REGULAR NOTICE OF BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION
Gold Country Fairgrounds and Event Center
1273 High Street, Auburn, California 95603
530-823-4533

MEETING DATE & LOCATION

Thursday, July 22, 2021 @ 6:00 PM
Clubhouse
1273 High Street, Auburn, CA 95603
Notice and Agenda available on internet at www.goldcountryfair.com

TELECONFERENCE MEETING

Boards may meet by teleconference. (§11123) For the purposes of the Act, 'teleconference' means a meeting of a state body, the members of which are at different locations, connected by electronic means, through either audio or both audio and video. (§11123(b) (2)) This would include telephone conference calls, webinars, webcasts, and Skype.

Meeting Location:
Clubhouse – 1273 High Street, Auburn, CA 95603

Teleconference Options:
Phone number: 530-214-9244
Website: https://www.uberconference.com/goldcountryfair

PUBLIC COMMENT

Any member of the public wishing to address the Board on any matter listed on this agenda has a right to do so and will be afforded such opportunity when the Board is considering that agenda item. In addition, if a member of the public wishes to address the Board on a matter not listed on the agenda, you will be given such opportunity during the Public Comment item on the agenda. The Board President has the right to limit the time for public comment to a maximum of three (3) minutes or less to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting. Total time allotted for public comment is fifteen (15) minutes maximum.

AMERICANS WITH DISABILITIES ACT

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification in order to attend or participate in any Board or Committee meetings or other Gold Country Fair activities may request assistance by contacting Karlee Long at Gold Country Fair Office.

AGENDA

I. CALL TO ORDER:

A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

II. PLEDGE OF ALLEGIANCE

III. ROLL CALL OF BOARD MEMBERS

IV. PUBLIC COMMENT:

A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.

V. CONSENT CALENDAR:

A. Approval of Meeting Minutes as written:
   1. Board Meeting Minutes dated June 24, 2021

B. Approval of Expenditures, Home Depot, Cal Card
   1. See Checks and Payments Report

C. Approval of Monthly Financials

D. Approval of the following Agreements
   1. F-31 Interim Rental Agreements: 21-93, 21-94, 21-95, 21-96, 21-97
   2. Standard Contracts: 21-12, 21-16, 21-19, 21-29, 21-30, 21-31
   3. Fairtime Commercial Vendors Contracts: C1-21, C2-21, C3-21, C4-21, C5-21, C6-21, C7-21, C8-21, C9-21, C10-21, C11-21, C12-21, C13-21, C14-21, C15-21, C16-21, C17-21, C18-21, C19-21, C20-21, C21-21, C22-21, C23-21, C24-21, C25-21, C26-21, C27-21, C28-21, C29-21, C30-21, C31-21, C32-21, C33-21, C34-21, C35-21, C36-21, C37-21, C38-21, C39-21, C41-21, C42-21, C43-21, C44-21, C45-21, C46-21, C47-21, C48-21, C49-21, C50-21, C51-21, C52-21, C53-21. C54-21, C55-21, C56-21, C57-21, C58-21
   4. Fairtime Concession Vendor Contracts: F21-1, F21-2, F21-3, F21-4, F21-5, F21-6, F21-7, F21-8, F21-9, F21-10, F21-11, F21-12, F21-13, F22-14, F21-15, F21-16

E. Refunds: None to consider

F. Excusal of Director Absences: None to consider

VI. HERITAGE FOUNDATION:

A. Update

VII. COMMITTEE AND STAFF REPORTS:

A. CEO Report:
   1. Maurine Dobbas Award
   2. Blue Ribbon Award
   3. Shuttered Venue Operating Grant
   4. Fair Metrics
   5. Security RFQ

B. Committee Assignments:
   1. Buildings & Grounds Committee Update
      a. Reese Browning Old Town Pizza Fairgrounds Projects
   2. Annual Fair Committee Update

3. Other Committee Updates

VIII. CORRESPONDENCE:

A. Items provided via email to Directors with copies available at meeting.

1. PMIA/LAIF Performance Report
2. State Fire Marshal – Notice of Decision Not to Proceed Pursuant to Government Code Section 11347
3. CFSA – COVID-19 Release and Liability Waivers
4. Cal Fire – Thank you from Deputy State Fire Marshal Cliff DuGranrut
5. CDPH – Beyond the Blueprint for Industry and Business Sectors – Effective June 15

IX. FINANCIALS:

A. Finance Committee to discuss monthly finance report

X. OLD BUSINESS:

A. None to consider

XI. NEW BUSINESS:

A. CFSA Governance Reform
B. New Awards
   1. Director of the Year
   2. Volunteer of the Year
   3. Past Presidents Plaque
C. JLA Charter Update
D. Policy Updates

XII. RECOGNITION OR CELEBRATION: None to Consider

XIII. MATTERS OF INFORMATION:

A. CEO Comments

B. Director/Staff Comments:

C. Board Meeting Dates:
   1. Thursday, August 26, 2021
   2. Thursday, September 23, 2021

XIV. ADJOURNMENT

The Board of Directors may or may not act on all items appearing on this agenda.
Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533. Date of Notice July 12, 2021.

MINUTES OF BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION
Gold Country Fairgrounds and Event Center
1273 High Street, Auburn, California 95603
(530)823-4533

MEETING DATE & LOCATION

Thursday June 24, 2021 @ 6:00PM
Auburn Host Lions Building
1273 High Street, Auburn, CA 95603
Notice and Agenda available on internet at www.goldcountryfair.com

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AGENDA

I. **CALL TO ORDER:** President Parnell

A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

II. PLEDGE OF ALLEGIANCE

III. ROLL CALL OF BOARD MEMBERS

Director Present: Director Bedwell, Director Durand, Director Macon, Director Sands, and Director Parnell, and Director Smith (teleconference – arrived at 6:13 pm).
Directors Absent: Director Carson, Director Ebbert, Director Johnson
Staff Present: Don Ales – CEO and Karlee Long – Events & Exhibits Coordinator

IV. PUBLIC COMMENT:

A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.

1. Joe Tucciarone – One thing that I would like to hear at these meetings is about significant events. I would like to hear more about the fireworks and what the plan is with that. Also, I would like to know more about the movie night and who is the promoter.
    a. CEO Ales – Joe if you would like, Karlee can send you the event calendar.
    b. President Parnell – The calendar is also on the website.
    c. Reese Browning – Is the calendar on the website different than the calendar that Karlee has?
    d. Karlee Long – The calendar on the website is the same, although private events are all listed as private unless the rentor asks for it to be listed as a public event.
    e. President Parnell – The public comment is not meant to get this informal. Staff and Directors are not allowed to respond during this time.
2. Reese Browning – I did not understand the rules, I will not be to get through my list in three minutes, but I have a handout. If the board likes what they see, I would be willing to come back and speak to the board further. I have always been a super fan of the fairgrounds, but now I am even more, as I have a vested interest. Five years ago, I really liked what was happening at the fairgrounds with the renovations of the stage and the addition of the VIP area. I could go on and on, but you guys know as Board Members. My concern is and what I want to learn more about as a member of the public and a business owner renting the fairgrounds is what the future looks like. What do you need money for? What has been scheduled? I have made a list of things that would be improvements to the fairgrounds. I am not sure if you are already considering some of these projects and/or they are in progress. I am frustrated that I cannot find any of this information on the website. When I push the donate button of the website, it gives the impression that the fair could go away at any moment, which I know not to be true. I would be interested in attending a board meeting or committee meeting to learn what the plans are to make this place continually better.

a. President Parnell noted in the future you can be put on the agenda with advance notice.

V. CONSENT CALENDAR:

A. Approval of Meeting Minutes as written:
   1. Board Meeting Minutes dated May 27, 2021
B. Approval of Expenditures, Home Depot, Cal Card
   1. See Checks and Payments Report
C. Approval of Monthly Financials
D. Approval of the following Agreements
   1. F-31 Interim Rental Agreements: 21-77, 21-86, 21-87, 21-88, 21-89, 21-90, 21-91, 21-92
   2. Standard Contracts: None to consider
E. Refunds: None to consider
F. Excusal of Director Absences: None to consider

Director Sands commented that in section 6, item b the spelling of Peggy Seitzinger's name is incorrect.
Director Bedwell made a motion to accept the Consent Calendar with the changes mentioned by Director Sands; Director Durand seconded the motion.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Debby Bedwell	X		
Mike Carson (absent)			
Julia Durand	X		
Dave Ebbert (absent)			
Peg Johnson (absent)			
Samia Z. Macon, DVM	X		
Luke Parnell	X		
Tim Sands	X		
Ray Smith (absent)			

VI. HERITAGE FOUNDATION:

A. Update: Gold Country Fair Heritage Foundation (GCFHF) Board Member Jack Haugen explained that the GCFHF has multiple things going on right now. The Placer Building roof has been finished and the ceiling painted. The Auburn Host Lions Building will receive extra money in a three-part agreement between Gold Country Fair, GCFHF, and Auburn Host Loins. GCFHF will start doing committee meetings for the Fair separate from the regularly scheduled Board Meetings.

B. President Parnell asked what is the biggest item in relation to Fair preparation?

C. Jack Haugen responded that we have not started to meet yet. We will make sure everyone has completed the alcohol training program and is qualified to sell alcohol. We will gather volunteers. I would like to ask the Board Members to do a shift at a booth. The goal is to have at least one GCFHF or Fair Board Member at each booth at all times to ensure security with cash collection and tips.

VII. COMMITTEE AND STAFF REPORTS:

President Parnell apologized for not having the committee assignments out earlier. He reminded the committee members to form the committees and meet with staff. This is an important part of the function of the Board. He expressed that we are coming up on Fair preparation and the next few months will be busy. The chair is the first person listed in each committee.

A. CEO Report:

1. SVOG – Shuttered Venue Operators Grant

a. CEO Ales said that our application is still under review. The website said that 25 days from June 24 is when all applications should be reviewed. CEO Ales mentioned that Colleen Sands with the State Theater said that they received an email saying that there is enough money to accommodate all three tiers. This means it is not a matter of whether there is enough money, but whether we qualify. CEO Ales said he will update everyone when he receives more information. The application has not been rejected.

b. President Parnell asked if we have been notified of our tier.

c. CEO Ales responded that we are currently listed under the first tier but we do qualify for all three tiers. There is money for all three tiers.

Director Smith joined the meeting at 6:13 pm.

2. Placer Building Construction/Completion Update

a. CEO Ales explained that the Placer Building ceiling has been painted and looks great. The new cooling system has been installed. It makes cooling the building very effective. He said that he received a call over the weekend that it was too cold. The sixth cooler needs to be repaired, but the State is aware and will be coming out to address the issue. The new speaker system will be installed in the building next week. This will include 14 speakers, an amp system, and 2 wireless microphones. Jack Haugen has plans to add acoustical paneling to help absorb sound in the building. By the end of June, the State will need to sign off on the grant. As a result by July 1st Phase 1 and Phase 2 of the Placer Building Remodel will be complete. We will then start talking to potential donors about Phase 3.

3. Gold Country Fair Metrics

a. CEO Ales said the metrics are still not high, but we like to include them in the packet, so the Board will know where we are in Fair preparation. We don't normally see an increase until the middle of

July. CEO Ales said that all but one or two food vendor spaces are filled and the Placer Building is filled at about 50%. His fear is long food lines. CEO Ales explained he will be meeting with food vendors to create serpentine lines and reduce wait times. All the recent events show that will be having a larger fair and we want to be prepared. The Cornhole Tournament will be on Saturday and longer than in the past. The Fair Beer will be created by Slice Beer in Lincoln. The Friday entertainment for McCann Stadium is still in progress and for Saturday entertainment we are looking at having a horse event.

b. Director Bedwell mentioned we may have a better idea on attendance since Placer County Fair is this weekend and Karlee is working there.

c. President Parnell asked Karlee Long how many beef weighed in this year.

d. Karlee responded with Kori Wittinger that there were about 21 or 22.

B. Committee Assignments:

1. Buildings & Grounds Committee Update

a. CEO Ales explained that the doors were just delivered and the Auburn Lions Building will be ready for the Auburn Host Lions Annual Meeting on June 30th with the exception of the final painting. CEO Ales encouraged all Board Members to take a look at it if they haven't already.

b. The painting for the Placer Building has been completed and it was less than a dollar a square foot. The building was left extremely clean you can't find paint anywhere.

2. Annual Fair Committee Update

a. Director Bedwell explained that everyone should have a copy of the handout for our report. Director Bedwell said that almost all directors are on Facebook, so we want you to be posting and sending invites to Facebook friends. Directors should be posting local sites, like NextDoor. Director Bedwell said that they are looking into doing an eblast with the chambers (Auburn and Roseville). This goes out to thousands of subscribers. Director Bedwell said that we are planning to do the GoodDay Sacramento interview, which brings positive feedback.

b. Based on feedback, the VIP Dinner will still be hosted on the Thursday Night of the Fair. Postcards will be sent to all attendees. The RSVP will be added to the postcard. Director Bedwell also said that the event will only allow for one additional guest. The umbrellas will also be placed on the tables. The committee is considering a family-style meal. Director Bedwell said that we will be purchasing a new PA system. Each guest will receive three beverage tickets. If they wish to have more drinks, they will be directed to the Fair to visit our vendors. This is to encourage guests to go out on the fairgrounds. Water will be free, but we will limit alcoholic drinks to three per person. Director Bedwell noted that there will be entertainment at this year's VIP Dinner. This includes a caricature artist, a magician, and music to play through the PA system. The goal is to make the event more celebratory. Director Bedwell expressed that almost all setup should be done the Wednesday before. There will be a sign-up list for Board

Members to sign up to help. There will be a goodie bag provided to the guests. There will be buttons to identify VIP Guests. There will be a color guard and national anthem. There will also be a consideration for more awards. There have been many individuals who supported the fair over the last year. Director Bedwell asked Board Members to bring suggestions to the next meeting.

c. Director Bedwell announced that Special Person's Day will now be during the normal hours of the Fair not before the Fair is open. One Board Member will be assigned to coordinate RSVP's for this event. Director Bedwell explained that the Special Person badge will be eliminated. Feedback suggests that when people inquiry about why someone is a special person, it makes the conversation awkward and uncomfortable. Instead, something else will be put together. They will receive a similar goodie bag as the VIP guests.

    a. Director Durand asked to confirm that this is eliminating the Special Person's Day being prior to the Fair opening.
    b. Director Bedwell confirmed that statement.
    c. Director Durand followed up that she agrees.
    d. Director Bedwell said it will allow them to experience more parts of the fair, so all vendors and entertainment will be open.

d. Director Bedwell explained that they would like to reintroduce the Community Day. In the past, there is a lot of people but not that much gets done. The new idea is to have each Board Member be the leader of a group of volunteers. The volunteer day should be before the Fair, but not too early as it will not last for the Fair. Each Board Member will be assigned to different zones throughout the fairgrounds. The handout includes various zones that each board member may choose from.

    a. Director Durand recommends that we have the volunteer section on the website.
    b. Director Bedwell said that yes, it will be. The idea is to go after a specific group or non-profit.

e. Director Durand asked if there is going to be a bar in the McCann Stadium.

f. Director Bedwell said that there will not be an open bar at McCann Stadium as there has been in the past

g. CEO Ales responded that we will have the VIP area for sponsors in the clubhouse but it will not be manned and beverages will not be served.

h. Director Durand said she is now confirmed that will not be a bar but they can go elsewhere to get beverages. Director Durand asked if the award can be for a vendor.

i. Director Bedwell said it could be. All suggestions are needed by the next board meeting.

j. Reese Browning asked if there was an update on sponsorships.

k. CEO Ales explained that he has not spoken about it, but he will in the CEO Comments.

3. Other Committee Updates

a. None to consider

VIII. CORRESPONDENCE:

A. Items provided via email to Directors with copies available at meeting.

1. PMIA/LAIF Performance Report
2. 20th District Agricultural Association Committee Assignments
   a. President Parnell explained that he did not appoint all the committees as some of the committees are redundant. President Parnell announced that by July or August, there will be policy revision for the Fair Board to consider. President Parnell said that these are the committees for the meantime. If a Board Member would like to add a new committee, President Parnell asked them to reach out to him to approve the committee at the next board meeting.
   b. Director Durand asked if she could defer the chair position to the Vice President (Director Johnson) for the Financial Committee.
   c. President Parnell responded yes we can note that. If any Board Member would like to defer their chair position to the other Board Member, President Parnell asked for you to notify him.
   d. Reese Browning asked if committees are only made up of Board Members.
   e. President Parnell responded the committees are only made up of Board Members. There are some committees that have sub-committees, such as the JLA committee. The Committee itself is only Board Members.
3. California Code of Regulations – Title 19 Public Safety
4. Letter to CAL FIRE/ Office of the State Fire Marshal
5. Governor's Office of Legal Affairs – Ethics Reminder During Election Contest
6. CDFA – Business and Professions Code 19620.2 – Allocation for Operational Support

IX. FINANCIALS:

A. Finance Committee to discuss monthly finance report

1. Director Durand asked Director Bedwell if the cash account is correct for having a large increase.
2. Director Bedwell responded that when you look at cash you are looking at the money market, as this reflects our cash on hand for operations.
3. Director Durand expressed that this is the report and she has not had a chance to ask questions on it yet. If any Board Member has any questions, Director Durand asked to direct the questions to her. Director Durand said we are still on target to sustain the fairgrounds until August.
4. Director Bedwell mentioned that we may go beyond that.
5. CEO Ales said that the cash on hand is over $400,000, which is a surplus. The fairground not only will be able to go into Fair being able to pay our bills, but also have cash reserves.
6. Director Bedwell mentioned that the cash burn analysis does not include any future cash the fairground would receive.
7. President Parnell explained that there is always a difference in our bookkeeping, due to the way it is kept. The State accounts for it as Net Income, but we try to make it reflect without those numbers as true as

possible. President Parnell mentioned to Reese Browning that sponsorship is listed in the financials.

8. Reese Browning asked if those are all Fair Sponsorships.

9. President Parnell replied that it is all sponsorships of the fairgrounds.

10. Reese Browning asked what other sponsorships would be included that are not a Fair Sponsorship.

11. CEO Ales responded the sponsorship is not broken down unless allocated.

12. Reese Browning asked if a non-Fair Sponsorship example would be naming rights?

13. CEO Ales agreed and said that another example would be the person who donated $5,000 for the Auburn Host Lions Building Remodel.

X. OLD BUSINESS:

A. None to consider

XI. NEW BUSINESS:

A. None to consider

XII. RECOGNITION OR CELEBRATION: None to Consider

XIII. MATTERS OF INFORMATION:

A. CEO Comments: CEO Ales said that we are one certificate away from getting our State Allocation. The last certificate will be in tomorrow. The State Allocation will hopefully be reflected on our next Board Packet. CEO Ales said thank you to the Board for working hard to get the certificates done so we can receive our State Allocation.

B. CEO Ales reported that we have a new sponsorship for the Fair, Gieco. CEO Ales thanked Karlee for answering the phone and starting the process for the sponsorship. CEO Ales said the application was filled out and now we have a new sponsor.

C. CEO Ales said that we have 16 lanes to sell for the Cornhole Tournament this year. The lanes are already half sold and he just started contacting people. CEO Ales said there will be an overall Cornhole Sponsor this year. CEO Ales said they will also be hosting two tournaments at the Farmers' Markets.

D. CEO Ales said that there are some businesses with tight cash as they have not been able to open. CEO Ales said he sent the Stage Sponsorship out and hopes to hear back from them soon. CEO Ales said that he is trying to reach out to other Placer County businesses as well.

E. Director Durand asked what the cost is for the Cornhole sponsor.

F. CEO Ales responded we do not have a price for the overall sponsor yet, but the lane sponsors are separate.

G. Director/Staff Comments:

H. Director Sands: Good to be back.

I. Director Durand: Thank you for the excellent report Debby.

J. Director Macon: Welcome back Tim!

K. Director Bedwell: No Comment

L. President Parnell: I have a question and a couple of comments. Don where are we at with labor?

1. CEO Ales responded that we have hired two new maintenance workers. They have been excellent and we are thrilled to have them. I asked them to clean the weeds before the Fourth of July. They did it in a week. The Fire Marshall said he had never seen it so clean and passed us in 40 minutes. Both of them are terrific. Mike is our part-time maintenance worker and has been great. Next week, we will be bringing on a part-time person to help Karlee with the Fair. Mark Vose and Judy are not able to be here. She will start next week with 20 hours per week.
2. President Parnell: In regards to the public comment, the fair is subject to the Bagley-Keene Act. It is very specific how we run our meetings. The Fair Board set the time at 3 minutes and can be adjusted by a Fair Board vote. It is by no means a restriction on getting people's input. We do value the input of the community. If there is anything we need to discuss in length, once it is on the agenda anyone can engage in the discussion at length.
3. Director Durand expressed that it is hard for the Board Members because a lot of times we want to respond but it is not appropriate for us to respond.
4. President Parnell: Thank you Reese for putting together this list. It is great to see it overlaps a lot with the lists of Staff and the Heritage Foundation. Joe, maybe there is a way we can publish these things a little bit better.
5. Director Durand said that the calendar of events used to be included in the Board Packet.
6. President Parnell responded that it is published on the website for reference.

M. Director Smith: None

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1. Thursday, July 22, 2021
2. Thursday, August 26, 2021

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Don Ales, CEO	Date	Luke Parnell, President	Date

MINUTES OF BOARD MEETING

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AGENDA

I. **CALL TO ORDER:** Vice President Johnson

A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

II. PLEDGE OF ALLEGIANCE Director Ebbert

III. ROLL CALL OF BOARD MEMBERS

Director Present: Director Bedwell, Director Carson, Director Durand, Director Ebbert, Director Johnson (Acting President), Director Macon, and Director Parnell (arrived 6:46PM), and Director Smith (teleconference).
Directors Absent: Director Sands
Staff Present: Don Ales – CEO and Karlee Long – Events & Exhibits Coordinator

IV. PUBLIC COMMENT:

A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.
Lani Johnston: The Home Show went very well. I would like to give a shout out to Karlee. She did a good job. The show was not as large as normal years, but all the vendors and guests were very happy.

V. CONSENT CALENDAR:

A. Approval of Meeting Minutes as written:
   1. Board Meeting Minutes dated April 22, 2021
B. Approval of Expenditures, Home Depot, Cal Card
   1. See Checks and Payments Report
C. Approval of Monthly Financials
D. Approval of the following Agreements
   1. F-31 Interim Rental Agreements: 21-66, 21-71, 21-72, 21-73, 21-74, 21-75, 21-76, 21-78, 21-79, 21-80, 21-81, 21-82, 21-84, 21-85
   2. Standard Contracts: None to consider
E. Refunds: None to consider
F. Excusal of Director Absences: None to consider

Director Ebbert made a motion to accept the Consent Calendar; Director Durand seconded the motion.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Debby Bedwell	X		
Mike Carson	x		
Julia Durand	X		
Dave Ebbert	x		

Peg Johnson	X		
Samia Z. Macon, DVM	X		
Luke Parnell (absent)			
Tim Sands (absent)			
Ray Smith (teleconference)	X		

VI. HERITAGE FOUNDATION:

A. Update:

B. Gold Country Fair Heritage Foundation (GCFHF) Secretary Steve Tuggle explained that the gold tournament was a huge success. The GCFHF took note of improvements for next year. The accounting will be complete in about one week. GCFHF plans to hold the event again next year. Steve Tuggle also explained that he will be co-chairing the fair bars with Peggy Seitzinger. Steve Tuggle will shadow Peggy Seitzinger to learn the logistics of the fair.

1. Director Ebbert commented that two of his employees had a lot of fun.

C. GCFHF Board Member Jack Haugen explained that they plan to finish working on all the finances for the Auburn Host Lions Building. The flooring will be completed on Tuesday. The timeline to deadline to finish the building is June 29th.

D. CEO Ales commented that the lighting, speakers, and sound proof material needs to be put up in the Placer Building. First the ceiling needs to be painted.

E. Jack Haugen expressed his excitement that there are many projects being completed on the fairgrounds.

VII. COMMITTEE AND STAFF REPORTS:

A. CEO Report:

1. SVOG – Shuttered Venue Operators Grant

a. CEO Ales explained that the system had a glitch and said that the fairgrounds' application was not submitted. However, CEO Ales reported that they found the application was submitted on time and is under review. If we receive the entire grant, it could total to $451,000. The requirement is 70% of gross sales must be from ticketed events. When the numbers are calculated, we are at 69.1% to 70.3%. It is not guaranteed. CEO Ales explained that he anticipates the middle of June for an announcement. CEO Ales said that we are in Phase 1 which is for organizations with less than 10 employees.

b. Director Carson asked if there is anything the board can help with?

c. CEO Ales responded that the application is submitted and we are just have to wait for the SBA approval or not.

2. Placer Building Construction/Completion Update

a. CEO Ales explained that the project is targeted to be complete the first week in June. After the final walkthrough, we will complete the LED lights with a local company.

3. Gold Country Fair Metrics

a. CEO Ales expressed that the acts and vendors are starting to fill up. CEO Ales announced that the Auburn Chamber of Commerce will be sponsoring the Sierra Building. They will fill with vendors, cooking demonstrations, and other entertainment. CEO Ales explained that there has been a positive response to Laser Tag in the Tahoe Building. They are discussing if it will be an option for a permanent tenant. The complication arises that the Tahoe Building is used for a community Resource Center during PSPS events.

4. Home Show Summary

a. CEO Ales recapped that the crowds were good in size. Everyone seemed to enjoy themselves. There were no issues with masks. All COVID-19 protocols were followed. CEO Ales said there were no complaints from Placer County or the Health Department.

b. Lani Johnston commented that there were less vendors than normal. Lani said that only 5% of people wore masks. She explained that all vendors and guest were happy. Lani expressed that there were only a few home shows to take place in the state and the Auburn Home Show was one of them.

5. Water Leak/Irrigation Issues

a. CEO Ales explained that there has been leak and irrigation issues on the grounds. The fairgrounds has had to re-event ourselves with new staffing. CEO Ales said that a handy man has been hired to service and fix the irrigation. The Ball Field is working, but only manually. The contractors believe that it is not a leak. A leak company quoted the fairgrounds at $2,500 with no guarantee to find and fix the leak. CEO Ales will monitor and update the Board at the next meeting.

Director Carson announced that Placer County is going forward with their fair. CEO Ales responded that he has met with the fairgrounds in the Motherlode area. The fairs expressed concern about not having enough vendors, entertainment, food, etc. They believe there will be a huge demand.

B. Committee Assignments:

1. Buildings & Grounds

a. Auburn Host Lions Building

i. Director Carson explained that he has not been involved in the Placer Building, but the Auburn Host Lions Building is close to being finished. There will be one more day of painting and then the electrical and plumbing. Director Carson expressed gratitude to Director Macon and Jack Haugen for their help on the project.

Director Johnson explained that President Parnell said we would stay with the current committee assignments until further notice.
Director Bedwell said that President Parnell said that we will receive committee assignments by tomorrow.

VIII. CORRESPONDENCE:

A. Items provided via email to Directors with copies available at meeting.

1. PMIA/LAIF Performance Report
2. CDFA –Fiscal Year 2020/21 Fair Training Reimbursements
3. CDFA – Poultry Health Inspection (PHI) – FY 2021/22 Fair Season
4. CDFA – Biosecurity Practices to Minimize Risk of Spreading Avian Diseases – Poultry Show and Exhibition Organizers
5. CDFA – Biosecurity Practices to Minimize Risk of Spreading Avian Diseases – Poultry Exhibitors
6. CDFA – Field Biosecurity Guidelines for Stat/County/City personnel Entering Shell Egg Packing Facilities, Poultry Harvest Facilities, and Poultry Farms
7. CDFA – Tips For Keeping Your Birds Healthy
8. CDFA – Guidance for Fair Events and Livestock Events
9. CDFA – Site – Specific Work Plan Example - Junior Livestock Program (Grading & Market)
   a. CEO Ales expressed that we were one of the few fairs to hold an in-person livestock Grading & Market. The State has created a template for other fairs based on our procedures.
10. California Fair Property Insurance Review/Renewal Discussion

IX. FINANCIALS:

A. Finance Committee to discuss monthly finance report

1. Director Bedwell said that the fairgrounds is on target from a budget perspective and has seen some improvement year over year from a Profit and Loss perspective.
2. Director Bedwell said that the cash balance is $285,527.
3. Director Bedwell expresses that other assets is $142,261.91. This is the state required adjustment for our unfunded pension liability.
4. Director Bedwell pointed out that other rent up by $19,044, which is a reflection of the Home Show rental.
5. Director Bedwell explained that the prior year's expense adjustment was $8,432 is related to the expenses in 2020 paid in 2021.
6. Director Bedwell announced that rentals up by $29,381.
7. Director Bedwell said that expenses down year over year by $81,473.
8. Director Bedwell expressed that Net Income is up by $40,065.
9. Director Bedwell said that Interim Contracts being booked is good. Seeing more positive activity for the financials.
10. Director Bedwell said the Fair Metrics are on pace or slightly ahead when compared to like months in past years.
11. Director Bedwell explained that the financials will be able to sustain the fairgrounds until August. Director Bedwell expressed that this does not include any other grant money coming in or new events.

X. OLD BUSINESS:

A. None to consider

XI. NEW BUSINESS:

A. Charitable Use Grant – Big Band Rehearsal & Concert Band Rehearsal

1. CEO Ales explained that the Charitable Use Grant is for the use of a stage area for rehearsal and practice of two bands. CEO Ales said that the Staff Recommendation is to come up with and hourly rate to cover expenses.

Director Carson made a motion to allow CEO Ales to negotiate a hourly rate for the use of the facility; Director Durand seconded the motion.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Debby Bedwell	X		
Mike Carson	x		
Julia Durand	X		
Dave Ebbert	x		
Peg Johnson	X		
Samia Z. Macon, DVM	X		
Luke Parnell (absent)			
Tim Sands (absent)			
Ray Smith	X		

XII. RECOGNITION OR CELEBRATION: None to Consider

XIII. MATTERS OF INFORMATION:

A. CEO Comments: CEO Ales brought the Board's attention to the handout. CEO Ales said that as we reopen we need to hire additional maintenance workers. The fairgrounds will also need one part time office worker. CEO Ales asked the Board to approve the hiring of more maintenance/office workers.

Director Carson made a motion to allow CEO Ales to hire two more full time maintenance workers and one part time office worker; Director Ebbert seconded the motion.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Debby Bedwell	X		
Mike Carson	x		
Julia Durand	X		
Dave Ebbert	x		
Peg Johnson	X		
Samia Z. Macon, DVM	X		
Luke Parnell (absent)			
Tim Sands (absent)			
Ray Smith	X		

Director Bedwell commented that the document reflects the worst case scenario. There are no new or upcoming events reflected.

B. Director/Staff Comments:
Director Bedwell: Karlee and Don have done a great job with 2 people running the office.
Director Carson: It has been a great year. Thank you to Don and Karlee.
Director Durand: Thank you to everyone's hard work. I am studying for my parliamentary exam.
Director Ebbert: I will have the second bid for the parking lot next week.
Director Johnson: Thank you Karlee for all her hard work. Don has done an excellent job.
Director Macon: No Comment
President Parnell: No Comment
Director Smith: No Comment

C. Public Comments
Gary Gillian: No comment
Jack Haugen: The Old Town Pizza Pavilion is a great feature to the fairgrounds.
Joseph Tucciarone: No Comment
Lani Johnston: No Comment

Reese Browning: The Fairgrounds if the best landlord ever. We have always wanted an outdoor venue. Our lease in Old Town Auburn is expired in 2022.

President Parnell arrived at 6:46PM.

D. Board Meeting Dates:
   1. Thursday, June 24, 2021
   2. Thursday, July 22, 2021

XIV. ADJOURNMENT

The Board of Directors may or may not act on all items appearing on this agenda. Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533. Date of Notice May 14, 2021.

Don Ales, CEO	Date	Peg Johnson, Vice President	Date

Gold Country Fair
CHECKS/PAYMENTS
As of June 30, 2021

Date	Num	Name	Memo	Amount
10000 · Cash Accounts				
11300 · Operating				
06/01/2021		Intuit Merchant Services	MONTHLY CLOUD	-9.95
06/02/2021				-109.16
06/02/2021				-28.91
06/02/2021				-25.65
06/02/2021				-8.49
06/02/2021				-7.31
06/02/2021				-3.01
06/02/2021				-0.13
06/03/2021		SONITROL		-338.79
06/04/2021	13802	Peg Johnson	AHL Building Paint	-48.05
06/04/2021	13803	DEPARTMENT OF FORESTRY AND FIRE PROTE...	INVOICE #163296 April 2021	-480.00
06/04/2021	13804	OLD TOWN PIZZA	Refund Excess Fees from OTP Pavilion Project	-86.45
06/04/2021	13805	Ready Refresh	Acct#5030001722	-12.86
06/08/2021	13806	VOSE, MARK		-247.00
06/10/2021	13808	Long, Karlee	VOID: key copy	0.00
06/10/2021	13809	KNIGHTS OF COLUMBUS	FF 06/04/2021	-462.00
06/10/2021	13810	DAWSON OIL	UNLEADED GAS #31249	-211.78
06/10/2021	13811	MALLORY HUDSON BOOKKEEPING	INVOICE May	-660.00
06/10/2021	13812	RECOLOGY AUBURN PLACER	Account#A0040000307	-1,877.99
06/10/2021	13813	Tractor Supply	Account #6035301203795081	-95.71
06/10/2021	13814	Wave		-1,212.69
06/11/2021	13815	Mike Long	32 hrs work	-576.00
06/14/2021	13816	KNIGHTS OF COLUMBUS	FF 06/11/2021	-921.00
06/16/2021	13817	ALTA SAW AND MOWER	INVOICE #73440	-128.67
06/16/2021	13818	CALTRONICS	INVOICE# 3269780	-113.10
06/16/2021	13819	CFSA	Statement Period 05/31-06/11/2021	-3,701.36
06/16/2021	13820	HOME DEPOT	3489	-280.79
06/16/2021	13821	P.G. & E	5510802902-0	-454.61
06/16/2021	13822	PG & E	4220514639-4	-7,585.29
06/16/2021	13823	PLACER COUNTY WATER AGENCY 3157	UNTREATED WATER SERVICE 05/03-06/01/2021	-920.00
06/16/2021	13824	PLACER COUNTY WATER AGENCY 3191	TREATED WATER - 05/03-06/01/2021	-1,275.26
06/16/2021	13825	PLACER COUNTY WATER AGENCY 3214	TREATED WATER - 05/03-06/01/2021	-270.58
06/18/2021	13826	CALIFORNIA CONSTRUCTION AUTHORITY	Placer Building	-20,218.80
06/18/2021	13827	JACK PCHELKIN	fuel	-59.87
06/18/2021	13828	Jose Garcia	Contract #21-29	-505.00
06/18/2021	13829	PLACER COUNTY CLERK - ELECTIONS	Contract #Elections 2020	-500.00
06/18/2021	13830	US BANK CORPORATE CARD	Acct #7299	-891.41
06/18/2021	13831	Mike Long	24 hrs work	-432.00
06/18/2021	13832	BALLISTIC CONCRETE COATINGS	AHL Building	-4,250.00
06/18/2021	13833	CALPERS		-6,396.77
06/18/2021	13834	PLACER COUNTY FARM SUPPLY	customer account#GOLD20	-154.34
06/18/2021	13835	Wave - 1401060001901	1401-0600019-01	-279.85
06/21/2021	13836	KNIGHTS OF COLUMBUS	FF 06/18/2021	-320.00
06/25/2021	13837	Brian Smart	270 Chairs	-540.00
06/25/2021	13838	Josefina Alonso	Contract#21-08	-500.00
06/29/2021				-80.00
06/29/2021		Intuit Merchant Services	MONTHLY CLOUD	-9.95

Gold Country Fair
CHECKS/PAYMENTS
As of June 30, 2021

Date	Num	Name	Memo	Amount
06/30/2021		ANDERSON'S SIERRA PIPE	Customer #20TH50	-547.50
06/30/2021		DELTA DENTAL	DENTAL PREMIUMS - 05-R10113400000	-90.31
06/30/2021		PLACER COUNTY WATER AGENCY 8074	UNTREATED WATER 05/16-06/16/2021	-447.60
06/30/2021		SCOTT THOMAS	Farmers Market Live Music	-500.00
06/30/2021		VERIZON WIRELESS	672399948-00001	-259.90
06/30/2021			Service Charge	-0.50
Total 11300 · Operating				-59,136.39
11400 · Premium Account				
Total 11400 · Premium Account				
11500 · Payroll				
06/04/2021	6438	Mike Long	28 Hrs Worked	-504.00
06/15/2021	6439	McDonell, Chris		-756.39
06/15/2021	6440	Souza, Richard		-639.40
06/15/2021		PAYROLL PEOPLE INC.		-71.14
06/15/2021	dd	Long, Karlee	Direct Deposit Created by Payroll Service	-1,129.55
06/15/2021	dd	ALES, DONALD	Direct Deposit Created by Payroll Service	-2,934.46
06/15/2021		IRS DESUSATAXPYMT	Pay Period 06/15/2021	-1,421.10
06/15/2021		PAYROLL PEOPLE INC.		-71.14
06/15/2021		IRS DESUSATAXPYMT	Pay Period 06/15/2021	-318.89
06/25/2021				-1.00
06/25/2021		PTFS	06/30/2021	-237.60
06/25/2021	6442	Cal HR	Payroll Period 06/01-06/30/2021	-4.34
06/25/2021	6441	Mike Long	24 Hrs Worked	-432.00
06/30/2021		PAYROLL PEOPLE INC.		-75.88
06/30/2021		IRS DESUSATAXPYMT	Pay Period 06/30/2021	-2,060.80
06/30/2021	dd	ALES, DONALD	Direct Deposit Created by Payroll Service	-2,934.46
06/30/2021	dd	Long, Karlee	Direct Deposit Created by Payroll Service	-875.69
06/30/2021	20392	McDonell, Chris	Pay Period 06/30/2021	-1,219.41
06/30/2021	20393	Souza, Richard	Pay Period 06/30/2021	-1,219.41
Total 11500 · Payroll				-16,906.66
11700 · JLA Cash Account				
Total 11700 · JLA Cash Account				
Total 10000 · Cash Accounts				-76,043.05
TOTAL				**-76,043.05**

Commercial Account

ACCOUNT ACTIVITY STATEMENT

RETURN MAIL ADDRESS
PO BOX 790420
ST. LOUIS, MO 63179

Commercial Account:	**6035 3225 4096 3489**
Statement Date	07/05/21
Credit Line	$3,000
Credit Available	$3,000
Account Balance	**$0.00**

20TH DISTRICT AGRI ASSOC
1273 HIGH STREET
AUBURN, CA 95603-5016

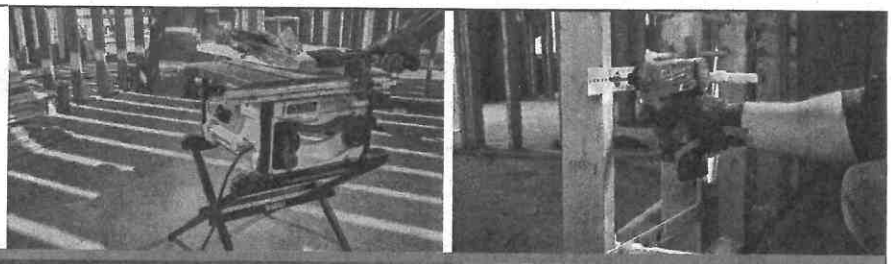
APPROVED FOR PAYMENT

Account Information

Please see Payment Page(s) for Amount Due and Payment Due Date(s)

Current Payments and Unapplied Payments	-$280.79
Current Purchases and Debits	$0.00
Current Returns, Exchanges and Adjustments	$0.00
Previously Billed Invoices	$0.00

BRING ON THE PROJECTS WITH FREE DELIVERY ON MOST TOOLS



Visit homedepot.com/toolsavings for more details.

THE HOME DEPOT Pro™

34902

RECEIVED
JUL 14 2021

SPECIAL NOTICE

Don't forget, 1-Year returns credited back to your Home Depot Card*
*Refer to The Home Depot Returns Policy for details

Important Changes: Our Privacy Notice has changed and can be found at www.citi.com/privacy.

CURRENT PAYMENTS AND UNAPPLIED PAYMENTS

Payments received since the last statement period.
Please contact us with your instructions on how to apply to specific invoices.

Date	Amount
06/29/21	-$280.79
Total	**-$280.79**

PAST DUE INVOICES

1-29 Days	30-59 Days	60-89 Days	90-119 Days	120-149 Days	150-179 Days	180+ Days
$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

PURCHASE HISTORY

Year to Date	$889.98
Life to Date	$76,224.62

Questions About Your Account
ACCT MGR HOME DEPOT CREDIT SERVICES
PHONE 1-800-395-7363
FAX 1-877-969-6751
EMAIL WWW.HOMEDEPOT.COM/MYCOMMERCIALACCOUNT

Send Billing Inquiries to:
HOME DEPOT CREDIT SERVICES
PO Box 790340
St. Louis, MO 63179-0340

Send a SECURE MESSAGE right now to a customer service professional online at myhomedepotaccount.com

NOTICE: SEE REVERSE SIDE FOR IMPORTANT INFORMATION

This Account is Issued by Citibank, N.A.

Gold Country Fair
Balance Sheet
As of June 30, 2021

	Jun 30, 21
ASSETS	
Current Assets	
Checking/Savings	
10000 · Cash Accounts	
11100 · Petty Cash	181.00
11300 · Operating	14,763.78
11400 · Premium Account	1,505.00
11410 · PREMIUM ACCOUNT COMMUNITY 1ST	134.65
11500 · Payroll	1,313.49
11601 · Money Market (Operating)	279,008.28
11710 · JLA New 08/2016	59,942.12
11800 · LAIF	103,331.43
Total 10000 · Cash Accounts	460,179.75
Total Checking/Savings	460,179.75
Accounts Receivable	
13100 · Accounts Receivable	10,396.04
13103 · JLA Accounts Receivable	16,413.42
Total Accounts Receivable	26,809.46
Other Current Assets	
13110 · Allowance for Doubtful Account	-5,156.04
13115 · JLA Allowance for Doubtful Acct	-16,413.42
15000 · Undeposited Funds	1,874.02
Total Other Current Assets	-19,695.44
Total Current Assets	467,293.77
Fixed Assets	
19000 · Construction in Progress	362,706.99
19100 · Land	54,369.96
19200 · Buildings & Improvements	3,486,508.77
19210 · Accumulated Depreciation	-2,687,955.46
19300 · Equipment	285,251.65
19310 · Accumulated Depreciation Equip.	-277,914.67
Total Fixed Assets	1,222,967.24
Other Assets	
16000 · Deferred Outflows of Resources	142,261.91
Total Other Assets	142,261.91
TOTAL ASSETS	**1,832,522.92**
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
21200 · Accounts Payable	-1,085.41
Total Accounts Payable	-1,085.41
Other Current Liabilities	
22800 · Deferred Income	4,774.00
23100 · Loans Payable - SB 84	47,779.00
24110 · Security Deposits	20,010.00
24500 · Leave Liability	241.02
Total Other Current Liabilities	72,804.02
Total Current Liabilities	71,718.61

Gold Country Fair
Balance Sheet
As of June 30, 2021

	Jun 30, 21
Long Term Liabilities	
25600 · Deferred Inflows of Resources	17,194.93
26000 · Net Pension Liability	428,566.76
Total Long Term Liabilities	445,761.69
Total Liabilities	517,480.30
Equity	
25100 · JLA Reserve	68,245.67
29000 · Net Resources - Capital Assets	307,162.00
29100 · Net Resources - Operations	288,514.41
29400 · Unrestricted Net Position - Pen	196,522.23
Net Income	454,598.31
Total Equity	1,315,042.62
TOTAL LIABILITIES & EQUITY	1,832,522.92

Gold Country Fair
Balance Sheet
As of June 30, 2021

	Jun 30, 21	Jun 30, 20	$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
10000 · Cash Accounts	460,179.75	337,312.05	122,867.70	36.4%
Total Checking/Savings	460,179.75	337,312.05	122,867.70	36.4%
Accounts Receivable				
13100 · Accounts Receivable	10,396.04	5,098.57	5,297.47	103.9%
13103 · JLA Accounts Receivable	16,413.42	16,413.42	0.00	0.0%
Total Accounts Receivable	26,809.46	21,511.99	5,297.47	24.6%
Other Current Assets				
13110 · Allowance for Doubtful Account	-5,156.04	-5,156.04	0.00	0.0%
13115 · JLA Allowance for Doubtful Acct	-16,413.42	-16,413.42	0.00	0.0%
14300 · Deferred Charges	0.00	219.00	-219.00	-100.0%
15000 · Undeposited Funds	1,874.02	7,232.13	-5,358.11	-74.1%
Total Other Current Assets	-19,695.44	-14,118.33	-5,577.11	-39.5%
Total Current Assets	467,293.77	344,705.71	122,588.06	35.6%
Fixed Assets				
19000 · Construction in Progress	362,706.99	81,451.31	281,255.68	345.3%
19100 · Land	54,369.96	54,369.96	0.00	0.0%
19200 · Buildings & Improvements	3,486,508.77	3,483,664.84	2,843.93	0.1%
19210 · Accumulated Depreciation	-2,687,955.46	-2,637,151.35	-50,804.11	-1.9%
19300 · Equipment	285,251.65	285,251.65	0.00	0.0%
19310 · Accumulated Depreciation Equip.	-277,914.67	-274,192.92	-3,721.75	-1.4%
Total Fixed Assets	1,222,967.24	993,393.49	229,573.75	23.1%
Other Assets				
16000 · Deferred Outflows of Resources	142,261.91	142,261.91	0.00	0.0%
Total Other Assets	142,261.91	142,261.91	0.00	0.0%
TOTAL ASSETS	**1,832,522.92**	**1,480,361.11**	**352,161.81**	**23.8%**
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
21200 · Accounts Payable	-1,085.41	390.00	-1,475.41	-378.3%
Total Accounts Payable	-1,085.41	390.00	-1,475.41	-378.3%
Other Current Liabilities				
22800 · Deferred Income	4,774.00	27,773.43	-22,999.43	-82.8%
23100 · Loans Payable - SB 84	47,779.00	47,779.00	0.00	0.0%
24110 · Security Deposits	20,010.00	39,021.84	-19,011.84	-48.7%
24500 · Leave Liability	241.02	1,279.61	-1,038.59	-81.2%
Total Other Current Liabilities	72,804.02	115,853.88	-43,049.86	-37.2%
Total Current Liabilities	71,718.61	116,243.88	-44,525.27	-38.3%
Long Term Liabilities				
25600 · Deferred Inflows of Resources	17,194.93	17,194.93	0.00	0.0%
26000 · Net Pension Liability	428,566.76	428,566.76	0.00	0.0%
Total Long Term Liabilities	445,761.69	445,761.69	0.00	0.0%
Total Liabilities	517,480.30	562,005.57	-44,525.27	-7.9%
Equity				
1110 · Retained Earnings	0.00	214.00	-214.00	-100.0%
25100 · JLA Reserve	68,245.67	49,422.94	18,822.73	38.1%
29000 · Net Resources - Capital Assets	307,162.00	307,162.00	0.00	0.0%

	Jun 30, 21	Jun 30, 20	$ Change	% Change
29100 · Net Resources - Operations	288,514.41	278,650.60	9,863.81	3.5%
29400 · Unrestricted Net Position - Pen	196,522.23	196,522.23	0.00	0.0%
Net Income	454,598.31	86,383.77	368,214.54	426.3%
Total Equity	1,315,042.62	918,355.54	396,687.08	43.2%
TOTAL LIABILITIES & EQUITY	**1,832,522.92**	**1,480,361.11**	**352,161.81**	**23.8%**

Gold Country Fair
Profit & Loss Prev Year Comparison
June 2021

	Jun 21	Jun 20	$ Change	% Change
Ordinary Income/Expense				
Income				
41000 · Admissions to Grounds				
41010 · Admissions - Regular Gate	278.00	0.00	278.00	100.0%
Total 41000 · Admissions to Grounds	278.00	0.00	278.00	100.0%
41500 · Industrial & Commercial Space				
41510 · Inside Commercial Space	1,962.00	0.00	1,962.00	100.0%
41520 · Outside Commercial Space	671.00	0.00	671.00	100.0%
Total 41500 · Industrial & Commercial Space	2,633.00	0.00	2,633.00	100.0%
42000 · Concessions				
42110 · Carnival - Presale	46.00	0.00	46.00	100.0%
42200 · Food Concessions				
42210 · Food Concessions Health Permit	40.00	0.00	40.00	100.0%
42220 · Food Concessions - Product Fee	1,076.00	0.00	1,076.00	100.0%
Total 42200 · Food Concessions	1,116.00	0.00	1,116.00	100.0%
Total 42000 · Concessions	1,162.00	0.00	1,162.00	100.0%
43000 · Exhibits				
43100 · Entry Fees	5.00	0.00	5.00	100.0%
Total 43000 · Exhibits	5.00	0.00	5.00	100.0%
46000 · Fair Attractions				
46400 · Destruction Derby	212.00	0.00	212.00	100.0%
Total 46000 · Fair Attractions	212.00	0.00	212.00	100.0%
47000 · Misc. Fair Revenue				
47100 · Parking	18.00	0.00	18.00	100.0%
47300 · Utility Fee Reimbursement	367.71	0.00	367.71	100.0%
47810 · CFSA Insurance	216.00	0.00	216.00	100.0%
47900 · Sponsorships	15.00	0.00	15.00	100.0%
Total 47000 · Misc. Fair Revenue	616.71	0.00	616.71	100.0%
47005 · Misc. Non Fair Program Revenue				
47505 · Other - Farmers Market	1,310.30	1,675.00	-364.70	-21.8%
Total 47005 · Misc. Non Fair Program Revenue	1,310.30	1,675.00	-364.70	-21.8%
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	4,576.31	1,100.49	3,475.82	315.8%
48115 · RENT - Motherlode Building	750.00	606.86	143.14	23.6%
48130 · RENT - Small Animal Barn	207.00	0.00	207.00	100.0%
48140 · RENT - Sierra	1,500.00	0.00	1,500.00	100.0%
48150 · RENT - Sutter	1,232.17	730.14	502.03	68.8%
48170 · RENT - Placer	7,432.00	0.00	7,432.00	100.0%
48180 · RENT - Other	1,504.07	0.00	1,504.07	100.0%
48190 · RENT - Armory	2,412.00	600.00	1,812.00	302.0%
Total 48100 · Interim Rental - Buildings	19,613.55	3,037.49	16,576.06	545.7%
48200 · Interim Rental - Grounds				
48210 · RENT - Judging Ring	6,840.00	1,000.00	5,840.00	584.0%
48220 · RENT - FW Park	-781.00	0.00	-781.00	-100.0%
48260 · RENT - BB&W Court & Stage	648.00	0.00	648.00	100.0%
48261 · Kitchen	213.00	0.00	213.00	100.0%
48270 · RENT - RV Parking	4,131.25	240.00	3,891.25	1,621.4%
48280 · RENT - Ballfields	518.70	-1,510.50	2,029.20	134.3%
48291 · RENT - Sacramento Street Lot	637.00	0.00	637.00	100.0%
Total 48200 · Interim Rental - Grounds	12,206.95	-270.50	12,477.45	4,612.7%

Gold Country Fair
Profit & Loss Prev Year Comparison
June 2021

	Jun 21	Jun 20	$ Change	% Change
48300 · Interim Rental - Equipment/Tent	205.00	0.00	205.00	100.0%
48500 · Utility Fee Reimbursement	3,099.16	246.67	2,852.49	1,156.4%
48600 · Interim Parking Revenue	13,040.00	4,750.61	8,289.39	174.5%
48700 · Other Interim Revenue				
48770 · Rebates	126.02	0.00	126.02	100.0%
Total 48700 · Other Interim Revenue	126.02	0.00	126.02	100.0%
Total 48000 · Interim Rental Revenue	48,290.68	7,764.27	40,526.41	522.0%
Total Income	54,507.69	9,439.27	45,068.42	477.5%
Gross Profit	54,507.69	9,439.27	45,068.42	477.5%
Expense				
50000 · Administrative Expense				
50100 · Salaries - Permanent	7,905.16	12,726.55	-4,821.39	-37.9%
50200 · Salaries - Temporary	2,520.00	1,576.75	943.25	59.8%
50310 · Employee Benefits	5,820.29	14,655.80	-8,835.51	-60.3%
50320 · Payroll Taxes	1,170.56	1,424.85	-254.29	-17.9%
50330 · Worker's Compensation Insurance	1,378.76	1,563.00	-184.24	-11.8%
50400 · Professional Services	465.16	1,081.76	-616.60	-57.0%
50500 · Director's Expense	0.00	0.00	0.00	0.0%
50700 · Office Supplies & Expense	463.88	432.86	31.02	7.2%
50800 · Telephone & Postage Expense	1,472.59	1,788.90	-316.31	-17.7%
50900 · Dues & Subscriptions	135.99	0.00	135.99	100.0%
51000 · Insurance (General Liability)	1,958.00	0.00	1,958.00	100.0%
51500 · Bank Charges	180.56	130.77	49.79	38.1%
Total 50000 · Administrative Expense	23,470.95	35,381.24	-11,910.29	-33.7%
52000 · Maintenance/General Operations				
52100 · Salaries - Permanent	0.00	5,222.00	-5,222.00	-100.0%
52200 · Salaries - Temporary	4,752.00	0.00	4,752.00	100.0%
52210 · Employee Benefits	0.00	837.83	-837.83	-100.0%
52300 · Professional Services	1,809.00	0.00	1,809.00	100.0%
52800 · Light, Heat & Water	10,518.60	11,613.15	-1,094.55	-9.4%
52850 · Temp Internet Services	279.85	75.00	204.85	273.1%
52900 · Maintenance of Equip./Supplies	1,757.92	628.80	1,129.12	179.6%
53000 · Maintenance of Buildings/Ground	154.34	1,925.28	-1,770.94	-92.0%
53100 · Trash Removal (Non-Fair)	1,877.99	426.33	1,451.66	340.5%
53200 · Other Maintenance Expense	0.00	295.12	-295.12	-100.0%
Total 52000 · Maintenance/General Operations	21,149.70	21,023.51	126.19	0.6%
54000 · Publicity				
54200 · Professional Services	0.00	0.00	0.00	0.0%
54400 · Advertising	27.40	40.00	-12.60	-31.5%
Total 54000 · Publicity	27.40	40.00	-12.60	-31.5%
57000 · Misc. Fair Expense				
57800 · Other	0.00	0.00	0.00	0.0%
57900 · Commercial Exhibit/Concession	0.00	129.00	-129.00	-100.0%
Total 57000 · Misc. Fair Expense	0.00	129.00	-129.00	-100.0%

Gold Country Fair
Profit & Loss Prev Year Comparison
June 2021

	Jun 21	Jun 20	$ Change	% Change
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	0.00	194.00	-194.00	-100.0%
57515 · Other - Interim Parking Expense	1,703.00	0.00	1,703.00	100.0%
57605 · Professional Serivces	500.00	0.00	500.00	100.0%
Total 57005 · Misc. Non-Fair Programs	2,203.00	194.00	2,009.00	1,035.6%
63000 · Exhibits Expense	280.79	86.82	193.97	223.4%
80000 · Prior Year Expense Adjustment	0.00	0.00	0.00	0.0%
Total Expense	47,131.84	56,854.57	-9,722.73	-17.1%
Net Ordinary Income	7,375.85	-47,415.30	54,791.15	115.6%
Other Income/Expense				
Other Income				
31200 · State Allocations	48,000.00	0.00	48,000.00	100.0%
Total Other Income	48,000.00	0.00	48,000.00	100.0%
Other Expense				
57600 · JLA				
57640 · Supplies & Expense	19.90	19.90	0.00	0.0%
Total 57600 · JLA	19.90	19.90	0.00	0.0%
Total Other Expense	19.90	19.90	0.00	0.0%
Net Other Income	47,980.10	-19.90	48,000.00	241,206.0%
Net Income	**55,355.95**	**-47,435.20**	**102,791.15**	**216.7%**

Gold Country Fair
Profit & Loss Prev Year Comparison
January through June 2021

	Jan - Jun 21	Jan - Jun 20	$ Change	% Change
Ordinary Income/Expense				
Income				
41000 · Admissions to Grounds				
41010 · Admissions - Regular Gate	278.00	0.00	278.00	100.0%
Total 41000 · Admissions to Grounds	278.00	0.00	278.00	100.0%
41500 · Industrial & Commercial Space				
41510 · Inside Commercial Space	3,083.00	481.00	2,602.00	541.0%
41520 · Outside Commercial Space	2,064.00	1,302.00	762.00	58.5%
Total 41500 · Industrial & Commercial Space	5,147.00	1,783.00	3,364.00	188.7%
42000 · Concessions				
42110 · Carnival - Presale	46.00	0.00	46.00	100.0%
42200 · Food Concessions				
42210 · Food Concessions Health Per...	80.00	0.00	80.00	100.0%
42220 · Food Concessions - Product Fee	2,648.00	375.00	2,273.00	606.1%
Total 42200 · Food Concessions	2,728.00	375.00	2,353.00	627.5%
Total 42000 · Concessions	2,774.00	375.00	2,399.00	639.7%
43000 · Exhibits				
43100 · Entry Fees	5.00	0.00	5.00	100.0%
Total 43000 · Exhibits	5.00	0.00	5.00	100.0%
46000 · Fair Attractions				
46400 · Destruction Derby	212.00	0.00	212.00	100.0%
Total 46000 · Fair Attractions	212.00	0.00	212.00	100.0%
47000 · Misc. Fair Revenue				
47100 · Parking	18.00	0.00	18.00	100.0%
47300 · Utility Fee Reimbursement	547.71	19.00	528.71	2,782.7%
47810 · CFSA Insurance	516.00	630.00	-114.00	-18.1%
47900 · Sponsorships	149,042.00	0.00	149,042.00	100.0%
Total 47000 · Misc. Fair Revenue	150,123.71	649.00	149,474.71	23,031.5%
47005 · Misc. Non Fair Program Revenue				
47105 · Admissions - Crab Feed	0.00	10,970.00	-10,970.00	-100.0%
47505 · Other - Farmers Market	4,574.44	1,725.22	2,849.22	165.2%
Total 47005 · Misc. Non Fair Program Reven...	4,574.44	12,695.22	-8,120.78	-64.0%
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	27,570.46	23,974.50	3,595.96	15.0%
48115 · RENT - Motherlode Building	4,500.00	3,641.24	858.76	23.6%
48120 · RENT - Auburn Host Lions Bldg	0.00	0.00	0.00	0.0%
48130 · RENT - Small Animal Barn	3,438.00	979.00	2,459.00	251.2%
48140 · RENT - Sierra	5,722.00	2,638.00	3,084.00	116.9%
48150 · RENT - Sutter	4,202.73	4,559.34	-356.61	-7.8%
48170 · RENT - Placer	10,755.00	13,558.00	-2,803.00	-20.7%
48180 · RENT - Other	1,504.07	0.00	1,504.07	100.0%
48190 · RENT - Armory	11,990.25	14,789.85	-2,799.60	-18.9%
Total 48100 · Interim Rental - Buildings	69,682.51	64,139.93	5,542.58	8.6%

Gold Country Fair
Profit & Loss Prev Year Comparison
January through June 2021

	Jan - Jun 21	Jan - Jun 20	$ Change	% Change
48200 · Interim Rental - Grounds				
48210 · RENT - Judging Ring	12,796.00	1,000.00	11,796.00	1,179.6%
48220 · RENT - FW Park	1,381.00	481.00	900.00	187.1%
48230 · RENT - Horse Arena	2,183.00	341.00	1,842.00	540.2%
48260 · RENT - BB&W Court & Stage	1,782.00	0.00	1,782.00	100.0%
48261 · Kitchen	639.00	0.00	639.00	100.0%
48270 · RENT - RV Parking	12,978.25	2,015.05	10,963.20	544.1%
48280 · RENT - Ballfields	7,626.70	1,431.00	6,195.70	433.0%
48290 · RENT - Other	19,044.00	0.00	19,044.00	100.0%
48291 · RENT - Sacramento Street Lot	1,911.00	500.00	1,411.00	282.2%
Total 48200 · Interim Rental - Grounds	60,340.95	5,768.05	54,572.90	946.1%
48300 · Interim Rental - Equipment/Tent	205.00	214.00	-9.00	-4.2%
48500 · Utility Fee Reimbursement	11,059.36	6,999.97	4,059.39	58.0%
48600 · Interim Parking Revenue	73,015.00	31,365.61	41,649.39	132.8%
48700 · Other Interim Revenue				
48730 · Dumpster Reimbursement	380.00	20.00	360.00	1,800.0%
48750 · Copier/Fax/Postage/Phone	0.00	71.25	-71.25	-100.0%
48770 · Rebates	751.90	946.27	-194.37	-20.5%
48780 · Other	500.00	0.00	500.00	100.0%
48700 · Other Interim Revenue - Other	15.00	0.00	15.00	100.0%
Total 48700 · Other Interim Revenue	1,646.90	1,037.52	609.38	58.7%
Total 48000 · Interim Rental Revenue	215,949.72	109,525.08	106,424.64	97.2%
49000 · Prior Year Revenue Adjustment	0.00	2,016.40	-2,016.40	-100.0%
49500 · Other Operating Revenue				
49510 · Interest Earnings	95.07	0.00	95.07	100.0%
49520 · Donations/Sponsorships	3,000.00	74,546.07	-71,546.07	-96.0%
49500 · Other Operating Revenue - Other	0.00	14,067.91	-14,067.91	-100.0%
Total 49500 · Other Operating Revenue	3,095.07	88,613.98	-85,518.91	-96.5%
Total Income	382,158.94	215,657.68	166,501.26	77.2%
Gross Profit	382,158.94	215,657.68	166,501.26	77.2%
Expense				
50000 · Administrative Expense				
50100 · Salaries - Permanent				
50101 · Salaries - Permanent - OVERTI...	0.00	342.16	-342.16	-100.0%
50100 · Salaries - Permanent - Other	47,430.96	77,927.21	-30,496.25	-39.1%
Total 50100 · Salaries - Permanent	47,430.96	78,269.37	-30,838.41	-39.4%
50200 · Salaries - Temporary	17,886.39	13,503.79	4,382.60	32.5%
50310 · Employee Benefits	39,888.99	68,280.48	-28,391.49	-41.6%
50320 · Payroll Taxes	6,874.81	9,935.37	-3,060.56	-30.8%
50330 · Worker's Compensation Insurance	8,272.56	8,990.56	-718.00	-8.0%
50400 · Professional Services	3,730.40	4,916.59	-1,186.19	-24.1%
50500 · Director's Expense	0.00	159.97	-159.97	-100.0%
50600 · Traveling/Training	0.00	-2,431.26	2,431.26	100.0%
50700 · Office Supplies & Expense	5,552.01	3,690.94	1,861.07	50.4%
50800 · Telephone & Postage Expense	8,583.67	9,521.55	-937.88	-9.9%
50900 · Dues & Subscriptions	859.99	3,398.50	-2,538.51	-74.7%
51000 · Insurance (General Liability)	11,748.00	6,990.52	4,757.48	68.1%
51200 · Unemployment Insurance	0.00	1,256.00	-1,256.00	-100.0%
51500 · Bank Charges	949.02	1,646.72	-697.70	-42.4%
Total 50000 · Administrative Expense	151,776.80	208,129.10	-56,352.30	-27.1%
52000 · Maintenance/General Operations				
52100 · Salaries - Permanent	17,881.63	31,094.41	-13,212.78	-42.5%

Gold Country Fair
Profit & Loss Prev Year Comparison
January through June 2021

	Jan - Jun 21	Jan - Jun 20	$ Change	% Change
52200 · Salaries - Temporary	4,752.00	10,770.51	-6,018.51	-55.9%
52210 · Employee Benefits	2,700.18	4,976.15	-2,275.97	-45.7%
52300 · Professional Services	15,112.20	3,042.62	12,069.58	396.7%
52500 · Rent - Maintenance Equip.	0.00	225.00	-225.00	-100.0%
52800 · Light, Heat & Water	48,998.31	46,716.19	2,282.12	4.9%
52850 · Temp Internet Services	854.85	575.00	279.85	48.7%
52900 · Maintenance of Equip./Supplies	7,816.75	7,572.68	244.07	3.2%
53000 · Maintenance of Buildings/Ground	7,972.22	7,160.14	812.08	11.3%
53100 · Trash Removal (Non-Fair)	5,735.90	4,739.47	996.43	21.0%
53200 · Other Maintenance Expense	0.00	295.12	-295.12	-100.0%
Total 52000 · Maintenance/General Operations	111,824.04	117,167.29	-5,343.25	-4.6%
54000 · Publicity				
54200 · Professional Services	0.00	0.00	0.00	0.0%
54400 · Advertising	1,752.40	1,890.00	-137.60	-7.3%
Total 54000 · Publicity	1,752.40	1,890.00	-137.60	-7.3%
57000 · Misc. Fair Expense				
57800 · Other	0.00	267.59	-267.59	-100.0%
57900 · Commercial Exhibit/Concession	0.00	129.00	-129.00	-100.0%
57000 · Misc. Fair Expense - Other	199.00	0.00	199.00	100.0%
Total 57000 · Misc. Fair Expense	199.00	396.59	-197.59	-49.8%
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	341.70	16,636.78	-16,295.08	-98.0%
57405 · Sponsorship (non-fair) Expense	0.00	250.00	-250.00	-100.0%
57515 · Other - Interim Parking Expense	3,909.00	284.51	3,624.49	1,273.9%
57605 · Professional Serivces	1,750.00	0.00	1,750.00	100.0%
57705 · Advertising	0.00	115.83	-115.83	-100.0%
Total 57005 · Misc. Non-Fair Programs	6,000.70	17,287.12	-11,286.42	-65.3%
58000 · Premiums				
58100 · Cash Awards	0.00	8.00	-8.00	-100.0%
Total 58000 · Premiums	0.00	8.00	-8.00	-100.0%
63000 · Exhibits Expense	978.01	1,780.63	-802.62	-45.1%
80000 · Prior Year Expense Adjustment				
80020 · Bad Debt Expense	0.00	-825.00	825.00	100.0%
80000 · Prior Year Expense Adjustment - ...	-7,801.35	6,741.66	-14,543.01	-215.7%
Total 80000 · Prior Year Expense Adjustment	-7,801.35	5,916.66	-13,718.01	-231.9%
Total Expense	264,729.60	352,575.39	-87,845.79	-24.9%
Net Ordinary Income	117,429.34	-136,917.71	254,347.05	185.8%
Other Income/Expense				
Other Income				
31200 · State Allocations	337,781.80	224,109.00	113,672.80	50.7%
31900 · Capital Project Reimburse Fund	86.45	0.00	86.45	100.0%
Total Other Income	337,868.25	224,109.00	113,759.25	50.8%

Gold Country Fair
Profit & Loss Prev Year Comparison
January through June 2021

	Jan - Jun 21	Jan - Jun 20	$ Change	% Change
Other Expense				
57600 · JLA				
57610 · Payments to Sellers	0.00	1,085.07	-1,085.07	-100.0%
57640 · Supplies & Expense	119.40	119.40	0.00	0.0%
57680 · Prior Year Exp. Adjustment	0.00	-396.95	396.95	100.0%
57690 · Other	579.88	0.00	579.88	100.0%
Total 57600 · JLA	699.28	807.52	-108.24	-13.4%
Total Other Expense	699.28	807.52	-108.24	-13.4%
Net Other Income	337,168.97	223,301.48	113,867.49	51.0%
Net Income	**454,598.31**	**86,383.77**	**368,214.54**	**426.3%**

Gold Country Fair
Profit & Loss Budget vs. Actual
January through June 2021

	TOTAL		
	Jan - Jun 21	Budget	$ Over Budget
Ordinary Income/Expense			
Income			
400 · ASK MANAGEMENT	0.00	0.00	0.00
41000 · Admissions to Grounds			
41010 · Admissions - Regular Gate	278.00		
Total 41000 · Admissions to Grounds	278.00		
41500 · Industrial & Commercial Space			
41510 · Inside Commercial Space	3,083.00		
41520 · Outside Commercial Space	2,064.00		
41500 · Industrial & Commercial Space - Other	0.00	0.00	0.00
Total 41500 · Industrial & Commercial Space	5,147.00	0.00	5,147.00
42000 · Concessions			
42100 · Carnival	0.00	0.00	0.00
42110 · Carnival - Presale	46.00		
42200 · Food Concessions			
42210 · Food Concessions Health Permit	80.00		
42220 · Food Concessions - Product Fee	2,648.00		
42200 · Food Concessions - Other	0.00	0.00	0.00
Total 42200 · Food Concessions	2,728.00	0.00	2,728.00
Total 42000 · Concessions	2,774.00	0.00	2,774.00
43000 · Exhibits			
43100 · Entry Fees	5.00		
43000 · Exhibits - Other	0.00	0.00	0.00
Total 43000 · Exhibits	5.00	0.00	5.00
46000 · Fair Attractions			
46400 · Destruction Derby	212.00		
46000 · Fair Attractions - Other	0.00	0.00	0.00
Total 46000 · Fair Attractions	212.00	0.00	212.00
47000 · Misc. Fair Revenue			
47100 · Parking	18.00		
47300 · Utility Fee Reimbursement	547.71		
47810 · CFSA Insurance	516.00		
47900 · Sponsorships	149,042.00		
47000 · Misc. Fair Revenue - Other	0.00	0.00	0.00
Total 47000 · Misc. Fair Revenue	150,123.71	0.00	150,123.71
47005 · Misc. Non Fair Program Revenue			
47505 · Other - Farmers Market	4,574.44		
47005 · Misc. Non Fair Program Revenue - Other	0.00	0.00	0.00
Total 47005 · Misc. Non Fair Program Revenue	4,574.44	0.00	4,574.44
48000 · Interim Rental Revenue			
48100 · Interim Rental - Buildings			
48110 · RENT - Schools	27,570.46		
48115 · RENT - Motherlode Building	4,500.00		
48130 · RENT - Small Animal Barn	3,438.00		

Gold Country Fair
Profit & Loss Budget vs. Actual
January through June 2021

	TOTAL		
	Jan - Jun 21	Budget	$ Over Budget
48140 · RENT - Sierra	5,722.00		
48150 · RENT - Sutter	4,202.73		
48170 · RENT - Placer	10,755.00		
48180 · RENT - Other	1,504.07		
48190 · RENT - Armory	11,990.25		
48100 · Interim Rental - Buildings - Other	0.00	87,499.98	-87,499.98
Total 48100 · Interim Rental - Buildings	69,682.51	87,499.98	-17,817.47
48200 · Interim Rental - Grounds			
48210 · RENT - Judging Ring	12,796.00		
48220 · RENT - FW Park	1,381.00		
48230 · RENT - Horse Arena	2,183.00		
48260 · RENT - BB&W Court & Stage	1,782.00		
48261 · Kitchen	639.00		
48270 · RENT - RV Parking	12,978.25		
48280 · RENT - Ballfields	7,626.70		
48290 · RENT - Other	19,044.00		
48291 · RENT - Sacramento Street Lot	1,911.00		
48200 · Interim Rental - Grounds - Other	0.00	85,000.02	-85,000.02
Total 48200 · Interim Rental - Grounds	60,340.95	85,000.02	-24,659.07
48300 · Interim Rental - Equipment/Tent	205.00	4,999.98	-4,794.98
48500 · Utility Fee Reimbursement	11,059.36	7,000.02	4,059.34
48600 · Interim Parking Revenue	73,015.00	57,499.98	15,515.02
48700 · Other Interim Revenue			
48730 · Dumpster Reimbursement	380.00		
48770 · Rebates	751.90		
48780 · Other	500.00		
48700 · Other Interim Revenue - Other	15.00	7,000.02	-6,985.02
Total 48700 · Other Interim Revenue	1,646.90	7,000.02	-5,353.12
Total 48000 · Interim Rental Revenue	215,949.72	249,000.00	-33,050.28
49500 · Other Operating Revenue			
49510 · Interest Earnings	95.07	612.48	-517.41
49520 · Donations/Sponsorships	3,000.00	0.00	3,000.00
49500 · Other Operating Revenue - Other	0.00	13,000.00	-13,000.00
Total 49500 · Other Operating Revenue	3,095.07	13,612.48	-10,517.41
49700 · Donations (In Kind)	0.00	0.00	0.00
Total Income	382,158.94	262,612.48	119,546.46
Gross Profit	382,158.94	262,612.48	119,546.46
Expense			
50000 · Administrative Expense			
50100 · Salaries - Permanent	47,430.96	47,431.02	-0.06
50200 · Salaries - Temporary	17,886.39	16,200.00	1,686.39
50300 · Compensated Leave Expense	0.00	6,219.48	-6,219.48
50310 · Employee Benefits	39,888.99	36,000.00	3,888.99
50320 · Payroll Taxes	6,874.81	7,750.02	-875.21

Gold Country Fair
Profit & Loss Budget vs. Actual
January through June 2021

	TOTAL		
	Jan - Jun 21	Budget	$ Over Budget
50330 · Worker's Compensation Insurance	8,272.56	6,000.00	2,272.56
50400 · Professional Services	3,730.40	4,999.98	-1,269.58
50500 · Director's Expense	0.00	0.00	0.00
50600 · Traveling/Training	0.00	0.00	0.00
50700 · Office Supplies & Expense	5,552.01	7,000.02	-1,448.01
50800 · Telephone & Postage Expense	8,583.67		
50900 · Dues & Subscriptions	859.99		
51000 · Insurance (General Liability)	11,748.00	12,349.98	-601.98
51200 · Unemployment Insurance	0.00	2,500.02	-2,500.02
51300 · Audit	0.00	4,000.00	-4,000.00
51500 · Bank Charges	949.02	6,000.00	-5,050.98
Total 50000 · Administrative Expense	151,776.80	156,450.52	-4,673.72
52000 · Maintenance/General Operations			
52100 · Salaries - Permanent	17,881.63		
52200 · Salaries - Temporary	4,752.00	2,700.00	2,052.00
52210 · Employee Benefits	2,700.18	4,099.98	-1,399.80
52300 · Professional Services	15,112.20	1,999.98	13,112.22
52400 · Rent - Land/Buildings	0.00	2,250.00	-2,250.00
52500 · Rent - Maintenance Equip.	0.00	1,249.98	-1,249.98
52800 · Light, Heat & Water	48,998.31	47,500.02	1,498.29
52850 · Temp Internet Services	854.85	499.98	354.87
52900 · Maintenance of Equip./Supplies	7,816.75	12,499.98	-4,683.23
53000 · Maintenance of Buildings/Ground	7,972.22	10,000.02	-2,027.80
53100 · Trash Removal (Non-Fair)	5,735.90	9,000.00	-3,264.10
53200 · Other Maintenance Expense	0.00	2,500.02	-2,500.02
53300 · Special Repairs/Maintenance	0.00	1,000.02	-1,000.02
52000 · Maintenance/General Operations - Other	0.00	27,327.00	-27,327.00
Total 52000 · Maintenance/General Operations	111,824.04	122,626.98	-10,802.94
54000 · Publicity			
54200 · Professional Services	0.00	0.00	0.00
54400 · Advertising	1,752.40	0.00	1,752.40
Total 54000 · Publicity	1,752.40	0.00	1,752.40
56000 · Attendance Operations			
56101 · Salaries - Temporary	0.00	0.00	0.00
56200 · Professional Services	0.00	0.00	0.00
Total 56000 · Attendance Operations	0.00	0.00	0.00
57000 · Misc. Fair Expense			
57700 · Sponsorships	0.00	0.00	0.00
57800 · Other	0.00	0.00	0.00
57000 · Misc. Fair Expense - Other	199.00		
Total 57000 · Misc. Fair Expense	199.00	0.00	199.00
57005 · Misc. Non-Fair Programs			
57205 · Supplies & Expense	341.70	10,000.00	-9,658.30
57405 · Sponsorship (non-fair) Expense	0.00	0.00	0.00

Gold Country Fair
Profit & Loss Budget vs. Actual
January through June 2021

	TOTAL		
	Jan - Jun 21	Budget	$ Over Budget
57515 · Other - Interim Parking Expense	3,909.00	10,000.02	-6,091.02
57605 · Professional Serivces	1,750.00		
57705 · Advertising	0.00	0.00	0.00
Total 57005 · Misc. Non-Fair Programs	6,000.70	20,000.02	-13,999.32
58000 · Premiums			
58100 · Cash Awards	0.00	0.00	0.00
58200 · Trophies, Medals, Ribbons	0.00	0.00	0.00
Total 58000 · Premiums	0.00	0.00	0.00
63000 · Exhibits Expense			
63200 · Judges	0.00	0.00	0.00
63300 · Professional Services	0.00	0.00	0.00
63400 · Supplies & Expense	0.00	0.00	0.00
63000 · Exhibits Expense - Other	978.01		
Total 63000 · Exhibits Expense	978.01	0.00	978.01
66000 · Fair Entertainment Expense			
66200 · Professional Services	0.00	0.00	0.00
66300 · Supplies & Expense	0.00	0.00	0.00
66500 · Ground Entertainment	0.00	0.00	0.00
66600 · Grandstand Entertainment	0.00	0.00	0.00
66700 · Other	0.00	0.00	0.00
Total 66000 · Fair Entertainment Expense	0.00	0.00	0.00
80000 · Prior Year Expense Adjustment	-7,801.35		
90000 · Depreciation	0.00	0.00	0.00
Total Expense	264,729.60	299,077.52	-34,347.92
Net Ordinary Income	117,429.34	-36,465.04	153,894.38
Other Income/Expense			
Other Income			
31200 · State Allocations	337,781.80		
31900 · Capital Project Reimburse Fund	86.45		
Total Other Income	337,868.25		
Other Expense			
57600 · JLA			
57640 · Supplies & Expense	119.40		
57690 · Other	579.88		
Total 57600 · JLA	699.28		
Total Other Expense	699.28		
Net Other Income	337,168.97		
Net Income	**454,598.31**	**-36,465.04**	**491,063.35**

Gold Country Fair
Profit & Loss Budget vs. Actual
January through June 2021

	% of Budget
Ordinary Income/Expense	
Income	
400 · ASK MANAGEMENT	0.0%
41000 · Admissions to Grounds	
41010 · Admissions - Regular Gate	
Total 41000 · Admissions to Grounds	
41500 · Industrial & Commercial Space	
41510 · Inside Commercial Space	
41520 · Outside Commercial Space	
41500 · Industrial & Commercial Space - Other	0.0%
Total 41500 · Industrial & Commercial Space	100.0%
42000 · Concessions	
42100 · Carnival	0.0%
42110 · Carnival - Presale	
42200 · Food Concessions	
42210 · Food Concessions Health Permit	
42220 · Food Concessions - Product Fee	
42200 · Food Concessions - Other	0.0%
Total 42200 · Food Concessions	100.0%
Total 42000 · Concessions	100.0%
43000 · Exhibits	
43100 · Entry Fees	
43000 · Exhibits - Other	0.0%
Total 43000 · Exhibits	100.0%
46000 · Fair Attractions	
46400 · Destruction Derby	
46000 · Fair Attractions - Other	0.0%
Total 46000 · Fair Attractions	100.0%
47000 · Misc. Fair Revenue	
47100 · Parking	
47300 · Utility Fee Reimbursement	
47810 · CFSA Insurance	
47900 · Sponsorships	
47000 · Misc. Fair Revenue - Other	0.0%
Total 47000 · Misc. Fair Revenue	100.0%
47005 · Misc. Non Fair Program Revenue	
47505 · Other - Farmers Market	
47005 · Misc. Non Fair Program Revenue - Other	0.0%
Total 47005 · Misc. Non Fair Program Revenue	100.0%
48000 · Interim Rental Revenue	
48100 · Interim Rental - Buildings	
48110 · RENT - Schools	
48115 · RENT - Motherlode Building	
48130 · RENT - Small Animal Barn	

Gold Country Fair
Profit & Loss Budget vs. Actual
January through June 2021

	% of Budget
48140 · RENT - Sierra	
48150 · RENT - Sutter	
48170 · RENT - Placer	
48180 · RENT - Other	
48190 · RENT - Armory	
48100 · Interim Rental - Buildings - Other	0.0%
Total 48100 · Interim Rental - Buildings	79.64%
48200 · Interim Rental - Grounds	
48210 · RENT - Judging Ring	
48220 · RENT - FW Park	
48230 · RENT - Horse Arena	
48260 · RENT - BB&W Court & Stage	
48261 · Kitchen	
48270 · RENT - RV Parking	
48280 · RENT - Ballfields	
48290 · RENT - Other	
48291 · RENT - Sacramento Street Lot	
48200 · Interim Rental - Grounds - Other	0.0%
Total 48200 · Interim Rental - Grounds	70.99%
48300 · Interim Rental - Equipment/Tent	4.1%
48500 · Utility Fee Reimbursement	157.99%
48600 · Interim Parking Revenue	126.98%
48700 · Other Interim Revenue	
48730 · Dumpster Reimbursement	
48770 · Rebates	
48780 · Other	
48700 · Other Interim Revenue - Other	0.21%
Total 48700 · Other Interim Revenue	23.53%
Total 48000 · Interim Rental Revenue	86.73%
49500 · Other Operating Revenue	
49510 · Interest Earnings	15.52%
49520 · Donations/Sponsorships	100.0%
49500 · Other Operating Revenue - Other	0.0%
Total 49500 · Other Operating Revenue	22.74%
49700 · Donations (In Kind)	0.0%
Total Income	145.52%
Gross Profit	145.52%
Expense	
50000 · Administrative Expense	
50100 · Salaries - Permanent	100.0%
50200 · Salaries - Temporary	110.41%
50300 · Compensated Leave Expense	0.0%
50310 · Employee Benefits	110.8%
50320 · Payroll Taxes	88.71%

Gold Country Fair
Profit & Loss Budget vs. Actual
January through June 2021

	% of Budget
50330 · Worker's Compensation Insurance	137.88%
50400 · Professional Services	74.61%
50500 · Director's Expense	0.0%
50600 · Traveling/Training	0.0%
50700 · Office Supplies & Expense	79.31%
50800 · Telephone & Postage Expense	
50900 · Dues & Subscriptions	
51000 · Insurance (General Liability)	95.13%
51200 · Unemployment Insurance	0.0%
51300 · Audit	0.0%
51500 · Bank Charges	15.82%
Total 50000 · Administrative Expense	97.01%
52000 · Maintenance/General Operations	
52100 · Salaries - Permanent	
52200 · Salaries - Temporary	176.0%
52210 · Employee Benefits	65.86%
52300 · Professional Services	755.62%
52400 · Rent - Land/Buildings	0.0%
52500 · Rent - Maintenance Equip.	0.0%
52800 · Light, Heat & Water	103.15%
52850 · Temp Internet Services	170.98%
52900 · Maintenance of Equip./Supplies	62.53%
53000 · Maintenance of Buildings/Ground	79.72%
53100 · Trash Removal (Non-Fair)	63.73%
53200 · Other Maintenance Expense	0.0%
53300 · Special Repairs/Maintenance	0.0%
52000 · Maintenance/General Operations - Other	0.0%
Total 52000 · Maintenance/General Operations	91.19%
54000 · Publicity	
54200 · Professional Services	0.0%
54400 · Advertising	100.0%
Total 54000 · Publicity	100.0%
56000 · Attendance Operations	
56101 · Salaries - Temporary	0.0%
56200 · Professional Services	0.0%
Total 56000 · Attendance Operations	0.0%
57000 · Misc. Fair Expense	
57700 · Sponsorships	0.0%
57800 · Other	0.0%
57000 · Misc. Fair Expense - Other	
Total 57000 · Misc. Fair Expense	100.0%
57005 · Misc. Non-Fair Programs	
57205 · Supplies & Expense	3.42%
57405 · Sponsorship (non-fair) Expense	0.0%

Gold Country Fair
Profit & Loss Budget vs. Actual
January through June 2021

	% of Budget
57515 · Other - Interim Parking Expense	39.09%
57605 · Professional Serivces	
57705 · Advertising	0.0%
Total 57005 · Misc. Non-Fair Programs	30.0%
58000 · Premiums	
58100 · Cash Awards	0.0%
58200 · Trophies, Medals, Ribbons	0.0%
Total 58000 · Premiums	0.0%
63000 · Exhibits Expense	
63200 · Judges	0.0%
63300 · Professional Services	0.0%
63400 · Supplies & Expense	0.0%
63000 · Exhibits Expense - Other	
Total 63000 · Exhibits Expense	100.0%
66000 · Fair Entertainment Expense	
66200 · Professional Services	0.0%
66300 · Supplies & Expense	0.0%
66500 · Ground Entertainment	0.0%
66600 · Grandstand Entertainment	0.0%
66700 · Other	0.0%
Total 66000 · Fair Entertainment Expense	0.0%
80000 · Prior Year Expense Adjustment	
90000 · Depreciation	0.0%
Total Expense	88.52%
Net Ordinary Income	-322.03%
Other Income/Expense	
Other Income	
31200 · State Allocations	
31900 · Capital Project Reimburse Fund	
Total Other Income	
Other Expense	
57600 · JLA	
57640 · Supplies & Expense	
57690 · Other	
Total 57600 · JLA	
Total Other Expense	
Net Other Income	
Net Income	-1,246.67%

Gold Country Fair
Accounts Receivable Summary
As of June 30, 2021

	Jun 30, 21
ANWAR FOROTAN	625.00
AUBURN EVENTS	240.00
AUBURN LITTLE LEAGUE	1,904.00
GOLD COUNTRY FAIR HERITAGE FOUNDATION	5,000.00
SIERRA FOOTHILLS FUNERAL SERVICE	500.00
Street Eatz	225.00
TEVIS	1,902.04
TOTAL	10,396.04

Gold Country Fair
YTD Statement of Cash Flows

	Jan - Jun 21
OPERATING ACTIVITIES	
Net Income	454,598.31
Adjustments to reconcile Net Income to net cash provided by operations:	
13100 · Accounts Receivable	(415.00)
21200 · Accounts Payable	(1,085.41)
22800 · Deferred Income	(6,000.00)
24110 · Security Deposits	7,810.00
Net cash provided by Operating Activities	454,907.90
INVESTING ACTIVITIES	
19000 · Construction in Progress	(228,121.58)
Net cash provided by Investing Activities	(228,121.58)
Net cash increase for period	226,786.32
Cash at beginning of period	235,267.45
Cash at end of period	**462,053.77**

Gold Country Fair
JLA Accounts Receivable Summary
As of June 30, 2021

	Jun 30, 21
AMERICAN LANDSCAPE/CONCRETE (2007 JLA)	11,450.19
BERRIES & BANANAS (2003 JLA)	1,250.50
ORANGEVALE MEAT SHOPPE (JLA 2011)	2,973.23
WHITEHEAD PAINTING (JLA 2014)	739.50
TOTAL	16,413.42

2021 Interim Contracts

Code	Company	Event Dates	Event	Buildings	Total Facility
21-93	Auburn chamber	4-Jul-21	Fourth of July	Stage, Court, Ballfield, Horse Arena	$ 1,986.00
21-94	Auburn chamber	30-Sep-21	State of Community	Farrell Wren Park	$ 781.00
21-95	Ka'onohi Foundation	Sept 17-18	Sacramento Aloha Festival	All Grounds	$ 6,800.00
21-96	Anne Vassion	Dec 2-4	Holiday Show	Placer	$ 3,566.00
21-97	Karlee Long	16-Oct	Baby Shower	Auburn Host Lions	$ 591.00

Standard Contracts				
CONTRACT #	**BUSINESS NAME**	**CONTRACTOR**	**SCOPE OF WORK**	**Amount**
21-12	49er Lions Club		Shuttle Service for Fair	$ 1,000.00
21-16			EMS for Fair	$ 5,050.00
21-19	CHP	B. J. Straw	Security for Fair	$ 12,999.36
21-29	Knights of Columbus		Parking Fast Fridays	$1.25/car & $0.25/motorcycle
21-30	Knights of Columbus		Parking Aloha Festival	$1.50/car $0.50/motorcycle
21-31	Walk on the Wild Side		Exotic Animals for Fair	$ 5,000.00

2021 Commercial Fair Agreements

Agreemt#	Company Name	Area	Space Fee	Electrical Fee	Wi-Fi Fee	Total
C1-21	360° of Auburn	IFC Blvd	$ 440.00	$ 31.00	$ 50.00	$ 521.00
C2-21	AirMedCare Network	Placer Walk	$ 330.00			$ 330.00
C3-21	All About Dips/Nectar of the Vine	Upper Armory Road	$ 180.00	$ 31.00		$ 231.00
C4-21	Auburn K9	Upper Armory Road	$ 180.00	$ 31.00		$ 211.00
C5-21	Auburn Recreation District	Upper Armory Road	$ 180.00			$ 180.00
C6-21	Avon	Placer Building	$ 350.00			$ 350.00
C7-21	Child Evangelism Fellowship	Corner Lawn in-line	$ 330.00	$ 31.00		$ 361.00
C8-21	Chriswell Home Improvements	Placer Building	$ 650.00			$ 650.00
C9-21	Color Street	IFC Blvd	$ 490.00	$ 31.00		$ 521.00
C10-21	Cutco Cutlery	Placer Building	$ 350.00			$ 350.00
C11-21	Damsel in Defense	Placer Walk	$ 330.00	$ 31.00		$ 481.00
C12-21	Deadwood Picture Company	Placer Walk	$ 660.00			$ 780.00
C13-21	East Meets West	Placer Building	$ 350.00			$ 350.00
C14-21	Eye Wonder	Upper Armory Road	$ 100.00	$ 31.00		$ 131.00
C15-21	Farm Fresh to You	Lower Carnival Entrance	$ 415.00			$ 415.00
c16-21	Goldrush Getaways	Placer Building & M. C. E.	$ 1,050.00			$ 1,050.00
C17-21	Hansen Trading Company	IFC Blvd	$ 880.00	$ 31.00		$ 911.00
C18-21	Happy Cheeks Face Painting	IFC Blvd	$ 930.00	$ 31.00		$ 961.00
C19-21	Harmony Expo	Placer Building	$ 600.00	$ 31.00	$ 50.00	$ 681.00
C20-21	Isla + Saige Clothing Boutique	Placer Building	$ 300.00			$ 300.00
c21-21	Inferno Farms Hot Sauce	IFC Blvd	$ 440.00	$ 31.00		$ 491.00
C22-21	KHAUSAK	IFC Blvd	$ 490.00			$ 490.00
C23-21	lady led luxury	Placer Building	$ 700.00			$ 700.00
C24-21	Live Sewer Smart	Upper Armory Road	$ 180.00	$ 31.00		$ 211.00
C25-21	Madam Lee Psychic & Palm Reader	IFC Blvd	$ 490.00	$ 31.00		$ 641.00
C26-21	MCYG Elite Celebrations	Upper Armory Road	$ 200.00	$ 31.00		$ 231.00
C27-21	Native Inc	IFC Blvd	$ 490.00			$ 490.00
C28-21	Placer Recycles	Upper Armory Road	$ 180.00	$ 31.00		$ 211.00
C29-21	Renewal by Anderson	Placer Building	$ 300.00			$ 300.00
C30-21	Sarovek Designs	Upper Armory Road	$ 180.00	$ 31.00		$ 331.00
C31-21	Smuggler	Corner Lawn in-line	$ 660.00	$ 31.00		$ 691.00

C32-21	Saint Luke's Comfort Station	Upper Armory Road	Waived			$ -
C33-21	Western Placer Waste Management	Upper Armory Road	$ 180.00			$ 180.00
C34-21	Ah'Gapae Designs	Upper Armory Road	$ 100.00	$ 31.00		$ 131.00
C35-21	Atlas Building Solutions	Placer Building	$ 300.00	$ 31.00		$ 331.00
C36-21	Briar Rose Emporium	Upper Armory Road	$ 100.00			$ 100.00
C37-21	Let Life Fly	Upper Armory Road	$ 100.00			$ 100.00
C38-21	So Bo Soapery	Upper Armory Road	$ 100.00			$ 100.00
C39-21	Your Natural Healthcare	Placer Building	$ 350.00	$ 31.00		$ 501.00
C40-21						
C41-21						
C42-21	Creatures of Habitat	Upper Armory Road	$100			$100
C43-21	Crafts by Mila	Placer Building	$300			$300
C44-21	Scentsy	Placer Building	$300	$31.00	$50.00	$381.00
C45-21	Republican Placer County	Placer Walk	$330	$31.00		$331.00
C46-21	Watkins	Placer Building Corner	$700	$31.00		$731.00
C47-21	Reliable Home Improvement	Placer Building	$300			$300.00
C48-21	Aleahs Creations	Upper Armory Road	$180	$31.00		$211.00
C49-21	Paparazzi Jewelry	IFC Blvd	$440.00	$31.00		$471.00
C50-21	Laced Gems	Upper Armory Road	$100	$31.00		$131.00
C51-21	Garden of Crystals	Placer Walk	$710.00			$710.00
C52-21	Tupperware	Placer Building Corner	$350			$350.00
C53-21	Glitz to Glass	Upper Armory Road	$180.00		$50.00	$230.00
C54-21	Betsey and Giselle Co.	Farmers Market Booth	$150			$150.00
C55-21	New York Life	Corner Lawn in-line	$330.00			$330.00
C56-21	K22 K9's Dog Training	Upper Armory Road	$180.00			$180.00
C57-21	Four Seasons Gutter Filter	Placer Building	$300			$300.00
C58-21	California Mentor	Placer Building Corner	$350.00	$31.00		$381.00

2021 Fair Food Contracts

Code	Company Name	Area	Space #	Items Sold	Minimum
F21-19	Capitol Concessions (#1)	North Lawn	F5	corn dogs, cheese on stick, lemonade, soda, water	$500.00
f21-2	Capitol Concessions (#2)	South Lawn	10	corn dogs, cheese on a stick, fries, soda, lemonade	$500.00
f21-3	Cookin' Up the Good Stuff	North Lawn	12	gyros, cheesesteak, fries, sausage, alligator, frog	$500.00
f21-4	Cool Kettle Corn	North Lawn	8	kettle/caramel corn, soda, water frozen lemonade,	$500.00
f21-5	Floss Wagon	IFC Boulevard	F-20	Hot dogs, cotton candy, apples, nachos, pickles, etc.	$500.00
f21-6	Funnel Cake Express, Inc.	South Lawn	16	funnel cakes, slushies, water, soda	$500.00
f21-7	Hot Dog on a Stick	South Lawn	13	corn dogs, hot dogs, frie, pickles, lemonade, soda	$500.00
f21-8	Knights of Columbus 6149	Concession stand	6	tri-tip, french dip, beverages, etc.	$500.00
f21-9	Koko's Korean Teriyaki (#1)	IFC Boulevard	F-17	teriyaki chicken/ricesodas, lemonade	$500.00
f21-10	Koko's Korean Teriyaki (#2)	IFC Boulevard	F-1	potstickers, fish 'n chips, chicken tenders, fried tempura, fries, tea, lemonade, soda, smoothie	$500.00
f21-11	The Mini Donut Shack	South Lawn	9	donuts, donut sundaes, lemonade, ice cream bars	$500.00
F21-12	Munch-A-Bunch	Upper Armory	F-21	breakfast food, dogs, burgers, fries, chicken, bevs	$500.00
f21-13	OMG Ice Cream	IFC Boulevard	F-2	ice cream, shakes, Dole whip, bananas, etc.	$500.00
f21-14	Placer County Wine & Grape A.	Concession stand	1	wine, frozen margaritas, and frose	
f21-15	Snowie Magic	IFC Boulevard	F-4	shaved ice	$500.00
f21-16	Willamette Valley Pie	IFC Boulevard	F-6	pies, ice cream sandwiches, coffee, energy drinks	$500.00

2021 Gold Country Fair Metrics

Ticket Sales

- Online
  - $5 Thursday Admission: 0
  - General Admission: 21
  - Student Admission: 1
  - Junior Admission: 1
  - Child Admission: 3
  - Military Admission: 0
  - Family Pack: 5
  - Unlimited Ride Wristband: 3
  - Sacramento Street Parking Pass: 8
  - 4 Day Sacramento Street Parking Pass: 1
  - Demo Derby Adult: 38
  - Demo Derby Child: 10

Ticket Sales

- Office
  - $5 Thursday Admission: 0
  - General Admission: 0
  - Student Admission: 0
  - Junior Admission: 0
  - Child Admission: 0
  - Military Admission: 0
  - Family Pack: 0
  - Unlimited Ride Wristband: 0
  - Sacramento Street Parking Pass: 0

Vendor Applications

- Placer Building
  - In-line: 8
  - Corner: 13
- Placer Walk
  - Placer Walk: 13
- IFC Boulevard
  - Corner: 4
  - In-line: 8
- Corner Lawn
  - In-line: 3
- Upper Armory Road
  - Upper Armory Road: 24
  - Outdoor Armory Area: 0
- Concessions
  - Concession Stands: 5
  - Food Vendors: 17
- Carnival
  - Lower Carnival Entrance: 1
  - Middle Carnival Entrance: 2
  - Upper Carnival Entrance: 1
- Farmers' Market
  - Booth: 1

Livestock Entries

- Number of Exhibitors: 17
- Market/Auction Entries
  - Beef: 2
  - Sheep: 6
  - Swine: 4
  - Goats: 2
  - Pen of Meat Birds: 1
  - Pair of Meat Ducks: 0
  - Market Turkey: 1
  - Market Eggs: 2
  - Single Fryer: 0
  - Pen of Meat Rabbits: 0
  - Replacement Heifer: 0
  - Replacement Ewe: 0
  - Replacement Gilt: 0
  - Replacement Doe: 0
- Other Junior Entries: 53
- Other Open Entries: 1

Still Exhibit Entries

- Youth Entries: 43
- Senior Entries: 29

*As of July 20, 2021

Gold Country Fair- Tentative Schedule

Total Characters	16	
Parking		
Day of contact		
Time Slots		
Thursday		
4-6 PM	Tiana	
6-8 PM	Captain America	
Friday		
4-6 PM	Moana	Ariel
6-8 PM	Sleeping Beauty	Belle
Saturday		
12-2 PM	Spiderman	
3-5 PM	Elsa	Anna
7-9 PM	Woody	Bo Peep
Sunday		
12-2 PM	Captain America	
3-5 PM	Aladdin	Jasmine
7-9 PM	Tink	Peter

California State Treasurer
Fiona Ma, CPA

Local Agency Investment Fund
P.O. Box 942809
Sacramento, CA 94209-0001
(916) 653-3001

July 01, 2021

LAIF Home
PMIA Average Monthly Yields

20TH DISTRICT AGRICULTURAL ASSOCIATION

CHIEF EXECUTIVE OFFICER
P.O. BOX 5527
AUBURN, CA 95604-5527

Tran Type Definitions

Account Number: 13-31-001

June 2021 Statement

Effective Date	Transaction Date	Tran Type	Confirm Number	Web Confirm Number	Authorized Caller	Amount
6/11/2021	6/10/2021	RD	1676625	1636816	MALLORY HUDSON	100,000.00

Account Summary

Total Deposit:	100,000.00	Beginning Balance:	3,331.43
Total Withdrawal:	0.00	Ending Balance:	103,331.43

PMIA/LAIF Performance Report as of 06/11/21

PMIA Average Monthly Effective Yields[1]

May	**0.315**
Apr	0.339
Mar	0.357

Quarterly Performance Quarter Ended 03/31/21

LAIF Apportionment Rate[2]:	0.44
LAIF Earnings Ratio[2]:	0.00001214175683392
LAIF Fair Value Factor[1]:	1.001269853
PMIA Daily[1]:	0.35%
PMIA Quarter to Date[1]:	0.41%
PMIA Average Life[1]:	220

Pooled Money Investment Account Monthly Portfolio Composition [1] 05/31/21 $153.4 billion

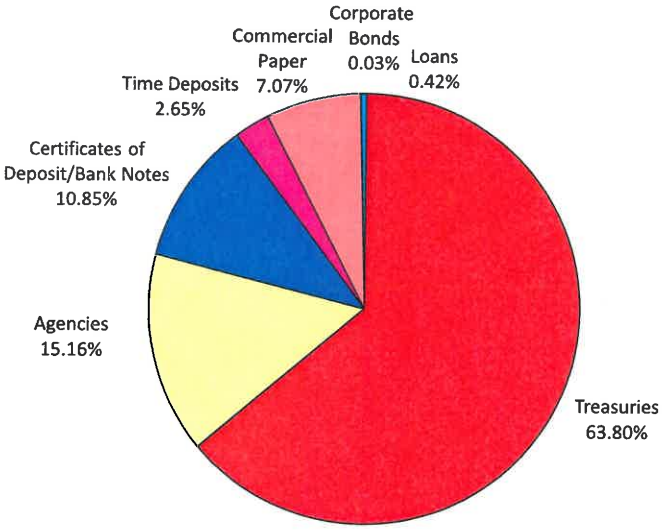


Chart does not include 0.01% of mortgages. Percentages may not total 100% due to rounding.

Daily rates are now available here. View PMIA Daily Rates

Notes: The apportionment rate includes interest earned on the CalPERS Supplemental Pension Payment pursuant to Government Code 20825 (c)(1) and interest earned on the Wildfire Fund loan pursuant to Public Utility Code 3288 (a).

Source:
[1] State of California, Office of the Treasurer
[2] State of Calfiornia, Office of the Controller

NOTICE OF DECISION NOT TO PROCEED
Pursuant to Government Code section 11347

State Fire Marshal

Re: Notice of Proposed Rulemaking concerning
Fire and Life Safety Special Event Permits

Pursuant to Government Code section 11347, the Office of the State Fire Marshal (SFM) hereby gives notice that it has decided not to proceed with the rulemaking action published in the California Regulatory Notice Register (CRNR) on May 7, 2021, Register 2021, Number 19-Z. Considering the fact the Notice of Decision Not To Proceed is being published, **the Public Hearing scheduled for June 23, 2021 is being cancelled.** Any interested person with questions concerning this rulemaking should contact:

Diane Arend, Supervising Deputy State Fire Marshal, Regulations Coordinator
(916) 568-2917 diane.arend@fire.ca.gov

Jack Stinson, Supervising Deputy State Fire Marshal, Fire & Life Safety Division (FLS)
(916) 568-2968 jack.stinson@fire.ca.gov for substantive *or technical questions.*

A notice of Decision Not to Proceed and cancel the public hearing is being published in the California Regulatory Notice Register on July 2, 2021. The SFM will also publish this Notice of Decision Not to Proceed on its website.

CALIFORNIA
FAIR SERVICES
AUTHORITY

MEMORANDUM

To: All CFSA General Liability Risk Pool Participants

From: Rebecca Desmond
Executive Director

RE: COVID-19 Release and Liability Waivers

Date: June 16, 2021

Effective immediately, CFSA is rescinding its requirement of April 7, 2020, for use of the CFSA COVID-19 Release and Liability Waiver for users of your fairgrounds due to the Governor lifting the Stay-at-Home Order and retiring the county tier system on June 15, 2021, as the State fully reopens.

I want to thank you all for your diligent use of these waivers this past year during such challenging times. Please retain copies (digital files are fine) for three years after the date of the signature.

Please continue to post the COVID signage in your parking lots and on your grounds.

Here's to a hugely successful 2021 event season for you all!

1776 Tribute Road, Suite 100
Sacramento, CA 95815
Phone: (916) 921-2213 | Fax: (916) 646-1238
www.cfsa.org

Karlee Long

From: Dugranrut, Cliff@CALFIRE <Cliff.Dugranrut@fire.ca.gov>
Sent: Wednesday, May 19, 2021 11:21 AM
To: Karlee Long
Subject: Home Show Follow up

Good morning Karlee

I just wanted to take a moment and say thank you and the rest of the staff who worked the home show. It was a pleasure to meet all of you and nice to actually enjoy the event as an attendee as too. Please share with your staff, thanks again.

Cliff DuGranrut
Deputy State Fire Marshal
CAL FIRE
Office of the State Fire Marshal
Fire and Life Safety Division
2251 Harvard St., Suite 130
Sacramento, CA 95815
Ph: (916) 568-3817 X1189
Cell: (916) 204-2493
Cliff.dugranrut@fire.ca.gov

TOMÁS J. ARAGÓN, M.D., Dr.P.H.
State Public Health Officer & Director

State of California—Health and Human Services Agency

California Department of Public Health

GAVIN NEWSOM
Governor

May 21, 2021

TO: All Californians

SUBJECT: Beyond the Blueprint for Industry and Business Sectors - Effective June 15

Related Materials:

Beyond the Blueprint Q&A | What Will California Look Like After June 15? Flyer

When California fully reopens the economy, the state will move beyond the Blueprint for a Safer Economy. Beginning June 15, all sectors listed in the current Blueprint Activities and Business Tiers Chart may return to usual operations (with the limited exceptions noted below for Mega Events) based on the following general public health recommendations:

	Restrictions Applying to Indoor & Outdoor Settings
Vaccine Verification / Negative Testing	Required for **Indoor** mega events Recommended for **Outdoor** mega events
Capacity Limitations	No restrictions
Physical Distancing	No restrictions for attendees, customers and guests
Masking	Follow current CDPH Guidance for Face Coverings
Travelers	Follow CDC recommendations and CDPH Travel Advisory

Employers are subject to the Cal/OSHA COVID-19 Prevention Emergency Temporary Standards (ETS), if applicable to them.

Limited Exceptions for Mega Events:

Mega Events are characterized by large crowds greater than 5,000 (indoors) and 10,000 (outdoors) attendees. Mega Events may have either assigned or unassigned seating, and may be either general admission or gated, ticketed and permitted events.

Mega Events are considered higher risk for COVID transmission because:

- Participants and attendees are spending extensive periods of time physically close to large numbers of people they don't usually interact with.
- The frequency and total duration of close contact between attendees is increased, thereby increasing the risk that respiratory particles will be transmitted between attendees and participants.
- They draw from beyond the nearby community and will often draw attendees and participants from other states and countries who may be infected with more infectious COVID variants.
- Effective contact tracing may be difficult given the number of potential uncontrolled mixing between groups and attendees and the nature of the events.

- **For Indoor Mega Events (example: conventions/conferences/expos/sporting events and concerts):**
  - In addition to the general public health recommendations:
    - Verification of fully vaccinated status** or pre-entry negative test* result is required of all attendees.
    - Information will be prominently placed on all communications, including the reservation and ticketing systems, to ensure guests are aware of testing and vaccination requirements (including acceptable modes of verification).
    - Attendees must follow CDPH Guidance for Face Coverings.
- **For Outdoor Mega Events (example: music or food festivals/car shows/large endurance events and marathons/parades/sporting events and concerts):**
  - In addition to the general public health recommendations:
    - Verification of fully vaccinated status or pre-entry negative test result is strongly recommended for all attendees. Attendees who do not verify vaccination status should be asked to wear face coverings.
    - Attendees must follow CDPH Guidance for Face Coverings.
    - Information will be prominently placed on all communications, including the reservation and ticketing systems, to ensure guests are aware that the State strongly recommends that they be fully vaccinated, obtain a negative COVID-19 test prior to attending the event, or wear a face covering.
    - Venues are required to make available masks for all attendees.
- **Additional recommendations for sponsors of Mega Events:**
  - Encourage everyone to get vaccinated when eligible.
  - Facilitate increased ventilation of indoor spaces (i.e., open all windows and doors to increase natural air flow), following current CDPH and CalOSHA guidance.

- Encourage everyone to sign up for CA Notify as an added layer of protection for themselves and the community to receive alerts when they have been in close contact with someone who tests positive for COVID-19.
- Convey the risk of attending large crowded events where the vaccine status of others in attendance may be unknown to the individuals.
- Convey the risk of attending large crowded events for populations that may not currently be eligible for vaccination, or may be immunocompromised and whose vaccine protection may be incomplete.
- Encourage all venues along any parade or event route to provide outdoor spaces for eating/drinking/congregating to reduce the risk of transmission in indoor settings.

The requirements and recommendations for negative testings / vaccine verification will be in place effective **June 15, 2021 through October 1, 2021**. The state will assess conditions by September 1, 2021, to determine whether updated requirements or recommendations are needed beyond October 1, 2021.

CDPH will continue to provide updated guidance for youth, healthcare and high-risk congregate settings.

* Pre-entry negative testing

1. Definition: Testing must be conducted within 72 hours before event start time (both PCR and antigen are acceptable). Results of the test must be available prior to entry into the event or venue.

2. Verification: The following are acceptable as proof of a negative COVID-19 test result: printed document (from the test provider or laboratory) OR an email or text message displayed on a phone from the test provider or laboratory. The information should include person's name, type of test performed, and negative test result (date of test must be within prior 72 hours). Businesses and venue operators may also utilize self-attestation at point of registration, during ticket purchase or on the day of the event prior to entry into the venue.

** Fully vaccinated

1. Definition: See current CDPH Guidance for Fully Vaccinated Persons for definitions, acceptable vaccines, and updates on additional vaccines as they are approved.

2. Verification: The following are acceptable as proof of full vaccination: Vaccination card (which includes name of person vaccinated, type of vaccine provided and date last dose administered) OR a photo of a vaccination card as a separate document OR a photo of the attendee's vaccine card stored on a phone or electronic device OR documentation of vaccination from a healthcare provider. Businesses and venue operators may also utilize self-attestation at point of registration, during ticket purchase or on the day of the event prior to entry into the venue.

Originally Published on May 21, 2021

California Department of Public Health
PO Box, 997377, MS 0500, Sacramento, CA 95899-7377
Department Website (cdph.ca.gov)

CFSA GOVERNANCE

Joint Powers Authority ---- CAFE (California Association Fairs Expositions)

1. **Dan Jacobs 50th DAA**
   Louie Brown
   California Fair Authority

All three have being working on reforming the current Governance Structure. The California Construction Authority and CFSA would govern the new Joint Power Authorities'.

Q&A:

1. **The final agreement is two to three months away**
2. **It is approximately 90% written**
3. **The new Non-Profit would follow the Brown Act**
4. **The new JPA would in 5-7 years replace Fairs and Expositions**
5. **AB1499 fund is still available**
6. **Governor is on board, no push back**
7. **It would look like a lease**
8. **CalHR and CalFire must still be resolved**
9. **No legal or HR services**
10. **If your current Non-Profit is strictly your fundraising arm you can continue to use them**

2. **The Governance of the new JPA's will be overseen by a 13-member board consisting of:**
   a. **10 members of the Fair Industry, 3 of which must encompass all budget classes**
   b. **Secretary of Agriculture**
   c. **Department of Finance**
   d. **Rural Counties of California**
   e. **Legislation changes in 2022**
   f. **Reduce the size of the boards to three members and a seat on the Non-Profit**

3. **Personnel**
   a. **If a state employee, you can remain one**
   b. **State classifications would be removed**
   c. **Flexible payroll**
   d. **Pension Liability would be oversight of state employment**

4. **Action item:**
    a. **"Expression of Interest" from Board not a Board Resolution**
    b. **Join the newly formed JPA but not transition yet**