resilience Centers Program
  - 3. Swine Barn
  - 4. Community Wildfire Prevention Preparedness Day
  - 5. 2023 CEO Orientation
  - 6. 22/23 Base Allocation
  - 7. Form 700
    - a. Reference Pamphlet
    - b. Conflict of Interest Code
- B. Staff Report
  - 1. None to Consider
- C. Committee Assignments
  - 1. Executive Committee
  - 2. Finance Committee
  - 3. Buildings and Grounds Committee
  - 4. Stakeholder Committee

### **VIII. CORRESPONDENCE:**

- A. Items provided via email to Directors with copies available at the meeting.

1. PMIA/LAIF Performance Report
2. Local Agency Investment Fund
3. Hugs-N-Smiles Building Inspection

**IX. FINANCIALS:**

- A. Finance Committee to discuss monthly finance report

**X. OLD BUSINESS:**

- A. Hugs-N-Smiles Progress Report

**XI. NEW BUSINESS:**

- A. Non-Profit Application
  1. TAC Convention of Narcotics Anonymous
- B. Liza Stefani- Junior Livestock Auction Committee
- C. Lani Johnston- Insurance and Event Cancellation Credit

**XII. RECOGNITION OR CELEBRATION:**

- A. None to Consider

**XIII. MATTERS OF INFORMATION:**

- A. CEO Comments
- B. Director/Staff Comments
- C. Board Meeting Dates:
  1. Thursday, March 23, 2023
  2. Thursday, April 27, 2023
- D. Upcoming Key Activities

**XIV. ADJOURNMENT**

The Board of Directors may or may not act on all items appearing on this agenda. Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice February 14, 2023



**REGULAR NOTICE OF BOARD MEETING**

20th DISTRICT AGRICULTURAL ASSOCIATION  
Gold Country Fairgrounds and Event Center  
1273 High Street, Auburn, California 95603  
530-823-4533

**MEETING DATE & LOCATION**



Notice

.com

Any member of the pu  
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*No Meeting  
No Decision*

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(3) minutes or less to  
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maximum.

**AMERICANS WITH DISABILITIES ACT**

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification to attend or participate in any Board or Committee meetings, or other Gold Country Fair activities may request assistance by contacting Sonia Del Toro at Gold Country Fair Office.

## AGENDA

- I. **CALL TO ORDER:**
  - A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.
- II. **PLEDGE OF ALLEGIANCE**
- III. **ROLL CALL OF BOARD MEMBERS**
- IV. **PUBLIC COMMENT:**
  - A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.
- V. **CONSENT CALENDAR:**
  - A. Approval of Meeting Minutes as written:
    1. Board Meeting Minutes dated July 20, 2023
  - B. Approval of Expenditures, Home Depot, Cal Card
    1. See Checks and Payments Report
  - C. Approval of Monthly Financials
  - D. Approval of the following Agreements
    1. F-31 Interim Rental Agreements: 23-77, 23-80, 23-82, 23-83, 23-84
    2. Standard Contracts: 23-26, 23-30 – 23-33, 23-36 -23-48, 23-56, 23-59, 23-61, 23-63 – 23-65
    3. Fair time Commercial Vendor Contracts: C29, C19, C13, C24, C9, C1, C5, C8, C34, C41, C17, C2, C44, C45, C12, C50
    4. Fair time Concession Vendor Contracts: F17, F5, F2, F22, F8, F1, F21, F15, F16
  - E. Excusal of Director Absences: Director Macon
- VI. **HERITAGE FOUNDATION:**
  - A. Update
- VII. **COMMITTEE REPORTS:**
  - A. CEO Report:
    1. Director Macon – Celebration of Life
    2. 2023 Fair Update
    3. Swine Barn Progress
      - a. Electrical
      - b. Plumbing
      - c. Shade Cloth
  - B. Committee Assignments
    1. Executive Committee
- VIII. **CORRESPONDENCE:**
  - A. Items provided via email to Directors with copies available at the meeting.
    1. PMIA/LAIF Performance Report
    2. D2023-02 Sponsoring Agreement Reviews Signed
    3. Banned States Update 8.17
    4. Upcoming Interim Events
- IX. **FINANCIALS:**

- A. Finance Committee to discuss monthly finance report.
- X. **OLD BUSINESS:**
  - A. None to Consider
- XI. **NEW BUSINESS:**
  - A. California Construction Authority
  - B. Old Town Pizza Financial Request – Presented by Dawn Cederlund
- XII. **RECOGNITION OR CELEBRATION:**
  - A. None to Consider
- XIII. **MATTERS OF INFORMATION:**
  - A. CEO Comments
  - B. Director/Staff Comments
  - C. Board Meeting Dates:
    - 1. Thursday, September 28, 2023
    - 2. Thursday, October 26, 2023
  - D. Upcoming Key Activities
- XIV. **CLOSED SESSION:** The Board of Directors of the 20<sup>th</sup> DAA is permitted to meet in closed session to discuss the following: Personnel Matters- Government Code 11126(a) and Pending Litigation- Government Code 11126€1.
- XV. **ADJOURNMENT**

The Board of Directors may or may not act on all items appearing on this agenda. Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice July 10, 2023

Lani Johnston

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**From:** Lani Johnston <lanij@auburnhomeshows.com>  
**Sent:** Monday, November 21, 2022 3:32 PM  
**To:** 'Gary Gilligan'  
**Subject:** RE: Event Cancellation Insurance

Event cancellation insurance info from Steve, again. Just finished notes for agenda item for Dawn.

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**From:** Gary Gilligan <chefgary@moefevents.org>  
**Sent:** Thursday, November 10, 2022 1:39 PM  
**To:** Lani Johnston <lanij@auburnhomeshows.com>  
**Subject:** RE: Event Cancellation Insurance

Yes, and every company I found will not cover California

Sent from [Mail](#) for Windows

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**From:** [Lani Johnston](#)  
**Sent:** Thursday, November 10, 2022 1:15 PM  
**To:** [dawn@otpizza.net](mailto:dawn@otpizza.net); 'Aol Inc.'; [Gary Gilligan](mailto:Gary Gilligan); [Ssmike@moefevents.com](mailto:Ssmike@moefevents.com); 'Reese Browning'  
**Subject:** FW: Event Cancellation Insurance

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**From:** Steven Galyardt <[sgalyardt@gpins.com](mailto:sgalyardt@gpins.com)>  
**Sent:** Thursday, November 10, 2022 10:44 AM  
**To:** Lani Johnston <[lanij@auburnhomeshows.com](mailto:lanij@auburnhomeshows.com)>  
**Subject:** Event Cancellation Insurance

Lani,

Your general liability carrier does not offer event cancellation insurance. Given that your event is a home show we could not find a carrier who would provide liability along with event cancellation coverage at any price. However, this coverage is available for some business at an additional premium that could range from \$500 to several thousands of dollars depending on the event. These policies have several exclusions that would affect a business. The first is an exclusion should government action prevented the event from taking place. In others if government action was not excluded the reason for the action had to be within one mile of the event location. Since Cal-fire and FEMA operate in our region the fairgrounds could be closed for an action 25 or more miles away as it was this year. Therefore, there would have no coverage for a loss.

Please let me know if you have any questions.

Thank you,

**STEVEN GALYARDT**  
Commercial Producer  
George Petersen Insurance Agency

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P 530.823.3733 | C 530.227.2931 | F 530.823.3640 | [www.gpins.com](http://www.gpins.com)

**From:** Anater, Kenneth@CDFA <kenneth.anater@cdfa.ca.gov>  
**Sent:** Thursday, February 2, 2023 12:56 PM  
**To:** Lani Johnston  
**Subject:** RE: update

Hi Lani,

Sorry for the delay in responding as the recent storms and subsequent flooding had me busy reporting on all of the response activity at fairgrounds across the state. A week away at the convention only put me behind that much further.

That being said, while at the convention, I did briefly speak Don and believe that he stated that they did provide you with refund for at least part of the costs associated with putting on your event at the fairgrounds. On these kinds of fiscal matters, the fairground does have full discretion on how they decide to handle them and would think that they would do what is best for their long term interests as opposed to any concerns about a one-time hit to their bottom line.

As for the agreement between the fairgrounds and those that were utilizing the fairgrounds, again, that is a local matter and CDFA does not seek information on the amounts received by CAL Fire, USFS, or any of the entities that utilized them as an animal shelter or evacuation center. If Cal Fire will not voluntarily provide you with that information, you would need to PRA either or both entities to get that information.

I did ask around at convention and with CDFA staff about other options to compensate promoters such as yourself when they are deprived of the use of fairground property due to emergency response activations, but did not make much headway. I expressed the issue to my immediate supervisor and our Branch Chief as I see the potential impacts to our entire industry and conveyed my thoughts to our Deputy Secretary during one of our staff meetings and we can only wait and see if they pursue this matter further. I asked our representative at the State Operations Center if they were aware of any options and they only offered the idea to look for a SBA no interest loan. I also asked the industry insurance pool Executive Director (and a former fairground manager) if she was aware of any options, but she did not. She did state that going forward, if an event is cancelled due to a fairground emergency response activation, they would refund any insurance fees that were applied for as long as the request came in before the event's scheduled date. She was also going to ask if any of the insurance providers that were at the convention if they offered any insurance policies that would cover situations such as yours, but have not yet heard back from her. She was not too optimistic about anyone offering this type of coverage and will update you once I get a chance to follow up with her on this matter.

I do wish that I could be of greater assistance to you, but we are limited in what we can do for both the fairgrounds and any renters that are impacted by these emergency activations. As it is in Food and Ag code that we are to allow fairgrounds as much local autonomy as possible, CDFA cannot direct fairgrounds to make specific financial decisions at this level. The fairgrounds will either reap the rewards or suffer the financial consequences when it comes to how they handle these matters. I can only work to find future options to compensate renters when displaced by these activations, but CDFA itself has no means to remedy fairground renters for past instances of lost revenue.

I can only speak as a past attendee to your home shows at the Gold Country Fairgrounds that I hope that the two of you can find some way to resolve this matter amicably. I believe that it would be a loss to all involved, and the region as well, if you decide to make other arrangements for future home show events.

Ken

Ken Anater  
CDFA Fairs & Expositions



**December 7, 2023**

Acting President Johnson has assigned the board directors to the following committees in 2023:

**Executive Committee:**

1. Peg Johnson
2. Julia Durand

**Buildings & Grounds Committee:**

1. Peg Johnson
2. Randy Crabtree

**Long-Range Planning:**

1. Dave Ebbert
2. Keri Askew Bailey

**Interim Committee:**

1. Julia Durand
2. Corinn Crowley

**Policy Committee:**

1. Luke Parnell
2. Peg Johnson

**Gold Country Fair Heritage Foundation Committee:**

1. Julia Durand
2. Corinn Crowley

**Fair Committee:**

1. Peg Johnson

**Exhibits Committee:**

1. Luke Parnell
2. Dave Ebbert

**Finance Committee:**

1. Julia Durand
2. Luke Parnell

**Nominating Committee:**

1. Randy Crabtree
2. Keri Askew Bailey



1273 High Street, Auburn, CA 95603

### NON-PROFIT RENTAL APPLICATION

**Instructions:** Non-profits may qualify for a discount up to 20% on rental rates All applications must be submitted on this form, completed in its entirety, and at least 90 days before the non-profit's event date.

Required documentation to be submitted with application: A copy of current 501(c)(3) and Designation letter from IRS, current California Secretary of State Statement of Information, and proof of current status with the California Office of Attorney General's Charitable Trust Registry.

**Name of Event:** Auburn Jeep Club Crab Feed

**Event Date(s) Requested:** January 13, 2023

**Organization Name:** Auburn Jeep Club

**Address:** PO Box 4222 Auburn, CA 95604

**Phone:** 530-965-6458

**Fax:** N/A

**Email:** toms@thorglobal.ca

**Webpage:** Auburn Jeep Club

**Executive Board Members Names:** Tom Seitzinger, President

**Purpose of Organization and Mission:** Promote safe off roading and philanthropy within our community.

**Nonprofit 501(c)(3) Tax ID #:** Click here to enter text.

**Date:** Click here to enter text.

94-2452388

**Detailed Request:** Any possible discount off the rental fee as costs have increased.

**Description of Event:** Crab Feed

**Who will benefit:** Community charities, such as-Placer High, Colfax High, VFW, American Legion, Placer Co Chaplaincy, Gold Country Heritage Foundation, Auburn City Fire, Auburn Chamber of Commerce, Rubicon Trail Foundation, and others.

**Purpose of Event:** Provide an entertaining event for the committee and earn money to continue our community charity.

**How many years have you held this event?** Over 50 years

**Where has this event been held in the past?** Over 40 that I am aware.

**Est. Attendance:** 400+

**Number of Vendors:** One

**Admission and/or fees collected:** \$75.00 ea guest

**Estimated revenue generated:** \$17,000

**Alcohol served?** Yes

**Food served?** Yes

**Building requested:**  Armory  Placer  Sierra  Lions  Other Click here to enter text.

*Thomas Seitzinger*  
Authorized Board Member Signature

11/8/23  
Date Submitted

**Wilson, Myers and Dold, CPAs  
564 Auburn Ravine Rd  
Auburn, CA 95603  
530-885-6252**

June 1, 2023

AUBURN JEEP CLUB  
P.O. BOX 4222  
AUBURN, CA 95604-4222

Dear :

We have prepared the following returns listed below:

Short Form of Organization Exempt From Income Tax (Form 990-EZ)  
Annual Registration Renewal Fee Report (Form RRF-1)  
California Exempt Organization Annual Information Return (Form 199)

We suggest that you examine these returns carefully to fully acquaint yourself with all items contained therein to ensure that there are no omissions or misstatements.

**Federal Filing Instructions**

**Your Form 990-EZ for the year ended 12/31/22 shows no balance due.**

Your return is being filed electronically with the IRS and is not required to be mailed. If you mail a paper copy of your return to the IRS it will delay the processing of your return. Your electronically filed return is not complete without your signature. You are using a Personal Identification Number (PIN) for signing your return electronically. Form 8879-TE, IRS *e-file* Signature Authorization for an Exempt Organization should be signed and dated by an authorized officer of the organization and returned as soon as possible to:

Wilson, Myers and Dold, CPAs  
564 Auburn Ravine Rd  
Auburn, CA 95603

***Important:* Your return will not be filed with the IRS until the signed Form 8879-TE has been received by this office.**

**California Form 199 Filing Instructions**

**Your Form 199 for the tax year ended 12/31/22 shows no balance due.**

Your return is being filed electronically with the California Franchise Tax Board and is not required to be mailed. Form 8453-EO, California e-file Return Authorization for Exempt Organizations, should be signed and dated by an authorized officer of the corporation and returned as soon as possible to:

Wilson, Myers and Dold, CPAs  
564 Auburn Ravine Rd



Auburn, CA 95603

**California Form RRF-1 Filing Instructions**

**Your Form RRF-1 for the tax year ended 12/31/22 shows a balance due of \$50.** The return should be signed and dated on Page 1 by an officer representing the organization. Include a check payable to the Department of Justice in the amount of \$50. Write "E.I.N. 68-0020418, RRF-1 Balance Due for the year ended 12/31/22" on the check. Mail the return by November 15, 2023 to:

Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

A copy of the federal return should be attached and sent with the registration renewal.

Also enclosed is any material you furnished for use in preparing the returns. If the returns are examined, requests may be made for supporting documentation. Therefore, we recommend that you retain all pertinent records for at least seven years.

In order that we may properly advise you of tax considerations, please keep us informed of any significant changes in your financial affairs or of any correspondence received from taxing authorities.

If you have any questions, or if we can be of assistance in any way, please call.

Sincerely,

*David K Myers, CPA*

Wilson, Myers and Dold, CPAs