

REGULAR NOTICE OF BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION
Gold Country Fairgrounds and Event Center
1273 High Street, Auburn, California 95603
530-823-4533

MEETING DATE & LOCATION

Thursday, January 28, 2021 @ 6:15 PM
Via Teleconference
1273 High Street, Auburn, CA 95603
Notice and Agenda available on internet at www.goldcountryfair.com

TELECONFERENCE MEETING

Boards may meet by teleconference. (§11123) For the purposes of the Act, 'teleconference' means a meeting of a state body, the members of which are at different locations, connected by electronic means, through either audio or both audio and video. (§11123(b) (2)) This would include telephone conference calls, webinars, webcasts, and Skype.

Teleconference location: Fair Office – 1273 High Street, Auburn, CA 95603

Phone number: 530-214-9244

PUBLIC COMMENT

Any member of the public wishing to address the Board on any matter listed on this agenda has a right to do so and will be afforded such opportunity when the Board is considering that agenda item. In addition, if a member of the public wishes to address the Board on a matter not listed on the agenda, you will be given such opportunity during the Public Comment item on the agenda. The Board President has the right to limit the time for public comment to a maximum of three (3) minutes or less to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting. Total time allotted for public comment is fifteen (15) minutes maximum.

AMERICANS WITH DISABILITIES ACT

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification in order to attend or participate in any Board or Committee meetings or other Gold Country Fair activities may request assistance by contacting Karlee Long at Gold Country Fair Office.

AGENDA

- I. **CALL TO ORDER:** President Parnell
 - A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

- II. **PLEDGE OF ALLEGIANCE**
- III. **ROLL CALL OF BOARD MEMBERS**
- IV. **PUBLIC COMMENT:**
 - A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.
- V. **CONSENT CALENDAR:**
 - A. Approval of Meeting Minutes as written:
 - 1. Board Meeting Minutes dated December 17, 2020
 - B. Approval of Expenditures, Home Depot, Cal Card
 - 1. See Checks and Payments Report
 - C. Approval of Monthly Financials
 - D. Approval of the following Agreements
 - 1. F-31 Interim Rental Agreements: 21-35, 21-36, 21-37, 21-38, 21-39, 21-40, 21-41
 - 2. Standard Contracts: None to consider
 - E. Refunds: None to consider
 - F. Excusal of Director Absences: None to consider
- VI. **HERITAGE FOUNDATION:**
 - A. Update
- VII. **COMMITTEE AND STAFF REPORTS:**
 - A. CEO Report:
 - 1. Old Town Pizza Pavilion Update
 - 2. Placer Building Construction Timeline
 - 3. 2021 Gold Country Fair
 - 4. Crab Feed Status
 - B. Committee Assignments:
 - 1. Buildings & Grounds
 - a. Auburn Host Lions Building
- VIII. **CORRESPONDENCE:**
 - A. Items provided via email to Directors with copies available at meeting.
 - 1. PMIA/LAIF Performance Report
 - 2. CDFA – Fiscal Year 2020/21 Fair Training Reimbursements
 - 3. Stimulus Act Update 12-31-20
 - 4. Placer County COVID-19 Statistics to Date, 1/8/2021 at 8:00 AM
 - 5. State of California – Examination Calendar 2021
- IX. **FINANCIALS:**
 - A. Finance Committee to discuss monthly finance report .
- X. **OLD BUSINESS:**
 - A. Nominating Committee Policy Updated Recommendations
 - B. 2021 Committee Assignment for Directors
- XI. **NEW BUSINESS:**
 - A. None to consider

XII. RECOGNITION OR CELEBRATION: None to Consider

XIII. MATTERS OF INFORMATION:

A. CEO Comments

B. Director/Staff Comments:

C. Board Meeting Dates:

1. Thursday, February 25, 2021

2. Thursday, March 25, 2021

XIV. ADJOURNMENT

The Board of Directors may or may not act on all items appearing on this agenda.

Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533. Date of Notice January 15, 2021.

MINUTES OF BOARD MEETING

20th DISTRICT AGRICULTURAL ASSOCIATION
Gold Country Fairgrounds and Event Center
1273 High Street, Auburn, California 95603
(530)823-4533

MEETING DATE & LOCATION

Wednesday December 17, 2020 @ 12:00PM
Via Teleconference
1273 High Street, Auburn, CA 95603
Notice and Agenda available on internet at www.goldcountryfair.com

TELECONFERENCE MEETING

Boards may meet by teleconference. (§11123) For the purposes of the Act, 'teleconference' means a meeting of a state body, the members of which are at different locations, connected by electronic means, through either audio or both audio and video. (§11123(b) (2)) This would include telephone conference calls, webinars, webcasts, and Skype.

Teleconference location: Auburn Host Lions Building – 1273 High Street, Auburn, CA 95603

Phone number: 530-214-9244

PUBLIC COMMENT

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AGENDA

- I. **CALL TO ORDER:** President Parnell

A. All matters noticed on this agenda, in any category, may be considered for action as listed. Any item not so noticed may not be considered. Items listed on this agenda may be considered in any order at the discretion of the President.

II. PLEDGE OF ALLEGIANCE President Parnell

III. ROLL CALL OF BOARD MEMBERS

Directors Present: Director Bedwell, Director Carson, Director Johnson, Director Macon, President Parnell, Director Sands, and Director Smith
 Directors Absent: Director Durand and Director Ebbert
 Staff Present: Don Ales – CEO and Karlee Long – Events & Exhibits Coordinator

IV. PUBLIC COMMENT:

- A. Since items under Public Comment are not listed and publicly noticed on the agenda, please be advised that the Board cannot discuss or take any action at this meeting.
1. None to consider

V. CONSENT CALENDAR:

- A. Approval of Meeting Minutes as written:
1. Board Meeting Minutes dated November 19, 2020
- B. Approval of Expenditures, Home Depot, Cal Card
1. See Checks and Payments Report
- C. Approval of Monthly Financials
- D. Approval of the following Agreements
1. F-31 Interim Rental Agreements: 20-112, 20-113, 21-01, 21-02, 21-03, 21-04, 21-05, 21-06, 21-07, 21-08, 21-09, 21-10, 21-11, 21-12, 21-13, 21-14, 21-15, 21-16, 21-17, 21-18, 21-19, 21-20, 21-21, 21-22, 21-23, 21-24, 21-25, 21-26, 21-27, 21-28, 21-29, 21-30, 21-31, 21-32, 21-33, 21-34
 2. Standard Contracts: None to consider
- E. Refunds: None to consider
- F. Excusal of Director Absences: None to consider

Director Sands made a motion to accept the Consent Calendar; Director Bedwell seconded the motion.

Events & Exhibits Coordinator Karlee Long explained that there are a large amount of agreements to be approved because they are for the upcoming year. Some events are rescheduled from 2020 and others are new events.

CEO Ales explained that many events are reaching out to find ways to be creative with their event, such as creating a retail event.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Debby Bedwell (teleconference)	X		
Mike Carson	X		

(teleconference)			
Julia Durand (absent)			
Dave Ebbert (absent)			
Peg Johnson (teleconference)	X		
Samia Z. Macon, DVM (teleconference)	X		
Luke Parnell (teleconference)	X		
Tim Sands (teleconference)	X		
Ray Smith (teleconference)	X		

VI. HERITAGE FOUNDATION:

A. Update

1. Gold Country Fair Heritage Foundation (GCFHF) President Stephanie Chapman explained there are a few projects that are being completed. The Auburn Host Lions Building addition is being completed. The roof was just paid for. The Old Town Pizza Pavilion is coming along nicely. The GCFHF received a donation to finish that project. Other than these two projects, there is not much going on.

VII. COMMITTEE AND STAFF REPORTS:

A. CEO Report:

1. Capital Projects

a. CEO Ales referred to the Capital Projects list that was sent to the Board as a handout. CEO Ales explained that the Capital Projects is a list of the top 11 items that are needed to improve the fairgrounds. CEO Ales explained that this will be presented to the GCFHF as part of the MOU requirement. The Board of Directors should review the items and make comments and suggestions to include with the presentation to the GCFHF. CEO Ales noted that no decision needs to be made today, but a decision of the priority list of projects should be decided at the January Board meeting. CEO Ales included dollar amounts and the amount that is already allocated.

Director Bedwell made a motion to allow the Building & Grounds Committee to review the Capital Projects and make a prioritized list; Director Sands seconded the motion.

Director Carson asked why the projects that are already in progress are on the list.

CEO Ales responded that those projects that are already in progress are on the list because there may be expenses that fall outside the allocated amount.

Director Carson asked to confirm the Building & Grounds Committee should be making a prioritized list to present to the GCFHF.

CEO Ales explained that Director Carson is correct. After presented to the GCFGF, they may choose to edit the list as well. The Building & Grounds Committee is giving the GCFHF the wish list of the fairgrounds. This will allow funding and a budget to be present in the March timeframe.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Debby Bedwell (teleconference)	X		
Mike Carson (teleconference)	X		
Julia Durand (absent)			
Dave Ebbert (absent)			
Peg Johnson (teleconference)	X		
Samia Z. Macon, DVM (teleconference)	X		
Luke Parnell (teleconference)	X		
Tim Sands (teleconference)	X		
Ray Smith (teleconference)	X		

2. CEO Goals 2021
 - a. CEO Ales directed the Board to the CEO Goals in the packet. CEO Ales explained that these goals are part of the ongoing CEO evaluation process. The goals are broken into categories.
 - b. Administrative:
 - a. CEO Ales explained that he has set April for the annual review date of the policy manual. This date can be changed as decided by the Board.
 - b. CEO Ales explained it is important to build partnership with our sponsors, vendors, and promoters. This encourages teamwork during our challenges. One thing we have done

recently is we have received an order of N-95 masks to help put on successful events.

- c. Gold Country Fair:
 - a. CEO Ales discussed that we are continuing to update the Sponsorship package. Sponsorships were handled differently in 2020 due to the cancelation of the fair, but we will re-engage the sponsorship package for 2021.
 - b. CEO Ales explained that he was excited how this year's JLA auction went. CEO Ales plans to work with JLA to prepare for the 2021 auction.
- d. Buildings & Grounds
 - a. CEO Ales explained he is working with local businesses to create a permanent food court area. CEO Ales explained Old Town Pizza is already involved and we are waiting for drawings from the Taphouse in Auburn. The Taphouse looking to use one of the concession booths. Other local businesses that are interested are Vina Castellano and White House.
- e. Personal Growth:
 - a. CEO Ales explained that he has missed his chance to take the courses for Institute of Fair Management. CEO Ales took his first course last week and he hopes to be done in 18 months.

President Parnell explained if any board member would like to discuss changes or additions to these goals, please contact him and then he will set up to have it discussed at an upcoming meeting.

B. Committee Assignments:

- 1. Buildings & Grounds
 - a. Auburn Host Lions Building
 - i. Director Carson explained that the siding on the Auburn Host Lions Building addition has been finished. The old exterior door will be moved to the new exterior door position. The rough plumbing is almost done and the rough electric will be started. The roof is scheduled to be loaded soon.
 - ii. Director Carson will send out to the interested volunteers when it is time to start painting. There will be a lot of work to complete that will be time consuming. The sheet rock will be started soon. The project is coming along well.
 - b. CEO Ales explained that a lock box was placed on the building to allow those who need access to get in while staff is not on site. Maki Electric, Heating, Air will be in on Monday to install the HVAC system. CEO Ales will give Director Carson the lockbox code.

VIII. CORRESPONDENCE:

- A. Items provided via email to Directors with copies available at meeting.
 - 1. PMIA/LAIF Performance Report

2. CDFA – Fiscal Year 2020/21 Base and Training Allocation – Amendment

CEO Ales asked the Board to review CDFA – Fiscal Year 2020/21 Base and Training Allocation – Amendment. The amount we will receive will not change but how we receive reimbursement for training has changed.

Director Bedwell asked if the money has to be used for training or if it can be put into the general fund.

CEO Ales explained he did not know the answer, but he would ask and get back to the Board.

President Parnell asked what class the fairgrounds is currently classified as.

CEO Ales responded the fairgrounds is in class 3.

3. Individual Project Agreement Between California Construction Authority and Gold Country Fair, 20th District Agricultural Association for Remodel of Placer Hall (Construction Phase) Project # 020-20-076

CEO Ales explained originally to get the Placer Building project started we needed to pay \$150,000. CEO Ales has been able to negotiate that down to \$25,000. This will get the project started. This is a reimbursement program. CEO Ales explained he needs the Board to approve the \$25,000 payment.

Director Bedwell made a motion to allow CEO Ales to make a payment of \$25,000 to start the Placer Building Project; Director Sands seconded the motion.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Debby Bedwell (teleconference)	X		
Mike Carson (teleconference)	X		
Julia Durand (absent)			
Dave Ebbert (absent)			
Peg Johnson (teleconference)	X		
Samia Z. Macon, DVM (teleconference)	X		
Luke Parnell (teleconference)	X		

Tim Sands (teleconference)	X		
Ray Smith (teleconference)	X		

IX. FINANCIALS:

A. Finance Committee to discuss monthly finance report

1. Director Bedwell explained that there isn't a lot new in terms of financials. The trends have remained the same.
2. Director Bedwell explained that the only thing that caught her attention was the expenses. In November, the expenses rose to \$55,859, which is an increase of \$12,879. When looking at the expense transactions, Director Bedwell explained there was an \$8,043 expense for Amazon. This is related to the picnic tables purchased for the Old Town Pizza Pavilion which was from the LAIF Capital Project funds from the 2019 Old Town Pizza Donation. This is a non-recurring expense that was budgeted.
3. Director Bedwell expressed that light, heat, and water expense is up to \$9,181 in comparison to \$2,503 last year, which is an increase of \$6,678. Director Bedwell explained that this is the result of the PG&E payment in November 2019 of \$6,593, being paid after the 10th of the month and is not reflected in the November 2019 financials.
4. For informational purposes, Director Bedwell explained the monthly cash burn analysis will be recalculated based on actual numbers. This will allow the cash burn analysis to account for changes in both income and expense categories.
5. Director Bedwell wanted to give a kudos to CEO Ales for working to building relationships with our interim rental contractors. The interim rentals are significant.

X. OLD BUSINESS:

A. Nominating Committee Recommendation

1. 2021 20th District Agricultural Association President and Vice President
 - a. Director Bedwell explained that she met with Director Smith to discuss the 2021 officers. 2020 was a unique year with major interruptions. The current officers were not able to execute their roles fully due to these interruptions.
 - b. Director Bedwell and Director Smith recommend that President Parnell and Director Johnson remain in their respective roles for 2021.

Director Bedwell made a motion to have President Parnell and Director Johnson remain in the officer positions for the 2021 term; Director Carson seconded the motion.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Debby Bedwell (teleconference)	X		

Mike Carson (teleconference)	X		
Julia Durand (absent)			
Dave Ebbert (absent)			
Peg Johnson (teleconference)	X		
Samia Z. Macon, DVM (teleconference)	X		
Luke Parnell (teleconference)	X		
Tim Sands (teleconference)	X		
Ray Smith (teleconference)	X		

XI. NEW BUSINESS:

A. Governance Committee Recommendation

1. Director Bedwell and Director Smith recommended the board create a new committee that would consolidate the Nomination Committee and Policy Committee (new addition).

2. Director Bedwell explained that this committee would typically do the following:

- a. Making recommendations to the Board regarding policies, practices, and procedures related to the Board.
- b. Ensuring the policies are updated and distributed on a regular basis.
- c. Being the "go-to" for Board Members to provide clarity and confirmation of policy as needed.
- d. Taking on the role of the Nomination Committee including providing information on the Nomination and election process.
- e. Director Bedwell explained that the value of this committee is that it would have two dedicated board members responsible for monitoring our policies and ensuring any changes were made as authorized by the Board in a prudent and timely manner as well as communicated in a timely manner.
- f. Another benefit would be that the Nomination and Governance Committee would be assigned in January along with all other committees as assigned by the Board President. Assigning the committee at the beginning of the year, versus the year end, would help to ensure those interested have a voice early on to express their interest in either role of President or Vice President. It would also provide the committee and opportunity to consider defining Board

approved expectations and ultimately providing more transparency into the process.

Director Sands made a motion to have Director Bedwell and Director Smith create a description for the new Nomination and Policy Committee through an adhoc Governance Committee; Director Johnson seconded the motion.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	Abstain
Debby Bedwell (teleconference)	X		
Mike Carson (teleconference)	X		
Julia Durand (absent)			
Dave Ebbert (absent)			
Peg Johnson (teleconference)	X		
Samia Z. Macon, DVM (teleconference)	X		
Luke Parnell (teleconference)	X		
Tim Sands (teleconference)	X		
Ray Smith (teleconference)	X		

XII. RECOGNITION OR CELEBRATION: None to Consider

XIII. MATTERS OF INFORMATION:

A. CEO Comments: CEO Ales thanked the Fair Board, Gold Country Fair Heritage Foundation, and the team. It has been a challenging year. In a year when we easily could have dismissed it, we not only had productivity but we had creativity. CEO Ales thanked everyone and wished them a Merry Christmas and a Happy New Year. CEO Ales explained he owes everyone a very nice lunch.

B. Director/Staff Comments:

Karlee Long: None

Director Bedwell: I want to thank everyone for everything they have done this year. It is great that we have been able to have some normal. Merry Christmas. I wish you and your family a wonderful and joyful day.

Director Carson: It is very excited to see all the improvement going on in such a weird year. Just imagine if it were a normal year and how much

we would have accomplished. It was kind of a blessing to have COVID because we were able to get so much done, otherwise we would have been fighting events. I am really excited about the Auburn Host Lions Building. I would like to thank Sami, Jack, and Peg with their help towards the project. It has been really nice to see the improvements.

Director Johnson: I wish everyone a Merry Christmas and a safe one. I will see you next year.

Director Macon: Thank you to every to pulling it together for a tough 2020. A huge shout out to Mike and Jack for being our fearless leaders in getting the Auburn Host Lions Building as far it is.

President Parnell: A big thank to the fair staff. Don deserves appreciation for his passion and ability go above and beyond what is required. I would extend that to your staff as well. Karlee with all the hard work she put in this year. Extend the boards thanks to Greg as well. Your passion for the fairgrounds really shows. Everyone have a Merry Christmas and Happy New Year.

Director Sands: I went to the fairgrounds Tuesday. I was very impressed with the Old Town Pizza Pavilion. Great job everyone and Merry Christmas.

Director Smith: Same here. Thank you everyone. Happy Holidays and Merry Christmas.

C. Board Meeting Dates:

1. Thursday, January 28, 2021
2. Thursday, February 25, 2021

XIV. ADJOURNMENT

The Board of Directors may or may not act on all items appearing on this agenda. Further information regarding this regularly scheduled meeting of the Board of Directors for the 20th District Agricultural Association may be obtained by contacting the Chief Executive Officer at 1273 High Street, Auburn, CA 95603, telephone 530-823-4533. Date of Notice December 6, 2020.

Date of Notice December 6, 2020

Don Ales, CEO

Date

Luke Parnell, President

Date

Gold Country Fair

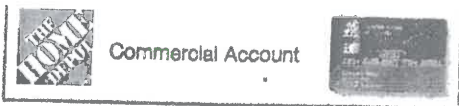
CHECKS/PAYMENTS

As of December 30, 2020

Date	Num	Name	Memo	Amount
10000 - Cash Accounts				
11300 - Operating				
12/03/2020	13546	Beyond Cool Plumbing SONITROL		-350.00
12/07/2020	13547	Mike Carson	Auburn Host Lions Building Supplies Customer #20TH50	-328.77
12/10/2020	13548	ANDERSON'S SIERRA PIPE		-1,419.58
12/10/2020	13549	DAWSON OIL	UNLEADED GAS #31249	-34.66
12/10/2020	13550	DELTA DENTAL	DENTAL PREMIUMS - 05-R10113400...	-116.56
12/10/2020	13551	EventHub	Invoice#0182	-90.31
12/10/2020	13552	FASTENAL	Invoice#CAAUB72801	-500.00
12/10/2020	13553	Ferguson Enterprises, LLC	Customer #776066	-176.08
12/10/2020	13554	HARRIS INDUSTRIAL GASES	ACCOUNT# 00181	-29.99
12/10/2020	13555	KELLY-MOORE PAINTS	ACCT#218-GO4312	-267.46
12/10/2020	13556	Norman S Wright Mechanical Equipment ...	Job#PSA-20065	-107.08
12/10/2020	13557	PLACER COUNTY FARM SUPPLY	customer account#GOLD20	-147.62
12/10/2020	13558	Ready Refresh	Acct#5030001722	-34.36
12/10/2020	13559	RIVER CITY RENTALS	INVOICE #1039901	-5.36
12/10/2020	13560	US BANK CORPORATE CARD	Acct #7299	-576.59
12/10/2020	13561	VERIZON WIRELESS	672399948-00001	-9,005.36
12/10/2020	13562	WALKER'S OFFICE SUPPLY	STATEMENT AS OF 11/25/2020	-102.55
12/10/2020	13563	WAREHOUSE PAINT	FAIR OFFICE ACCOUNT #282	-361.32
12/13/2020	13564	Placer County Sheriff	contract #21-14	-237.75
12/13/2020	13565	MALLORY HUDSON BOOKKEEPING	INVOICE Nov	-500.00
12/15/2020	13567	Nick Toste	Invoice#0000001	-400.00
12/15/2020	13568	Nick Toste	Invoice#0000001	-400.00
12/17/2020	13566	CALIFORNIA CONSTRUCTION AUTHOR...	Placer Building	-25,000.00
12/22/2020	13612	P. G. & E	5510802902-0	-692.10
12/22/2020	13613	Wave		-1,205.92
12/28/2020	13589	DCP Inc.	Auburn Host Lions Bldg	-3,185.00
12/28/2020	13569	ANTONIO GALVAN	Labor for Electrical Auburn Host Lions ...	-960.00
12/28/2020	13588	Mike Carson	Auburn Host Lions Building Supplies	-299.39
12/29/2020		Intuit Merchant Services	MONTHLY CLOUD	-9.95
12/30/2020		SONITROL		-328.77
12/30/2020	13590	ANDERSON'S SIERRA PIPE	Service Charge	-66.96
12/30/2020	13591	DAWSON OIL	Customer #20TH50	-50.29
12/30/2020	13592	DELTA DENTAL	UNLEADED GAS #31249	-178.33
12/30/2020	13593	DEPARTMENT OF FORESTRY AND FIR...		-141.14
12/30/2020	13594	FASTENAL	Invoice#CAAUB73181	-2,411.20
12/30/2020	13595	HARRIS INDUSTRIAL GASES	ACCOUNT# 00181	-3.53
12/30/2020	13596	OLD TOWN PIZZA	Account #2000	-34.94
12/30/2020	13597	PG & E	4220514639-4	-60.94
12/30/2020	13598	PLACER COUNTY WATER AGENCY 8074	UNTREATED WATER 10/16-12/16/2020	-5,041.35
12/30/2020	13599	Ready Refresh	Acct#5030001722	-178.58
12/30/2020	13600	RECOLOGY AUBURN PLACER		-5.36
12/30/2020	13601	VERIZON WIRELESS	672399948-00001	-603.75
12/30/2020	13602	WALKER'S OFFICE SUPPLY	STATEMENT AS OF 12/23/2020	-117.55
12/30/2020	13603	WAREHOUSE PAINT	FAIR OFFICE ACCOUNT #282	-25.68
12/30/2020				-359.00

Gold Country Fair
CHECKS/PAYMENTS
As of December 30, 2020

Date	Num	Name	Memo	Amount
12/30/2020	13604	Wave	Internet acct#1401-0600019-01	-279.85
12/30/2020	13614	MALLORY HUDSON BOOKKEEPING	INVOICE Dec	-390.00
Total 11300 - Operating				-57,105.98
11400 - Premium Account				
Total 11400 - Premium Account				
11500 - Payroll				
12/15/2020		PAYROLL PEOPLE INC.		-73.51
12/15/2020	20393	IRS DESUSATAXPYMT	Pay Period 12/15/2020	-2,097.39
12/15/2020	dd	Long, Karlee	Direct Deposit Created by Payroll Servi...	-1,067.05
12/15/2020	dd	TOSTE, GREGORY	Direct Deposit Created by Payroll Servi...	-1,677.15
12/15/2020	dd	ALES, DONALD	Direct Deposit Created by Payroll Servi...	-2,931.17
12/23/2020		PTFS	12/31/2020 PAYROLL	-176.59
12/30/2020		PAYROLL PEOPLE INC.		-73.51
12/30/2020		IRS DESUSATAXPYMT	Pay Period 12/31/2020	-2,013.78
12/30/2020	dd	Long, Karlee	Direct Deposit Created by Payroll Servi...	-835.69
12/30/2020	dd	TOSTE, GREGORY	Direct Deposit Created by Payroll Servi...	-1,677.15
12/30/2020	dd	ALES, DONALD	Direct Deposit Created by Payroll Servi...	-2,931.17
12/30/2020			Service Charge	-1.00
Total 11500 - Payroll				-15,555.16
11700 - JLA Cash Account				
Total 11700 - JLA Cash Account				
Total 10000 - Cash Accounts				-72,661.14
TOTAL				-72,661.14



ACCOUNT ACTIVITY STATEMENT

RETURN MAIL ADDRESS
 PO BOX 790420
 ST. LOUIS, MO 63179

Commercial Account: 6035 3225 4096 3489
 Statement Date 01/05/21
 Credit Line \$3,000
 Credit Available \$2,911

PAID
 1/2/2021 M

20TH DISTRICT AGRI ASSOC
 1273 HIGH STREET
 AUBURN, CA 95603-5016

Account Balance **\$88.03**

RECEIVED
 JAN 12 2021

Account Information

Please see Payment Page(s) for Amount Due and Payment Due Date(s)

Current Payments and Unapplied Payments	-\$145.34
Current Purchases and Debits	\$88.03
Current Returns, Exchanges and Adjustments	\$0.00
Previously Billed Invoices	\$0.00



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SPECIAL NOTICE

Don't forget, 1-Year returns credited back to your Home Depot Card*

Additional benefits available to Commercial Card Holders:

- **60-day Terms:** On new purchases, receive net 60 payment terms with no late fees if paid in full
- **Fuel savings:** Earn Fuel savings for every \$100 of qualifying purchases made using your The Home Depot Commercial Account

Visit homedepot.com/cardbenefits to take advantage of 60-day payment terms and get more information on fuel savings including participating station availability and how to order more redemption cards

*Refer to The Home Depot Returns Policy for details

Important Changes: Our Privacy Notice has changed and can be found at www.citi.com/privacy.

CURRENT PAYMENTS AND UNAPPLIED PAYMENTS		Payments received since the last statement period.
Date	Amount	Please contact us with your instructions on how to apply to specific invoices.
12/31/20	-\$145.34	
Total	-\$145.34	

Questions About Your Account
 ACCT MGR HOME DEPOT CREDIT SERVICES
 PHONE 1-800-395-7363
 FAX 1-877-969-6751
 EMAIL WWW.HOMEDEPOT.COM/MYCOMMERCIALACCOUNT

Send Billing Inquiries to:
 HOME DEPOT CREDIT SERVICES
 PO Box 790340
 St. Louis, MO 63179-0340

Send a SECURE MESSAGE right now to a customer service professional online at myhomedepotaccount.com

NOTICE: SEE REVERSE SIDE FOR IMPORTANT INFORMATION

20684E



Account Ending in 3489

CURRENT PURCHASES AND DEBITS						
Date	Purchase Location/Description	Invoice #	Purchase Order/Job Name	Customer Agreement #	Amount	Due Date
12/07/20	THE HOME DEPOT AUBURN, CA	6093760			\$69.69	01/25/21
12/17/20	THE HOME DEPOT AUBURN, CA	6020221			\$18.34	01/25/21
TOTAL					\$88.03	

PAST DUE INVOICES						
1-29 Days	30-59 Days	60-89 Days	90-119 Days	120-149 Days	150-179 Days	180+ Days
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

PURCHASE HISTORY	
Year to Date	\$0.00
Life to Date	\$75,334.64

E069HE

OFFER YOUR CUSTOMERS THE NEXT GENERATION IN DESIGN AND TECHNOLOGY WITH THE LUTRON SUNNATA TOUCH DIMMER

- Simply touch or swipe the light bar to adjust lights; light bar glows softly in the dark
- LED+ advanced technology provides superior dimming of dimmable LED, incandescent and halogen bulbs
- Works with existing wiring – no neutral required – so you can install in homes of any age

LUTRON.

For products, pricing and availability, visit homedepot.com/lutron

OUR BIGGEST BATH EVENT OF THE YEAR

VANITIES STARTING AT \$139, FAUCETS STARTING AT \$59

DAYS OF DOING: BATH

SPECIAL BUY
\$139

24" Aria Pearl Gray with Alpine top (1005651216)

SPECIAL BUY
\$199

36" Banister Bathroom vanity in White with Colorpoint top (1004138208)

SPECIAL BUY
\$249

30.5" Sandhill in White with Solid Surface top (1004619594)

See more savings, styles and selections at homedepot.com/propicks.

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01/12/21

Accrual Basis

Gold Country Fair
Balance Sheet
As of December 30, 2020

	Dec 30, 20
ASSETS	
Current Assets	
Checking/Savings	
10000 · Cash Accounts	
11100 · Petty Cash	200.00
11200 · Change Funds	800.00
11300 · Operating	37,058.97
11400 · Premium Account	1,505.00
11410 · PREMIUM ACCOUNT COMMUNITY 1ST	394.65
11500 · Payroll	5,007.33
11601 · Money Market (Operating)	81,208.79
11710 · JLA New 08/2016	60,641.40
11800 · LAIF	52,364.54
Total 10000 · Cash Accounts	239,180.68
Total Checking/Savings	239,180.68
Accounts Receivable	
13100 · Accounts Receivable	9,981.04
13103 · JLA Accounts Receivable	16,413.42
Total Accounts Receivable	26,394.46
Other Current Assets	
13110 · Allowance for Doubtful Account	-5,981.04
13115 · JLA Allowance for Doubtful Acct	-16,413.42
14300 · Deferred Charges	219.00
Total Other Current Assets	-22,175.46
Total Current Assets	243,399.68
Fixed Assets	
19000 · Construction in Progress	83,725.30
19100 · Land	54,369.96
19200 · Buildings & Improvements	3,483,664.84
19210 · Accumulated Depreciation	-2,637,151.35
19300 · Equipment	287,910.38
19310 · Accumulated Depreciation Equip.	-274,192.92
Total Fixed Assets	998,326.21
Other Assets	
16000 · Deferred Outflows of Resources	142,261.91
Total Other Assets	142,261.91
TOTAL ASSETS	1,383,987.80
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
22800 · Deferred Income	10,774.00
23100 · Loans Payable - SB 84	47,779.00
24110 · Security Deposits	38,721.84
24500 · Leave Liability	1,279.61
Total Other Current Liabilities	98,554.45
Total Current Liabilities	98,554.45

Gold Country Fair
Balance Sheet
As of December 30, 2020

	<u>Dec 30, 20</u>
Long Term Liabilities	
25600 · Deferred Inflows of Resources	17,194.93
26000 · Net Pension Liability	428,566.76
Total Long Term Liabilities	<u>445,761.69</u>
Total Liabilities	544,316.14
Equity	
1110 · Retained Earnings	214.00
25100 · JLA Reserve	49,422.94
29000 · Net Resources - Capital Assets	307,162.00
29100 · Net Resources - Operations	279,718.01
29400 · Unrestricted Net Position - Pen	196,522.23
Net Income	6,632.48
Total Equity	<u>839,671.66</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,383,987.80</u></u>

**Gold Country Fair
Balance Sheet
As of December 30, 2020**

	Dec 30, 20	Dec 30, 19	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
10000 · Cash Accounts	238,790.68	297,433.18	-58,642.50	-19.7%
Total Checking/Savings	238,790.68	297,433.18	-58,642.50	-19.7%
Accounts Receivable				
13100 · Accounts Receivable	9,981.04	5,905.11	4,075.93	69.0%
13103 · JLA Accounts Receivable	16,413.42	16,413.42	0.00	0.0%
Total Accounts Receivable	26,394.46	22,318.53	4,075.93	18.3%
Other Current Assets				
13110 · Allowance for Doubtful Account	-5,981.04	-5,981.04	0.00	0.0%
13115 · JLA Allowance for Doubtful A...	-16,413.42	-16,413.42	0.00	0.0%
14300 · Deferred Charges	219.00	219.00	0.00	0.0%
15000 · Undeposited Funds	0.00	4,668.63	-4,668.63	-100.0%
Total Other Current Assets	-22,175.46	-17,506.83	-4,668.63	-26.7%
Total Current Assets	243,009.68	302,244.88	-59,235.20	-19.6%
Fixed Assets				
19000 · Construction in Progress	83,725.30	2,445.00	81,280.30	3,324.4%
19100 · Land	54,369.96	54,369.96	0.00	0.0%
19200 · Buildings & Improvements	3,483,664.84	3,483,664.84	0.00	0.0%
19210 · Accumulated Depreciation	-2,637,151.35	-2,637,151.35	0.00	0.0%
19300 · Equipment	287,910.38	285,251.65	2,658.73	0.9%
19310 · Accumulated Depreciation Equip.	-274,192.92	-274,192.92	0.00	0.0%
Total Fixed Assets	998,326.21	914,387.18	83,939.03	9.2%
Other Assets				
16000 · Deferred Outflows of Resources	142,261.91	138,645.68	3,616.23	2.6%
Total Other Assets	142,261.91	138,645.68	3,616.23	2.6%
TOTAL ASSETS	1,383,597.80	1,355,277.74	28,320.06	2.1%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
21200 · Accounts Payable	0.00	-667.18	667.18	100.0%
Total Accounts Payable	0.00	-667.18	667.18	100.0%
Other Current Liabilities				
22800 · Deferred Income	10,774.00	2,523.43	8,250.57	327.0%
23100 · Loans Payable - SB 84	47,779.00	0.00	47,779.00	100.0%
24110 · Security Deposits	38,721.84	29,178.24	9,543.60	32.7%
24500 · Leave Liability	1,279.81	1,279.61	0.00	0.0%
Total Other Current Liabilities	98,554.45	32,981.28	65,573.17	198.8%
Total Current Liabilities	98,554.45	32,314.10	66,240.35	205.0%
Long Term Liabilities				
25600 · Deferred Inflows of Resources	17,194.93	4,022.79	13,172.14	327.4%
26000 · Net Pension Liability	428,566.76	431,046.70	-2,479.94	-0.6%
Total Long Term Liabilities	445,761.69	435,069.49	10,692.20	2.5%
Total Liabilities	544,316.14	467,383.59	76,932.55	16.5%
Equity				
1110 · Retained Earnings	214.00	-12,786.17	13,000.17	101.7%
25100 · JLA Reserve	49,422.94	50,552.04	-1,129.10	-2.2%
29000 · Net Resources - Capital Assets	307,162.00	307,162.00	0.00	0.0%

	<u>Dec 30, 20</u>	<u>Dec 30, 19</u>	<u>\$ Change</u>	<u>% Change</u>
29100 · Net Resources - Operations	279,718.01	389,585.35	-109,867.34	-28.2%
29400 · Unrestricted Net Position - Pen	196,522.23	203,598.19	-7,075.96	-3.5%
Net Income	6,242.48	-50,217.26	56,459.74	112.4%
Total Equity	839,281.66	887,894.15	-48,612.49	-5.5%
TOTAL LIABILITIES & EQUITY	<u>1,383,597.80</u>	<u>1,355,277.74</u>	<u>28,320.06</u>	<u>2.1%</u>

Gold Country Fair
Profit & Loss Prev Year Comparison
 December 1 - 30, 2020

	Dec 1 - 30,...	Dec 1 - 30,...	\$ Change	% Change
Ordinary Income/Expense				
Income				
47000 · Misc. Fair Revenue				
47300 · Utility Fee Reimbursement	823.69	1,103.57	-279.88	-25.4%
47810 · CFSA Insurance	0.00	0.00	0.00	0.0%
Total 47000 · Misc. Fair Revenue	823.69	1,103.57	-279.88	-25.4%
47005 · Misc. Non Fair Program Revenue				
47105 · Admissions - Crab Feed	0.00	1,825.00	-1,825.00	-100.0%
47505 · Other - Farmers Market	275.00	0.00	275.00	100.0%
Total 47005 · Misc. Non Fair Program Revenue	275.00	1,825.00	-1,550.00	-84.9%
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	4,577.14	3,871.35	705.79	18.2%
48115 · RENT - Motherlode Building	750.00	0.00	750.00	100.0%
48130 · RENT - Small Animal Barn	0.00	260.00	-260.00	-100.0%
48140 · RENT - Sierra	4,460.00	4,913.00	-453.00	-9.2%
48150 · RENT - Sutter	730.14	0.00	730.14	100.0%
48170 · RENT - Placer	0.00	137.00	-137.00	-100.0%
48190 · RENT - Armory	0.00	4,375.00	-4,375.00	-100.0%
Total 48100 · Interim Rental - Buildings	10,517.28	13,556.35	-3,039.07	-22.4%
48200 · Interim Rental - Grounds				
48210 · RENT - Judging Ring	1,000.00	0.00	1,000.00	100.0%
48230 · RENT - Horse Arena	350.00	0.00	350.00	100.0%
48270 · RENT - RV Parking	1,623.00	782.00	841.00	107.5%
Total 48200 · Interim Rental - Grounds	2,973.00	782.00	2,191.00	280.2%
48300 · Interim Rental - Equipment/Tent	0.00	248.75	-248.75	-100.0%
48500 · Utility Fee Reimbursement	246.67	2,840.08	-2,593.41	-91.3%
48600 · Interim Parking Revenue	14,331.00	11,158.00	3,173.00	28.4%
48700 · Other Interim Revenue				
48730 · Dumpster Reimbursement	10.00	0.00	10.00	100.0%
48750 · Copier/Fax/Postage/Phone	0.00	80.25	-80.25	-100.0%
48770 · Rebates	0.00	98.94	-98.94	-100.0%
Total 48700 · Other Interim Revenue	10.00	179.19	-169.19	-94.4%
Total 48000 · Interim Rental Revenue	28,077.95	28,764.37	-686.42	-2.4%
49500 · Other Operating Revenue				
49510 · Interest Earnings	0.00	713.56	-713.56	-100.0%
49520 · Donations/Sponsorships	321.25	750.00	-428.75	-57.2%
49500 · Other Operating Revenue - Other	0.00	750.00	-750.00	-100.0%
Total 49500 · Other Operating Revenue	321.25	2,213.56	-1,892.31	-85.5%
Total Income	29,497.89	33,906.50	-4,408.61	-13.0%
Gross Profit	29,497.89	33,906.50	-4,408.61	-13.0%
Expense				
50000 · Administrative Expense				
50100 · Salaries - Permanent	7,905.16	13,045.32	-5,140.16	-39.4%

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Accrual Basis

Gold Country Fair
Profit & Loss Prev Year Comparison
December 1 - 30, 2020

	Dec 1 - 30,...	Dec 1 - 30,...	\$ Change	% Change
50200 · Salaries - Temporary	2,354.50	4,749.60	-2,395.10	-50.4%
50300 · Compensated Leave Expense	0.00	1,656.65	-1,656.65	-100.0%
50310 · Employee Benefits	6,347.85	19,370.37	-13,022.52	-67.2%
50320 · Payroll Taxes	1,147.48	2,021.01	-873.53	-43.2%
50330 · Worker's Compensation Insurance	2,883.06	1,608.73	1,274.33	79.2%
50400 · Professional Services	147.02	1,610.72	-1,463.70	-90.9%
50500 · Director's Expense	0.00	0.00	0.00	0.0%
50600 · Traveling/Training	0.00	3,763.75	-3,763.75	-100.0%
50700 · Office Supplies & Expense	858.64	10,051.57	-9,192.93	-91.5%
50800 · Telephone & Postage Expense	1,603.32	2,538.87	-935.55	-36.9%
50900 · Dues & Subscriptions	1,075.96	266.16	809.80	304.3%
51000 · Insurance (General Liability)	1,184.74	1,860.30	-675.56	-36.3%
51200 · Unemployment Insurance	0.00	227.60	-227.60	-100.0%
51500 · Bank Charges	145.86	290.62	-144.76	-49.8%
Total 50000 · Administrative Expense	25,853.59	63,061.27	-37,407.68	-59.3%
52000 · Maintenance/General Operations				
52100 · Salaries - Permanent	4,740.00	6,437.69	-1,697.69	-26.4%
52200 · Salaries - Temporary	0.00	4,175.94	-4,175.94	-100.0%
52210 · Employee Benefits	50.83	837.83	-787.00	-93.9%
52300 · Professional Services	0.00	0.00	0.00	0.0%
52500 · Rent - Maintenance Equip.	576.59	0.00	576.59	100.0%
52800 · Light, Heat & Water	8,429.70	15,321.93	-6,892.23	-45.0%
52850 · Temp Internet Services	0.00	550.00	-550.00	-100.0%
52900 · Maintenance of Equip./Supplies	1,818.09	6,842.98	-5,024.89	-73.4%
53000 · Maintenance of Buildings/Ground	810.72	1,496.32	-685.60	-45.8%
53100 · Trash Removal (Non-Fair)	603.75	1,992.77	-1,389.02	-69.7%
53200 · Other Maintenance Expense	0.00	30.00	-30.00	-100.0%
Total 52000 · Maintenance/General Operations	17,029.68	37,685.46	-20,655.78	-54.8%
54000 · Publicity				
54200 · Professional Services	0.00	0.00	0.00	0.0%
54400 · Advertising	43.00	650.00	-607.00	-93.4%
Total 54000 · Publicity	43.00	650.00	-607.00	-93.4%
57000 · Misc. Fair Expense				
57800 · Other	0.00	0.00	0.00	0.0%
Total 57000 · Misc. Fair Expense	0.00	0.00	0.00	0.0%
57005 · Misc. Non-Fair Programs				
57515 · Other - Interim Parking Expense	0.00	195.55	-195.55	-100.0%
Total 57005 · Misc. Non-Fair Programs	0.00	195.55	-195.55	-100.0%
63000 · Exhibits Expense	145.34	780.15	-634.81	-81.4%
80000 · Prior Year Expense Adjustment	0.00	750.00	-750.00	-100.0%
90000 · Depreciation				
91200 · Buildings & Improvements	0.00	56,736.93	-56,736.93	-100.0%
91300 · Equipment	0.00	3,721.75	-3,721.75	-100.0%
Total 90000 · Depreciation	0.00	60,458.68	-60,458.68	-100.0%
Total Expense	42,871.61	163,581.11	-120,709.50	-73.8%
Net Ordinary Income	-13,373.72	-129,674.61	116,300.89	89.7%

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Accrual Basis

Gold Country Fair
Profit & Loss Prev Year Comparison
 December 1 - 30, 2020

	<u>Dec 1 - 30,...</u>	<u>Dec 1 - 30,...</u>	<u>\$ Change</u>	<u>% Change</u>
Other Income/Expense				
Other Income				
47600 · JLA REVENUE				
47663 · GROSS AUCTION SALES	0.00	2,409.40	-2,409.40	-100.0%
Total 47600 · JLA REVENUE	<u>0.00</u>	<u>2,409.40</u>	<u>-2,409.40</u>	<u>-100.0%</u>
Total Other Income	0.00	2,409.40	-2,409.40	-100.0%
Other Expense				
57600 · JLA				
57610 · Payments to Sellers	0.00	2,027.91	-2,027.91	-100.0%
57640 · Supplies & Expense	19.90	49.90	-30.00	-60.1%
Total 57600 · JLA	<u>19.90</u>	<u>2,077.81</u>	<u>-2,057.91</u>	<u>-99.0%</u>
Total Other Expense	19.90	2,077.81	-2,057.91	-99.0%
Net Other Income	<u>-19.90</u>	<u>331.59</u>	<u>-351.49</u>	<u>-106.0%</u>
Net Income	<u><u>-13,393.62</u></u>	<u><u>-129,343.02</u></u>	<u><u>115,949.40</u></u>	<u><u>89.6%</u></u>

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Accrual Basis

Gold Country Fair
Profit & Loss Prev Year Comparison
 January 1 through December 30, 2020

	Jan 1 - De...	Jan 1 - Dec...	\$ Change	% Change
Ordinary Income/Expense				
Income				
41000 · Admissions to Grounds				
41010 · Admissions - Regular Gate	0.00	182,698.08	-182,698.08	-100.0%
41020 · Admissions - Discount Admission				
41023 · DISC. PASSES - LIVESTOCK	0.00	4,520.00	-4,520.00	-100.0%
41024 · DISC. PASSES - PROMOTIONAL	0.00	1,625.00	-1,625.00	-100.0%
Total 41020 · Admissions - Discount Admissl...	0.00	6,145.00	-6,145.00	-100.0%
Total 41000 · Admissions to Grounds	0.00	188,843.08	-188,843.08	-100.0%
41500 · Industrial & Commercial Space				
41510 · Inside Commercial Space	0.00	16,154.55	-16,154.55	-100.0%
41520 · Outside Commercial Space	0.00	16,045.00	-16,045.00	-100.0%
41500 · Industrial & Commercial Space - Other	0.00	20.00	-20.00	-100.0%
Total 41500 · Industrial & Commercial Space	0.00	32,219.55	-32,219.55	-100.0%
42000 · Concessions				
42100 · Carnival	0.00	66,560.00	-66,560.00	-100.0%
42110 · Carnival - Presale	0.00	20,728.00	-20,728.00	-100.0%
42200 · Food Concessions				
42210 · Food Concessions Health Permit	0.00	900.00	-900.00	-100.0%
42220 · Food Concessions - Product Fee	0.00	68,869.39	-68,869.39	-100.0%
Total 42200 · Food Concessions	0.00	69,769.39	-69,769.39	-100.0%
Total 42000 · Concessions	0.00	157,057.39	-157,057.39	-100.0%
43000 · Exhibits				
43100 · Entry Fees	0.00	5,920.50	-5,920.50	-100.0%
43400 · Exhibitor Handbook	0.00	45.00	-45.00	-100.0%
Total 43000 · Exhibits	0.00	5,965.50	-5,965.50	-100.0%
46000 · Fair Attractions				
46400 · Destruction Derby	0.00	13,120.00	-13,120.00	-100.0%
46600 · Other Fair Attractions	0.00	12,795.00	-12,795.00	-100.0%
Total 46000 · Fair Attractions	0.00	25,915.00	-25,915.00	-100.0%
46309 · Other Admissions	0.00	40.00	-40.00	-100.0%
47000 · Misc. Fair Revenue				
47100 · Parking	0.00	19,652.00	-19,652.00	-100.0%
47300 · Utility Fee Reimbursement	2,471.07	10,703.88	-8,232.81	-76.9%
47810 · CFSA Insurance	131.26	55.00	76.26	138.7%
47900 · Sponsorships	4,000.00	61,189.52	-57,189.52	-93.5%
Total 47000 · Misc. Fair Revenue	6,602.33	91,600.40	-84,998.07	-92.8%
47005 · Misc. Non Fair Program Revenue				
47105 · Admissions - Crab Feed	10,970.00	1,825.00	9,145.00	501.1%
47205 · Drive In	3,035.00	0.00	3,035.00	100.0%
47305 · Concessions - Drive In	1,130.00	0.00	1,130.00	100.0%
47505 · Other - Farmers Market	9,799.22	0.00	9,799.22	100.0%
Total 47005 · Misc. Non Fair Program Revenue	24,934.22	1,825.00	23,109.22	1,266.3%

Gold Country Fair
Profit & Loss Prev Year Comparison
 January 1 through December 30, 2020

	Jan 1 - De...	Jan 1 - Dec...	\$ Change	% Change
48000 · Interim Rental Revenue				
48100 · Interim Rental - Buildings				
48110 · RENT - Schools	51,426.66	39,913.64	11,513.02	28.8%
48115 · RENT - Motherlode Building	5,891.24	7,839.50	-1,948.26	-24.9%
48120 · RENT - Auburn Host Lions Bldg	0.00	557.00	-557.00	-100.0%
48130 · RENT - Small Animal Barn	1,391.00	9,712.00	-8,321.00	-85.7%
48135 · RENT - TAHOE BUILDING	7,686.00	2,525.00	5,161.00	204.4%
48140 · RENT - Sierra	9,567.00	37,822.25	-28,255.25	-74.7%
48150 · RENT - Sutter	8,990.18	2,208.00	6,782.18	307.2%
48160 · RENT - Clubhouse	0.00	1,394.00	-1,394.00	-100.0%
48170 · RENT - Placer	16,712.00	57,471.60	-40,759.60	-70.9%
48180 · RENT - Other	1,423.43	1,250.00	173.43	13.9%
48190 · RENT - Armory	29,289.45	26,842.00	2,447.45	9.1%
48100 · Interim Rental - Buildings - Other	0.00	-500.00	500.00	100.0%
Total 48100 · Interim Rental - Buildings	132,376.96	187,034.99	-54,658.03	-29.2%
48200 · Interim Rental - Grounds				
48210 · RENT - Judging Ring	6,000.00	34,992.54	-28,992.54	-82.9%
48220 · RENT - FW Park	2,343.00	3,832.00	-1,489.00	-38.9%
48230 · RENT - Horse Arena	5,818.00	4,641.85	1,176.15	25.3%
48240 · RENT - Lawns	1,944.00	7,611.75	-5,667.75	-74.5%
48250 · RENT - Stalls	0.00	108.36	-108.36	-100.0%
48260 · RENT - BB&W Court & Stage	3,573.00	4,245.75	-672.75	-15.9%
48270 · RENT - RV Parking	24,878.37	14,840.00	10,038.37	67.6%
48280 · RENT - Ballfields	7,075.00	14,615.00	-7,540.00	-51.6%
48290 · RENT - Other	0.00	47,385.50	-47,385.50	-100.0%
48291 · RENT - Sacramento Street Lot	9,446.00	22,660.40	-13,214.40	-58.3%
48200 · Interim Rental - Grounds - Other	0.00	23,642.00	-23,642.00	-100.0%
Total 48200 · Interim Rental - Grounds	61,077.37	178,575.15	-117,497.78	-65.8%
48300 · Interim Rental - Equipment/Tent	1,344.00	10,065.00	-8,721.00	-86.7%
48400 · Interim Concessions Revenue	0.00	6,388.30	-6,388.30	-100.0%
48500 · Utility Fee Reimbursement	12,121.06	17,712.23	-5,591.17	-31.6%
48600 · Interim Parking Revenue	86,238.61	156,314.16	-70,075.55	-44.8%
48700 · Other Interim Revenue				
48710 · Labor Reimbursement	270.96	2,883.08	-2,612.12	-90.6%
48730 · Dumpster Reimbursement	1,481.33	510.00	971.33	190.5%
48750 · Copier/Fax/Postage/Phone	96.25	6,509.00	-6,412.75	-98.5%
48770 · Rebates	1,037.65	4,105.05	-3,067.40	-74.7%
48700 · Other Interim Revenue - Other	25.00	0.00	25.00	100.0%
Total 48700 · Other Interim Revenue	2,911.19	14,007.13	-11,095.94	-79.2%
Total 48000 · Interim Rental Revenue	296,069.19	570,096.96	-274,027.77	-48.1%
49000 · Prior Year Revenue Adjustment	2,016.40	2,402.57	-386.17	-16.1%
49500 · Other Operating Revenue				
49510 · Interest Earnings	0.00	713.56	-713.56	-100.0%
49520 · Donations/Sponsorships	99,874.28	4,613.50	95,260.78	2,084.8%
49530 · Other	53,411.41	0.00	53,411.41	100.0%
49500 · Other Operating Revenue - Other	13,000.50	750.00	12,250.50	1,633.4%
Total 49500 · Other Operating Revenue	166,286.19	6,077.06	160,209.13	2,636.3%
Total Income	495,908.33	1,082,042.51	-586,134.18	-54.2%
Gross Profit	495,908.33	1,082,042.51	-586,134.18	-54.2%
Expense				
50000 · Administrative Expense				
50100 · Salaries - Permanent				
50101 · Salaries - Permanent - OVERTIME	342.16	0.00	342.16	100.0%
50100 · Salaries - Permanent - Other	141,638.14	111,466.00	30,172.14	27.1%
Total 50100 · Salaries - Permanent	141,980.30	111,466.00	30,514.30	27.4%

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Gold Country Fair
Profit & Loss Prev Year Comparison
 January 1 through December 30, 2020

	Jan 1 - De...	Jan 1 - Dec...	\$ Change	% Change
50200 · Salaries - Temporary	29,152.29	77,035.32	-47,883.03	-62.2%
50300 · Compensated Leave Expense	0.00	1,656.65	-1,656.65	-100.0%
50310 · Employee Benefits	119,409.29	99,241.05	20,168.24	20.3%
50320 · Payroll Taxes	17,871.78	23,702.72	-5,830.94	-24.6%
50330 · Worker's Compensation Insurance	17,714.12	18,361.98	-647.86	-3.5%
50400 · Professional Services	10,358.16	13,218.08	-2,859.92	-21.6%
50500 · Director's Expense	159.97	232.25	-72.28	-31.1%
50600 · Traveling/Training	-2,431.26	3,750.28	-6,181.54	-164.8%
50700 · Office Supplies & Expense	7,604.08	27,352.52	-19,748.44	-72.2%
50800 · Telephone & Postage Expense	21,033.29	22,071.12	-1,037.83	-4.7%
50900 · Dues & Subscriptions	7,059.41	5,245.91	1,813.50	34.6%
51000 · Insurance (General Liability)	10,280.85	41,236.70	-30,955.85	-75.1%
51200 · Unemployment Insurance	11,094.81	1,410.25	9,684.36	686.7%
51300 · Audt	3,750.00	3,650.00	100.00	2.7%
51500 · Bank Charges	5,132.23	16,718.34	-11,586.11	-69.3%
Total 50000 · Administrative Expense	400,169.12	466,349.17	-66,180.05	-14.2%
52000 · Maintenance/General Operations				
52100 · Salaries - Permanent				
52101 · Salaries - Permanent - OVERTIME	0.00	3,064.44	-3,064.44	-100.0%
52100 · Salaries - Permanent - Other	60,358.21	59,649.91	708.30	1.2%
Total 52100 · Salaries - Permanent	60,358.21	62,714.35	-2,356.14	-3.8%
52200 · Salaries - Temporary	10,770.51	49,238.10	-38,467.59	-78.1%
52210 · Employee Benefits	9,216.13	9,817.03	-600.90	-6.1%
52300 · Professional Services	3,358.22	3,374.36	-16.14	-0.5%
52500 · Rent - Maintenance Equip.	801.59	54.70	746.89	1,365.4%
52800 · Light, Heat & Water				
52820 · Water - Bottled	0.00	439.23	-439.23	-100.0%
52800 · Light, Heat & Water - Other	116,880.09	139,228.89	-22,348.80	-16.1%
Total 52800 · Light, Heat & Water	116,880.09	139,668.12	-22,788.03	-16.3%
52850 · Temp Internet Services	1,560.52	2,700.00	-1,139.48	-42.2%
52900 · Maintenance of Equip./Supplies	16,385.97	35,356.60	-18,970.63	-53.7%
53000 · Maintenance of Buildings/Ground				
53005 · JANITORIAL SUPPLIES	0.00	-666.00	666.00	100.0%
53000 · Maintenance of Buildings/Ground ...	14,558.09	24,768.23	-10,210.14	-41.2%
Total 53000 · Maintenance of Buildings/Ground	14,558.09	24,102.23	-9,544.14	-39.6%
53100 · Trash Removal (Non-Fair)	10,551.01	23,427.13	-12,876.12	-55.0%
53200 · Other Maintenance Expense	1,135.06	14,285.33	-13,150.27	-92.1%
53300 · Special Repairs/Maintenance	0.00	251.45	-251.45	-100.0%
Total 52000 · Maintenance/General Operations	245,575.40	364,989.40	-119,414.00	-32.7%
54000 · Publicity				
54200 · Professional Services	0.00	1,055.00	-1,055.00	-100.0%
54300 · Supplies & Expense	0.00	16.09	-16.09	-100.0%
54400 · Advertising	2,205.19	14,038.85	-11,833.66	-84.3%
Total 54000 · Publicity	2,205.19	15,109.94	-12,904.75	-85.4%
56000 · Attendance Operations				
56101 · Salaries - Temporary				
56192 · Concession Auditor	0.00	9,270.00	-9,270.00	-100.0%
Total 56101 · Salaries - Temporary	0.00	9,270.00	-9,270.00	-100.0%
56200 · Professional Services	0.00	3,645.75	-3,645.75	-100.0%
Total 56000 · Attendance Operations	0.00	12,915.75	-12,915.75	-100.0%

Gold Country Fair
Profit & Loss Prev Year Comparison
January 1 through December 30, 2020

	Jan 1 - De...	Jan 1 - Dec...	\$ Change	% Change
57000 · Misc. Fair Expense				
57200 · Program Expense	0.00	4,000.00	-4,000.00	-100.0%
57700 · Sponsorships	0.00	3,100.00	-3,100.00	-100.0%
57800 · Other	321.22	12,458.95	-12,137.73	-97.4%
57900 · Commercial Exhibit/Concession	129.00	0.00	129.00	100.0%
57000 · Misc. Fair Expense - Other	0.00	194.00	-194.00	-100.0%
Total 57000 · Misc. Fair Expense	450.22	19,752.95	-19,302.73	-97.7%
57005 · Misc. Non-Fair Programs				
57205 · Supplies & Expense	17,919.84	1,248.61	16,671.23	1,335.2%
57405 · Sponsorship (non-fair) Expense	500.00	1,853.28	-1,353.28	-73.0%
57515 · Other - Interim Parking Expense	2,192.51	29,588.83	-27,396.32	-92.6%
57605 · Professional Services	0.00	48.00	-48.00	-100.0%
57705 · Advertising	1,555.83	18,202.35	-16,646.52	-91.5%
Total 57005 · Misc. Non-Fair Programs	22,168.18	50,941.07	-28,772.89	-56.5%
58000 · Premiums				
58100 · Cash Awards	8.00	6,303.30	-6,295.30	-99.9%
58200 · Trophies, Medals, Ribbons	2,420.44	2,728.09	-307.65	-11.3%
58400 · Sponsored Trophies, Medals	-1,276.69	0.00	-1,276.69	-100.0%
58000 · Premiums - Other	0.00	10.00	-10.00	-100.0%
Total 58000 · Premiums	1,151.75	9,041.39	-7,889.64	-87.3%
63000 · Exhibits Expense				
63200 · Judges	2,000.00	4,407.00	-2,407.00	-54.6%
63300 · Professional Services	0.00	5,503.88	-5,503.88	-100.0%
63400 · Supplies & Expense	0.00	2,000.00	-2,000.00	-100.0%
63000 · Exhibits Expense - Other	2,400.04	780.15	1,619.89	207.6%
Total 63000 · Exhibits Expense	4,400.04	12,691.03	-8,290.99	-65.3%
66000 · Fair Entertainment Expense				
66200 · Professional Services	0.00	61,793.81	-61,793.81	-100.0%
66300 · Supplies & Expense	0.00	56.68	-56.68	-100.0%
66500 · Ground Entertainment	0.00	53,900.00	-53,900.00	-100.0%
66600 · Grandstand Entertainment	0.00	39,301.70	-39,301.70	-100.0%
66700 · Other	0.00	5,427.00	-5,427.00	-100.0%
Total 66000 · Fair Entertainment Expense	0.00	160,479.19	-160,479.19	-100.0%
80000 · Prior Year Expense Adjustment				
80010 · General Expense Adjustment	0.00	0.00	0.00	0.0%
80000 · Prior Year Expense Adjustment - Other	10,210.75	411.10	9,799.65	2,383.8%
Total 80000 · Prior Year Expense Adjustment	10,210.75	411.10	9,799.65	2,383.8%
90000 · Depreciation				
91200 · Buildings & Improvements	0.00	56,736.93	-56,736.93	-100.0%
91300 · Equipment	0.00	3,721.75	-3,721.75	-100.0%
Total 90000 · Depreciation	0.00	60,458.68	-60,458.68	-100.0%
Total Expense	686,330.65	1,173,139.67	-486,809.02	-41.5%
Net Ordinary Income	-190,422.32	-91,097.16	-99,325.16	-109.0%
Other Income/Expense				
Other Income				
31200 · State Allocations	224,109.00	42,009.00	182,100.00	433.5%
31900 · Capital Project Reimburse Fund	-41,550.00	0.00	-41,550.00	-100.0%

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Accrual Basis

Gold Country Fair
Profit & Loss Prev Year Comparison
 January 1 through December 30, 2020

	Jan 1 - De...	Jan 1 - Dec...	\$ Change	% Change
47600 · JLA REVENUE				
47662 · ANIMAL RESALE	3,709.80	3,629.53	80.27	2.2%
47663 · GROSS AUCTION SALES	355,334.62	353,143.52	2,191.10	0.6%
47665 · Pat Coughran Scholarship Animal	10,823.18	11,480.00	-656.82	-5.7%
Total 47600 · JLA REVENUE	369,867.60	368,253.05	1,614.55	0.4%
Total Other Income	552,426.80	410,262.05	142,164.55	34.7%
Other Expense				
57600 · JLA				
57610 · Payments to Sellers	328,601.88	321,984.37	6,617.51	2.1%
57612 · Pat Coughran Scholarship -PMNT	3,000.00	3,500.00	-500.00	-14.3%
57620 · BBQ, Lunch, Dinner	125.48	5,653.63	-5,528.15	-97.8%
57640 · Supplies & Expense	23,880.51	38,244.15	-14,363.64	-37.6%
57650 · Publicity/Marketing	160.88	0.00	160.88	100.0%
57680 · Prior Year Exp. Adjustment	-396.95	0.00	-396.95	-100.0%
Total 57600 · JLA	355,371.80	369,382.15	-14,010.35	-3.8%
Total Other Expense	355,371.80	369,382.15	-14,010.35	-3.8%
Net Other Income	197,054.80	40,879.90	156,174.90	382.0%
Net Income	6,632.48	-50,217.26	56,849.74	113.2%

Gold Country Fair Profit & Loss Budget vs. Actual January 1 through December 30, 2020

TOTAL

Ordinary Income/Expense	Oct	Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
Income					
400 · ASK MANAGEMENT		0.00	0.00	0.00	0.0%
41000 · Admissions to Grounds					
41010 · Admissions - Regular Gate		0.00	0.00	0.00	0.0%
41020 · Admissions - Discount Admission					
41021 · DISC. PASSES - FAIR BOOSTERS		0.00	0.00	0.00	0.0%
41022 · DISC. PASSES - SPECIAL		0.00	0.00	0.00	0.0%
41023 · DISC. PASSES - LIVESTOCK		0.00	0.00	0.00	0.0%
41024 · DISC. PASSES - PROMOTIONAL		0.00	0.00	0.00	0.0%
41020 · Admissions - Discount Admission - Other		0.00	0.00	0.00	0.0%
Total 41020 · Admissions - Discount Admission		0.00	0.00	0.00	0.0%
41000 · Admissions to Grounds - Other		0.00	207,000.00	-207,000.00	0.0%
Total 41000 · Admissions to Grounds		0.00	207,000.00	-207,000.00	0.0%
41500 · Industrial & Commercial Space					
41510 · Inside Commercial Space		0.00	16,200.00	-16,200.00	0.0%
41520 · Outside Commercial Space		0.00	16,200.00	-16,200.00	0.0%
41500 · Industrial & Commercial Space - Other		0.00	0.00	0.00	0.0%
Total 41500 · Industrial & Commercial Space		0.00	32,400.00	-32,400.00	0.0%
42000 · Concessions					
42100 · Carnival					
42110 · Carnival - Presale		0.00	70,000.00	-70,000.00	0.0%
42120 · Carnival Presale-Discount					
42110 · Carnival - Presale - Other		0.00	0.00	0.00	0.0%
Total 42110 · Carnival - Presale		0.00	24,000.00	-24,000.00	0.0%
42200 · Food Concessions					
42210 · Food Concessions Health Permit		0.00	0.00	0.00	0.0%
42220 · Food Concessions - Product Fee		0.00	0.00	0.00	0.0%
42200 · Food Concessions - Other		0.00	78,000.00	-78,000.00	0.0%
Total 42200 · Food Concessions		0.00	78,000.00	-78,000.00	0.0%
42300 · Non Food Concessions		0.00	0.00	0.00	0.0%
42000 · Concessions - Other		0.00	0.00	0.00	0.0%

Gold Country Fair Profit & Loss Budget vs. Actual January 1 through December 30, 2020

	TOTAL				
	Oct	Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
Total 42000 · Concessions	0.00	172,000.00	172,000.00	-172,000.00	0.0%
43000 · Exhibits					
43100 · Entry Fees	0.00	7,500.00	7,500.00	-7,500.00	0.0%
43200 · Donated & Sponsored Awards	0.00	0.00	0.00	0.00	0.0%
43300 · Advertising in Premium Books	0.00	0.00	0.00	0.00	0.0%
43400 · Exhibitor Handbook	0.00	0.00	0.00	0.00	0.0%
43000 · Exhibits - Other	0.00	0.00	0.00	0.00	0.0%
Total 43000 · Exhibits	0.00	7,500.00	7,500.00	-7,500.00	0.0%
44000 · Horse Show					
44100 · Horse Show Admission	0.00	0.00	0.00	0.00	0.0%
44200 · Horse Show Entry Fees	0.00	0.00	0.00	0.00	0.0%
44300 · Donations/Special Prizes	0.00	0.00	0.00	0.00	0.0%
44400 · Horse Show Stall Fees	0.00	0.00	0.00	0.00	0.0%
44500 · Program Sales	0.00	0.00	0.00	0.00	0.0%
44600 · Horse Show - Other	0.00	0.00	0.00	0.00	0.0%
44000 · Horse Show - Other	0.00	0.00	0.00	0.00	0.0%
Total 44000 · Horse Show	0.00	0.00	0.00	0.00	0.0%
46000 · Fair Attractions					
46400 · Destruction Derby	0.00	16,000.00	16,000.00	-16,000.00	0.0%
46500 · Performance Admissions	0.00	0.00	0.00	0.00	0.0%
46600 · Other Fair Attractions	0.00	0.00	0.00	0.00	0.0%
46000 · Fair Attractions - Other	0.00	0.00	0.00	0.00	0.0%
Total 46000 · Fair Attractions	0.00	16,000.00	16,000.00	-16,000.00	0.0%
46309 · Other Admissions					
46310 · Summer Concert Series	0.00	0.00	0.00	0.00	0.0%
46309 · Other Admissions - Other	0.00	0.00	0.00	0.00	0.0%
Total 46309 · Other Admissions	0.00	0.00	0.00	0.00	0.0%
47000 · Misc. Fair Revenue					
47100 · Parking	0.00	20,000.00	20,000.00	-20,000.00	0.0%
47200 · Fair Program Revenue	0.00	0.00	0.00	0.00	0.0%
47300 · Utility Fee Reimbursement	2,471.07	12,000.00	12,000.00	-9,528.93	20.59%
47400 · Exhibit Guide Revenue	0.00	0.00	0.00	0.00	0.0%

Gold Country Fair
Profit & Loss Budget vs. Actual
January 1 through December 30, 2020

TOTAL

	Oct	Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
47500 · Stall Rentals (Fairtime)		0.00	0.00	0.00	0.0%
47700 · Camping Fees		0.00	0.00	0.00	0.0%
47800 · Other Fair Revenue		0.00	0.00	0.00	0.0%
47810 · CFSA Insurance		131.26	2,000.00	-1,868.74	6.56%
47900 · Sponsorships		4,000.00	75,000.00	-71,000.00	5.33%
47910 · JR Fair Board		0.00	0.00	0.00	0.0%
47000 · Misc. Fair Revenue - Other		0.00	0.00	0.00	0.0%
Total 47000 · Misc. Fair Revenue		6,602.33	109,000.00	-102,397.67	6.06%
47005 · Misc. Non Fair Program Revenue					
47105 · Admissions - Crab Feed		10,970.00	15,000.00	-4,030.00	73.13%
47205 · Drive In		3,035.00	0.00	3,035.00	100.0%
47305 · Concessions - Drive In		1,130.00	0.00	1,130.00	100.0%
47505 · Other - Farmers Market		9,799.22	0.00	9,799.22	100.0%
47005 · Misc. Non Fair Program Revenue - Other		0.00	0.00	0.00	0.0%
Total 47005 · Misc. Non Fair Program Revenue		24,894.22	15,000.00	9,934.22	166.23%
48000 · Interim Rental Revenue					
48100 · Interim Rental - Buildings					
48110 · RENT - Schools		51,426.66	0.00	51,426.66	100.0%
48115 · RENT - Motherlode Building		5,891.24	0.00	5,891.24	100.0%
48120 · RENT - Auburn Host Lions Bldg		0.00	0.00	0.00	0.0%
48130 · RENT - Small Animal Barn		1,391.00	0.00	1,391.00	100.0%
48135 · RENT - TAHOE BUILDING		7,686.00	0.00	7,686.00	100.0%
48140 · RENT - Sierra		9,567.00	0.00	9,567.00	100.0%
48150 · RENT - Sutter		8,990.18	0.00	8,990.18	100.0%
48160 · RENT - Clubhouse		0.00	0.00	0.00	0.0%
48170 · RENT - Placer		16,712.00	0.00	16,712.00	100.0%
48180 · RENT - Other		1,423.43	0.00	1,423.43	100.0%
48190 · RENT - Armory		29,289.45	0.00	29,289.45	100.0%
48100 · Interim Rental - Buildings - Other		0.00	174,529.89	-174,529.89	0.0%
Total 48100 · Interim Rental - Buildings		132,376.96	174,529.89	-42,152.93	75.85%
48200 · Interim Rental - Grounds					
48210 · RENT - Judging Ring		6,000.00	0.00	6,000.00	100.0%

Gold Country Fair
Profit & Loss Budget vs. Actual
January 1 through December 30, 2020

TOTAL

	Oct	Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
48220 · RENT - FW Park		2,343.00	0.00	2,343.00	100.0%
48230 · RENT - Horse Arena		5,818.00	0.00	5,818.00	100.0%
48240 · RENT - Lawns		1,944.00	0.00	1,944.00	100.0%
48250 · RENT - Stalls		0.00	0.00	0.00	0.0%
48260 · RENT - BB&W Court & Stage		3,573.00	0.00	3,573.00	100.0%
48270 · RENT - RV Parking		24,878.37	0.00	24,878.37	100.0%
48280 · RENT - Ballfields		7,075.00	0.00	7,075.00	100.0%
48290 · RENT - Other		0.00	0.00	0.00	0.0%
48291 · RENT - Sacramento Street Lot		9,446.00	0.00	9,446.00	100.0%
48200 · Interim Rental - Grounds - Other		0.00	169,543.01	-169,543.01	0.0%
Total 48200 · Interim Rental - Grounds		61,077.37	169,543.01	-108,465.64	36.03%
48300 · Interim Rental - Equipment/Tent		1,344.00	9,973.12	-8,629.12	13.48%
48400 · Interim Concessions Revenue		0.00	6,482.53	-6,482.53	0.0%
48500 · Utility Fee Reimbursement		12,121.06	13,962.37	-1,841.31	86.81%
48600 · Interim Parking Revenue		86,238.61	114,690.86	-28,452.25	75.19%
48700 · Other Interim Revenue					
48710 · Labor Reimbursement		270.96	0.00	270.96	100.0%
48720 · Phone Commission		0.00	0.00	0.00	0.0%
48730 · Dumpster Reimbursement		1,481.33	0.00	1,481.33	100.0%
48740 · Damages		0.00	0.00	0.00	0.0%
48750 · Copier/Fax/Postage/Phone		96.25	0.00	96.25	100.0%
48760 · Admin/FI/Service Charge		0.00	0.00	0.00	0.0%
48770 · Rebates		1,037.65	0.00	1,037.65	100.0%
48780 · Other		0.00	0.00	0.00	0.0%
48790 · Professional Services		0.00	0.00	0.00	0.0%
48700 · Other Interim Revenue - Other		25.00	13,962.37	-13,937.37	0.18%
Total 48700 · Other Interim Revenue		2,911.19	13,962.37	-11,051.18	20.85%
48000 · Interim Rental Revenue - Other		0.00	0.00	0.00	0.0%
Total 48000 · Interim Rental Revenue		296,069.19	503,144.15	-207,074.96	58.84%
49000 · Prior Year Revenue Adjustment		2,016.40	0.00	2,016.40	100.0%
49500 · Other Operating Revenue					
49510 · Interest Earnings		0.00	1,185.48	-1,185.48	0.0%

Gold Country Fair
Profit & Loss Budget vs. Actual
January 1 through December 30, 2020

	Oct	Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
TOTAL					
49520 · Donations/Sponsorships		99,874.28	14,959.68	84,914.60	667.62%
49530 · Other		53,411.41	0.00	53,411.41	100.0%
49540 · Project Reimbursement Account		0.00	0.00	0.00	0.0%
49550 · Concert Series Sponsorship		0.00	0.00	0.00	0.0%
49560 · Ice Rink Sponsorship		0.00	0.00	0.00	0.0%
49500 · Other Operating Revenue - Other		13,000.50	12,500.00	500.50	104.0%
Total 49500 · Other Operating Revenue		166,286.19	28,645.16	137,641.03	580.5%
49600 · OTHER TRANSACTIONS (BARTER)		0.00	0.00	0.00	0.0%
49700 · Donations (In Kind)		0.00	247,983.87	-247,983.87	0.0%
4999 · Uncategorized Income		0.00	0.00	0.00	0.0%
Total Income		495,908.33	1,338,673.18	-842,764.85	37.05%
Cost of Goods Sold		0.00	0.00	0.00	0.0%
5000 · Cost of Goods Sold		0.00	0.00	0.00	0.0%
Total COGS		0.00	0.00	0.00	0.0%
Gross Profit		495,908.33	1,338,673.18	-842,764.85	37.05%
Expense					
4000 · Reconciliation Discrepancies		0.00	0.00	0.00	0.0%
500 · ASK MANAGER		0.00	0.00	0.00	0.0%
50000 · Administrative Expense					
50100 · Salaries - Permanent					
50101 · Salaries - Permanent - OVERTIME		342.16	0.00	342.16	100.0%
50100 · Salaries - Permanent - Other		141,638.14	155,460.97	-13,822.83	91.11%
Total 50100 · Salaries - Permanent		141,980.30	155,460.97	-13,480.67	91.33%
50200 · Salaries - Temporary		29,152.29	30,517.74	-1,365.45	95.53%
50300 · Compensated Leave Expense		0.00	8,063.23	-8,063.23	0.0%
50310 · Employee Benefits		119,409.29	65,822.58	53,586.71	181.41%
50320 · Payroll Taxes		17,871.78	19,141.41	-1,269.63	93.37%
50330 · Worker's Compensation Insurance		17,714.12	11,967.74	5,746.38	148.02%
50400 · Professional Services		10,748.16	9,973.12	775.04	107.77%
50500 · Director's Expense		159.97	3,387.10	-3,227.13	4.72%
50600 · Traveling/Training		-2,431.26	1,935.48	-4,366.74	-125.62%
50700 · Office Supplies & Expense		7,604.08	15,956.99	-8,352.91	47.65%

Gold Country Fair
Profit & Loss Budget vs. Actual
January 1 through December 30, 2020

	TOTAL				
	Oct	Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
50710 · Accounting	0.00	0.00	0.00	0.00	0.0%
50800 · Telephone & Postage Expense	21,033.29	17,951.61	3,081.68	117.17%	117.17%
50900 · Dues & Subscriptions	7,059.41	5,983.87	1,075.54	117.97%	117.97%
51000 · Insurance (General Liability)	10,280.85	34,905.92	-24,625.07	29.45%	29.45%
51100 · Other	0.00	0.00	0.00	0.0%	0.0%
51200 · Unemployment Insurance	11,094.61	0.00	11,094.61	100.0%	100.0%
51300 · Audit	3,750.00	3,650.00	100.00	102.74%	102.74%
51400 · Current Year Bad Debt Expense	0.00	0.00	0.00	0.0%	0.0%
51500 · Bank Charges	5,132.23	11,967.74	-6,835.51	42.88%	42.88%
51700 · Personnel Expenses	0.00	0.00	0.00	0.0%	0.0%
50000 · Administrative Expense - Other	0.00	0.00	0.00	0.0%	0.0%
Total 50000 · Administrative Expense	400,559.12	396,685.50	3,873.62	100.98%	100.98%
501 · ASK MAINTENANCE	0.00	0.00	0.00	0.0%	0.0%
52000 · Maintenance/General Operations					
52100 · Salaries - Permanent					
52101 · Salaries - Permanent - OVERTIME	0.00	0.00	0.00	0.0%	0.0%
52100 · Salaries - Permanent - Other	60,358.21	60,062.11	296.10	100.49%	100.49%
Total 52100 · Salaries - Permanent	60,358.21	60,062.11	296.10	100.49%	100.49%
52200 · Salaries - Temporary	10,770.51	67,817.21	-57,046.70	15.88%	15.88%
52210 · Employee Benefits	9,216.13	9,143.35	72.78	100.8%	100.8%
52220 · Payroll Taxes	0.00	0.00	0.00	0.0%	0.0%
52230 · Worker's Compensation Insurance	0.00	0.00	0.00	0.0%	0.0%
52300 · Professional Services	3,358.22	2,991.94	366.28	112.24%	112.24%
52400 · Rent - Land/Buildings	0.00	4,487.90	-4,487.90	0.0%	0.0%
52500 · Rent - Maintenance Equip.	801.59	2,493.28	-1,691.69	32.15%	32.15%
52700 · Temporary Electrical Work	0.00	0.00	0.00	0.0%	0.0%
52800 · Light, Heat & Water					
52820 · Water - Bottled	0.00	0.00	0.00	0.0%	0.0%
52800 · Light, Heat & Water - Other	116,880.09	104,717.74	12,162.35	111.61%	111.61%
Total 52800 · Light, Heat & Water	116,880.09	104,717.74	12,162.35	111.61%	111.61%
52850 · Temp Internet Services	1,560.52	1,994.62	-434.10	78.24%	78.24%
52900 · Maintenance of Equip./Supplies	16,385.97	29,919.35	-13,533.38	54.77%	54.77%

Gold Country Fair
Profit & Loss Budget vs. Actual
January 1 through December 30, 2020

	Oci Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
53000 · Maintenance of Buildings/Ground				
53001 · SIERRA BUILDING MAINT.	0.00	0.00	0.00	0.0%
53002 · PLACER BUILDING MAINT.	0.00	0.00	0.00	0.0%
53003 · SUTTER BUILDING MAINT.	0.00	0.00	0.00	0.0%
53004 · Fair Office Maintenance	0.00	0.00	0.00	0.0%
53005 · JANITORIAL SUPPLIES	0.00	0.00	0.00	0.0%
53006 · Tahoe Building Maintenance	0.00	0.00	0.00	0.0%
53000 · Maintenance of Buildings/Ground - Other	14,558.09	21,940.86	-7,382.77	66.35%
Total 53000 · Maintenance of Buildings/Ground	14,558.09	21,940.86	-7,382.77	66.35%
53100 · Trash Removal (Non-Fair)	10,551.01	19,447.58	-8,896.57	54.25%
53200 · Other Maintenance Expense	1,135.06	10,471.77	-9,336.71	10.84%
53300 · Special Repairs/Maintenance				
53310 · FIRE MARSHALL INSPECTIONS	0.00	0.00	0.00	0.0%
53300 · Special Repairs/Maintenance - Other	0.00	1,994.66	-1,994.66	0.0%
Total 53300 · Special Repairs/Maintenance	0.00	1,994.66	-1,994.66	0.0%
52000 · Maintenance/General Operations - Other	0.00	0.00	0.00	0.0%
Total 52000 · Maintenance/General Operations	245,575.40	337,482.37	-91,906.97	72.77%
54000 · Publicity				
54101 · Salaries - Temporary	0.00	0.00	0.00	0.0%
54120 · Payroll Taxes	0.00	0.00	0.00	0.0%
54130 · Worker's Compensation Insurance	0.00	0.00	0.00	0.0%
54200 · Professional Services	0.00	1,000.00	-1,000.00	0.0%
54300 · Supplies & Expense	0.00	0.00	0.00	0.0%
54400 · Advertising	2,205.19	14,000.00	-11,794.81	15.75%
54500 · Promotional Expenses	0.00	0.00	0.00	0.0%
54600 · PR Expense	0.00	0.00	0.00	0.0%
54800 · PUBLICITY (OTHER)	0.00	0.00	0.00	0.0%
54000 · Publicity - Other	0.00	0.00	0.00	0.0%
Total 54000 · Publicity	2,205.19	15,000.00	-12,794.81	14.7%
56000 · Attendance Operations				
56100 · Salaries - Permanent	0.00	0.00	0.00	0.0%
56101 · Salaries - Temporary				

Gold Country Fair
Profit & Loss Budget vs. Actual
January 1 through December 30, 2020

TOTAL

	Ocl	Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
56102 · Ticket Sellers	0.00	0.00	0.00	0.00	0.0%
56103 · Ticket Takers	0.00	0.00	0.00	0.00	0.0%
56104 · Grandstand Ticket Takers	0.00	0.00	0.00	0.00	0.0%
56106 · Admissions Office	0.00	0.00	0.00	0.00	0.0%
56107 · Admissions Supervisor	0.00	0.00	0.00	0.00	0.0%
56192 · Concession Auditor	0.00	0.00	0.00	0.00	0.0%
56101 · Salaries - Temporary - Other	0.00	9,000.00	0.00	-9,000.00	0.0%
Total 56101 · Salaries - Temporary	0.00	9,000.00	0.00	-9,000.00	0.0%
56120 · Payroll Taxes	0.00	0.00	0.00	0.00	0.0%
56200 · Professional Services	0.00	4,000.00	0.00	-4,000.00	0.0%
56300 · Supplies & Expense	0.00	0.00	0.00	0.00	0.0%
56400 · Other	0.00	0.00	0.00	0.00	0.0%
56000 · Attendance Operations - Other	0.00	0.00	0.00	0.00	0.0%
Total 56000 · Attendance Operations	0.00	13,000.00	0.00	-13,000.00	0.0%
57000 · Misc. Fair Expense					
57100 · Parking Lot (% to contractor)	0.00	0.00	0.00	0.00	0.0%
57102 · Misc. Salaries - Temporary	0.00	0.00	0.00	0.00	0.0%
57103 · PAYROLL TAXES	0.00	0.00	0.00	0.00	0.0%
57104 · WORKER'S COMP	0.00	0.00	0.00	0.00	0.0%
57200 · Program Expense	0.00	4,000.00	0.00	-4,000.00	0.0%
57400 · Exhibit Guide	0.00	0.00	0.00	0.00	0.0%
57700 · Sponsorships	0.00	1,250.00	0.00	-1,250.00	0.0%
57800 · Other	321.22	10,000.00	0.00	-9,678.78	3.21%
57900 · Commercial Exhibit/Concession	129.00	0.00	0.00	129.00	100.0%
57000 · Misc. Fair Expense - Other	0.00	0.00	0.00	0.00	0.0%
Total 57000 · Misc. Fair Expense	450.22	15,250.00	0.00	-14,799.78	2.95%
57005 · Misc. Non-Fair Programs					
57105 · AGRICULTURAL SCHOLARSHIP	0.00	0.00	0.00	0.00	0.0%
57205 · Supplies & Expense	17,919.84	9,973.12	0.00	7,946.72	179.68%
57305 · Publicity (Spring Carnival)	0.00	0.00	0.00	0.00	0.0%
57405 · Sponsorship (non-fair) Expense	500.00	0.00	0.00	500.00	100.0%
57505 · Exhibits/Enter. - delights	0.00	0.00	0.00	0.00	0.0%

Gold Country Fair
Profit & Loss Budget vs. Actual
January 1 through December 30, 2020

	Ocl	Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
TOTAL					
57515 · Other - Interim Parking Expense		2,192.51	19,946.24	-17,753.73	10.99%
57605 · Professional Services		0.00	0.00	0.00	0.0%
57705 · Advertising		1,555.83	4,986.56	-3,430.73	31.2%
57005 · Misc. Non-Fair Programs - Other		0.00	0.00	0.00	0.0%
Total 57005 · Misc. Non-Fair Programs		22,188.18	34,905.92	-12,737.74	63.51%
58000 · Premiums					
58100 · Cash Awards		8.00	8,891.00	-8,883.00	0.09%
58200 · Trophies, Medals, Ribbons		2,420.44	1,500.00	920.44	161.36%
58300 · Sponsored Cash Awards		0.00	0.00	0.00	0.0%
58400 · Sponsored Trophies, Medals		-1,276.69	0.00	-1,276.69	100.0%
58500 · Other		0.00	0.00	0.00	0.0%
58000 · Premiums - Other		0.00	0.00	0.00	0.0%
Total 58000 · Premiums		1,151.75	10,391.00	-9,239.25	11.08%
63000 · Exhibits Expense					
63100 · Salaries - Permanent					
63111 · Salaries - Permanent - OVERTIME					
63100 · Salaries - Permanent - Other		0.00	0.00	0.00	0.0%
Total 63100 · Salaries - Permanent		0.00	0.00	0.00	0.0%
63101 · Salaries - Temporary		0.00	0.00	0.00	0.0%
63110 · Employee Benefits		0.00	0.00	0.00	0.0%
63120 · Payroll Taxes		0.00	0.00	0.00	0.0%
63130 · Worker's Compensation Insurance		0.00	0.00	0.00	0.0%
63200 · Judges		2,000.00	5,000.00	-3,000.00	40.0%
63300 · Professional Services		0.00	6,000.00	-6,000.00	0.0%
63400 · Supplies & Expense		0.00	2,000.00	-2,000.00	0.0%
63500 · Tent/Booth Rental		0.00	0.00	0.00	0.0%
63600 · Decorations		0.00	0.00	0.00	0.0%
63700 · Other		0.00	0.00	0.00	0.0%
63000 · Exhibits Expense - Other		2,400.04	0.00	2,400.04	100.0%
Total 63000 · Exhibits Expense		4,400.04	13,000.00	-8,599.96	33.85%
64000 · Horse Show Expense					
64200 · Judges		0.00	0.00	0.00	0.0%

Gold Country Fair
Profit & Loss Budget vs. Actual
January 1 through December 30, 2020

TOTAL

	Ocl	Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
64300 · Professional Services		0.00	0.00	0.00	0.0%
64400 · Supplies & Expense		0.00	0.00	0.00	0.0%
64600 · Other Horse Show Expense		0.00	0.00	0.00	0.0%
64710 · Cash Awards		0.00	0.00	0.00	0.0%
64720 · Trophies, Medals, Ribbons		0.00	0.00	0.00	0.0%
64000 · Horse Show Expense - Other		0.00	0.00	0.00	0.0%
Total 64000 · Horse Show Expense		0.00	0.00	0.00	0.0%
6560 · Payroll Expenses		0.00	0.00	0.00	0.0%
66000 · Fair Entertainment Expense					
66101 · Salaries & Wages (Temporary)		0.00	0.00	0.00	0.0%
66120 · Payroll Taxes		0.00	0.00	0.00	0.0%
66130 · Worker's Comp		0.00	0.00	0.00	0.0%
66200 · Professional Services		0.00	6,200.00	-6,200.00	0.0%
66300 · Supplies & Expense		0.00	200.00	-200.00	0.0%
66310 · REIMBURSEMENT FOR ENT. SUPPLIES		0.00	0.00	0.00	0.0%
66500 · Ground Entertainment		0.00	50,000.00	-50,000.00	0.0%
66600 · Grandstand Entertainment		0.00	35,000.00	-35,000.00	0.0%
66700 · Other		0.00	6,000.00	-6,000.00	0.0%
66800 · Marketing Promotion		0.00	0.00	0.00	0.0%
66000 · Fair Entertainment Expense - Other		0.00	0.00	0.00	0.0%
Total 66000 · Fair Entertainment Expense		0.00	97,400.00	-97,400.00	0.0%
67000 · OTHER MISC. EXPENSE (BARTER)		0.00	0.00	0.00	0.0%
6999 · Uncategorized Expenses		0.00	0.00	0.00	0.0%
72300 · Equipment Expense		0.00	0.00	0.00	0.0%
80000 · Prior Year Expense Adjustment					
80010 · General Expense Adjustment		0.00	0.00	0.00	0.0%
80020 · Bad Debt Expense		0.00	0.00	0.00	0.0%
80030 · PY EXPENSE ADJ - OTHER		0.00	0.00	0.00	0.0%
80040 · Prior Year Depreciation Expense		0.00	0.00	0.00	0.0%
80000 · Prior Year Expense Adjustment - Other		10,210.75	0.00	10,210.75	100.0%
Total 80000 · Prior Year Expense Adjustment		10,210.75	0.00	10,210.75	100.0%
85000 · Cash Over/Under					

Gold Country Fair
Profit & Loss Budget vs. Actual
January 1 through December 30, 2020

	Oci	Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
85100 · Ticket Sales	0.00	0.00	0.00	0.00	0.0%
85500 · Horse Show	0.00	0.00	0.00	0.00	0.0%
85900 · Other	0.00	0.00	0.00	0.00	0.0%
85000 · Cash Over/Under - Other	0.00	0.00	0.00	0.00	0.0%
Total 85000 · Cash Over/Under	0.00	0.00	0.00	0.00	0.0%
90000 · Depreciation	0.00	0.00	0.00	0.00	0.0%
91200 · Buildings & Improvements	0.00	0.00	0.00	0.00	0.0%
91300 · Equipment	0.00	0.00	0.00	0.00	0.0%
91400 · PRIOR YEAR ADJUSTMENT	0.00	0.00	0.00	0.00	0.0%
90000 · Depreciation - Other	0.00	58,064.52	-58,064.52	-58,064.52	0.0%
Total 90000 · Depreciation	0.00	58,064.52	-58,064.52	-58,064.52	0.0%
92000 · F & E Funding Projects	0.00	0.00	0.00	0.00	0.0%
92100 · SUTTER BUILDING PROJECT	0.00	0.00	0.00	0.00	0.0%
92200 · CCA PROJECT FUNDS	0.00	0.00	0.00	0.00	0.0%
92300 · CAP IMP - FW PARK	0.00	0.00	0.00	0.00	0.0%
92400 · 2009 ELECTRICAL UPGRADES	0.00	0.00	0.00	0.00	0.0%
92600 · Millennium Flex Project	0.00	0.00	0.00	0.00	0.0%
93000 · Other Funding Expense	0.00	0.00	0.00	0.00	0.0%
93100 · PARKING LOT (2009)	0.00	0.00	0.00	0.00	0.0%
93000 · Other Funding Expense - Other	0.00	0.00	0.00	0.00	0.0%
Total 93000 · Other Funding Expense	0.00	0.00	0.00	0.00	0.0%
94000 · Food Truck Festival	0.00	0.00	0.00	0.00	0.0%
94500 · Flex Capital	0.00	0.00	0.00	0.00	0.0%
Total Expense	686,720.65	991,179.31	-304,458.66	69,28%	
Net Ordinary Income	-190,812.32	347,493.87	-538,306.19	-54.91%	
Other Income/Expense					
Other Income					
31200 · State Allocations	224,109.00	0.00	224,109.00	100.0%	100.0%
31300 · Fiscal & Admin Assistance	0.00	0.00	0.00	0.0%	0.0%
31900 · Capital Project Reimburse Fund	-41,550.00	0.00	-41,550.00	100.0%	100.0%
47600 · JLA REVENUE					
47650 · JLA - Prior Year Revenue Adjust	0.00	0.00	0.00	0.0%	0.0%

Gold Country Fair Profit & Loss Budget vs. Actual January 1 through December 30, 2020

	Oct - Jan 1 - Dec 30, 20	Budget	\$ Over Budget	% of Budget
TOTAL				
47660 · Other JLA Revenue	0.00	0.00	0.00	0.0%
47661 · INTEREST INCOME	0.00	0.00	0.00	0.0%
47662 · ANIMAL RESALE	3,709.80	0.00	3,709.80	100.0%
47663 · GROSS AUCTION SALES	355,334.62	0.00	355,334.62	100.0%
47664 · ADD-ONS	0.00	0.00	0.00	0.0%
47665 · Pat Coughran Scholarship Animal	10,823.18	0.00	10,823.18	100.0%
47600 · JLA REVENUE - Other	0.00	0.00	0.00	0.0%
Total 47600 · JLA REVENUE	369,867.60	0.00	369,867.60	100.0%
Total Other Income	552,426.60	0.00	552,426.60	100.0%
Other Expense				
57600 · JLA				
57610 · Payments to Sellers	328,601.88	0.00	328,601.88	100.0%
57612 · Pat Coughran Scholarship -PMNT	3,000.00	0.00	3,000.00	100.0%
57615 · Add-on checks to sellers	0.00	0.00	0.00	0.0%
57620 · BBQ, Lunch, Dinner	125.48	0.00	125.48	100.0%
57630 · Labor Costs	0.00	0.00	0.00	0.0%
57640 · Supplies & Expense	23,880.51	0.00	23,880.51	100.0%
57650 · Publicity/Marketing	160.88	0.00	160.88	100.0%
57660 · Leases/Rentals	0.00	0.00	0.00	0.0%
57670 · Fuel/Utilities	0.00	0.00	0.00	0.0%
57680 · Prior Year Exp. Adjustment	-396.95	0.00	-396.95	100.0%
57690 · Other	0.00	0.00	0.00	0.0%
57600 · JLA - Other	0.00	0.00	0.00	0.0%
Total 57600 · JLA	355,371.80	0.00	355,371.80	100.0%
70000 · Reconciliation Descrerp.-Prev YR	0.00	0.00	0.00	0.0%
92500 · IPA Replacement of Exit Doors	0.00	0.00	0.00	0.0%
94600 · FLEX CAPITAL (06/07)	0.00	0.00	0.00	0.0%
94700 · PROJECT RESERVE EXPENSE	0.00	0.00	0.00	0.0%
96000 · Pension Expense	0.00	0.00	0.00	0.0%
Total Other Expense	355,371.80	0.00	355,371.80	100.0%
Net Other Income	197,054.80	0.00	197,054.80	100.0%
Net Income	6,242.48	347,493.87	-341,251.39	1.8%

Gold Country Fair
Accounts Receivable Summary
As of December 30, 2020

	<u>Dec 30, 20</u>
ANWAR FOROTAN	625.00
AUBURN LITTLE LEAGUE	1,904.00
FAST FRIDAYS	25.00
GOLD COUNTRY FAIR HERITAGE FOUNDATION	5,000.00
Jorge Rodriguez	-200.00
SIERRA FOOTHILLS FUNERAL SERVICE	500.00
Street Eatz	225.00
TEVIS	1,902.04
TOTAL	<u>9,981.04</u>

**Gold Country Fair
YTD Statement of Cash Flows**

	Jan 1 - Dec 30, 20
OPERATING ACTIVITIES	
Net Income	6,242.48
Adjustments to reconcile Net Income to net cash provided by operations:	
13100 · Accounts Receivable	(4,075.93)
21200 · Accounts Payable	667.18
22800 · Deferred Income	8,250.57
24110 · Security Deposits	9,543.60
Net cash provided by Operating Activities	20,627.90
INVESTING ACTIVITIES	
19000 · Construction in Progress	(81,280.30)
19300 · Equipment	(2,658.73)
Net cash provided by Investing Activities	(83,939.03)
Net cash increase for period	(63,311.13)
Cash at beginning of period	302,101.81
Cash at end of period	238,790.68

Gold Country Fair
JLA Accounts Receivable Summary
As of December 31, 2020

	Dec 31, 20
AMERICAN LANDSCAPE/CONCRETE (2007 JLA)	11,450.19
BERRIES & BANANAS (2003 JLA)	1,250.50
ORANGEVALE MEAT SHOPPE (JLA 2011)	2,973.23
WHITEHEAD PAINTING (JLA 2014)	739.50
TOTAL	<u>16,413.42</u>

2021 Interim Contracts - January

Code	Company	Event Dates	Event	Buildings	Total Facility
21-35	Salvation Army	Nov 24-25	Thanksgiving Dinner	Placer, Sierra, Tahoe	
21-36	Montana/Dodge	Oct 16-17	Wedding	Kitchen Farrell Wren Park	\$ 3,737.00
21-37	Kingdom of Harron- Cancelled	April 8-12	Festival	Non exclusive all	
21-38	Jorge Rodriguez	Saturday, May 29, 2021	Quincenera	grounds + armory	\$ 16,912.00
21-39	49er Historical Bottle Association	November 12-13, 2021	Event	Placer	\$ 1,885.00
21-40	Western States Tevis	Thursday, July 1, 2021	JLA	Placer Tevis	\$1,885.00 \$ 14,777.24
21-41	Intren	February 1, 2021 to January 31, 2022	Rental	High Street Lot	\$ 2,227.00



PMIA/LAIF Performance Report as of 01/15/21



PMIA Average Monthly Effective Yields⁽¹⁾

Dec	0.540
Nov	0.576
Oct	0.620

Quarterly Performance Quarter Ended 12/31/20

LAIF Apportionment Rate ⁽²⁾ :	0.63
LAIF Earnings Ratio ⁽²⁾ :	0.00001719170547343
LAIF Fair Value Factor ⁽¹⁾ :	1.002271318
PMIA Daily ⁽¹⁾ :	0.49%
PMIA Quarter to Date ⁽¹⁾ :	0.58%
PMIA Average Life ⁽¹⁾ :	165

Pooled Money Investment Account Monthly Portfolio Composition ⁽¹⁾ 12/31/20 \$107.4 billion

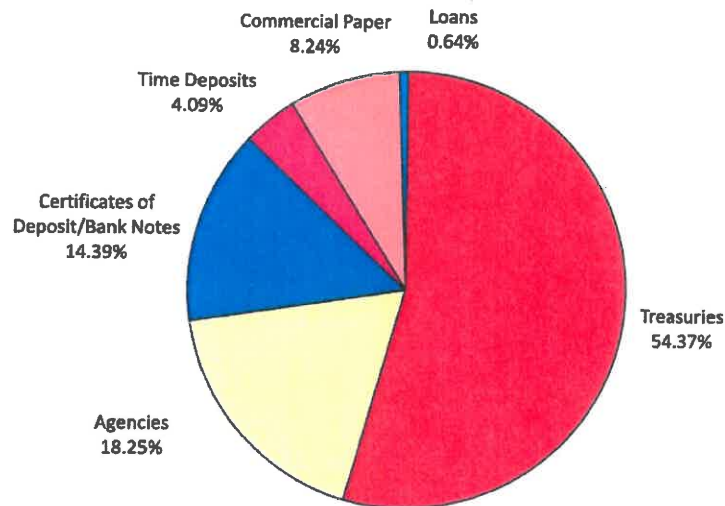


Chart does not include 0.01% of mortgages. Percentages may not total 100% due to rounding.

Daily rates are now available here. [View PMIA Daily Rates](#)

Notes: The apportionment rate includes interest earned on the CalPERS Supplemental Pension Payment pursuant to Government Code 20825 (c)(1) and interest earned on the Wildfire Fund loan pursuant to Public Utility Code 3288 (a).

Source:

⁽¹⁾ State of California, Office of the Treasurer

⁽²⁾ State of California, Office of the Controller

California State Treasurer *Fiona Ma, CPA*



Local Agency Investment Fund
P.O. Box 942809
Sacramento, CA 94209-0001
(916) 653-3001

January 04, 2021

[LAIF Home](#)
[PMIA Average Monthly Yields](#)

20TH DISTRICT AGRICULTURAL ASSOCIATION

CHIEF EXECUTIVE OFFICER
P.O. BOX 5527
AUBURN, CA 95604-5527

[Tran Type Definitions](#)

Account Number: 13-31-001

December 2020 Statement

Account Summary

Total Deposit:	0.00	Beginning Balance:	53,236.36
Total Withdrawal:	0.00	Ending Balance:	53,236.36



BETTY T. YEE

California State Controller

LOCAL AGENCY INVESTMENT FUND
REMITTANCE ADVICE

20TH DIST AGRICULTURAL ASSN

13-31-001

Agency Name

Account Number

As of 01/15/2021, your Local Agency Investment Fund account has been directly credited with the interest earned on your deposits for the quarter ending 12/31/2020.

Earnings Ratio	.00001719170547343
Interest Rate	0.63%
Dollar Day Total	\$ 4,896,165.78
Quarter End Principal Balance	\$ 53,236.36
Quarterly Interest Earned	\$ 84.17



December 23, 2020

F2020-17

TO: Fair CEOs and Board Chairs

SUBJECT: Fiscal Year 2020/21 Fair Training Reimbursements

Due to the recent amendment to the fiscal year 2020/21 Base and Training Allocation agreements, the California Department of Food & Agriculture, Fairs & Expositions Branch (F&E) would like to announce the reintroduction of the Fair Training Reimbursement Program and provide you with the program details that will allow you to get reimbursed for select training costs. There are no substantive changes to the past program's requirements, but please recognize the limited training opportunities available during the restrictions imposed by the COVID – 19 pandemic. As in-person training events have been suspended for the foreseeable future, traditional training-related travel expenses will not be available for reimbursement. This means that training registration fees will be the primary source of reimbursements to the fair. While we encourage the fair to explore virtual and online training options to maximize your reimbursements, please be sure to get prior approval from F&E to ensure that the training options are reimbursable.

This training reimbursement is available for fair class sizes I through IV+ and includes District Agricultural Associations, County Fairs and Citrus Fruit Fairs. The allocation amount is based on class size and shall focus on training for CEO's, staff, and board of directors. Types of training include, fair fiscal management, facility operations, effective management skills, minimize liability exposure, and animal disease transmission prevention.

F&E encourages the fair to utilize 100% of the eligible funds to enhance the training development of the fair staff and board members. Additional information on the Fair Training Allocation Program and the process of submitting the training reimbursement requests are below. The reimbursement form contains detailed instructions and provides navigable links to help fill out the different sections and tabs.

ELIGIBILITY

Includes all fairs class sizes I to IV+ that have a signed and completed FY 2020/2021 Fair Funding Allocation contract on file. Only training events that have occurred *after* the execution date of the agreement are eligible for reimbursements.

ELIGIBLE TRAINING EXAMPLES

- WFA Convention
- Strategic Planning
- Staff & Board of Director Trainings



- Event & Management Symposiums
- Eligible IAFE Events and Courses
- Training Supplies & Materials

TRAVEL REIMBURSEMENTS

As noted above, we do not anticipate any travel expenses to be incurred due to the meeting and travel restriction imposed due to the COVID – 19 pandemic. If these restrictions are lifted before the reimbursement period ends, the following requirements will be in effect. All travel expenses sent in for reimbursement must be in accordance with the California Travel Reimbursement Guidelines set by the Department of Human Resources (CalHR) as described below. For more information regarding travel reimbursement guidelines, please visit [CalHR Travel Reimbursements](#).

REIMBURSEMENT SUBMISSION PROCESS

The following information and documentation are required in order to process the request:

1. Complete the Training Reimbursement Request form. (See Attached)
2. Include a copy of the training event registration receipt
3. Credit card statements will not be accepted in place of receipts for registration and airfare expenses.

NOTE – Items 4 through 7 will not be accepted if travel and meeting restrictions are in place due to the COVID – 19 pandemic.

4. Include the lodging receipt that indicates the daily lodging amount and the daily tax amount per room/per day. Please verify that the rate you are submitting for reimbursement is at or below the maximum daily lodging rate allowed as noted above.
5. For air travel and shuttle service, a detailed receipt must be included in the reimbursement request.
6. For mileage reimbursement, include the departure and destination locations and miles traveled. The mileage reimbursement rate is subject to change at the beginning of each year annually.
7. For meal and incidental reimbursements, please complete the Travel Detail section and include the trip departure time and date and the trip arrival time and date for each leg of your trip.

Send the completed reimbursement form and supporting documentation listed above via email to Kenneth.Anater@cdfa.ca.gov. Should you prefer to mail hard copies, please mail to Fairs and Expositions Branch at 1220 N Street, Sacramento, CA 95814, Attention Kenneth Anater.

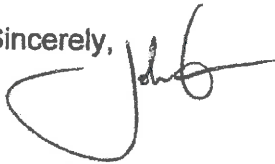
REIMBURSEMENT SUBMISSION DEADLINE

All reimbursement requests are to be postmarked or emailed prior to June 1st, 2021. All requests postmarked or emailed on or after June 1st, 2021 **WILL NOT** be reimbursed.

NOTE: Current DAA Board Presidents have been Bcc'd on this email.

Should you have any questions or require further information, please contact Kenneth Anater by email or call (916) 900-5073.

Sincerely,

A handwritten signature in black ink, appearing to read 'John Quiroz', written over the word 'Sincerely,'.

John Quiroz
Branch Chief

Enclosure: FY 2020-21 Training Reimbursement Form

Don Ales

From: news@fairsandexpos.com
Sent: Thursday, December 31, 2020 9:50 AM
To: ceo@goldcountryfair.com
Subject: Stimulus Act Update 123120

The new stimulus act from the US Congress which was signed did not include the provisions we had lobbied for, the Agricultural Fairs Protection Act, however there are some provisions in the law which may be of benefit to some fairs. The following links will provide some information as is known today as we await further clarifications from governmental entities.

1. The lobbying firm of the OABA, Husch-Blackwell, has provided this comprehensive overview, and it has information on the important Sec 324, Grants for Shuttered Venue Operators".
2. IAFE Legal Counsel, Jim Tucker, has provided this one-page brief on Sec 324, Grants for Shuttered Venue Operators"
3. This is the actual text from the bill for Sec 324. In lobbying efforts this fall you may have seen this referred to as "Save Our Stages".
4. A Republic Summary of the provisions of the bill for expanded Paycheck Protection Program (PPP). It is important to note that 501(c)6 non-profits are now eligible for the PPP.

Our office will continue to monitor this legislation and send out updates to you. We advise that you reach out to your lending institution to find out more about both the PPP (and any provisions that have also changed for the Employee Retention Tax Credit (ERCT) program. Additionally, as noted in Jim Tucker's memo, please reach out to your Small Business Administration office regarding the "Grants for Shuttered Venue Operators" grants.

Sincerely,

Marla J. Calico, CFE

President & CEO

marlac@fairsandexpos.com

This e-mail was sent from International Association Of Fairs And Expositions (news@fairsandexpos.com) to ceo@goldcountryfair.com.

abila

To unsubscribe, please click on this link and follow the instructions: [Unsubscribe](#)

International Association Of Fairs And Expositions, 3043 East Cairo St Springfield MO 65802. Phone Number: (417) 862-5771, Fax Number: (417) 862-0156. Email Address: sleves@fairsandexpos.com. Website : www.fairsandexpos.com

Placer County COVID-19 Statistics To Date, 1/8/2021 at 8:00 AM

		Count	Proportion
Lab Confirmed Cases	Cumulative Total	15,454	100%
	Change Since Last Update	221	1%
Total Deaths, Lab Confirmed Cases		160	1%
Age of Deaths	0-17 years	0	0%
	18-49 years	3	2%
	50-64 years	10	6%
	65+ years	147	92%
Among Deaths, Those with Pre-existing Medical Conditions		143	89%
	Pending	17	11%
Hospital Census	Total Confirmed Cases in Placer Hospitals	159	100%
	Confirmed Cases in Hospital Because of COVID	150	94%
	Confirmed Cases in Hospital who are Placer Residents	87	55%
	Confirmed Cases in ICU	32	20%
	Confirmed Cases in ICU Because of COVID	32	
	Confirmed Cases in ICU who are Placer Residents	19	
	COVID+ Admissions in the Preceding 24 Hours	30	
	Available Adult Medical/Surgical Beds in Placer Hospitals	60	
	Available Adult ICU Beds in Placer Hospitals	12	
	Available % ICU Beds (Excluding NICU and PICU Beds)	12.2%	
Total Negative Results		217,751	
7-day Testing Positivity Rate			13.6%
Statistics			
Percent increase of cases reported in the last 7 days			7.6%
Percent increase of cases reported in the last 14 days			18.5%
7-day case rate per 100,000		45.8 cases per 100,000	

Confirmed/Suspect Cases in ICU refers to patients occupying Adult Intensive Care Unit beds. Percent refers to percent of total hospitalized confirmed/suspect cases that are in the ICU.

7-day Testing Positivity Rate is the average percentage of all PCR tests that were positive over the last 7 days. The figure shown is lagged by 7 days. This figure is calculated by the California Department of Public Health.

Hospital bed availability is sourced from CHA

The 7-day case rate is calculated as the average number of COVID-19+ cases over 7 days by episode date, divided by the population of Placer County. This number is then multiplied by 100,000. Episode date is defined as the earliest of the following dates for each case: illness onset date, specimen collection date, date of death or date reported. This metric is lagged by 7 days due to reporting delays.

The total number of negative tests was adjusted on 8/19/20 to count individual tests. Prior to this, tests were counted on a person basis (e.g. if a person received 3 tests, only one would be counted).

Percentages may not add to 100% due to rounding.

State of California

Memorandum

To: All Division Directors
All Branch Chiefs
All CEOs, DAAs

Date: January 13, 2021

Place: Sacramento

Telephone: (916) 403-6583

From: Department of Food and Agriculture

Cynthia Keisler
Cynthia Keisler
Exam Manager
Human Resources Branch

Digitally signed by
Cynthia Keisler
Date: 2021.01.13
12:03:29 -08'00'

Subject: Examination Calendar 2021

The Human Resources Branch (HRB) is pleased to release the 2021 Examination Calendar, see attached. The Exam Calendar can also be found on the CDFA website under the [Jobs tab](#) and on the CDFA portal on the [Examinations page](#).

The months of January, February, and March will be dedicated to completing job analyses with exams starting in April. Your assistance may be requested to participate as Subject Matter Experts (SME) in both the job analysis and exam development processes. SME participation is vital, we cannot complete our processes without your assistance. You will be notified of SME needs throughout the year.

The attached Exam Calendar is established. However, it may be possible to substitute one exam for another if they are of a similar size and complexity. You will need to send an Examination Request, [Form SO-204](#) to me for any exams you wish to substitute.

If you have any questions or need additional information please contact me at (916) 403-6583.

Attachments

cc: Gay Faivre, Branch Chief
Jodice Garnett, Assistant Branch Chief

**2021 Exam Working Calendar
Updated January 2021**

EXAM MONTH	EXAM TITLE	EXAM TYPE	BULLETIN RELEASE MONTH	FINAL FILE MONTH	EXAM BASE
January – Job Analysis Only – No Exams					
February – Job Analysis Only – No Exams					
March – Job Analysis Only – No Exams					
April					
Apr/May	Measurement Standards Specialist III	Open/Statewide	February	March	QAP
	Event Coordinator, DAA	Promotional/Spot/Butte	February	March	QAP
	Brand Inspector	Open/Statewide	Continuous	March	TBD
May					
May/June	Agriculture Program Supervisor III/IV	Promotional/Statewide	March	April	QAP
	Business Assistant I, DAA	Open/Spot/Mendocino	March	April	QAP
	Deputy Manager II, DAA	Open/Spot/San Mateo	March	April	QAP
	Maintenance Worker, DF	Open/Statewide	Continuous	April	TBD
June					
June/July	Agriculture Program Supervisor I/II	Open/Sacramento	April	May	SA
	Associate Seed Botanist	Open/Spot/Sacramento	April	May	SA
	Branch Chief, CDFA	Open/Sacramento	April	May	QAP
	Exhibit Representative I	Open/Spot/Nevada	April	May	SA
July					
July/Aug	Fruit & Vegetable Quality Control Sup I	Open/Statewide	May	June	TBD
	Fruit & Vegetable Quality Control Sup II	Open/Statewide	May	June	TBD
	Fairground Attendant, DF	Open/Spot/Nevada	May	June	SA

EXAM MONTH	EXAM TITLE	EXAM TYPE	BULLETIN RELEASE MONTH	FINAL FILE MONTH	EXAM BASE
August					
Aug/Sep	Exhibit Representative II	Open/Spot/Monterey	June	July	TBD
	Staff Services Analyst Transfer	Promotional/Statewide	Continuous	July	W
	Maintenance Worker, DF	Open/Statewide	Continuous	July	TBD
September					
Sept/Oct	Senior Maintenance Worker, DF	Open/Spot/Yuba	July	August	QAP
	Brand Inspector	Open/Statewide	Continuous	August	TBD
October					
Oct/Nov	Agricultural Biological Technician	Open/Spot/Sacramento	August	September	SA
	Measurement Standards Specialist II	Open/Spot/Sacramento	August	September	QAP
November					
Nov/Dec	Agricultural Pest Control Supervisor	Open/Statewide	September	October	SA
	Special Assistant, Department of Food and Agriculture	Promotional/Sacramento	September	October	QAP
	Fruit & Veg Quality Control Inspector	Open/Statewide	Continuous	October	SA
	Maintenance Worker, DF	Open/Statewide	Continuous	October	TBD
December					
Dec	General Auditor II	Promotional/Spot/Sacramento	October	November	TBD
	General Auditor III	Promotional/Spot/Sacramento	October	November	SA
	Measurement Standards Specialist I	Open/Spot/Sacramento	October	November	QAP

Exam Base		
QAP – Qualifications Appraisal Panel	SA – Supplemental Application	W – Written
	TBD – To Be Determined by Job Analysis	conducted this year

PROMOTIONAL CONTINUOUS FILING	EXAM TYPE	Months to Re-Apply
Staff Services Analyst Transfer Exam	Promo/Statewide	6
OPEN CONTINUOUS FILING	EXAM TYPE	Months to Re-Apply
Brand Inspector	Open/Statewide	12
Fruit and Vegetable Quality Control Inspector	Open/Statewide	12
Maintenance Worker, District Fairs	Open/Statewide	12

Continuous Filing/Testing: Applications are accepted on a continuous basis. Examinations may be administered after the cut off dates posted on the examination bulletin, scheduled as needed, or when an acceptable number of applicants have been filed.

The following Department examinations are available on line 24/7 at the jobs.ca.gov website.

Examination Title	Link
Pest Prevention Assistant I	https://jobs.ca.gov/JOBSSGEN/9PB46.PDF
Pest Prevention Assistant II	https://jobs.ca.gov/JOBSSGEN/9PB47.PDF
Pest Prevention Assistant III	https://jobs.ca.gov/JOBSSGEN/9PB48.PDF
Plant Quarantine Inspector	https://jobs.ca.gov/JOBSSGEN/9PB65.PDF
Plant Quarantine Supervisor I	https://jobs.ca.gov/JOBSSGEN/9PB66.PDF
Plant Quarantine Supervisor II	https://jobs.ca.gov/JOBSSGEN/9PB67.PDF
Livestock Inspector	https://jobs.ca.gov/JOBSSGEN/9PB11.PDF
Senior Livestock Inspector	https://jobs.ca.gov/JOBSSGEN/9PB13.PDF
Veterinarian (General)	https://jobs.ca.gov/JOBSSGEN/9PB30.PDF
Veterinarian Specialist (General)	https://jobs.ca.gov/JOBSSGEN/9PB32.PDF
Supervising Veterinarian (General)	https://jobs.ca.gov/JOBSSGEN/9PB33.PDF

Below is our current Policy related to the Nomination Committee as well as our recommended additions. This is on our agenda for the January Board Meeting for your consideration.

Current Nominating Committee Definition:

The membership shall be appointed by the President and presented to the board for its approval annually (November). The President is not to serve on this committee in any capacity.

The Chair of this committee shall be the immediate past President of the Board. When there is no past President on the Board, the President shall appoint an experienced director to fill to the position.

The Nominating Committee's function is to meet annually (prior to December Board meeting) to nominate a President and Vice President for formal election at the January meeting.

The committee should, when making nominations, take the following into consideration: § President: This should, whenever possible, be the outgoing Vice President. § Vice President: This should be a director who has enough of his/her term remaining so that he/she may assume the office of President the following year.

The Vice-President shall automatically become President should the office become vacant before the conclusion of the regular term.

Below are our recommended additions based on some research conducted. We can keep the name of the committee "as is".

Nominating Committee Responsibilities added recommendations:

Among their duties, nominating committees help to create and develop policies and submit them for board recommendation. Nominating committees may also develop policies for board members' giving and fundraising expectations.

Nominating committees may write descriptions for board officers, board members and committee charters for standing and ad hoc committees.

Board presidents often call on the nominating committee to assist with board orientation. Nominating committees can be instrumental in helping new board directors get acclimated to their board duties and get acquainted with the other board members. Since nominating committees were responsible for recruitment, they may be the best ones to assign a mentor for new board directors.

In looking at the board's future needs, nominating committee should look at their strategic planning and to the organizations mission and vision to fill boards executive positions taking into account the current skill set along with the skill sets needed in the near future.