

## **REGULAR NOTICE OF BOARD MEETING**

20th DISTRICT AGRICULTURAL ASSOCIATION  
Gold Country Fairgrounds and Event Center  
1273 High Street, Auburn, California 95603  
530-823-4533

### **MEETING DATE & LOCATION**

Thursday, May 22, 2025 @ 4:30 pm  
Clubhouse  
1273 High Street, Auburn, CA 95603  
Notice and Agenda available on the internet at [www.goldcountryfair.com](http://www.goldcountryfair.com)

### **20<sup>th</sup> DAA BOARD OF DIRECTORS**

Peg Johnson, Chairman  
Keri Bailey, Vice Chairman  
Corinn Crowley  
Eddie Vegaalban  
Bethel Vercruyssen  
Doug Houston

### **PUBLIC COMMENT**

Any member of the public wishing to address the Board on any matter listed on this agenda has a right to do so and will be afforded such opportunity when the Board is considering that agenda item. In addition, if a member of the public wishes to address the Board on a matter not listed on the agenda, you will be given such opportunity during the Public Comment item on the agenda. The Board President has the right to limit the time for public comment to a maximum of two (2) minutes or less, and not to exceed twenty (20) minutes total, to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

### **AMERICANS WITH DISABILITIES ACT**

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification to attend or participate in any Board or Committee meetings, or other Gold Country Fair activities may request assistance by contacting Sonia Del Toro at Gold Country Fair Office.

## **AGENDA**

### **I. CALL TO ORDER:**

- A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

### **II. PLEDGE OF ALLEGIANCE**

### **III. ROLL CALL OF BOARD MEMBERS**

### **IV. CONSENT CALENDAR: \*\*Action Item\*\***

- A. Approval of Meeting Minutes as written:
  - 1. Board Meeting Minutes dated April 24, 2025
- B. Approval of Expenditures, Home Depot, Cal Card
  - 1. See Checks and Payments Report
- C. Approval of Monthly Financials
- D. Approval of the following Agreements
  - 1. F-31 Interim Rental Agreements: 25-19, 25-24, 25-34, 25-43, 25-51
  - 2. Standard Contracts: 25-24, 25-30, 25-31
  - 3. Fair time Commercial Vendor Contracts: None to Consider
  - 4. Fair time Concession Vendor Contracts: None to Consider
- E. Excusal of Director Absences: None to Consider

### **V. COMMITTEE REPORTS:**

- A. CEO Report
  - 1. 2<sup>nd</sup> Annual GCF x SOAR Golf Tournament
  - 2. 2025 Gold Country Fair Update
  - 3. Community Clubhouse
  - 4. CA SB493 Progress
  - 5. June Board Meeting – Reschedule
- B. Executive Committee
- C. Interim Committee
- D. Policy Committee
- E. Buildings and Grounds Committee
- F. Finance Committee
- G. Long-Range Committee
- H. Fair Committee

### **VI. CORRESPONDENCE:**

- A. Items provided via email to Directors with copies available at the meeting.
  - 1. PMIA/LAIF Performance Report

### **VII. FINANCIALS:**

- A. Finance Committee to discuss monthly finance report.

### **VIII. OLD BUSINESS:**

A. None to Consider

IX. **NEW BUSINESS:**

A. None to Consider

X. **MATTERS OF INFORMATION:**

A. CEO Comments

B. Director/Staff Comments

C. Board Meeting Dates:

1. Thursday, June 26, 2025 – TBD

2. Thursday, July 24, 2025

D. Upcoming Key Activities

XI. **PUBLIC COMMENT:**

A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.

XII. **ADJOURNMENT**

Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice May 12, 2025

## **MINUTES OF REGULAR BOARD MEETING**

20th DISTRICT AGRICULTURAL ASSOCIATION  
Gold Country Fairgrounds and Event Center  
1273 High Street, Auburn, California 95603  
530-823-4533

### **MEETING DATE & LOCATION**

Thursday, April 24, 2025 @ 3:00 pm  
Clubhouse  
1273 High Street, Auburn, CA 95603  
Notice and Agenda available on the internet at [www.goldcountryfair.com](http://www.goldcountryfair.com)

### **20<sup>th</sup> DAA BOARD OF DIRECTORS**

Peg Johnson, Chairman  
Keri Bailey, Vice Chairman  
Corinn Crowley  
Eddie Vegaalban  
Bethel Vercruyssen  
Doug Houston

### **PUBLIC COMMENT**

Any member of the public wishing to address the Board on any matter listed on this agenda has a right to do so and will be afforded such opportunity when the Board is considering that agenda item. In addition, if a member of the public wishes to address the Board on a matter not listed on the agenda, you will be given such opportunity during the Public Comment item on the agenda. The Board President has the right to limit the time for public comment to a maximum of two (2) minutes or less, and not to exceed twenty (20) minutes total, to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

### **AMERICANS WITH DISABILITIES ACT**

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification to attend or participate in any Board or Committee meetings, or other Gold Country Fair activities may request assistance by contacting Sonia Del Toro at Gold Country Fair Office.

## AGENDA

### I. CALL TO ORDER:

- A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

### II. PLEDGE OF ALLEGIANCE

### III. ROLL CALL OF BOARD MEMBERS

Directors Present: President Johnson, Director Bailey, Director Crowley, Director Vegaalban, Director Vercruyssen, Director Houston

### IV. CONSENT CALENDAR: **\*\*Action Item\*\***

- A. Director Crowley moves to approve the Consent Calendar. Director Bailey to 2nd the motion.

- B. President Johnson asks if there is any further discussion.

President Johnson asks all who are in favor of approving the Consent Calendar:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen	X		
Doug Houston	X		
Corinn Crowley	X		
Eddie Vegaalban	X		

- a. Motion to approve the Consent Calendar passes.

### V. COMMITTEE REPORTS:

#### A. CEO Report

1. 2<sup>nd</sup> Annual GCF x SOAR Golf Tournament
  - a. CEO Ales announces the 2<sup>nd</sup> annual golf tournament and encourages the board to participate, in any capacity.
2. 2025 Gold Country Fair Update
  - a. CEO Ales reports that concession spaces for the upcoming fair are sold out and commercial spaces are selling well.
  - b. CEO Ales announces that Butler Amusements has agreed to relocate kid rides into Farrel Wren Park.
  - c. CEO Ales adds that the Board will be tasked to sell merchandise at the annual fair.

d. CEO Ales announces that a different demolition derby promoter is being considered as the previous year's promoter has retired.

B. Executive Committee

1. President Johnson announces the date and time of the June Auburn Chamber of Commerce Mixer, hosted by Fast Fridays Motorcycle Speedway and invites the board of directors to participate.
2. Director Bailey reports the committee discussed potential scheduling conflict with the rodeo and the Fast Friday's events. Director Bailey adds the committee discussed the challenges and fees faced with CHP and CalFire.

C. Interim Committee

D. Policy Committee

- E. Director Crowley mentions that the current policy manual states that the policy should be reviewed every two years. Director Crowley moves to revise the policy to read that the policy should be reviewed at least twice a year instead of every two years. Director Vegaalban to 2nd the motion.

- F. President Johnson asks if there is any further discussion.

President Johnson asks all who are in favor to revise the policy to read that the policy should be reviewed at least twice a year instead of every two years:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen	X		
Doug Houston	X		
Corinn Crowley	X		
Eddie Vegaalban	X		

- a. Motion to approve to revise the policy to read that the policy should be reviewed at least twice a year instead of every two years.

G. Buildings and Grounds Committee

H. Finance Committee

1. Director Crowley reports that the cash reserve account currently exceeds \$400,000.00 and mentions that CEO Ales has indicated that the reserve account would be comfortable at \$300,000.00. Director Crowley adds that the committee agrees with the recommendation and wishes to allocate the amount exceeding \$300,000.00 to the 2025 Priority Projects list.
2. Director Vegaalban mentions that the transfer would make sense in order to accomplish more projects in 2025.
3. Director Crowley moves to transfer \$110,000.00 to the operating account from the cash reserve, not dropping below \$300,000.000, to be allocated to the Priority Project list. Director Vegaalban to 2nd the motion.

4. President Johnson asks if there is any further discussion.
5. Director Houston asks how the projects in question were prioritized.
6. Director Crowley states that the board was included in a facility tour where the projects were addressed and the list was created.
7. CEO Ales emphasizes that the Clubhouse is next to the list and there are monies already allocated from the crab feed proceeds and a donation from a sponsor.
8. Director Vegaalban recites criteria that is used to determine priority.
9. Director Houston announces that he would abstain from the vote, due to lack of knowledge of the topic.

President Johnson asks all who are in favor of approving the to transfer \$110,000.00 to the operating account from the cash reserve, not dropping below \$300,000.000, to be allocated to the Priority Project list:

<b>Board Member</b>	<b>Approved (Yes Vote)</b>	<b>Not Approved (No Vote)</b>	<b>Abstain</b>
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen	X		
Doug Houston			X
Corinn Crowley	X		
Eddie Vegaalban	X		

10. Motion to approve the transfer of \$110,000.00 to the operating account from the cash reserve, not dropping below \$300,000.000, to be allocated to the Priority Project list passes.

I. Long-Range Committee

1. Director Bailey reports that the committee met and provided suggestions for the Long-Range Plan.
2. Director Crowley requests that the Long-Range Plan be distributed in the next board packet.

J. Fair Committee

1. Director Vegaalban reports that the committee discussed the fair-events and what to expect at the upcoming event.

VI. **CORRESPONDENCE:**

- A. Items provided via email to Directors with copies available at the meeting.
  1. PMIA/LAIF Performance Report

VII. **FINANCIALS:**

- A. Finance Committee to discuss monthly finance report.

VIII. **OLD BUSINESS:**

A. Concession Stand – Naming Rights

1. CEO Ales states that a Letter of Understanding has been generated to accommodate a naming rights sign on the McCann Stadium concession stand, in trade for roof repair on the concession stand.

B. Director Bailey moves to approve the Letter of Understanding, to allow listed company naming rights up to four years. Director Houston to 2<sup>nd</sup> the motion.

C. President Johnson asks if there is any further discussion.

President Johnson asks all who are in favor to accept the Letter of Understanding, to allow listed company naming rights up to four years:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen	X		
Doug Houston	X		
Corinn Crowley	X		
Eddie Vegaalban	X		

a. Motion to approve of accepting the Letter of Understanding, to allow listed company naming rights for up to four years.

IX. **NEW BUSINESS:**

A. 2024 Accounting Review Approval

1. CEO Ales requests a motion to approve a financial audit request for 2024.

2. Director Houston moves to approve a financial audit request for 2025. Director Bailey to 2<sup>nd</sup> the motion

3. President Johnson asks if there is any further discussion.

President Johnson asks all who are in favor to approve a financial audit request for 2025:

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Peg Johnson	X		
Keri Askew Bailey	X		
Bethel Vercruyssen	X		
Doug Houston	X		
Corinn Crowley	X		
Eddie Vegaalban	X		

a. Motion to approve to approve a financial audit request for 2025.



B. Non-Profit Application – Motherlode Model T

1. CEO Ales states that he is prepared to offer the full discount as the Motherlode Model T Club has allowed the fairgrounds to display their vehicles at the fair and have been great partners of the fair.

X. **MATTERS OF INFORMATION:**

A. CEO Comments

1. CEO Ales invites the board to join him at the N.C.C.T. graduation.
2. CEO Ales encourages the board to participate in the Lunch & Learn training courses, provided by CDFA.

B. Director/Staff Comments

1. Sonia states that she and CEO Ales had the opportunity to represent the network of fairs at Ag Day at the Capital.

C. Board Meeting Dates:

1. Thursday, May 22, 2025
2. Thursday, June 26, 2025

D. Upcoming Key Activities

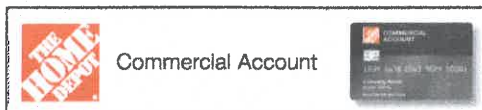
XI. **PUBLIC COMMENT:**

- A. Alexia Retallack reports that the Auburn City Council is reviewing a solution for the 4<sup>th</sup> of July Fireworks. Alexia adds that the Auburn Arts Commission will host a free concert series at the School Park Reserve over the summer.

XII. **ADJOURNMENT**

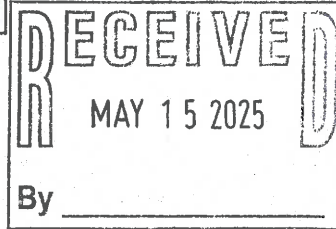
Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533.

Date of Notice April 14, 2025



# ACCOUNT ACTIVITY STATEMENT

RETURN MAIL ADDRESS  
PO BOX 790420  
ST. LOUIS, MO 63179



Commercial Account: 6035 3225 4096 3489  
Statement Date 05/05/25  
Credit Line \$3,000  
Credit Available \$2,610

20TH DISTRICT AGRI ASSOC  
1273 HIGH STREET  
AUBURN, CA 95603-5016

**Account Balance \$389.58**

## Account Information

Please see Payment Page(s) for Amount Due and Payment Due Date(s)

Current Payments and Unapplied Payments	\$0.00
Current Purchases and Debits	\$211.60
Current Returns, Exchanges and Adjustments	\$0.00
Previously Billed Invoices	\$177.98

## PAST DUE INVOICES

1-29 Days	30-59 Days	60-89 Days	90-119 Days	120-149 Days	150-179 Days	180+ Days
\$177.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00



**PATH TO PRO  
NETWORK**

**POST JOBS. FIND LABOR.  
HIRE FASTER.**



Hire for Your Crew in the  
Path to Pro Network  
[homedepot.com/network](http://homedepot.com/network)



Any contact related to fraud on your The Home Depot Commercial Account should be handled urgently. Citi Retail Services will never call or text you asking for the card number (even partial), or security code on the back of your card. Confirm communications claiming to be from Citi Retail Services by terminating any suspect interactions and calling us at the number on the back of your card.

## CURRENT PURCHASES AND DEBITS

Date	Purchase Location/Description	Invoice #	Purchase Order/Job Name	Customer Agreement #	Amount	Due Date
04/10/25	THE HOME DEPOT AUBURN, CA	1523437			\$179.45	05/31/25
04/11/25	THE HOME DEPOT AUBURN, CA	513924			\$32.15	05/31/25
TOTAL					\$211.60	

## PREVIOUSLY BILLED INVOICES

Please submit payment for all past due amounts.

Date	Purchase Location/Description	Invoice #	Purchase Order/Job Name	Customer Agreement #	Amount	Due Date
03/06/25	THE HOME DEPOT AUBURN, CA	6632915			\$150.17	04/30/25
03/18/25	THE HOME DEPOT ROSEVILLE, CA	4512302			\$20.99	04/30/25
03/28/25	THE HOME DEPOT AUBURN, CA	4011180			\$6.82	04/30/25
TOTAL					\$177.98	

### Questions About Your Account

ACCT MGR KARYMAN KANDIL EXT 4676412  
PHONE 1-800-494-1946 (TTY: 711)  
FAX 1-877-969-6751  
EMAIL KARYMAN.KANDIL@CITI.COM

Send Billing Inquiries to:  
HOME DEPOT CREDIT SERVICES  
PO Box 790340  
St. Louis, MO 63179-0340

Send a SECURE MESSAGE  
right now to a customer  
service professional online at  
[myhomedepotaccount.com](http://myhomedepotaccount.com)



P.O. BOX 6343  
FARGO ND 58125-6343



000001503 01 SP 106481230471839 P

20TH DAA  
MALLORY HUDSON  
PO BOX 5527  
AUBURN CA 95604-5527

ACCOUNT NUMBER XXXX XXXX XXXX 7299  
STATEMENT DATE 01-22-2025  
AMOUNT DUE \$1,865.50  
NEW BALANCE \$1,865.50  
PAYMENT DUE ON RECEIPT

AMOUNT ENCLOSED

\$

Please make check payable to "U.S. Bank"

U.S. BANK CORPORATE PAYMENT SYSTEMS  
P.O. BOX 790428  
ST. LOUIS, MO 63179-0428

4246044555657299 000186550 000186550

Please tear payment coupon at perforation.

CORPORATE ACCOUNT SUMMARY									
20TH DAA XXXX XXXX XXXX 7299	Previous Balance	Purchases And Other + Charges	Cash Advances +	Cash Advance Fees +	Late Payment Charges	- Credits	- Payments	New = Balance	
Company Total	\$2,715.46	\$1,904.53	\$0.00	\$0.00	\$0.00	\$39.03	\$2,715.46	\$1,865.50	

CORPORATE ACCOUNT ACTIVITY				
20TH DAA XXXX-XXXX-XXXX-7299			TOTAL CORPORATE ACTIVITY \$2,715.46 CR	
Post Date	Tran Date	Reference Number	Transaction Description	Amount
01-13	01-11	74798265013000000000112	PAYMENT - THANK YOU 00000 C	2,715.46 PY

NEW ACTIVITY				
DON ALES XXXX-XXXX-XXXX-4412		CREDITS \$39.03	PURCHASES \$1,904.53	CASH ADV \$0.00
		TOTAL ACTIVITY \$1,865.50		
Post Date	Tran Date	Reference Number	Transaction Description	Amount
12-24	12-23	24226384358005274210486	SAMSClub.COM 888-746-7726 AR	217.10
01-02	01-01	24226385002005564044444	SAMS CLUB RENEWAL ROSEVILLE CA	53.88
01-02	12-31	24906414366218134263817	DRIP*48HOURPRINT 800-8440599 CA	62.74
01-03	01-02	24692165002104417382563	AMAZON MKTPL*ZP9674PQ0 AMZN.COM/BILL WA	8.57
01-03	01-02	24692165002104424909689	AMAZON.COM*ZD1EG6462 AMZN.COM/BILL WA	48.02

CUSTOMER SERVICE CALL  800-344-5696	ACCOUNT NUMBER  XXXX-XXXX-XXXX-7299		ACCOUNT SUMMARY	
	STATEMENT DATE  01/22/25	DISPUTED AMOUNT  .00	PREVIOUS BALANCE	2,715.46
			PURCHASES & OTHER CHARGES	1,904.53
SEND BILLING INQUIRIES TO:  U.S. Bank National Association  C/O U.S. Bancorp Purchasing Card Program P.O. Box 6335 Fargo, ND 58125-6335	AMOUNT DUE   1,865.50		CASH ADVANCES	.00
			CASH ADVANCE FEES	.00
			LATE PAYMENT CHARGES	.00
			CREDITS	39.03
			PAYMENTS	2,715.46
			ACCOUNT BALANCE	1,865.50



Company Name: 20TH DAA
Corporate Account Number: XXXX XXXX XXXX 7299
Statement Date: 01-22-2025

**NEW ACTIVITY**

Post Date	Tran Date	Reference Number	Transaction Description	Amount
01-03	01-02	24692165002104590900009	AMAZON.COM*ZD5TS0Z12 AMZN.COM/BILL WA	17.58
01-06	01-05	24692165005107315211294	AMAZON.COM*ZP8457IC0 AMZN.COM/BILL WA	21.10
01-07	01-06	24011345006000047872254	AMAZON RETA* ZP5TF1VZ1 WWW.AMAZON.CO WA	37.80
01-07	01-06	24011345006000066645813	AMAZON RETA* ZD1XP6FR0 WWW.AMAZON.CO WA	114.99
01-08	01-07	24036295007742276350802	ADOBE *ADOBE 408-536-6000 CA	19.99
01-09	01-08	24692165008109511152931	AMAZON PRIME*ZP3QJ2KO1 AMZN.COM/BILL WA	16.08
01-09	01-08	24692165008109547978341	AMZN MKTP US*Z51OU5N32 AMZN.COM/BILL WA	15.00
01-10	01-09	24011345009000057621473	AMAZON RETA* ZD14575H0 WWW.AMAZON.CO WA	28.41
01-10	01-09	24692165009100480279515	AMAZON PRIME*ZD9475500 AMZN.COM/BILL WA	16.08
01-10	01-09	24692165009100500225886	AMAZON MKTPL*ZP7G16YH1 AMZN.COM/BILL WA	85.34
01-10	01-09	24943005009127955258224	ADOBE 408-536-6000 CA	19.99
01-13	01-10	24000775011500002123746	IDRIVE.COM* OVERUSE CH IDRIVE.COM CA	579.97
01-13	01-10	24692165010100992885020	AMAZON MKTPL*ZD0VZ6FW1 AMZN.COM/BILL WA	25.17
01-13	01-10	24692165010101138104060	AMAZON MKTPL*ZD4LE7411 AMZN.COM/BILL WA	37.63
01-13	01-10	24692165010101186293005	AMAZON MKTPL*Z58XO8VY2 AMZN.COM/BILL WA	48.89
01-13	01-10	24692165010101200771168	AMZN MKTP US*ZD4I51431 AMZN.COM/BILL WA	32.11
01-13	01-11	24692165011101961125116	AMAZON MKTPL*ZD1Q77KN0 AMZN.COM/BILL WA	10.71
01-14	01-13	24692165013103601025407	AMAZON MKTPL*ZD2HS6M51 AMZN.COM/BILL WA	17.70
01-14	01-13	24692165013103687053034	AMAZON MKTPL*Z58V48ZT0 AMZN.COM/BILL WA	21.44
01-15	01-14	24692165014104695501716	AMAZON.COM*ZD5E45SV1 AMZN.COM/BILL WA	81.54
01-16	01-15	24692165015105375425836	AMAZON MKTPL*Z59XR7VN0 AMZN.COM/BILL WA	102.76
01-20	01-17	24011345018000008114734	AMAZON RETA* ZL2XM9YW2 WWW.AMAZON.CO WA	39.03 CR
01-20	01-17	24692165017106890378730	AMAZON MKTPL*Z59848240 AMZN.COM/BILL WA	19.29
01-20	01-17	24692165017106906512892	AMAZON MKTPL*ZG8J32QU2 AMZN.COM/BILL WA	55.68
01-20	01-17	24692165017106908187776	AMAZON MKTPL*ZG7R98Q52 AMZN.COM/BILL WA	64.32
01-20	01-17	24692165017106910189828	AMAZON MKTPL*Z554D0L21 AMZN.COM/BILL WA	24.65

Department: 00000 Total: \$1,865.50  
Division: 00000 Total: \$1,865.50



P.O. BOX 6343  
FARGO ND 58125-6343



000001467 01 SP 106481255407071 P

20TH DAA  
MALLORY HUDSON  
PO BOX 5527  
AUBURN CA 95604-5527

ACCOUNT NUMBER XXXX XXXX XXXX 7299  
STATEMENT DATE 02-24-2025  
AMOUNT DUE \$5,442.27  
NEW BALANCE \$5,442.27  
PAYMENT DUE ON RECEIPT

AMOUNT ENCLOSED

\$

Please make check payable to "U.S. Bank"

U.S. BANK CORPORATE PAYMENT SYSTEMS  
P.O. BOX 790428  
ST. LOUIS, MO 63179-0428

4246044555657299 000544227 000544227

Please tear payment coupon at perforation.

### CORPORATE ACCOUNT SUMMARY

20TH DAA XXXX XXXX XXXX 7299	Previous Balance	Purchases And Other + Charges	Cash + Advances	Cash Advance + Fees	Late Payment Charges	- Credits	- Payments	New = Balance
Company Total	\$1,865.50	\$3,716.28	\$0.00	\$0.00	\$0.00	\$139.51	\$0.00	\$5,442.27

### NEW ACTIVITY

DON ALES  
XXXX-XXXX-XXXX-4412

CREDITS \$139.51	PURCHASES \$3,716.28	CASH ADV \$0.00	TOTAL ACTIVITY \$3,576.77
---------------------	-------------------------	--------------------	------------------------------

Post Date	Tran Date	Reference Number	Transaction Description	Amount
01-24	01-23	24204295023002025378075	WIX.COM, INC. 1157843519 415-4499034 NY	708.00
01-24	01-23	24692165023101911086695	AMAZON MKTPL*ZG6IT5DD0 AMZN.COM/BILL WA	15.00
01-27	01-24	24137465025001364974196	USPS PO 0504020603 AUBURN CA	146.00
01-27	01-24	24692165024102884071994	AMAZON MKTPL*ZG8XH0UE0 AMZN.COM/BILL WA	26.80
01-28	01-27	24906415027220445433996	DRI*48HOURPRINT 800-8440599 CA	89.76
02-03	01-31	24011345031500085565396	AMAZON RETA* ZC0UQ5GS1 WWW.AMAZON.CO WA	39.83
02-03	01-31	24692165031105742199171	AMAZON MKTPL*ZC28N8PN1 AMZN.COM/BILL WA	43.44
02-03	01-31	24692165031105858913894	AMAZON MKTPL*ZC2UK6XM1 AMZN.COM/BILL WA	35.50
02-05	02-04	24011345035000012095183	AMAZON RETA* Z78OG9FS1 WWW.AMAZON.CO WA	27.18
02-07	02-06	24226385038006627063072	SAMSLUB #6621 ROSEVILLE CA	21.51
02-10	02-07	24036295038714891379451	ADOBE *ADOBE 408-536-6000 CA	19.99
02-10	02-08	24692165039102541876325	AMAZON PRIME*UI7Z52YT3 AMZN.COM/BILL WA	16.08
02-10	02-09	24692165040103476412596	AMAZON PRIME*J09H329I3 AMZN.COM/BILL WA	16.08
02-10	02-09	24943005040146727374169	ADOBE 408-536-6000 CA	19.99
02-13	02-12	24692165043105767535776	AMAZON MKTPL*8B4Z19DT3 AMZN.COM/BILL WA	443.29
02-13	02-12	24692165043105967870817	AMZN MKTP US*LQ8WN8EC3 AMZN.COM/BILL WA	73.90
02-14	02-13	24011345044000011869652	AMAZON RETA* XN8450UU3 WWW.AMAZON.CO WA	39.99
02-14	02-13	24011345044500089509841	AMAZON RETA* PS0OA0I43 WWW.AMAZON.CO WA	94.56
02-14	02-12	24226385044006812548483	SAMSLUB.COM 888-746-7726 AR	179.34

### CUSTOMER SERVICE CALL

800-344-5696

### ACCOUNT NUMBER

XXXX-XXXX-XXXX-7299

### STATEMENT DATE

02/24/25

### DISPUTED AMOUNT

.00

### ACCOUNT SUMMARY

PREVIOUS BALANCE	1,865.50
PURCHASES & OTHER CHARGES	3,716.28
CASH ADVANCES	.00
CASH ADVANCE FEES	.00
LATE PAYMENT CHARGES	.00
CREDITS	139.51
PAYMENTS	.00
ACCOUNT BALANCE	5,442.27

### SEND BILLING INQUIRIES TO:

U.S. Bank National Association  
C/O U.S. Bancorp Purchasing Card Program  
P.O. Box 6335  
Fargo, ND 58125-6335

### AMOUNT DUE

5,442.27



Company Name: 20TH DAA
Corporate Account Number: XXXX XXXX XXXX 7299
Statement Date: 02-24-2025

**NEW ACTIVITY**

Post Date	Tran Date	Reference Number	Transaction Description	Amount
02-14	02-13	24692165044106816930363	AMAZON MKTPL*LG89X8MV3 AMZN.COM/BILL WA	132.88
02-17	02-14	24000775046500006038840	IDRIVE.COM* OVERUSE CH IDRIVE.COM CA	732.07
02-18	02-17	24000775048500019263920	IDRIVE.COM* YEARLY CHR IDRIVE.COM CA	99.50
02-19	02-17	74226385049006969464658	SAMSClub.COM 888-746-7726 AR	77.58 CR
02-19	02-17	74226385049006969849585	SAMSClub.COM 888-746-7726 AR	61.93 CR
02-20	02-19	24692165050101643214769	AMAZON MKTPL*X520B26O3 AMZN.COM/BILL WA	17.15
02-20	02-19	24692165050101711839760	AMAZON MKTPL*MO13H5T23 AMZN.COM/BILL WA	80.43
02-24	02-21	24692165052103063745387	AMAZON MKTPL*SD5TU5Z23 AMZN.COM/BILL WA	30.56
02-24	02-23	24692165054105121422964	AMAZON MKTPL*OS1OV8D93 AMZN.COM/BILL WA	37.53
02-24	02-21	24941445053032973961087	CONTRACTOR'S WH #731 CITUS HEIGHTS CA	529.92

Department: 00000 Total:	\$3,576.77
Division: 00000 Total:	\$3,576.77



P.O. BOX 6343  
FARGO ND 58125-6343



ACCOUNT NUMBER XXXX XXXX XXXX 7299  
STATEMENT DATE 03-24-2025  
AMOUNT DUE \$10,292.91  
NEW BALANCE \$10,292.91  
PAYMENT DUE ON RECEIPT



000001466 01 SP 106481277075029 P  
20TH DAA  
MALLORY HUDSON  
PO BOX 5527  
AUBURN CA 95604-5527

AMOUNT ENCLOSED
\$
Please make check payable to "U.S. Bank"

U.S. BANK CORPORATE PAYMENT SYSTEMS  
P.O. BOX 790428  
ST. LOUIS, MO 63179-0428

4246044555657299 001029291 001029291

Please tear payment coupon at perforation.

CORPORATE ACCOUNT SUMMARY									
20TH DAA XXXX XXXX XXXX 7299	Previous Balance	Purchases And Other + Charges	Cash + Advances	Cash Advance + Fees	Late Payment + Charges	- Credits	- Payments	New = Balance	
Company Total	\$5,442.27	\$4,905.48	\$0.00	\$0.00	\$0.00	\$54.84	\$0.00	\$10,292.91	

#### NEW ACTIVITY

DON ALES CREDITS PURCHASES CASH ADV TOTAL ACTIVITY  
XXXX-XXXX-XXXX-4412 \$54.84 \$4,905.48 \$0.00 \$4,850.64

Post Date	Tran Date	Reference Number	Transaction Description	Amount
02-25	02-24	24941445056033346373957	CONTRACTOR'S WH #731 CITUS HEIGHTS CA	229.32
02-27	02-26	24692165057107641211221	AMAZON MKTPL*S551H2UB3 AMZN.COM/BILL WA	25.46
02-28	02-28	24011345059500008609351	AMAZON RETA* OP3VA6233 WWW.AMAZON.CO WA	41.99
03-05	03-04	24692165063103300815669	AMAZON MKTPL*ZC69A3CD3 AMZN.COM/BILL WA	49.32
03-05	03-04	24692165063103649786001	AMAZON MKTPL*VP3P38993 AMZN.COM/BILL WA	76.40
03-06	03-04	24226385064007438567936	SAMSLUB.COM 888-746-7726 AR	58.73
03-06	03-05	24692165064104151239867	AMAZON MKTPL*EY1UR6RY3 AMZN.COM/BILL WA	201.20
03-06	03-05	24692165064104226239397	AMAZON MKTPL*887QV1CX3 AMZN.COM/BILL WA	152.42
03-07	03-05	24011345065500111300106	AMAZON RETA* OP3VA6233 SEATTLE WA	41.99 CR
03-07	03-05	24027625066067935503964	GLADSTONE 888-332-2419 TX	2,249.00
03-10	03-07	24011345066500073204592	AMAZON RETA* T83ZY72G3 WWW.AMAZON.CO WA	15.26
03-10	03-07	24036295066712296964773	ADOBE *ADOBE 408-536-6000 CA	19.99
03-10	03-07	24692165067106265103142	AMAZON MKTPL*0D8H8DP3 AMZN.COM/BILL WA	53.89
03-10	03-08	24692165067106749975495	AMAZON PRIME*CJ2MW8FX3 AMZN.COM/BILL WA	16.08
03-10	03-09	24692165068107815247404	AMAZON PRIME*I22714U23 AMZN.COM/BILL WA	16.08
03-10	03-09	24943005068164137320299	ADOBE 408-536-6000 CA	19.99
03-12	03-11	24000775070500022192398	IDRIVE.COM* OVERUSE CH IDRIVE.COM CA	845.20
03-12	03-11	24692165070109340150844	AMAZON MKTPL*EY35B6NH3 AMZN.COM/BILL WA	44.39
03-12	03-11	24692165070109531974085	AMAZON MKTPL*QN1S60JR3 AMZN.COM/BILL WA	107.13

CUSTOMER SERVICE CALL  800-344-5696	ACCOUNT NUMBER  XXXX-XXXX-XXXX-7299		ACCOUNT SUMMARY	
	STATEMENT DATE 03/24/25	DISPUTED AMOUNT .00	PREVIOUS BALANCE	5,442.27
SEND BILLING INQUIRIES TO: U.S. Bank National Association C/O U.S. Bancorp Purchasing Card Program P.O. Box 6335 Fargo, ND 58125-6335	AMOUNT DUE  10,292.91		PURCHASES & OTHER CHARGES	4,905.48
			CASH ADVANCES	.00
			CASH ADVANCE FEES	.00
			LATE PAYMENT CHARGES	.00
			CREDITS	54.84
			PAYMENTS	.00
			ACCOUNT BALANCE	10,292.91



Company Name: 20TH DAA
Corporate Account Number: XXXX XXXX XXXX 7299
Statement Date: 03-24-2025

**NEW ACTIVITY**

Post Date	Tran Date	Reference Number	Transaction Description	Amount
03-12	03-11	24793385070002293180094	FACEBK *TDXFFMLFL2 650-5434800 CA	13.97
03-13	03-12	24692165071100218123962	AMAZON MKTPL*FT6TB26T3 AMZN.COM/BILL WA	58.98
03-13	03-12	24692165071100376541757	AMAZON MKTPL*M79CB4UA3 AMZN.COM/BILL WA	40.33
03-13	03-12	24692165071100383245079	AMAZON MKTPL*IC9M83G43 AMZN.COM/BILL WA	12.85
03-14	03-14	24692165073101588949549	AMAZON MKTPL*S03HS9BK3 AMZN.COM/BILL WA	17.15
03-17	03-14	24692165073101974453013	AMAZON MKTPL*SR2K01R13 AMZN.COM/BILL WA	12.85
03-18	03-17	24692165076101700333650	AMAZON MKTPL*2C3KK1HA3 AMZN.COM/BILL WA	28.95
03-19	03-18	74692165077102715880986	AMAZON MKTPL*PLACE PMTS AMZN.COM/BILL WA	12.85 CR
03-19	03-18	24226385078007892112843	SAMSClub #6621 ROSEVILLE CA	43.01
03-19	03-18	24692165077102663950539	AMAZON MKTPL*P245F10L3 AMZN.COM/BILL WA	35.40
03-20	03-19	24011345078500098208699	AMAZON RETA* 0Y0Y09OF3 WWW.AMAZON.CO WA	222.97
03-20	03-19	24492165078500027719030	BLUE RIBBON SEPTIC/... BLUERIBBONSEP CA	175.00
03-24	03-21	24906415080224898123363	WEB*BLUEHOST.COM 888-4014678 UT	22.17

Department: 00000 Total: \$4,850.64  
Division: 00000 Total: \$4,850.64





P.O. BOX 6343  
FARGO ND 58125-6343



000001466 01 SP 106481312989934 P  
20TH DAA  
MALLORY HUDSON  
PO BOX 5527  
AUBURN CA 95604-5527

ACCOUNT NUMBER XXXX XXXX XXXX 7299  
STATEMENT DATE 04-22-2025  
AMOUNT DUE \$14,880.16  
NEW BALANCE \$14,880.16  
PAYMENT DUE ON RECEIPT

AMOUNT ENCLOSED

\$

Please make check payable to "U.S. Bank"

U.S. BANK CORPORATE PAYMENT SYSTEMS  
P.O. BOX 790428  
ST. LOUIS, MO 63179-0428

4246044555657299 001488016 001488016

Please tear payment coupon at perforation.

### CORPORATE ACCOUNT SUMMARY

20TH DAA XXXX XXXX XXXX 7299	Previous Balance	Purchases And Other + Charges	Cash Advances +	Cash Advance Fees +	Late Payment Charges	- Credits	- Payments	New = Balance
Company Total	\$10,292.91	\$4,750.98	\$0.00	\$0.00	\$0.00	\$163.73	\$0.00	\$14,880.16

### NEW ACTIVITY

DON ALES CREDITS PURCHASES CASH ADV TOTAL ACTIVITY  
XXXX-XXXX-XXXX-4412 \$163.73 \$4,750.98 \$0.00 \$4,587.25

Post Date	Tran Date	Reference Number	Transaction Description	Amount
03-25	03-24	24692165083108071844000	AMAZON MKTPL*864CN6K03 AMZN.COM/BILL WA	77.21
03-27	03-26	24692165085109714093730	AMAZON MKTPL*C41ZQ9LT3 AMZN.COM/BILL WA	98.64
03-31	03-28	74692165087101505622523	AMAZON MKTPL*PMTS AMZN.COM/BILL WA	12.85 CR
04-01	04-01	74692165091104392764105	AMAZON MKTPL*PMTS AMZN.COM/BILL WA	107.13 CR
04-01	03-31	24941445091037993809426	CONTRACTOR'S WH #731 CITUS HEIGHTS CA	1,417.04
04-02	04-01	74692165091105149059798	AMAZON MKTPL*PMTS AMZN.COM/BILL WA	43.75 CR
04-02	04-01	24011345091100087108274	AMAZON RETA* XS7L19OP3 WWW.AMAZON.CO WA	56.63
04-02	04-01	24692165091104787317217	AMAZON MKTPL*009X18233 AMZN.COM/BILL WA	43.75
04-02	04-01	24692165091104856291699	AMAZON MKTPL*BO2FZ1043 AMZN.COM/BILL WA	42.79
04-03	04-02	24692165092105801466079	AMAZON MKTPL*SK9LA00A3 AMZN.COM/BILL WA	30.02
04-03	04-02	24692165092105933353369	AMAZON MKTPL*HL2Y117V3 AMZN.COM/BILL WA	14.30
04-04	04-03	24011345094100004256708	CANVA* I04475-88522871 CANVA.COM DE	119.99
04-04	04-03	24692165093106920996888	AMAZON MKTPL*QP8737SN3 AMZN.COM/BILL WA	11.69
04-07	04-05	24204295095001626890036	MICROSOFT*MICROSOFT 365 F 425-6816830 WA	129.99
04-08	04-07	24036295097744502368062	ADOBE *ADOBE 408-536-6000 CA	19.99
04-09	04-08	24692165098101106843470	AMAZON MKTPL*5F2S98Q13 AMZN.COM/BILL WA	19.50
04-09	04-08	24692165098101150606526	AMAZON PRIME*AT3A09GK3 AMZN.COM/BILL WA	16.08
04-10	04-09	24000775100100004018523	IDRIVE.COM* OVERUSE CH IDRIVE.COM CA	965.46
04-10	04-09	24692165099102146155700	AMAZON PRIME*4I5AP2KR3 AMZN.COM/BILL WA	16.08

### CUSTOMER SERVICE CALL

800-344-5696

### ACCOUNT NUMBER

XXXX-XXXX-XXXX-7299

### STATEMENT DATE

04/22/25

### DISPUTED AMOUNT

.00

### ACCOUNT SUMMARY

PREVIOUS BALANCE 10,292.91

PURCHASES & OTHER CHARGES 4,750.98

CASH ADVANCES .00

CASH ADVANCE FEES .00

LATE PAYMENT CHARGES .00

CREDITS 163.73

PAYMENTS .00

ACCOUNT BALANCE 14,880.16

### SEND BILLING INQUIRIES TO:

U.S. Bank National Association  
C/O U.S. Bancorp Purchasing Card Program  
P.O. Box 6335  
Fargo, ND 58125-6335

### AMOUNT DUE

14,880.16



Company Name: 20TH DAA
Corporate Account Number: XXXX XXXX XXXX 7299
Statement Date: 04-22-2025

**NEW ACTIVITY**

Post Date	Tran Date	Reference Number	Transaction Description	Amount
04-10	04-09	24943005099183864281337	ADOBE 408-536-6000 CA	19.99
04-11	04-10	24435655100074302179080	FERGUSON ENT #1102 AUBURN CA	757.19
04-11	04-10	24692165100103093889710	AMAZON MKTPL*273VI0R23 AMZN.COM/BILL WA	18.92
04-14	04-11	24011345101100070897634	AMAZON RETA* R88381XI3 WWW.AMAZON.CO WA	54.69
04-14	04-11	24011345101100109605321	AMAZON RETA* NY01718Z3 WWW.AMAZON.CO WA	230.81
04-15	04-14	24692165105106808392412	AMAZON MKTPL*8Z23A1ZF3 AMZN.COM/BILL WA	16.72
04-16	04-15	24692165105107218025212	AMAZON MKTPL*G144O8ZB3 AMZN.COM/BILL WA	158.72
04-16	04-15	24692165105107434052024	AMAZON.COM*Q819K0GS3 AMZN.COM/BILL WA	34.24
04-16	04-15	24943005106188208195995	COSTCO WHSE #1371 LOOMIS CA	24.16
04-16	04-15	24943005106188208196001	COSTCO WHSE #1371 LOOMIS CA	136.41
04-18	04-17	24000975107561102451610	IRRIGATION SUPPLY CO. WOODLAND CA	73.66
04-18	04-17	24687205107027013060827	VALET CLEANERS AUBURN CA	101.92
04-21	04-18	24692165109100449821471	AMAZON MKTPL*2C6FT18U3 AMZN.COM/BILL WA	44.39

Department: 00000 Total:  
Division: 00000 Total:

\$4,587.25  
\$4,587.25

# Gold Country Fair

## CHECKS/PAYMENTS

As of April 30, 2025

Date	Num	Name	Memo	Amount
<b>10000 · Cash Accounts</b>				
<b>11300 · Operating</b>				
04/04/2025	17071	DON ALES	Construction Project Lunch	-100.52
04/04/2025	17072	James Corgan	Maintenance	-544.00
04/04/2025	17073	Kyle Sirman	Maintenance	-544.00
04/04/2025	17074	CALPERS		-19,095.80
04/04/2025	17075	DAWSON OIL	UNLEADED GAS #31249	-100.22
04/04/2025	17076	Napa Auto Parts	Account# 8806335	-21.96
04/11/2025	17077	James Corgan	Maintenance	-761.00
04/11/2025	17078	Kyle Sirman	Maintenance	-932.00
04/11/2025	17079	CALPERS.	CERBT Account #5402440716	-1,268.18
04/11/2025	17080	Cintas	Paye#21783997	-175.70
04/11/2025	17081	HARRIS INDUSTRIAL GASES	ACCOUNT# 00181	-94.45
04/11/2025	17082	Les Schwab.	Acct# 77737330	-139.99
04/11/2025	17083	P. G. & E	5510802902-0	-973.17
04/11/2025	17084	PLACER COUNTY WATER AGENCY A00...	Untreated Water March 2025	-111.54
04/11/2025	17085	Placer Farm Supply.	VOID: Invoice #976605	0.00
04/11/2025	17086	Recology Auburn Placer 00307	Account# A004000307	-1,834.86
04/11/2025	17087	Recology Auburn Placer 45187	Account# A0040045187	-1,099.40
04/11/2025	17088	Tractor Supply	Account# #6035301203521206	-107.24
04/11/2025	17089	Wave - 1401103595901	Account# 1401-1035959-01	-276.25
04/11/2025	17090	Wave - 1401105198401	Account# 1401-1051984-01	-930.20
04/11/2025	17091	Neill Dougherty Construction	Sutter Building	-13,000.00
04/11/2025	17092	Ray Smith	Lime for Knights	-121.11
04/11/2025	17093	EcoClean	Invoice#44584	-379.00
04/11/2025	17094	MALLORY HUDSON BOOKKEEPING	INVOICE March	-1,160.00
04/18/2025	17095	James Corgan	Maintenance	-598.50
04/18/2025	17096	KNIGHTS OF COLUMBUS	GCF Rodeo 2025	-5,788.75
04/18/2025	17097	CFSa	Statement 03/31-04/11/2025	-11,548.96
04/18/2025	17098	Event Security Specialists	Invoice#24-411	-520.00
04/18/2025	17099	Foothill Electric, Inc.	Invoice#003201 - Sutter	-781.84
04/18/2025	17100	Neill Dougherty Construction	Sutter Building	-9,900.00
04/24/2025	17101	James Corgan	Maintenance	-576.00
04/25/2025	17102	Area Portable Services Inc.	customer# 141069	-217.00
04/25/2025	17103	CALPERS	Invoice#4342678-CAL	-2,101.70
04/25/2025	17104	CALTRONICS	Invoice#174403 - March 2025	-143.08
04/25/2025	17105	DEPARTMENT OF FORESTRY AND FIRE...	Customer ID#002020 Inv#1620262	-240.00
04/25/2025	17106	DEPARTMENT OF GENERAL SERVICES	Invoice#5504 - Sutter	-1,413.08
04/25/2025	17107	Done Right Heating & Air	Invoice#24-418	-16,225.00
04/25/2025	17108	Event Security Specialists	3489	-320.00
04/25/2025	17109	HOME DEPOT	Invoice# 432990	-177.98
04/25/2025	17110	Hunt & Sons LLC	4220514639-4	-723.81
04/25/2025	17111	PG & E	UNTREATED WATER SERVICE...	-6,804.27
04/25/2025	17112	PLACER COUNTY WATER AGENCY A00...	TREATED WATER - 03/11-04/08...	-837.15
04/25/2025	17113	PLACER COUNTY WATER AGENCY A00...	TREATED WATER - 03/11-04/08...	-1,442.31
04/25/2025	17114	PLACER COUNTY WATER AGENCY A00...	Invoice #5280418	-226.90
04/25/2025	17115	SONITROL	67239948-00001	-11.60
04/25/2025	17116	VERIZON WIRELESS	1401-0600019-01	-209.49
04/25/2025	17117	Wave - 1401060001901		-545.06

# Gold Country Fair

## CHECKS/PAYMENTS

As of April 30, 2025

Date	Num	Name	Memo	Amount
04/25/2025	17118	CALPERS	customer id # 358312309 - 1943 ...	-12,136.13
04/30/2025	17119	AUBURN 49ER LIONS	Contract#25-10	-1,475.00
04/30/2025	17120	PLACER HIGH SCHOOL MUSIC BOOSTE...	Contract#25-03	-750.00
04/30/2025		SONITROL		-295.61
04/30/2025		Intuit Merchant Services	MONTHLY CLOUD	-9.95
04/30/2025			Service Charge	-586.39
Total 11300 · Operating				-120,376.15
<b>11400 · Premium Account</b>				
Total 11400 · Premium Account				
<b>11500 · Payroll</b>				
04/15/2025	6486	Ambriz., Antonio	Payment for Raise 04/15/2025	-68.92
04/15/2025		PAYROLL PEOPLE INC.		-88.00
04/15/2025		IRS DESUSATAXPYMT	Payroll Period 04/15/2025	-3,817.77
04/15/2025	dd	Jr., Anthony Smith	Direct Deposit Created by Payroll...	-2,232.63
04/15/2025	dd	Sasaki., Eryn	Direct Deposit Created by Payroll...	-1,346.52
04/15/2025	dd	Toro., Sonia Del	Direct Deposit Created by Payroll...	-1,960.21
04/15/2025	dd	Ambriz., Antonio	Direct Deposit Created by Payroll...	-1,129.87
04/15/2025	dd	ALES, DONALD	Direct Deposit Created by Payroll...	-3,599.97
04/15/2025		PAYROLL PEOPLE INC.		-103.54
04/15/2025		IRS DESUSATAXPYMT	Payroll Period 04/30/2025	-4,710.51
04/30/2025	dd	Jr., Anthony Smith	Direct Deposit Created by Payroll...	-2,499.63
04/30/2025	dd	Sasaki., Eryn	Direct Deposit Created by Payroll...	-2,048.00
04/30/2025	dd	Toro., Sonia Del	Direct Deposit Created by Payroll...	-1,960.21
04/30/2025	dd	Ambriz., Antonio	Direct Deposit Created by Payroll...	-2,088.99
04/30/2025	dd	ALES, DONALD	Direct Deposit Created by Payroll...	-3,599.97
Total 11500 · Payroll				-31,254.74
<b>11700 · JLA Cash Account</b>				
Total 11700 · JLA Cash Account				
Total 10000 · Cash Accounts				-151,630.89
<b>TOTAL</b>				<b>-151,630.89</b>

# Gold Country Fair

## Balance Sheet

As of April 30, 2025

	Apr 30, 25
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
10000 · Cash Accounts	
11100 · Petty Cash	200.00
11300 · Operating	12,613.86
11400 · Premium Account	5,032.57
11500 · Payroll	3,744.31
11601 · Money Market (Operating)	57,771.26
11710 · JLA New 08/2016	43,912.59
11800 · LAIF	400,199.06
Total 10000 · Cash Accounts	523,473.65
Total Checking/Savings	523,473.65
Accounts Receivable	
13100 · Accounts Receivable	5,294.00
13103 · JLA Accounts Receivable	16,413.42
Total Accounts Receivable	21,707.42
Other Current Assets	
13110 · Allowance for Doubtful Account	-5,156.04
13115 · JLA Allowance for Doubtful Acct	-16,413.42
Total Other Current Assets	-21,569.46
Total Current Assets	523,611.61
Fixed Assets	
19000 · Construction in Progress	153,971.59
19100 · Land	54,369.96
19200 · Buildings & Improvements	5,942,322.22
19210 · Accumulated Depreciation	-3,156,505.91
19300 · Equipment	374,307.44
19310 · Accumulated Depreciation Equip.	-317,934.10
Total Fixed Assets	3,050,531.20
Other Assets	
16000 · Deferred Outflows of Resources	280,111.25
Total Other Assets	280,111.25
<b>TOTAL ASSETS</b>	<b>3,854,254.06</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
22800 · Deferred Income	1,329.00
23100 · Loans Payable - SB 84	47,779.00
24110 · Security Deposits	22,870.00
24500 · Leave Liability	35,095.74
Total Other Current Liabilities	107,073.74
Total Current Liabilities	107,073.74
Long Term Liabilities	
25600 · Deferred Inflows of Resources	8,983.54
26000 · Net Pension Liability	578,481.37
Total Long Term Liabilities	587,464.91
Total Liabilities	694,538.65

1:39 PM

05/16/25

Accrual Basis

**Gold Country Fair**  
**Balance Sheet**  
As of April 30, 2025

---

	<u>Apr 30, 25</u>
Equity	
1110 · Retained Earnings	8.56
25100 · JLA Reserve	83,872.72
29100 · Net Resources - Operations	3,352,252.07
29400 · Unrestricted Net Position - Pen	-307,353.66
Net Income	<u>30,935.72</u>
Total Equity	<u>3,159,715.41</u>
TOTAL LIABILITIES & EQUITY	<u><u>3,854,254.06</u></u>

**Gold Country Fair**  
**Balance Sheet**  
As of April 30, 2025

	Apr 30, 25	Apr 30, 24	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
Checking/Savings				
10000 · Cash Accounts	523,473.65	760,748.89	-237,275.24	-31.2%
<b>Total Checking/Savings</b>	523,473.65	760,748.89	-237,275.24	-31.2%
Accounts Receivable				
13100 · Accounts Receivable	5,294.00	5,294.00	0.00	0.0%
13103 · JLA Accounts Receivable	16,413.42	16,413.42	0.00	0.0%
<b>Total Accounts Receivable</b>	21,707.42	21,707.42	0.00	0.0%
<b>Other Current Assets</b>				
13110 · Allowance for Doubtful Account	-5,156.04	-5,156.04	0.00	0.0%
13115 · JLA Allowance for Doubtful Acct	-16,413.42	-16,413.42	0.00	0.0%
<b>Total Other Current Assets</b>	-21,569.46	-21,569.46	0.00	0.0%
<b>Total Current Assets</b>	523,611.61	760,886.85	-237,275.24	-31.2%
<b>Fixed Assets</b>				
19000 · Construction in Progress	153,971.59	79,815.80	74,155.79	92.9%
19100 · Land	54,369.96	54,369.96	0.00	0.0%
19200 · Buildings & Improvements	5,942,322.22	5,831,850.04	110,472.18	1.9%
19210 · Accumulated Depreciation	-3,156,505.91	-3,028,700.93	-127,804.98	-4.2%
19300 · Equipment	374,307.44	348,001.80	26,305.64	7.6%
19310 · Accumulated Depreciation Equip.	-317,934.10	-300,009.71	-17,924.39	-6.0%
<b>Total Fixed Assets</b>	3,050,531.20	2,985,326.96	65,204.24	2.2%
<b>Other Assets</b>				
16000 · Deferred Outflows of Resources	280,111.25	208,101.59	72,009.66	34.6%
<b>Total Other Assets</b>	280,111.25	208,101.59	72,009.66	34.6%
<b>TOTAL ASSETS</b>	<b>3,854,254.06</b>	<b>3,954,315.40</b>	<b>-100,061.34</b>	<b>-2.5%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Other Current Liabilities</b>				
22800 · Deferred Income	1,329.00	36,391.00	-35,062.00	-96.4%
23100 · Loans Payable - SB 84	47,779.00	47,779.00	0.00	0.0%
24110 · Security Deposits	22,870.00	24,500.00	-1,630.00	-6.7%
24500 · Leave Liability	35,095.74	27,901.09	7,194.65	25.8%
<b>Total Other Current Liabilities</b>	107,073.74	136,571.09	-29,497.35	-21.6%
<b>Total Current Liabilities</b>	107,073.74	136,571.09	-29,497.35	-21.6%
<b>Long Term Liabilities</b>				
25600 · Deferred Inflows of Resources	8,983.54	9,138.95	-155.41	-1.7%
26000 · Net Pension Liability	578,481.37	403,541.05	174,940.32	43.4%
<b>Total Long Term Liabilities</b>	587,464.91	412,680.00	174,784.91	42.4%
<b>Total Liabilities</b>	694,538.65	549,251.09	145,287.56	26.5%
<b>Equity</b>				
1110 · Retained Earnings	8.56	31,644.36	-31,635.80	-100.0%
25100 · JLA Reserve	83,872.72	105,043.94	-21,171.22	-20.2%
29100 · Net Resources - Operations	3,352,252.07	3,371,686.98	-19,434.91	-0.6%
29400 · Unrestricted Net Position - Pen	-307,353.66	-204,578.41	-102,775.25	-50.2%
Net Income	30,935.72	101,267.44	-70,331.72	-69.5%
<b>Total Equity</b>	3,159,715.41	3,405,064.31	-245,348.90	-7.2%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>3,854,254.06</b>	<b>3,954,315.40</b>	<b>-100,061.34</b>	<b>-2.5%</b>

# Gold Country Fair

## Profit & Loss Prev Year Comparison

### April 2025

	Apr 25	Apr 24	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
41500 · Industrial & Commercial S...				
41510 · Inside Commercial Space	2,950.00	2,630.00	320.00	12.2%
41520 · Outside Commercial Sp...	4,480.00	3,520.00	960.00	27.3%
<b>Total 41500 · Industrial &amp; Commer...</b>	<b>7,430.00</b>	<b>6,150.00</b>	<b>1,280.00</b>	<b>20.8%</b>
42000 · Concessions				
42200 · Food Concessions				
42210 · Food Concessions H...	45.00	25.00	20.00	80.0%
42220 · Food Concessions - ...	1,575.00	500.00	1,075.00	215.0%
<b>Total 42200 · Food Concessions</b>	<b>1,620.00</b>	<b>525.00</b>	<b>1,095.00</b>	<b>208.6%</b>
<b>Total 42000 · Concessions</b>	<b>1,620.00</b>	<b>525.00</b>	<b>1,095.00</b>	<b>208.6%</b>
47000 · Misc. Fair Revenue				
47300 · Utility Fee Reimbursen...	590.00	275.00	315.00	114.6%
47810 · CFSA Insurance	65.00	385.00	-320.00	-83.1%
47900 · Sponsorships	1,000.00	5,620.00	-4,620.00	-82.2%
<b>Total 47000 · Misc. Fair Revenue</b>	<b>1,655.00</b>	<b>6,280.00</b>	<b>-4,625.00</b>	<b>-73.7%</b>
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	6,086.00	5,496.00	590.00	10.7%
48120 · RENT - Auburn Host ...	660.00	451.00	209.00	46.3%
48135 · RENT - Tahoe Building	0.00	1,315.00	-1,315.00	-100.0%
48140 · RENT - Sierra	0.00	1,365.00	-1,365.00	-100.0%
48150 · RENT - Sutter	1,307.19	1,307.19	0.00	0.0%
48170 · RENT - Placer	2,250.00	4,835.00	-2,585.00	-53.5%
48190 · RENT - Armory	0.00	3,200.63	-3,200.63	-100.0%
<b>Total 48100 · Interim Rental - Bu...</b>	<b>10,303.19</b>	<b>17,969.82</b>	<b>-7,666.63</b>	<b>-42.7%</b>
48200 · Interim Rental - Grounds				
48210 · RENT - McCann Stadi...	2,755.00	10,450.00	-7,695.00	-73.6%
48230 · RENT - Horse Arena	596.00	2,615.50	-2,019.50	-77.2%
48240 · RENT - Main Lawn Ar...	0.00	800.00	-800.00	-100.0%
48270 · RENT - RV Parking	1,035.00	45.00	990.00	2,200.0%
48280 · RENT - Ballfields	4,851.00	0.00	4,851.00	100.0%
48285 · High Impact Event	0.00	13,493.00	-13,493.00	-100.0%
<b>Total 48200 · Interim Rental - Gr...</b>	<b>9,237.00</b>	<b>27,403.50</b>	<b>-18,166.50</b>	<b>-66.3%</b>
48300 · Interim Rental - Equipm...	480.00	2,857.50	-2,377.50	-83.2%
48500 · Utility Fee Reimbursen...	2,953.56	2,465.85	487.71	19.8%
48600 · Interim Parking Revenue	21,776.00	1,700.35	20,075.65	1,180.7%
48700 · Other Interim Revenue				
48730 · Dumpster Reimbursen...	0.00	10.00	-10.00	-100.0%
48700 · Other Interim Revenu...	61.00	0.00	61.00	100.0%
<b>Total 48700 · Other Interim Reve...</b>	<b>61.00</b>	<b>10.00</b>	<b>51.00</b>	<b>510.0%</b>
<b>Total 48000 · Interim Rental Revenue</b>	<b>44,810.75</b>	<b>52,407.02</b>	<b>-7,596.27</b>	<b>-14.5%</b>
49000 · Prior Year Revenue Adjust...	0.00	1,750.00	-1,750.00	-100.0%
49500 · Other Operating Revenue				
49520 · Donations/Sponsorships	0.00	1,000.00	-1,000.00	-100.0%
<b>Total 49500 · Other Operating Rev...</b>	<b>0.00</b>	<b>1,000.00</b>	<b>-1,000.00</b>	<b>-100.0%</b>
<b>Total Income</b>	<b>55,515.75</b>	<b>68,112.02</b>	<b>-12,596.27</b>	<b>-18.5%</b>
<b>Gross Profit</b>	<b>55,515.75</b>	<b>68,112.02</b>	<b>-12,596.27</b>	<b>-18.5%</b>
<b>Expense</b>				
50000 · Administrative Expense				
50100 · Salaries - Permanent	18,294.32	16,470.37	1,823.95	11.1%



# Gold Country Fair

## Profit & Loss Prev Year Comparison

### April 2025

	Apr 25	Apr 24	\$ Change	% Change
50200 · Salaries - Temporary	5,722.68	4,438.88	1,283.80	28.9%
50310 · Employee Benefits	27,902.14	21,078.09	6,824.05	32.4%
50320 · Payroll Taxes	2,357.92	2,442.40	-84.48	-3.5%
50330 · Worker's Compensation...	5,532.26	0.00	5,532.26	100.0%
50400 · Professional Services	1,351.54	1,276.62	74.92	5.9%
50600 · Traveling/Training	0.00	624.15	-624.15	-100.0%
50700 · Office Supplies & Expen...	419.03	2,184.72	-1,765.69	-80.8%
50800 · Telephone & Postage E...	209.49	163.85	45.64	27.9%
50900 · Dues & Subscriptions	0.00	5,021.99	-5,021.99	-100.0%
51000 · Insurance (General Liab...	5,896.82	0.00	5,896.82	100.0%
51500 · Bank Charges	52.74	108.00	-55.26	-51.2%
<b>Total 50000 · Administrative Expen...</b>	<b>67,738.94</b>	<b>53,809.07</b>	<b>13,929.87</b>	<b>25.9%</b>
52000 · Maintenance/General Oper...				
52100 · Salaries - Permanent	7,462.17	6,013.40	1,448.77	24.1%
52200 · Salaries - Temporary	4,034.36	6,802.84	-2,768.48	-40.7%
52210 · Employee Benefits	0.00	0.00	0.00	0.0%
52300 · Professional Services	4,675.50	7,058.75	-2,383.25	-33.8%
52800 · Light, Heat & Water	14,053.41	15,653.70	-1,600.29	-10.2%
52850 · Temp Internet Services	1,751.51	2,534.61	-783.10	-30.9%
52900 · Maintenance of Equip./S...	760.68	7,572.84	-6,812.16	-90.0%
53000 · Maintenance of Building...	917.05	1,853.00	-935.95	-50.5%
53200 · Other Maintenance Exp...	1,413.08	0.00	1,413.08	100.0%
<b>Total 52000 · Maintenance/General...</b>	<b>35,067.76</b>	<b>47,489.14</b>	<b>-12,421.38</b>	<b>-26.2%</b>
54000 · Publicity				
54400 · Advertising	0.00	0.00	0.00	0.0%
<b>Total 54000 · Publicity</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
56000 · Attendance Operations				
56300 · Supplies & Expense	0.00	0.00	0.00	0.0%
<b>Total 56000 · Attendance Operations</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	0.00	233.96	-233.96	-100.0%
57405 · Sponsorship (non-fair) ...	0.00	1,000.00	-1,000.00	-100.0%
57515 · Other - Interim Parking ...	5,788.75	0.00	5,788.75	100.0%
<b>Total 57005 · Misc. Non-Fair Progr...</b>	<b>5,788.75</b>	<b>1,233.96</b>	<b>4,554.79</b>	<b>369.1%</b>
58000 · Premiums				
58200 · Trophies, Medals, Ribbo...	0.00	1,399.61	-1,399.61	-100.0%
<b>Total 58000 · Premiums</b>	<b>0.00</b>	<b>1,399.61</b>	<b>-1,399.61</b>	<b>-100.0%</b>
66000 · Fair Entertainment Expense				
66600 · Grandstand Entertainm...	0.00	4,333.33	-4,333.33	-100.0%
<b>Total 66000 · Fair Entertainment E...</b>	<b>0.00</b>	<b>4,333.33</b>	<b>-4,333.33</b>	<b>-100.0%</b>
80000 · Prior Year Expense Adjust...	0.00	0.00	0.00	0.0%
<b>Total Expense</b>	<b>108,595.45</b>	<b>108,265.11</b>	<b>330.34</b>	<b>0.3%</b>
<b>Net Ordinary Income</b>	<b>-53,079.70</b>	<b>-40,153.09</b>	<b>-12,926.61</b>	<b>-32.2%</b>
Other Income/Expense				
Other Income				
31200 · State Allocations	0.00	43,500.00	-43,500.00	-100.0%
31900 · Capital Project Reimburse Fund	0.00	11,153.29	-11,153.29	-100.0%
<b>Total Other Income</b>	<b>0.00</b>	<b>54,653.29</b>	<b>-54,653.29</b>	<b>-100.0%</b>

1:38 PM

05/16/25

Accrual Basis

# Gold Country Fair

## Profit & Loss Prev Year Comparison

### April 2025

	Apr 25	Apr 24	\$ Change	% Change
Other Expense				
57600 · JLA				
57690 · Other	144.90	19.90	125.00	628.1%
Total 57600 · JLA	144.90	19.90	125.00	628.1%
Total Other Expense	144.90	19.90	125.00	628.1%
Net Other Income	-144.90	54,633.39	-54,778.29	-100.3%
Net Income	-53,224.60	14,480.30	-67,704.90	-467.6%

# Gold Country Fair

## Profit & Loss Prev Year Comparison

### January through April 2025

	Jan - Apr 25	Jan - Apr 24	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
41500 · Industrial & Commercial Space				
41510 · Inside Commercial Space	6,385.00	4,080.00	2,305.00	56.5%
41520 · Outside Commercial Space	13,575.00	8,475.00	5,100.00	60.2%
<b>Total 41500 · Industrial &amp; Commercial ...</b>	<b>19,960.00</b>	<b>12,555.00</b>	<b>7,405.00</b>	<b>59.0%</b>
42000 · Concessions				
42200 · Food Concessions				
42210 · Food Concessions Healt...	245.00	175.00	70.00	40.0%
42220 · Food Concessions - Prod...	7,875.00	3,000.00	4,875.00	162.5%
<b>Total 42200 · Food Concessions</b>	<b>8,120.00</b>	<b>3,175.00</b>	<b>4,945.00</b>	<b>155.8%</b>
<b>Total 42000 · Concessions</b>	<b>8,120.00</b>	<b>3,175.00</b>	<b>4,945.00</b>	<b>155.8%</b>
47000 · Misc. Fair Revenue				
47300 · Utility Fee Reimbursement	2,510.00	1,215.00	1,295.00	106.6%
47810 · CFSA Insurance	455.00	740.00	-285.00	-38.5%
47900 · Sponsorships	7,500.00	5,620.00	1,880.00	33.5%
<b>Total 47000 · Misc. Fair Revenue</b>	<b>10,465.00</b>	<b>7,575.00</b>	<b>2,890.00</b>	<b>38.2%</b>
47005 · Misc. Non Fair Program Revenue				
47105 · Admissions - Crab Feed	14,937.00	16,700.00	-1,763.00	-10.6%
<b>Total 47005 · Misc. Non Fair Program ...</b>	<b>14,937.00</b>	<b>16,700.00</b>	<b>-1,763.00</b>	<b>-10.6%</b>
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	24,433.30	17,888.00	6,545.30	36.6%
48120 · RENT - Auburn Host Lion...	4,185.00	3,911.00	274.00	7.0%
48130 · RENT - Small Animal Barn	0.00	670.00	-670.00	-100.0%
48135 · RENT - Tahoe Building	0.00	3,525.00	-3,525.00	-100.0%
48140 · RENT - Sierra	8,195.00	12,590.00	-4,395.00	-34.9%
48150 · RENT - Sutter	5,228.76	5,228.76	0.00	0.0%
48160 · RENT - Clubhouse	0.00	715.00	-715.00	-100.0%
48170 · RENT - Placer	27,231.50	25,671.50	1,560.00	6.1%
48180 · RENT - Other	0.00	1,000.00	-1,000.00	-100.0%
48190 · RENT - Armory	13,664.89	25,896.05	-12,231.16	-47.2%
<b>Total 48100 · Interim Rental - Buildi...</b>	<b>82,938.45</b>	<b>97,095.31</b>	<b>-14,156.86</b>	<b>-14.6%</b>
48200 · Interim Rental - Grounds				
48210 · RENT - McCann Stadium	15,145.00	10,450.00	4,695.00	44.9%
48220 · RENT - FW Park	0.00	895.00	-895.00	-100.0%
48230 · RENT - Horse Arena	4,544.00	4,319.50	224.50	5.2%
48240 · RENT - Main Lawn Area ...	1,860.00	800.00	1,060.00	132.5%
48270 · RENT - RV Parking	2,305.00	1,480.00	825.00	55.7%
48280 · RENT - Ballfields	8,085.00	6,820.00	1,265.00	18.6%
48285 · High Impact Event	0.00	13,493.00	-13,493.00	-100.0%
48291 · RENT - Sacramento Stree...	4,000.00	0.00	4,000.00	100.0%
<b>Total 48200 · Interim Rental - Groun...</b>	<b>35,939.00</b>	<b>38,257.50</b>	<b>-2,318.50</b>	<b>-6.1%</b>
48300 · Interim Rental - Equipment/...	3,965.00	5,942.50	-1,977.50	-33.3%
48500 · Utility Fee Reimbursement	10,226.47	9,378.40	848.07	9.0%
48600 · Interim Parking Revenue	21,776.00	2,700.35	19,075.65	706.4%
48700 · Other Interim Revenue				
48710 · Labor Reimbursement	50.00	10,034.41	-9,984.41	-99.5%
48730 · Dumpster Reimbursement	0.00	10.00	-10.00	-100.0%
48770 · Rebates	0.00	307.04	-307.04	-100.0%
48700 · Other Interim Revenue - ...	61.00	750.00	-689.00	-91.9%
<b>Total 48700 · Other Interim Revenue</b>	<b>111.00</b>	<b>11,101.45</b>	<b>-10,990.45</b>	<b>-99.0%</b>
<b>Total 48000 · Interim Rental Revenue</b>	<b>154,955.92</b>	<b>164,475.51</b>	<b>-9,519.59</b>	<b>-5.8%</b>
49000 · Prior Year Revenue Adjustment	0.00	4,341.88	-4,341.88	-100.0%

# Gold Country Fair

## Profit & Loss Prev Year Comparison

### January through April 2025

	Jan - Apr 25	Jan - Apr 24	\$ Change	% Change
<b>49500 · Other Operating Revenue</b>				
49510 · Interest Earnings	5,842.54	7,182.57	-1,340.03	-18.7%
49520 · Donations/Sponsorships	14,265.00	97,359.69	-83,094.69	-85.4%
49530 · Crab Table VIP	12,100.00	14,420.00	-2,320.00	-16.1%
<b>Total 49500 · Other Operating Revenue</b>	<b>32,207.54</b>	<b>118,962.26</b>	<b>-86,754.72</b>	<b>-72.9%</b>
<b>Total Income</b>	<b>240,645.46</b>	<b>327,784.65</b>	<b>-87,139.19</b>	<b>-26.6%</b>
<b>Gross Profit</b>	<b>240,645.46</b>	<b>327,784.65</b>	<b>-87,139.19</b>	<b>-26.6%</b>
<b>Expense</b>				
<b>50000 · Administrative Expense</b>				
50100 · Salaries - Permanent	66,042.21	63,876.53	2,165.68	3.4%
50200 · Salaries - Temporary	17,815.73	16,292.48	1,523.25	9.4%
50310 · Employee Benefits	54,120.14	48,332.54	5,787.60	12.0%
50320 · Payroll Taxes	9,428.47	10,133.78	-705.31	-7.0%
50330 · Worker's Compensation Ins...	11,076.39	10,231.97	844.42	8.3%
50400 · Professional Services	5,895.66	5,288.86	606.80	11.5%
50500 · Director's Expense	0.00	164.31	-164.31	-100.0%
50600 · Traveling/Training	0.00	624.15	-624.15	-100.0%
50700 · Office Supplies & Expense	1,805.02	4,643.42	-2,838.40	-61.1%
50800 · Telephone & Postage Expen...	235.50	655.40	-419.90	-64.1%
50900 · Dues & Subscriptions	700.00	9,623.18	-8,923.18	-92.7%
51000 · Insurance (General Liability)	8,845.23	7,691.52	1,153.71	15.0%
51500 · Bank Charges	-1,561.40	1,500.19	-3,061.59	-204.1%
<b>Total 50000 · Administrative Expense</b>	<b>174,402.95</b>	<b>179,058.33</b>	<b>-4,655.38</b>	<b>-2.6%</b>
<b>52000 · Maintenance/General Operations</b>				
52100 · Salaries - Permanent	24,496.59	23,355.71	1,140.88	4.9%
52200 · Salaries - Temporary	15,546.85	29,330.00	-13,783.15	-47.0%
52210 · Employee Benefits	0.00	0.00	0.00	0.0%
52300 · Professional Services	16,631.20	17,603.55	-972.35	-5.5%
52800 · Light, Heat & Water	52,717.77	66,960.44	-14,242.67	-21.3%
52850 · Temp Internet Services	7,006.04	8,547.69	-1,541.65	-18.0%
52900 · Maintenance of Equip./Supp...	5,044.02	14,215.37	-9,171.35	-64.5%
53000 · Maintenance of Buildings/G...	2,676.75	13,840.51	-11,163.76	-80.7%
53100 · Trash Removal (Non-Fair)	0.00	4,215.66	-4,215.66	-100.0%
53200 · Other Maintenance Expense	1,413.08	0.00	1,413.08	100.0%
<b>Total 52000 · Maintenance/General Op...</b>	<b>125,532.30</b>	<b>178,068.93</b>	<b>-52,536.63</b>	<b>-29.5%</b>
<b>54000 · Publicity</b>				
54400 · Advertising	5,053.51	1,556.50	3,497.01	224.7%
<b>Total 54000 · Publicity</b>	<b>5,053.51</b>	<b>1,556.50</b>	<b>3,497.01</b>	<b>224.7%</b>
<b>56000 · Attendance Operations</b>				
56300 · Supplies & Expense	0.00	0.00	0.00	0.0%
<b>Total 56000 · Attendance Operations</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>57000 · Misc. Fair Expense</b>				
57700 · Sponsorships	1,000.00	0.00	1,000.00	100.0%
57800 · Other	0.00	765.00	-765.00	-100.0%
<b>Total 57000 · Misc. Fair Expense</b>	<b>1,000.00</b>	<b>765.00</b>	<b>235.00</b>	<b>30.7%</b>
<b>57005 · Misc. Non-Fair Programs</b>				
57205 · Supplies & Expense	16,728.96	16,786.84	-57.88	-0.3%
57405 · Sponsorship (non-fair) Expe...	0.00	1,000.00	-1,000.00	-100.0%
57515 · Other - Interim Parking Expe...	5,788.75	0.00	5,788.75	100.0%
<b>Total 57005 · Misc. Non-Fair Programs</b>	<b>22,517.71</b>	<b>17,786.84</b>	<b>4,730.87</b>	<b>26.6%</b>

# Gold Country Fair

## Profit & Loss Prev Year Comparison

### January through April 2025

	Jan - Apr 25	Jan - Apr 24	\$ Change	% Change
<b>58000 · Premiums</b>				
<b>58200 · Trophies, Medals, Ribbons</b>	0.00	1,437.15	-1,437.15	-100.0%
<b>Total 58000 · Premiums</b>	0.00	1,437.15	-1,437.15	-100.0%
<b>66000 · Fair Entertainment Expense</b>				
<b>66200 · Professional Services</b>	135.62	0.00	135.62	100.0%
<b>66600 · Grandstand Entertainment</b>	0.00	4,333.33	-4,333.33	-100.0%
<b>Total 66000 · Fair Entertainment Expen...</b>	135.62	4,333.33	-4,197.71	-96.9%
<b>80000 · Prior Year Expense Adjustment</b>	-9,622.44	-5,580.06	-4,042.38	-72.4%
<b>Total Expense</b>	319,019.65	377,426.02	-58,406.37	-15.5%
<b>Net Ordinary Income</b>	-78,374.19	-49,641.37	-28,732.82	-57.9%
<b>Other Income/Expense</b>				
<b>Other Income</b>				
<b>31200 · State Allocations</b>	108,500.00	139,500.00	-31,000.00	-22.2%
<b>31900 · Capital Project Reimburse Fund</b>	0.00	11,153.29	-11,153.29	-100.0%
<b>Total Other Income</b>	108,500.00	150,653.29	-42,153.29	-28.0%
<b>Other Expense</b>				
<b>57600 · JLA</b>				
<b>57640 · Supplies &amp; Expense</b>	665.60	230.63	434.97	188.6%
<b>57680 · Prior Year Exp. Adjustment</b>	-2,055.11	-825.80	-1,229.31	-148.9%
<b>57690 · Other</b>	579.60	339.65	239.95	70.7%
<b>Total 57600 · JLA</b>	-809.91	-255.52	-554.39	-217.0%
<b>Total Other Expense</b>	-809.91	-255.52	-554.39	-217.0%
<b>Net Other Income</b>	109,309.91	150,908.81	-41,598.90	-27.6%
<b>Net Income</b>	<b>30,935.72</b>	<b>101,267.44</b>	<b>-70,331.72</b>	<b>-69.5%</b>

# Gold Country Fair

## Profit & Loss Forecast vs. Actual

### January through April 2025

	Jan - Apr 25	Forecast	\$ Over Forecast	% of Forecast
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
41000 · Admissions to Grounds				
41010 · Admissions - Regular Gate	0.00	250,000.00	-250,000.00	0.0%
<b>Total 41000 · Admissions to Grounds</b>	<b>0.00</b>	<b>250,000.00</b>	<b>-250,000.00</b>	<b>0.0%</b>
41500 · Industrial & Commercial Space				
41510 · Inside Commercial Space	6,385.00	22,000.00	-15,615.00	29.0%
41520 · Outside Commercial Space	13,575.00	41,000.00	-27,425.00	33.1%
<b>Total 41500 · Industrial &amp; Commercial Space</b>	<b>19,960.00</b>	<b>63,000.00</b>	<b>-43,040.00</b>	<b>31.7%</b>
42000 · Concessions				
42100 · Carnival	0.00	105,000.00	-105,000.00	0.0%
42110 · Carnival - Presale	0.00	18,000.00	-18,000.00	0.0%
42200 · Food Concessions				
42210 · Food Concessions Health Permit	245.00			
42220 · Food Concessions - Product Fee	7,875.00			
42200 · Food Concessions - Other	0.00	118,000.00	-118,000.00	0.0%
<b>Total 42200 · Food Concessions</b>	<b>8,120.00</b>	<b>118,000.00</b>	<b>-109,880.00</b>	<b>6.9%</b>
<b>Total 42000 · Concessions</b>	<b>8,120.00</b>	<b>241,000.00</b>	<b>-232,880.00</b>	<b>3.4%</b>
43000 · Exhibits				
43100 · Entry Fees	0.00	12,000.00	-12,000.00	0.0%
<b>Total 43000 · Exhibits</b>	<b>0.00</b>	<b>12,000.00</b>	<b>-12,000.00</b>	<b>0.0%</b>
46000 · Fair Attractions				
46400 · Destruction Derby	0.00	26,000.00	-26,000.00	0.0%
<b>Total 46000 · Fair Attractions</b>	<b>0.00</b>	<b>26,000.00</b>	<b>-26,000.00</b>	<b>0.0%</b>
47000 · Misc. Fair Revenue				
47100 · Parking	0.00	27,000.00	-27,000.00	0.0%
47300 · Utility Fee Reimbursement	2,510.00	3,000.00	-490.00	83.7%
47810 · CFSA Insurance	455.00			
47900 · Sponsorships	7,500.00	100,000.00	-92,500.00	7.5%
<b>Total 47000 · Misc. Fair Revenue</b>	<b>10,465.00</b>	<b>130,000.00</b>	<b>-119,535.00</b>	<b>8.1%</b>
47005 · Misc. Non Fair Program Revenue				
47105 · Admissions - Crab Feed	14,937.00	24,500.00	-9,563.00	61.0%
<b>Total 47005 · Misc. Non Fair Program Revenue</b>	<b>14,937.00</b>	<b>24,500.00</b>	<b>-9,563.00</b>	<b>61.0%</b>
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	24,433.30			
48120 · RENT - Auburn Host Lions Bldg	4,185.00			
48140 · RENT - Sierra	8,195.00			
48150 · RENT - Sutter	5,228.76			
48170 · RENT - Placer	27,231.50			
48190 · RENT - Armory	13,664.89			
48100 · Interim Rental - Buildings - Other	0.00	305,000.00	-305,000.00	0.0%
<b>Total 48100 · Interim Rental - Buildings</b>	<b>82,938.45</b>	<b>305,000.00</b>	<b>-222,061.55</b>	<b>27.2%</b>

# Gold Country Fair

## Profit & Loss Forecast vs. Actual

### January through April 2025

	Jan - Apr 25	Forecast	\$ Over Forecast	% of Forecast
<b>48200 · Interim Rental - Grounds</b>				
48210 · RENT - McCann Stadium	15,145.00			
48230 · RENT - Horse Arena	4,544.00			
48240 · RENT - Main Lawn Area & Gazebo	1,860.00			
48270 · RENT - RV Parking	2,305.00			
48280 · RENT - Ballfields	8,085.00			
48291 · RENT - Sacramento Street Lot	4,000.00			
48200 · Interim Rental - Grounds - Other	0.00	300,000.00	-300,000.00	0.0%
<b>Total 48200 · Interim Rental - Grounds</b>	<b>35,939.00</b>	<b>300,000.00</b>	<b>-264,061.00</b>	<b>12.0%</b>
<b>48300 · Interim Rental - Equipment/Tent</b>	<b>3,965.00</b>	<b>10,000.00</b>	<b>-6,035.00</b>	<b>39.7%</b>
<b>48400 · Interim Concessions Revenue</b>	<b>0.00</b>	<b>20,000.00</b>	<b>-20,000.00</b>	<b>0.0%</b>
<b>48500 · Utility Fee Reimbursement</b>	<b>10,226.47</b>	<b>41,000.00</b>	<b>-30,773.53</b>	<b>24.9%</b>
<b>48600 · Interim Parking Revenue</b>	<b>21,776.00</b>	<b>150,000.00</b>	<b>-128,224.00</b>	<b>14.5%</b>
<b>48700 · Other Interim Revenue</b>				
48710 · Labor Reimbursement	50.00			
48700 · Other Interim Revenue - Other	61.00	14,000.00	-13,939.00	0.4%
<b>Total 48700 · Other Interim Revenue</b>	<b>111.00</b>	<b>14,000.00</b>	<b>-13,889.00</b>	<b>0.8%</b>
<b>Total 48000 · Interim Rental Revenue</b>	<b>154,955.92</b>	<b>840,000.00</b>	<b>-685,044.08</b>	<b>18.4%</b>
<b>49000 · Prior Year Revenue Adjustment</b>	<b>0.00</b>			
<b>49500 · Other Operating Revenue</b>				
49510 · Interest Earnings	5,842.54	20,000.00	-14,157.46	29.2%
49520 · Donations/Sponsorships	14,265.00	40,000.00	-25,735.00	35.7%
49530 · Crab Table VIP	12,100.00	20,000.00	-7,900.00	60.5%
<b>Total 49500 · Other Operating Revenue</b>	<b>32,207.54</b>	<b>80,000.00</b>	<b>-47,792.46</b>	<b>40.3%</b>
<b>Total Income</b>	<b>240,645.46</b>	<b>1,666,500.00</b>	<b>-1,425,854.54</b>	<b>14.4%</b>
<b>Gross Profit</b>	<b>240,645.46</b>	<b>1,666,500.00</b>	<b>-1,425,854.54</b>	<b>14.4%</b>
<b>Expense</b>				
<b>50000 · Administrative Expense</b>				
50100 · Salaries - Permanent	66,042.21	244,932.00	-178,889.79	27.0%
50200 · Salaries - Temporary	17,815.73	10,000.00	7,815.73	178.2%
50300 · Compensated Leave Expense	0.00	10,000.00	-10,000.00	0.0%
50310 · Employee Benefits	54,120.14	166,000.00	-111,879.86	32.6%
50320 · Payroll Taxes	9,428.47	24,000.00	-14,571.53	39.3%
50330 · Worker's Compensation Insurance	11,076.39	38,000.00	-26,923.61	29.1%
50400 · Professional Services	5,895.66	12,000.00	-6,104.34	49.1%
50500 · Director's Expense	0.00	2,000.00	-2,000.00	0.0%
50600 · Traveling/Training	0.00	4,000.00	-4,000.00	0.0%
50700 · Office Supplies & Expense	1,805.02	15,000.00	-13,194.98	12.0%
50800 · Telephone & Postage Expense	235.50	2,500.00	-2,264.50	9.4%
50900 · Dues & Subscriptions	700.00	16,500.00	-15,800.00	4.2%
51000 · Insurance (General Liability)	8,845.23	27,000.00	-18,154.77	32.8%
51300 · Audit	0.00	10,000.00	-10,000.00	0.0%
51500 · Bank Charges	-1,561.40	10,000.00	-11,561.40	-15.6%
<b>Total 50000 · Administrative Expense</b>	<b>174,402.95</b>	<b>591,932.00</b>	<b>-417,529.05</b>	<b>29.5%</b>
<b>52000 · Maintenance/General Operations</b>				
52100 · Salaries - Permanent	24,496.59	83,268.00	-58,771.41	29.4%
52200 · Salaries - Temporary	15,546.85	75,000.00	-59,453.15	20.7%
52210 · Employee Benefits	0.00			
52300 · Professional Services	16,631.20	30,000.00	-13,368.80	55.4%
52800 · Light, Heat & Water				
52820 · Water - Bottled	0.00	18,000.00	-18,000.00	0.0%
52800 · Light, Heat & Water - Other	52,717.77	245,000.00	-192,282.23	21.5%
<b>Total 52800 · Light, Heat &amp; Water</b>	<b>52,717.77</b>	<b>263,000.00</b>	<b>-210,282.23</b>	<b>20.0%</b>

# Gold Country Fair

## Profit & Loss Forecast vs. Actual

### January through April 2025

	Jan - Apr 25	Forecast	\$ Over Forecast	% of Forecast
52850 · Temp Internet Services	7,006.04			
52900 · Maintenance of Equip./Supplies	5,044.02	35,000.00	-29,955.98	14.4%
53000 · Maintenance of Buildings/Ground	2,676.75	35,000.00	-32,323.25	7.6%
53200 · Other Maintenance Expense	1,413.08	6,000.00	-4,586.92	23.6%
<b>Total 52000 · Maintenance/General Operations</b>	<b>125,532.30</b>	<b>527,268.00</b>	<b>-401,735.70</b>	<b>23.8%</b>
54000 · Publicity				
54400 · Advertising	5,053.51	35,000.00	-29,946.49	14.4%
<b>Total 54000 · Publicity</b>	<b>5,053.51</b>	<b>35,000.00</b>	<b>-29,946.49</b>	<b>14.4%</b>
56000 · Attendance Operations				
56101 · Salaries - Temporary	0.00	30,000.00	-30,000.00	0.0%
56200 · Professional Services	0.00	5,000.00	-5,000.00	0.0%
56300 · Supplies & Expense	0.00	1,000.00	-1,000.00	0.0%
<b>Total 56000 · Attendance Operations</b>	<b>0.00</b>	<b>36,000.00</b>	<b>-36,000.00</b>	<b>0.0%</b>
57000 · Misc. Fair Expense				
57100 · Parking Lot (% to contractor)	0.00	8,000.00	-8,000.00	0.0%
57700 · Sponsorships	1,000.00			
57800 · Other	0.00	7,000.00	-7,000.00	0.0%
<b>Total 57000 · Misc. Fair Expense</b>	<b>1,000.00</b>	<b>15,000.00</b>	<b>-14,000.00</b>	<b>6.7%</b>
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	16,728.96	20,000.00	-3,271.04	83.6%
57515 · Other - Interim Parking Expense	5,788.75	25,000.00	-19,211.25	23.2%
57705 · Advertising	0.00	2,000.00	-2,000.00	0.0%
<b>Total 57005 · Misc. Non-Fair Programs</b>	<b>22,517.71</b>	<b>47,000.00</b>	<b>-24,482.29</b>	<b>47.9%</b>
58000 · Premiums				
58100 · Cash Awards	0.00	6,200.00	-6,200.00	0.0%
58200 · Trophies, Medals, Ribbons	0.00	8,000.00	-8,000.00	0.0%
58300 · Sponsored Cash Awards	0.00	8,000.00	-8,000.00	0.0%
<b>Total 58000 · Premiums</b>	<b>0.00</b>	<b>22,200.00</b>	<b>-22,200.00</b>	<b>0.0%</b>
63000 · Exhibits Expense				
63200 · Judges	0.00	4,000.00	-4,000.00	0.0%
63300 · Professional Services	0.00	3,200.00	-3,200.00	0.0%
63400 · Supplies & Expense	0.00	1,000.00	-1,000.00	0.0%
<b>Total 63000 · Exhibits Expense</b>	<b>0.00</b>	<b>8,200.00</b>	<b>-8,200.00</b>	<b>0.0%</b>
66000 · Fair Entertainment Expense				
66200 · Professional Services	135.62	75,000.00	-74,864.38	0.2%
66300 · Supplies & Expense	0.00	10,000.00	-10,000.00	0.0%
66500 · Ground Entertainment	0.00	100,000.00	-100,000.00	0.0%
66600 · Grandstand Entertainment	0.00	56,000.00	-56,000.00	0.0%
<b>Total 66000 · Fair Entertainment Expense</b>	<b>135.62</b>	<b>241,000.00</b>	<b>-240,864.38</b>	<b>0.1%</b>
80000 · Prior Year Expense Adjustment	-9,622.44			
90000 · Depreciation	0.00	140,000.00	-140,000.00	0.0%
<b>Total Expense</b>	<b>319,019.65</b>	<b>1,663,600.00</b>	<b>-1,344,580.35</b>	<b>19.2%</b>
<b>Net Ordinary Income</b>	<b>-78,374.19</b>	<b>2,900.00</b>	<b>-81,274.19</b>	<b>-2,702.6%</b>
Other Income/Expense				
Other Income				
31200 · State Allocations	108,500.00			
<b>Total Other Income</b>	<b>108,500.00</b>			



1:57 PM

05/16/25

Accrual Basis

# Gold Country Fair

## Profit & Loss Forecast vs. Actual

### January through April 2025

	Jan - Apr 25	Forecast	\$ Over Forecast	% of Forecast
Other Expense				
57600 · JLA				
57640 · Supplies & Expense	665.60			
57680 · Prior Year Exp. Adjustment	-2,055.11			
57690 · Other	579.60			
Total 57600 · JLA	-809.91			
Total Other Expense	-809.91			
Net Other Income	109,309.91			
Net Income	30,935.72	2,900.00	28,035.72	1,066.7%

# Gold Country Fair A/R Aging Summary As of April 30, 2025

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
AMERICAN LANDSCAPE/CONCRETE (2007 JLA)	0.00	0.00	0.00	0.00	11,450.19	11,450.19
americqn legion	0.00	0.00	0.00	0.00	0.00	0.00
ANWAR FOROTAN	0.00	0.00	0.00	0.00	625.00	625.00
AUBURN LITTLE LEAGUE	0.00	0.00	0.00	0.00	1,904.00	1,904.00
BERRIES & BANANAS (2003 JLA)	0.00	0.00	0.00	0.00	1,250.50	1,250.50
Carol's Market & Deli	0.00	0.00	0.00	0.00	0.00	0.00
Cruz Elena Carrasco	0.00	0.00	0.00	0.00	0.00	0.00
Dry Digging Festival	0.00	0.00	0.00	0.00	540.00	540.00
DUCKS UNLIMITED	0.00	0.00	0.00	0.00	0.00	0.00
E CLAMPUS VITUS	0.00	0.00	0.00	0.00	0.00	0.00
EZ Events, Inc.	0.00	0.00	0.00	0.00	0.00	0.00
FAST FRIDAYS	0.00	0.00	0.00	0.00	0.00	0.00
Foothill Bird Fanciers	0.00	0.00	0.00	0.00	0.00	0.00
HORSES HONOR	0.00	0.00	0.00	0.00	0.00	0.00
INDIVISIBLE FESTIVAL	0.00	0.00	0.00	0.00	0.00	0.00
LUIS GARCIA	0.00	0.00	0.00	0.00	0.00	0.00
Natali Lopez	0.00	0.00	0.00	0.00	1,500.00	1,500.00
Native Inc.	0.00	0.00	0.00	0.00	0.00	0.00
NEILS CONTROLLED BLASTING	0.00	0.00	0.00	0.00	0.00	0.00
ORANGEVALE MEAT SHOPPE (JLA 2011)	0.00	0.00	0.00	0.00	2,973.23	2,973.23
PEGGY DONOVAN	0.00	0.00	0.00	0.00	0.00	0.00
PLACER HIGH SCHOOL ALL CLASS REUNION	0.00	0.00	0.00	0.00	0.00	0.00
SIERRA FOOTHILLS FUNERAL SERVICE	0.00	0.00	0.00	0.00	500.00	500.00
Sorayda Maldonada	0.00	0.00	0.00	0.00	0.00	0.00
Street EatZ	0.00	0.00	0.00	0.00	225.00	225.00
The Happy Dog K9 Training	0.00	0.00	0.00	0.00	0.00	0.00
Theresa Peralta	0.00	0.00	0.00	0.00	0.00	0.00
Thomas Starkweather	0.00	0.00	0.00	0.00	0.00	0.00
TOWNSMEN OF SACRAMENTO	0.00	0.00	0.00	0.00	0.00	0.00
WHITEHEAD PAINTING (JLA 2014)	0.00	0.00	0.00	0.00	739.50	739.50
TOTAL	0.00	0.00	0.00	0.00	21,707.42	21,707.42

## Gold Country Fair YTD Statement of Cash Flows

---

	Jan - Apr 25
<b>OPERATING ACTIVITIES</b>	
Net Income	30,935.72
Adjustments to reconcile Net Income to net cash provided by operations:	
13100 · Accounts Receivable	2,394.75
24110 · Security Deposits	14,350.00
Net cash provided by Operating Activities	47,680.47
<b>INVESTING ACTIVITIES</b>	
19000 · Construction in Progress	(153,971.59)
Net cash provided by Investing Activities	(153,971.59)
Net cash increase for period	(106,291.12)
Cash at beginning of period	629,764.77
Cash at end of period	<b>523,473.65</b>

**Gold Country Fair**  
**JLA Accounts Receivable Summary**  
**As of April 30, 2025**

---

	<u>Apr 30, 25</u>
AMERICAN LANDSCAPE/CONCRETE (2007 JLA)	11,450.19
BERRIES & BANANAS (2003 JLA)	1,250.50
ORANGEVALE MEAT SHOPPE (JLA 2011)	2,973.23
WHITEHEAD PAINTING (JLA 2014)	<u>739.50</u>
TOTAL	<u><u>16,413.42</u></u>

## 2025 Interim Contracts

Code	Company	Event Dates	Buildings	Total Contract Amount
25-19	Western States Trail Foundation	July 3, 2025 - July 13, 2025	Barns	\$19,201.99
25-24	Sierra Nevada Conservancy	Thursday, June 12, 2025	Sierra and Patio	\$2,075.00
25-34	Auburn Grace Community Church	Sunday, November 16, 2025	Placer	\$2,635.00
25-43	Sacramento Hot Tubs	May 15-19, 2025	Placer	\$9,315.00
25-51	Motherlode Model T	Sunday, June 1, 2025	Ballfield	\$2,504.00

2025 Standard Contracts - May Approved					
Contract #	Signed	Contractor Name	Payable To	Amount	Activity/Scope of Work
25-24	X	Soroptimist of the American River	Soroptimist of the American River	60/40 Split	Cinco de Mayo Golf Tournament
25-30	X	Exhibit Coordinator	Michael Belles	\$2,500.00	Still Exhibit Dept.
25-31	X	Coordinator	Leslie Belles	\$2,500.00	Still Exhibit Dept.

# Strategic Plan for Gold Country Fairgrounds and Events Center

Revised and adopted by Board May 19, 2025

---

## Executive Summary

The strategic plan for Gold Country Fairgrounds consists of the following high-level objectives and action steps:

Objectives:

- Transitioning our fairgrounds to a modern full service event center  
Action Steps: Solicit and encourage new opportunities for promoters and service organizations
  - a. Challenge personnel (state employees, regular employees, board members) to book at least one new event and business per calendar year that supports our growth as an Association
  - b. Target opportunities to fully utilize our venue and encourage a family-friendly atmosphere (Weddings, Quinceanera, Expo/Bridal Fairs, Concerts, Livestock Shows, etc.
  - c. Collaborate with the City of Auburn, Placer County, and other relevant stakeholders (i.e. CalFire, O.E.S., HHS) specifically and the Economic Development Commission
  - d. Review seasonal patterns and create a strategy to optimize lower rental periods
  - e. ~~Remodel~~ Leverage the Buildings and Grounds Committee prioritization and recommendations to determine the ongoing priority project list (Placer, Sierra, and Walker's Fiesta Stage)
  - f. ~~Partnering with Heritage Foundation to create a robust volunteer program including a website with volunteer opportunities~~ Establish a volunteer cadre with organization and process, resulting in increased volunteer opportunities
  - g. Build and leverage relationships with Ag resources including California Foundation for Agriculture in the Classroom, US Master Gardeners, and Placer Conservation Resource Center, and state/regional/local agricultural resources
  - h. ~~Continue to seek business partners for the fairgrounds ongoing (i.e.) Old Town Pizza~~ Re-envision strategy to optimize concession spaces for microbusinesses

- Invest in people, policies, procedures, and equipment to achieve efficient and effective services

Action Steps: Continue to develop policies and procedures for office personnel and Board members that outline workflow and improve efficiency while meeting state compliance requirements

- Seek opportunities that promote training and career growth for all employees
  - ~~Continue to Drive~~ a strong social media and ~~update the~~ website presence regularly while increasing engagement with the board to support GC FEC endeavors
  - Hold policy committee accountable to keep policy manual updated, on a bi-annual basis in accordance with the policy manual
  - Establish regular Board training
  - ~~Prepare a strategic plan with the Heritage Foundation~~
  - Develop a long-term strategy: 3 years specific, 5 years visionary, and beyond
  - ~~Delegate more responsibility to the team — especially at fair time~~ Hold Board accountable to support through live engagement and participation, Gold Country Fairgrounds and Event Center activities, including
    - Meeting process; in-depth binder content review, Roberts Rules of Order, etc.
    - Facilities knowledge; Annual Board grounds tour,
    - Policies and procedures; Policy manual to be updated 2x per year
    - Compliance training; CDFA development opportunities
  - ~~Volunteer projects — partnering with Heritage Foundation~~
    - ~~Northern California Construction Authority (NCCT)~~
    - ~~AIM~~
    - ~~Heritage Foundation Volunteers~~
- ~~Integrate and develop a plan that allows us to fully maximize the relationship with Heritage Foundation~~

Action Steps:

    - ~~Continue to modify and ratify per policy MOU as needed~~
    - ~~Maintain and strengthen the communication~~
    - ~~Continue to develop and refine our capital improvement program~~
  - Maximize the full potential and appeal of our annual Gold Country Fair (GCF)
 

Action Steps: Continue to modify and improve a cohesive marketing strategy that celebrates our annual GCF (radio, billboard, media, city event calendar, etc.)

    - Incorporate an Ag Education element
    - Analyze all pertinent data that will help increase admissions



- c. Facilitate in-kind opportunities throughout the year, i.e. new roof on concession booth in exchange for sponsorship
  - d. Invite community, civic, cultural engagement through diversity of events and programs (baptisms, celebrations of life, rodeo, weddings, midget wrestling, etc.)
  - ~~e. Entertainment~~
  - ~~f. Venue~~
  - ~~g. Food~~
  - ~~h. Livestock~~
  - ~~i. Carnival promotions~~
  - j. Promote and encourage increased participation at GCF **leveraging** livestock and still exhibit entries, **honoring history whenever possible** \*Ask CEO to elaborate
  - k. Incorporate the Annual Fair theme **in all aspects of the Fair experience, as well as playing a significant role in the presentation in the presentation during GCF**
  - l. Focus on the theme playing a significant role in the buildings and grounds
  - m. Increase Sponsorship by securing new sponsors, developing more sponsorship opportunities, and expanding current sponsors **and encouraging board member sponsorships**
- Fostering a spirit of community integration and involvement  
Action Steps: Engage service organizations, government, and community lead assets
    - a. City of Auburn
    - b. Placer County
    - c. Placer County Board of Education
    - d. Local of Chambers of Commerce
    - e. CEO to build community awareness through outreach activities
  - Achieving a financial position that allows us to invest in our future  
Action Steps:
    - a. Solicit and encourage new opportunities for promoters and service organizations
    - b. Review seasonal patterns and create a strategy to **optimize** lower rental periods
    - c. Continue to remodel the buildings and grounds
    - d. Analyze all pertinent data that will help increase admissions
    - e. Develop more sponsorship opportunities
    - f. Re-evaluate RV rental Space opportunities
    - g. Continue to maintain a strong cash reserve position **while** maintaining or exceeding the state-mandated 5% reserve requirement

## **Vision Statement**

The strategic plan for Gold Country Fair aims to further the following organizational vision:

We aspire to be the model community partner, economic engine, and host of memorable experiences.

## **Mission Statement**

The mission of the 20<sup>th</sup> District Agricultural Association is to manage our resources to ensure the long-term success of the association, and in doing so, provide a facility for our communities to celebrate the agricultural history and culture of our district.

## **Business and Team Summary**

Develop and utilize our facility as a year-round event center while producing an annual fair that celebrates our agricultural tradition.

The core team members of GCF are as follows:

- |   |   |
|---|---|
| <ul style="list-style-type: none"><li>1. CEO<ul style="list-style-type: none"><li>a. Mentoring/Succession Plan</li><li>b. Fundraising</li><li>c. Budgeting</li><li>d. Event Planning</li><li>e. Sales</li><li>f. Community Engagement/Leadership</li><li>g. Marketing</li></ul></li><li>2. Staff Services Analyst<ul style="list-style-type: none"><li>a. CEO Support</li><li>b. Mentoring</li><li>c. Communication</li><li>d. Social Media</li><li>e. Livestock</li><li>f. Computer/Technical</li></ul></li><li>3. Associate Governmental Program Analyst<ul style="list-style-type: none"><li>a. CEO Support</li><li>b. Mentoring</li><li>c. Written communication</li><li>d. Contracts</li></ul></li></ul> | <ul style="list-style-type: none"><li>4. Maintenance Mechanic<ul style="list-style-type: none"><li>a. Mentoring/Succession Plan</li><li>b. Carpentry</li><li>c. Electrical</li><li>d. Welding</li><li>e. Plumbing</li><li>f. Mechanical</li><li>g. Irrigation</li></ul></li><li>5. Staff Services Manager</li></ul> |
|---|---|

### Analysis of Strengths, Weaknesses, Opportunities, and Threats

Strengths	Opportunities
Property/Ambiance	Improve Facilities
Location	Attract Events
Value/ Cash Position	Create New Events
Parking	Economic Engine/Center
Venue Flexibility	Increase Utilization Rates
Personnel Cohesiveness	Local County Partnerships
Cash Reserves	Grow Board Engagement

Weaknesses	Threats
Older Infrastructure	@the Grounds (remodeled Placer Fairgrounds)
State Regulations	Quarry Park (new event center)
Staff Requirements by CDFA/State	Event Centers
Lack of RV Space	Changing regulations
	Deferred Maintenance
	Enforcement Agencies

### Analysis of Competitors

The competitors of GCF in the service/event center industry include:

1. @the Grounds
2. Quarry Park
3. The Ridge
4. Blue Goose
5. Auburn Recreation Department

~~6. General Gomez~~

~~7. McBean Park~~

### Analysis of Marketing Strategy and Target Customers

The marketing strategy of GCF consists of the following elements:

1. Radio Advertising to ensure Placer County exposure
2. Social Media to promote current events/activities
3. Digital Media to expand our brand reach and engagement
4. Video Production program that will tell our story
5. Brand Development through consistent messaging
6. City/County Partnerships built on shared value

### Target customers include

1. 18-49 Demographic
2. Promoters
3. Weddings
4. Businesses
5. Service Organizations

## GOALS

(Effective July 1, 2025 for Fiscal Year 2026)

### One Year:

Strategy	Pursue new events, personal contact, and marketing
Financial Projections/ROI	\$546,500.00 in Revenue
Execution Person(s)	CEO
Evaluation Person(s)	Gold Country Fair Board

Strategy	Use Advertising/Entertainment to increase Fair admission
Financial Projections/ROI	\$202,500.00
Execution Person(s)	Office Team
Evaluation Person(s)	CEO
Evaluation Criteria	Actual Attendance
Evaluation Criteria	YTD Financials
Strategy	Rebuild Concession Booth Porches
Financial Projections/ROI	\$20,000.00
Execution Person(s)	Allyn Green, Northern California Construction Authority (NCCT)
Evaluation Person(s)	CEO

<del>Strategy</del>	<del>Remove and Replace Fence in Center of Fairgrounds</del>
<del>Financial Projections/ROI</del>	<del>\$5,000.00</del>
<del>Execution Person(s)</del>	<del>Allyn Green, Northern California Construction Authority (NCCT)</del>
<del>Evaluation Person(s)</del>	<del>CEO</del>

<del>Strategy</del>	<del>Replace Stucco on Placer Building</del>
<del>Financial Projections/ROI</del>	<del>\$16,000.00</del>
<del>Execution Person(s)</del>	<del>Jesus Garcia</del>
<del>Execution Person(s)</del>	<del>CEO</del>

<del>Strategy</del>	<del>Paint/Stain Auburn Host Lions Building</del>
<del>Financial Projections/ROI</del>	<del>\$12,000.00</del>
<del>Execution Person(s)</del>	<del>Zed Styron</del>
<del>Evaluation Person(s)</del>	<del>CEO</del>

**Two Years:**

Strategy	<del>Replace Swine Barn</del>
Financial Projections/ROI	<del>\$250,000.00</del>
Execution Person(s)	<del>CEO</del>
Evaluation Criteria	<del>Funding</del>
Evaluation Criteria	<del>Completion</del>
Strategy	<del>Flip Stage/Build Deck/Remodel Red Barn</del>
Financial Projections/ROI	<del>\$60,000.00</del>
Execution Person(s)	<del>Heritage Foundation</del>
Execution Person(s)	<del>Jack Haugen and Steve Tuggle</del>
Evaluation Criteria	<del>Completion</del>

Strategy	<del>Replace Roof of Motherlode Building</del>
Financial Projections/ROI	<del>\$25,000.00</del>
Execution Person(s)	<del>Tammy Riedl</del>
Evaluation Person(s)	<del>CEO</del>
Evaluation Criteria	<del>Bid through completion</del>

Strategy	<del>Replace the Roof of Hugs &amp; Smiles</del>
Financial Projections/ROI	<del>\$25,000.00</del>
Execution Person(s)	<del>Bernadette Ade</del>
Evaluation Person(s)	<del>CEO</del>
Evaluation Criteria	<del>Bid through completion</del>

**Three Years:**

Strategy	Replace one-third of the asphalt (Front Entrance to Stage)
Financial Projections/ROI	\$300,000.00 to \$350,000.00
Execution Person(s)	Senior Maintenance Worker
Evaluation Person(s)	CEO
Evaluation Criteria	Bids and Selection Process
Evaluation Criteria	Completion

**Five Years:**

Strategy	Replace remaining asphalt (Upper Armory, Walker's Stage Area, Livestock Area)
Financial Projections/ROI	\$500,000.00
Execution Person(s)	Senior Maintenance Worker
Evaluation Person(s)	CEO
Evaluation Criteria	Completion

Strategy	Replace McCann Stadium light stanchions
Financial Projections/ROI	\$600,000.00
Execution Person(s)	Senior Maintenance Worker
Evaluation Person(s)	CEO
Evaluation Criteria	Completion

Strategy	McCann Stadium Grandstands
Financial Projections/ROI	\$400,000.00
Execution Person(s)	Senior Maintenance Worker
Evaluation Person(s)	CEO
Evaluation Criteria	Design thru completion

## Fair Committee Meeting

May 13, 2025

- I. **Thursday, Sept. 4 – 4:00 pm – 10:00 pm**
  - a. VIP Dinner @ McCann Stadium
    - i. 4:30 pm – Event Opens
- II. **Friday, Sept. 5 – 12:00 pm – 11:00 pm**
  - a. Ribbon Cutting @ Tahoe Gates @ Noon (pending chamber(s) involvement)
  - b. 12:00 pm – 4:00 pm – *Affordable RV*- Free Admission Friday
- III. **Saturday, Sept. 6 – 11:00 am – Midnight**
  - a. 9:00 am – Junior Livestock Auction
- IV. **Sunday, Sept. 7 – 11:00 am – 10:00 pm**
  - a. Demolition Derby @ McCann Stadium
    - i. 12:00 pm – Gates Open
    - ii. 2:00 pm – Show Starts

### Board of Directors' Responsibilities:

#### Policy:

In September each year, attend as many days of the Gold Country Fair as possible and make volunteering at and/or financially supporting the event a priority. Actively encourage participation in the Gold Country Fair by existing and potential sponsors, vendors, volunteers and members of the community at large. **(Revised 1/25)**

#### Duties Available:

- VIP Dinner Networking
- Ribbon Cutting/Board of Directors Photoshoot
- Hand out fair programs/pass out stickers at Admission Gates (Sac St., High St. Pleasant Ave.)
- Staff GCF Merch Booth (located at Concession Booth near Main Lawn Bar/Lounge)

<b>Merchandise Booth Shifts</b>	
<b>Thursday, Sept. 4</b>	
6:30 pm – 8:30 pm – Closing Shift	
<b>Friday, Sept. 5</b>	
1:00 pm – 3:00 pm – Opening Shift	
3:00 pm – 5:00 pm	
5:00 pm – 7:00 pm	
7:00 pm – 8:30 pm – Closing Shift	
<b>Saturday, Sept. 6</b>	
12:00 pm – 2:00 pm – Opening Shift	
2:00 pm – 4:00 pm	
4:00 pm – 6:00 pm	
6:00 pm – 8:30 pm – Closing Shift	
<b>Sunday, Sept. 7</b>	
12:00 pm – 2:00 pm – Opening Shift	
2:00 pm – 4:00 pm	
4:00 pm – 6:00 pm	
6:00 pm – 8:30 pm – Closing Shift	

Procedure:

1. At least one Board Director must occupy the merchandise booth at all times. It is encouraged that a trusted and friendly volunteer accompany you during your shift.
2. You must arrive 15 minutes before your shift.
3. Opening Shift must check out cash box and *Clover* P.O.S system from Main Office and open merchandise booth.
4. Director/Volunteer is responsible for selling merchandise in accordance with listed prices.
5. Mid Shift(s) must “tap out” previous shift.
6. The Merchandise Booth must **not** be left unlocked and unattended, at any time.
7. Closing Shift must check in cash box and *Clover* P.O.S. system to Main Office and lock merchandise booth.

Additional Notes:

- A code will be provided prior to your shift, to access the merchandise booth.
- Prices will be listed inside and outside of the merchandise booth, for sellers and buyers' convenience.
- Emergency contact information will be listed inside the merchandise booth, for emergencies only.
- An ice chest of water will be located inside of booth for volunteer sellers only.





## PMIA/LAIF Performance Report as of 05/07/25



### Quarterly Performance Quarter Ended 3/31/25

LAIF Apportionment Rate <sup>(2)</sup> :	4.48
LAIF Earnings Ratio <sup>(2)</sup> :	0.00012266258268207
LAIF Administrative Cost <sup>(1)*</sup> :	0.26
LAIF Fair Value Factor <sup>(1)</sup> :	1.000849191
PMIA Daily <sup>(1)</sup> :	4.30
PMIA Quarter to Date <sup>(1)</sup> :	4.34
PMIA Average Life <sup>(1)</sup> :	244

### PMIA Average Monthly Effective Yields<sup>(1)</sup>

April	4.281
March	4.313
February	4.333
January	4.366
December	4.434
November	4.477

### Pooled Money Investment Account Monthly Portfolio Composition <sup>(1)</sup> 3/31/25 \$156.8 billion

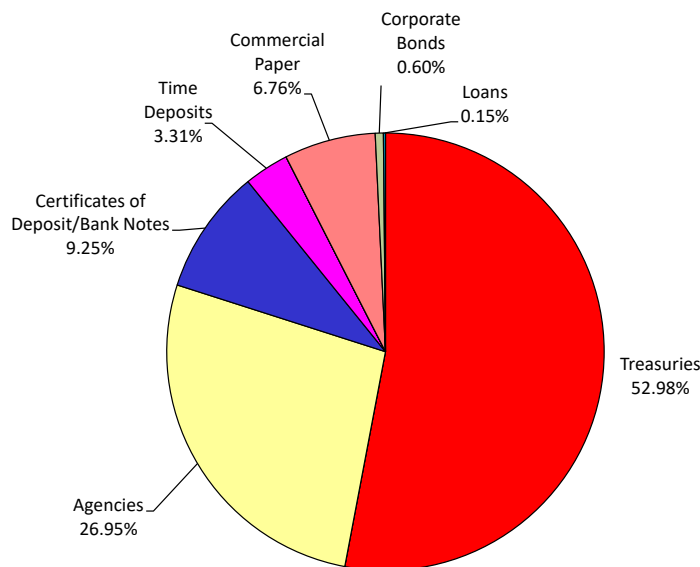


Chart does not include \$1,138,000.00 in mortgages, which equates to 0.001%. Percentages may not total 100% due to rounding.

Daily rates are now available here. [View PMIA Daily Rates](#)

Notes: The apportionment rate includes interest earned on the CalPERS Supplemental Pension Payment pursuant to Government Code 20825 (c)(1) and interest earned on the Wildfire Fund loan pursuant to Public Utility Code 3288 (a).

\*The percentage of administrative cost equals the total administrative cost divided by the quarterly interest earnings. The law provides that administrative costs are not to exceed 5% of quarterly EARNINGS of the fund. However, if the 13-week Daily Treasury Bill Rate on the last day of the fiscal year is below 1%, then administrative costs shall not exceed 8% of quarterly EARNINGS of the fund for the subsequent fiscal year.

Source:

<sup>(1)</sup> State of California, Office of the Treasurer

<sup>(2)</sup> State of California, Office of the Controller

California State Treasurer  
*Fiona Ma, CPA*



Local Agency Investment Fund  
P.O. Box 942809  
Sacramento, CA 94209-0001  
(916) 653-3001

May 01, 2025

[LAIF Home](#)  
[PMIA Average Monthly Yields](#)

20TH DISTRICT AGRICULTURAL ASSOCIATION

CHIEF EXECUTIVE OFFICER  
P.O. BOX 5527  
AUBURN, CA 95604-5527

[Tran Type Definitions](#)

Account Number: 13-31-001

April 2025 Statement

Effective Date	Transaction Date	Tran Type	Confirm Number	Web Confirm Number	Authorized Caller	Amount
4/3/2025	4/2/2025	RW	1770086	N/A	DON ALES	-20,000.00
4/14/2025	4/11/2025	RW	1770402	N/A	DON ALES	-13,000.00
4/15/2025	4/14/2025	QRD	1770622	N/A	SYSTEM	5,288.00

Account Summary

Total Deposit:	5,288.00	Beginning Balance:	433,199.06
Total Withdrawal:	-33,000.00	Ending Balance:	405,487.06